

000 001 LEARNING ROBUST SOCIAL STRATEGIES WITH 002 LARGE LANGUAGE MODELS 003 004

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007 008 ABSTRACT 009

011 As agentic AI becomes more widespread, agents with distinct and possibly con-
012 flicting goals will interact in complex ways. These multi-agent interactions pose
013 a fundamental challenge, particularly in social dilemmas, where agents' indi-
014 vidual incentives can undermine collective welfare. While reinforcement learn-
015 ing (RL) has been effective for aligning large language models (LLMs) in the
016 single-agent regime, prior small-network results suggest that standard RL in multi-
017 agent settings often converges to defecting, self-interested policies. We show the
018 same effect in LLMs: despite cooperative priors, RL-trained LLM agents de-
019 velop opportunistic behavior that can exploit even advanced closed-source mod-
020 els. To address this tendency of RL to converge to poor equilibria, we adapt a re-
021 cent opponent-learning awareness algorithm, Advantage Alignment, to fine-tune
022 LLMs toward multi-agent cooperation and non-exploitability. We then introduce
023 a group-relative baseline that simplifies advantage computation in iterated games,
024 enabling multi-agent training at LLM scale. We also contribute a novel social
025 dilemma environment, *Trust-and-Split*, which requires natural language commu-
026 nication to achieve high collective welfare. Across a wide range of social dilem-
027 mas, policies learned with Advantage Alignment achieve higher collective payoffs
028 while remaining robust against exploitation by greedy agents.

029 030 1 INTRODUCTION 031

032 LLMs undergo large-scale pretraining, instruction tuning, and reinforcement learning, and continue
033 to exhibit increasingly advanced capabilities (Guo et al., 2025). Coupled with decreasing deploy-
034 ment costs and improved adaptability to downstream tasks, these trends enhance the commercial
035 and practical viability of LLM agents across a wide range of applications. Recent efforts are al-
036 ready translating this potential into concrete systems. Anthropic’s Model Context Protocol (MCP;
037 Anthropic, 2024) enables an LLM to interact with external systems and become more capable as
038 an autonomous decision-making agent. At the same time, LLM agents are now being deployed in
039 real applications, from code generation and software development assistance (Chen et al., 2021)
040 to e-commerce transactions and personalized information curation (OpenAI, 2024a;b). New infras-
041 tructure is also emerging to support agent-agent interaction, such as Google’s Agent2Agent protocol
042 (Agent2AgentProtocol, 2024), which enables collaboration among LLM-based agents with varying
043 capabilities, potentially across different organizations.

044 Despite rapid progress, LLM behavior in multi-agent settings remains poorly understood. One com-
045 mon scenario involves agents with conflicting goals that discourage cooperation, even when cooper-
046 ation would lead to better outcomes for all. These situations, known as *social dilemmas* (Rapoport
047 & Chammah, 1965), frequently arise in real-world contexts where agents face a tension between
048 individual gain and collective welfare. They appear in everyday scenarios such as navigating traffic,
049 as well as in more complex settings such as business negotiations or international policy coordina-
050 tion. A recent example is the case of many LLM crawlers downloading training data from small
051 code-hosting websites, causing them to be overwhelmed with DDoS-like traffic (SourceHut, 2025).
052 Such interactions are analogous to the famous *tragedy of the commons*, a social dilemma concerning
053 the maintenance of public goods, where self-interested behavior leads to resource depletion. Such
cases illustrate the types of social dilemmas that may arise in complex environments where LLMs
are increasingly expected to act and interact autonomously.

Learning to resolve these scenarios is typically framed within multi-agent reinforcement learning (MARL). Social dilemmas are a specific subclass of MARL problems that are mixed-motive; neither fully cooperative nor fully competitive. Unlike single-agent RL, where an agent improves an objective in a static environment, in MARL each agent must adapt to the strategies of other agents, who can also be learning over time. This leads to non-stationarity, since the policy of each learning agent affects the collective outcome. Initial attempts using MARL to play social dilemmas were unsuccessful. Training agents based on small neural networks with naive MARL resulted in sub-optimal greedy strategies (Sandholm & Crites, 1996). To address this, Foerster et al. (2018) introduced Opponent Shaping (OS), an RL paradigm that explicitly considers agent interactions in hopes of steering their dynamics toward mutually beneficial outcomes. LOLA, the first OS algorithm, is capable of finding the pareto-optimal strategy of *tit-for-tat* in simple social dilemmas like the Iterated Prisoner’s Dilemma.

Prior work largely focused on teaching such tabula-rasa agents reciprocity—punishing greed and rewarding cooperation—where the central obstacle was that uninformed policies gravitated toward short-sighted, self-interested strategies. By contrast, LLMs arrive with rich priors and human-like social norms induced by pretraining and post-training (instruction tuning/RLHF) (Ross et al., 2024), potentially altering the learning dynamics and failure modes in multi-agent settings. This raises a key question: when fine-tuned with naive MARL, do LLMs have the same failure modes as small networks, or do their human-biased priors mitigate them? Since LLM agents already interact in the wild, understanding this behavior is an important research challenge.

To study this behavior, we introduce a novel testbed for social dilemmas in the LLM setting. The testbed includes small-scale social dilemma environments (Duque et al., 2025a) which we extend to the textual domain, as well as our new communication-based Trust-and-Split environment, designed to measure both cooperation and non-exploitability. Using this testbed, we conduct extensive experiments across a range of modern LLMs and find that naive MARL consistently produces greedy behavior across all environments. Probing further, we show that even state-of-the-art closed-source models are exploitable when facing agents trained with naive MARL. These results underscore that current LLMs are not yet prepared to operate robustly in real-world multi-agent settings. Together, they provide a novel insight: failure in multi-agent settings can arise simply from naive MARL fine-tuning in a social dilemma.

To overcome this issue, we adapt Advantage Alignment (Duque et al., 2025b), a recent opponent shaping algorithm, to train LLM agents that cooperate reliably and resist exploitation in social dilemma environments. Specifically, we introduce a group-relative baseline to compute advantages in multi-round settings and implement an agent buffer with LoRA (Hu et al., 2022) to maintain diversity during training. When trained with Advantage Alignment using these design choices, we find that agents learn the non-exploitable and effective *tit-for-tat* strategy in the classic Iterated Prisoner’s Dilemma. In complex environments like Split No-Comm and Trust-and-Split, Advantage Alignment agents learn to cooperate with cooperative players as well as themselves, while remaining robust against greedy players.

In summary, our key contributions are:

- Developing a social dilemma testbed for LLMs, including standard environments and our novel Trust-and-Split environment, where achieving high welfare requires communication.
- Demonstrating that naive MARL leads to greedy, suboptimal agents across this testbed for a range of open-source LLMs, and that even state-of-the-art closed-source LLMs are vulnerable to exploitation by greedy RL-trained agents.
- Adapting the Advantage Alignment algorithm (Duque et al., 2025a) to the LLM setting to train agents that achieve cooperative, non-exploitable behavior across this testbed.

2 BACKGROUND

2.1 MARKOV GAMES

An n -agent Markov game (Shapley, 1953) is defined as a tuple $(\Pi, \mathcal{S}, \mathcal{A}, \mathcal{R}, \mathcal{P}, \gamma)$. \mathcal{S} is a set of possible states. \mathcal{A} is a set of functions $\mathcal{A}^1, \dots, \mathcal{A}^n$ where $\mathcal{A}^j(S)$ gives the set of possible actions of agent j at state S . \mathcal{R} is the set of reward functions $\{r^1, \dots, r^n\}$ where $r^j : \mathcal{S} \times \mathcal{A} \rightarrow \mathbb{R}$

108 is the reward function of agent j . \mathcal{P} is the transition function that assigns a probability distribution
 109 to each transition $\mathcal{P}(S \times \mathcal{A} \rightarrow S')$. Π is the set of policies $\{\pi^1, \dots, \pi^n\}$, each π^j mapping
 110 any state S to a probability distribution over $\mathcal{A}^j(S)$. γ is the discount factor on the returns.
 111 The expected discounted return of player j is $J^j(\Pi) = \mathbb{E}_{\tau \sim \text{Pr}_\mu^\Pi} \left[\sum_{t=0}^{\infty} \gamma^t r^j(s_t, \mathbf{a}_t) \right]$, where Pr_μ^Π
 112 is the distribution of trajectories induced by the initial state distribution μ and the set of policies
 113 Π , \mathbf{a}_t is the set of actions at time t . The probability of a trajectory τ under distribution Pr_μ^Π is
 114 $\mu(s_0) \prod_{t=1}^{\infty} \left[\mathcal{P}(s_t | s_{t-1}, a_{t-1}^1, \dots, a_{t-1}^n) \prod_{j=1}^n \pi^j(a_{t-1}^j | s_{t-1}) \right]$.
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117 2.2 MULTI-AGENT REINFORCEMENT LEARNING

119 In a Markov Game, each agent j attempts to maximize its objective. For each agent, the multi-
 120 agent state-value function is defined as $V^j(s) := \mathbb{E}_{\mathbf{a} \sim \Pi(s)} [r^j(s, \mathbf{a}) + \gamma \mathbb{E}_{s' \sim \mathcal{P}(s, \mathbf{a})} [V^j(s')]]$, the
 121 action-value function as $Q^j(s, \mathbf{a}) := r^j(s, \mathbf{a}) + \gamma \mathbb{E}_{s' \sim \mathcal{P}(s, \mathbf{a})} [V^j(s')]$, and the advantage function
 122 as $A^j(s, \mathbf{a}) := Q^j(s, \mathbf{a}) - V^j(s)$. For any Markov Decision Process, the REINFORCE
 123 (Williams, 1992) algorithm uses unbiased estimates of the gradient of the state-value function
 124 with respect to the parameters of π in order to perform gradient ascent. GRPO (Shao et al.,
 125 2024) reduces the variance of REINFORCE by introducing a simple baseline subtraction. GRPO
 126 can easily be extended to the multi-agent case by independently updating each policy j with
 127 $\nabla_{\theta^j} J^j(\Pi) = \mathbb{E}_{\tau \sim \text{Pr}_\mu^\Pi} \left[\sum_{t=0}^{\infty} \gamma^t A^j(s_t, \mathbf{a}_t) \nabla_{\theta^j} \log \pi^j(\mathbf{a}_t^j | s_t) \right]$, the multi-agent advantage function
 128 being computed using a GRPO-style baseline (described in section 3). In the context of this pa-
 129 per, the naive MARL algorithm follows this formulation and is called *multi-agent GRPO*. We
 130 also consider the naive cooperative variant *multi-agent GRPO with sum of rewards*, which is al-
 131 gorithmically equivalent except for the fact that the reward functions of each agent are changed to
 132 $r(s, \mathbf{a}) := \sum_{j=1}^n r^j(s, \mathbf{a})$. That is, each agent optimizes for the sum of expected discounted returns
 133 across all agents. This formulation encourages agents to learn policies that maximize overall welfare
 134 rather than focusing on individual benefits.

136 2.3 SOCIAL DILEMMAS

138 In a zero-sum game, the agents' payoffs always add up to zero; every gain for one side is matched
 139 by an equal loss for the other. Consequently, in a two-player zero-sum setting, cooperation does not
 140 offer benefit. In this work, we focus on general-sum games, where total payoffs are not fixed, and
 141 agents may improve their outcomes without necessarily diminishing those of others, thereby creating
 142 the possibility of mutually beneficial cooperation. More precisely, we focus on social dilemmas,
 143 general-sum games in which agents face a tension between their short-term individual benefit and
 144 long-term collective welfare. In these settings, each agent has a short-term incentive to act selfishly
 145 (i.e., not cooperate), but if all agents do so, the resulting outcome leads to reduced overall welfare,
 146 i.e. a lower total sum of discounted returns for all agents. However, if an agent is unconditionally
 147 cooperative, other rational agents will exploit it and reduce its welfare to increase theirs. The focus
 148 of this paper is on a stronger alternative strategy, which *incentivizes* rational agents to behave in its
 149 best interest, achieving high collective welfare while avoiding exploitation.

150 2.4 OPPONENT SHAPING

152 Prior work shows that small neural networks trained with naive MARL tend to converge to the
 153 *Always Defect* strategy in IPD (Sandholm & Crites, 1996). More recently, Foerster et al. (2018)
 154 demonstrated that this undesirable outcome also arises with policy gradient methods. These ap-
 155 proaches assume that the environment is stationary, which is valid in a single-agent setting, but not
 156 in a multi-agent setting where other learning agents create non-stationarity. LOLA (Foerster et al.,
 157 2018) removed the assumption of a static environment in markov games and included a model of a
 158 learning agent in its update. By explicitly modeling how opponent learning is affected by an agent's
 159 action, LOLA was able to learn the *tit-for-tat* strategy in IPD. Unfortunately, LOLA's computational
 160 complexity is quadratic in the number of parameters of the agent, making it impractical for LLMs.

161 Advantage Alignment (Duque et al., 2025a) is an opponent-shaping algorithm that instead focuses
 on the Q-values of both the agent and its opponent. Assuming that agents act proportionally to the

162 exponent of their Q-value, Advantage Alignment aims to align an opponent’s Q-value with its own.
 163 This leads to a simple modification to the advantages used in the policy gradient term of a REIN-
 164 FORCE estimator. Advantage Alignment has been shown to solve social dilemmas in scenarios
 165 with high dimensional state representations (e.g. pixel spaces), partial observability, and continuous
 166 action spaces. Given its performance in complex scenarios, we chose Advantage Alignment as a
 167 prime candidate to train LLMs to find cooperative and non-exploitable strategies.
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169 3 ADVANTAGE ALIGNMENT FOR LLMs

171 Advantage Alignment algorithms (Duque et al., 2025b) extend the regular policy gradient update
 172 with a reweighting of the action gradients that includes the agent’s past advantages and the advantage
 173 of its opponent. For a pair of policies, the update for θ^1 is

$$175 \mathbb{E}_{\tau \sim \text{Pr}_{\mu}^{\pi^1, \pi^2}} \left[\sum_{t=0}^{\infty} \gamma^t \left(A_t^1 + A_t^2 \beta \gamma \sum_{k < t} \gamma^{t-k} A_k^1 \right) \nabla_{\theta^1} \log \pi^1(a_t | s_t) \right] \quad (1)$$

177 where A_x^j is shorthand for $A^j(s_x, a_x, b_x)$. The update is symmetric for θ_2 .
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179 Estimating advantages with value networks has proven challenging in the context of LLM training,
 180 often leading to unstable or ineffective results (Kazemnejad et al., 2024). Recent work such as
 181 RLOO (Ahmadian et al., 2024) and GRPO (Shao et al., 2024) has shown that baseline-based
 182 approaches provide more stable and efficient advantage estimates. These approaches sample multiple
 183 trajectories for a given prefix, and compute the advantage for each trajectory as the difference be-
 184 tween its discounted return and the mean discounted return of the remaining trajectories. However,
 185 scaling this approach to multi-round, multi-agent settings is infeasible because the number of trajec-
 186 tories needed grows exponentially. In our experiments, we build on these ideas and extend them to
 187 multi-agent LLM training. We divide each batch of rollouts into k common random number (CRN)
 188 groups, each of which uses a fixed random seed to generate the environment stochasticity. This
 189 ensures that, within a CRN group, the variance in discounted returns comes only from the agent’s
 190 actions and not from the environment. This is similar in spirit to GRPO and RLOO, except trajec-
 191 tories share a fixed environment context rather than a shared prefix. In particular, let $A^i(s_t, a_t)$ denote
 192 the advantage for agent i . We estimate it using a leave-one-out group baseline computed over the k
 193 games of its CRN group at each time step t : $G(a_t^{(i)}, s_t) - \frac{1}{k-1} \sum_{j \neq i} G(a_t^{(j)}, s_t)$ where $G(a_t^{(i)}, s_t)$ is
 194 the discounted return for action $a_t^{(i)}$ taken in state s_t . This group-relative baseline avoids the need for
 195 a learned value function, simplifies advantage computation, and enables multi-turn RL with LLMs
 196 in our multi-agent settings. We refer to this algorithm as multi-agent GRPO in the rest of the paper.
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198 Each agent’s policy π_i is parameterized by θ_i and implemented via LoRA finetuning (Hu et al.,
 199 2022). Throughout our experiments, we refer to the first player as *Alice* and the second as *Bob*. We
 200 use self-play, i.e., the same set of parameters for both agents, conditioned on different game con-
 201 texts based on their roles. This ensures that memory usage doesn’t scale with the number of agents
 202 and the model size we used is sufficient to handle the complexity of the different roles. Maintaining
 203 opponent diversity is essential for self-play, and it is particularly important in social dilemmas,
 204 where defection equilibria can trap learning. Without diversity, exploration suffers and agents may
 205 remain stuck in defecting strategies. Following Duque et al. (2025a), we preserve opponent diversity
 206 through an agent buffer that stores earlier versions of the self-play agent. This is straightforward to
 207 implement because each agent is represented by a LoRA checkpoint, roughly 0.1% of the model pa-
 208 rameters, which can be saved and reloaded with minimal overhead. For each game, with probability
 209 ρ , the opponent is sampled from the agent buffer. With probability $1 - \rho$, the opponent is simply
 210 the current version of the agent using the latest LoRA parameters. We use $\rho = 1/2$ as the default
 211 setting, and it works well in our experiments. For both multi-agent GRPO and its sum-of-rewards
 212 variant, the agent buffer made no noticeable difference, and for computational reasons we did not
 213 apply it to these methods.
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215 4 SOCIAL DILEMMA TESTBED

216 In this section, we study the behavior of LLM agents trained with naive MARL in social dilemma
 217 environments. To support this, we develop a novel testbed tailored for LLMs to evaluate the effects

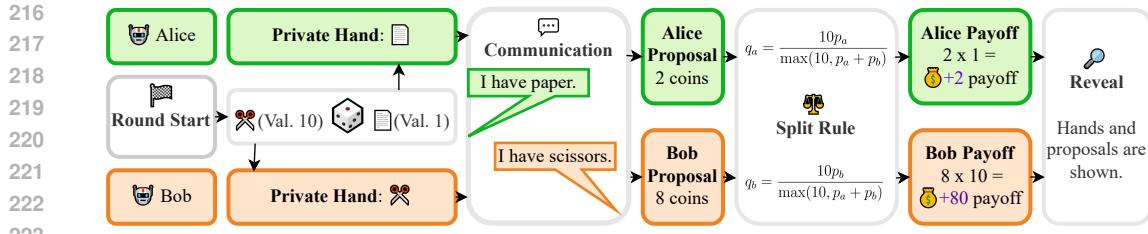


Figure 1: One round of Trust-and-Split. Each player receives a private rock-paper-scissors hand that determines how much they value the coins, sends one message in turn, and then submits a proposal. Payoffs follow the split rule. Both hands and proposals are revealed before the next round starts.

of MARL training on cooperation and resistance to exploitation. An exact description of the game prompt in all the environments is provided in Appendix 13.

Iterated Prisoner’s Dilemma IPD is a two-player game where agents repeatedly and simultaneously choose to either *Cooperate* (C) or *Defect* (D) in each round. The per-round pay-off matrix used in our experiments is provided in Table 12 in the appendix. We include IPD in our testbed because it is one of the most widely studied social dilemmas. However, since it is also likely presented in the training data of LLMs, we obfuscate the nature of the game by removing any mention of “Prisoner’s Dilemma” and replace the action labels *Cooperate* and *Defect* with A and B, respectively. This allows us to test how well LLMs generalize beyond memorization and to examine how RL interacts with any prior knowledge the model may have about this social dilemma.

Split No-Comm This environment is a textual version of the negotiation game used in Duque et al. (2025b). In this game, there are three item categories (hats, books and balls) to split at each round. The values of each item are public for both agents. At each round, item values are sampled as follows: (1) each item category is assigned a value of either 1 or 10 at random, (2) at least one item category must have different values for the two agents, creating a conflict and a social dilemma, and (3) the total value across all items is the same for both agents in that round. Proposals and payoffs are revealed after the end of each round. This variant supports reciprocity without the need for communication. The split rule (proposal mechanism) from the Negotiation Game (Cao et al., 2018; Duque et al., 2025a), provides a better learning signal for training agents in this dilemma. More precisely, let $p_{k,a}$ be the proposal for the k ’th item category from agent a and q_k be the quantity available. The allocation received by agent a is $q_{k,a} = q_k p_{k,a} / \max(q_k, p_{k,a} + p_{k,b})$ and similarly for agent b . The resulting payoffs are $v_a \times q_{k,a}$ and $v_b \times q_{k,b}$ respectively. This particular choice removes the need for explicit agreement and ensures that both agents receive a learning signal every round.

Trust-and-Split While IPD and Split No-Comm capture the fundamental dilemma, they lack the richness of real-world strategic interactions. Existing negotiation environments involve longer interactions (Davidson et al., 2024; Lewis et al., 2017b), which make them less feasible to train and more difficult for characterizing robust strategies that maximize collective payoff. Moreover, Liao et al. (2024b) find that LLMs up to the scale of 70B struggle to follow instructions in multi-item settings across multiple rounds. To address these limitations, we propose Trust-and-Split, a novel environment that builds on Split No-Comm by adding communication. Trust-and-Split uses a single item, coins, which avoids the complexity of multi-item negotiation while still requiring communication for effective performance. A visualization of a round in this environment is detailed in Figure 1. At the beginning of each round, each player is assigned an exclusive private hand among {rock, paper, scissors}. The agent with the lower hand values each coin at 1, while the agent with the upper hand values each coin at 10. Since neither player knows the other’s hand, they are incentivized to communicate to infer values and play effectively. Each agent can then negotiate with the other agent, one message at a time. We currently limit the number of messages to one per agent to ensure that we can train these agents across multiple rounds. The setup also allows for a variety of behaviors, including bluffing, exaggeration, and cooperative negotiation. After the messaging phase, both agents submit their proposals simultaneously. They then receive their payoffs based on their coin values and the quantities allocated by the split rule. Before continuing to the next round, the hands

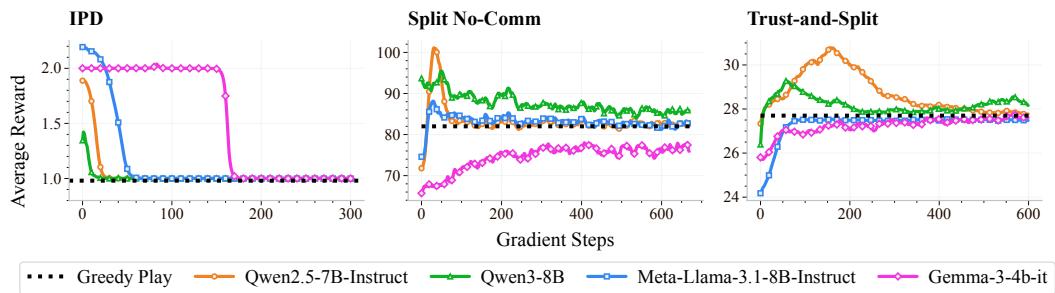


Figure 2: Training curves of multi-agent GRPO on several open-source LLMs across IPD, Split No-Comm, and Trust-and-Split. In all environments, average rewards converge to the greedy payoff levels, showing that naive MARL drives LLMs toward defecting strategies in social dilemmas.

and proposals are revealed to both players, allowing reciprocity. In this environment, the starting agent alternates every round, and hands are assigned so that in expectation, both agents receive an equal number of upper hands. The strategy that maximizes payoffs for both agents is to truthfully communicate hands and allocate all items to the agent who values them more in each round, while remaining non-exploitable.

5 EXPERIMENTS

Having introduced the testbed, we study how naive MARL interacts with LLMs in these settings and evaluate the effectiveness of Advantage Alignment. For games played over infinite rounds with a discount factor δ , we found no empirical difference between training with fixed-length versus stochastic-length trajectories. For computational efficiency, we, therefore, use fixed-length trajectories throughout.

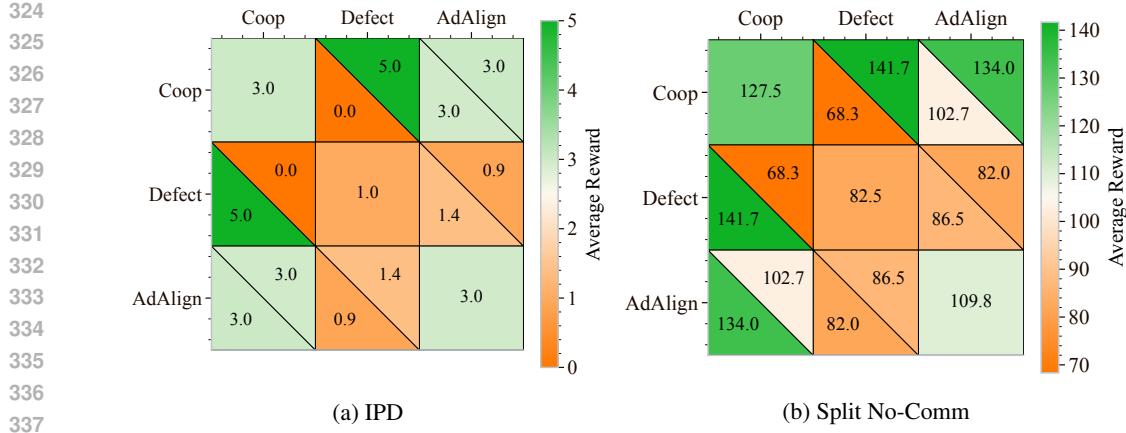
5.1 NAIVE MARL LEADS TO GREEDY BEHAVIOR WITH LLMs

In order to robustly demonstrate how MARL interacts with LLMs in social dilemmas, we train LLMs from several model families across all the environments. We use multi-agent GRPO with self-play as the learning algorithm and train only the LoRA parameters. Figure 2 shows that naive MARL consistently converges to greedy behavior across all environments and model families. In simpler environments like IPD, all models begin with higher than greedy average rewards but drift toward greedy play with training. In more complex environments such as Split No-Comm and Trust-and-Split, Qwen models briefly achieve higher average rewards than greedy play before collapsing back to greedy behavior, while Llama and Gemma models start with low performance and converge directly to greedy strategies. Qualitatively, in Split No-Comm, we find that agents learn to bid the highest for every item even when they value it less. In Trust-and-Split, agents communicate their private hands honestly but then propose to take all coins for themselves. These results show that naive MARL robustly leads to greedy behavior in social dilemma settings. Since LLM agents are likely to operate in scenarios that involve social dilemmas, this highlights the need for training methods that enable robust cooperation without being exploitable.

5.2 ADVANTAGE ALIGNMENT LEARNS ROBUST SOCIAL STRATEGIES

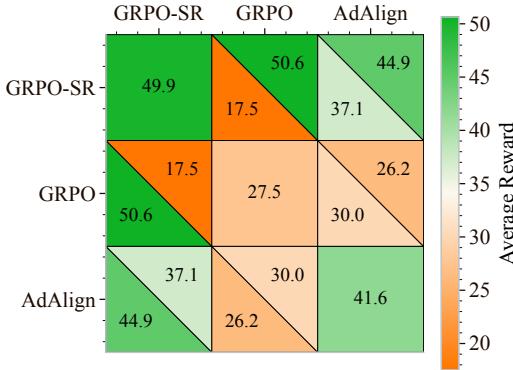
To address the shortcomings of naive MARL, we apply Advantage Alignment to learn robust policies in our environments. We run Advantage Alignment with eight different seeds across all environments and report average results in Figure 3.

For simpler environments such as IPD and Split No-Comm, the baseline agents, always-cooperate and always-defect agents can be hardcoded. In IPD, Always-Cooperate (Coop) agent always plays action A , equivalent to *Cooperate* and the Always-Defect (Defect) agent always plays action B equivalent to *Defect* as defined in section 2.3. In Split No-Comm, the Coop agent proposes 10 when its own value is 10 and the other player’s value is 1, proposes 0 in the reverse case, and proposes 5 when both values are equal. The defect agent always proposes 10, regardless of the values. In



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Figure 3: Average rewards when evaluating an Advantage Alignment (AdAlign) agent, an always-cooperate (Coop) agent, and an always-defect (Defect) agent. In IPD (left) and Split No-Comm (right), Advantage Alignment achieves near cooperative payoffs with itself and always-cooperate (Coop) while remaining robust against always-defect (Defect). Results are averaged over 8 seeds.



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Figure 4: Average reward in Trust-and-Split when pitting an Advantage Alignment (AdAlign) agent against agents trained with multi-agent GRPO with sum of rewards i.e. Cooperators (GRPO-SR) and multi-agent GRPO i.e. Defectors (GRPO). Advantage Alignment cooperates with cooperative partners and itself, yet avoids being exploited by greedy agents. Results are averaged over 8 seeds.

the Iterated Prisoner’s Dilemma, Advantage Alignment agents cooperate with themselves and with fully cooperative agents, while remaining robust against defection. The slight drop in performance against defectors comes from losing the first round, since the agent initially cooperates and receives a lower payoff on that round. In the Split No-Comm game, Advantage Alignment agents obtain about 86% of the full cooperation efficiency while still maintaining robustness. When paired with defectors, their performance decreases only slightly, indicating they are not easily exploitable. Qualitatively, we find that Advantage Alignment learns a *tit-for-tat* strategy in IPD, defecting when the other agent defects in the previous round and cooperating when the other agent cooperates (Appendix Figure 10). In Split No-Comm, it learns a strategy similar to *grim-trigger*, where a single defection can lead to persistent defection thereafter (Appendix Figure 11).

In Trust-and-Split, we cannot hardcode cooperative and defector policies because the environment requires communication. Instead, we train baseline agents using multi-agent GRPO, and its sum-of-rewards variant. As shown in Figure 4, multi-agent GRPO produces defectors that achieve low average reward when paired with themselves, while the sum-of-rewards variant produces cooperators that achieve the maximum possible reward with themselves. However, when these cooperators are paired with defectors, they are easily exploited, and the defectors obtain the maximum reward. Advantage Alignment agents learn to cooperate with cooperators and with themselves, achieving high average rewards. They learn to propose amounts close to 10 when holding higher hands (indicating

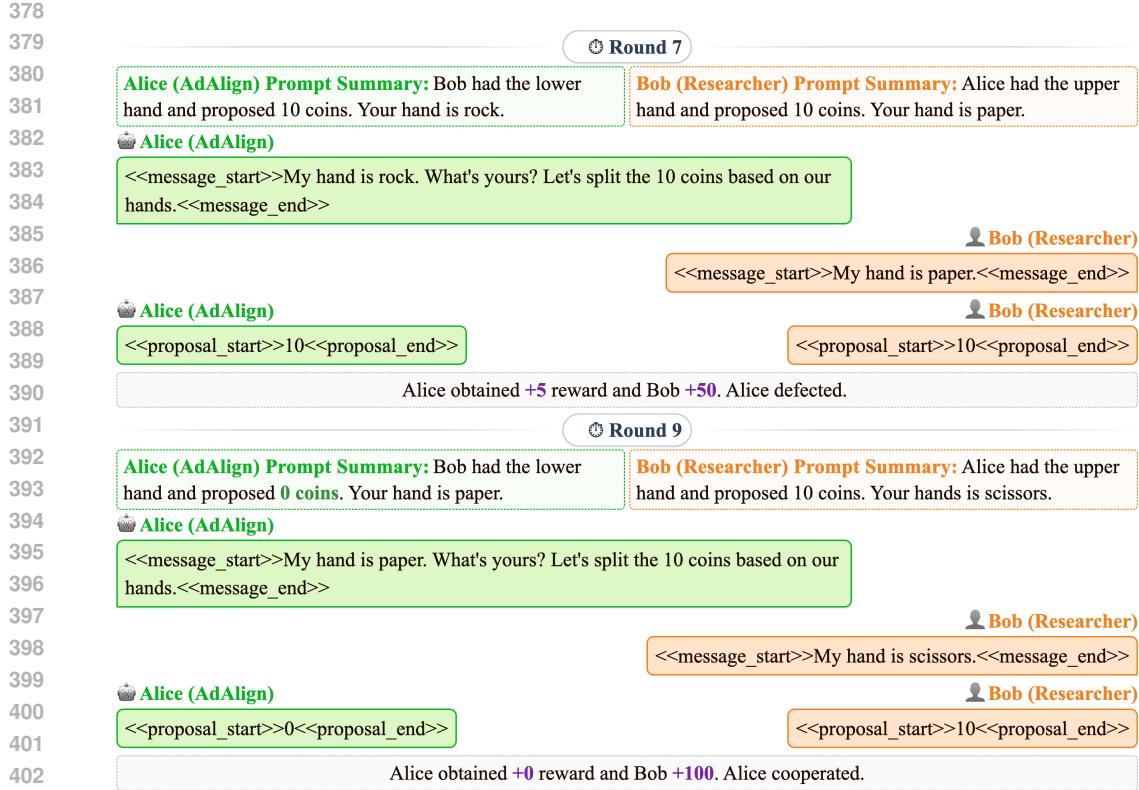


Figure 5: Example Trust-and-Split interaction showing the tit-for-tat behavior learned by Advantage Alignment. After *Bob* defects (as seen in the prompt summary of *Alice* for round 7), *Alice* defects in round 7, then returns to cooperation in round 9 once *Bob* cooperates again (shown in the prompt summary of *Alice* for round 9).

higher valuation) and amounts close to 0 when holding lower hands (indicating lower valuation), a strategy that maximizes collective payoffs as shown in Figure 7 in the appendix. At the same time, they remain non-exploitable and almost always defect when paired with defectors. We also find that Advantage Alignment agents are not brittle in the communication phase. They remain robust across different patterns of messages used to describe hands, as confirmed through qualitative interactions with the trained agents. Figure 5 illustrates the *tit-for-tat* behavior learned by Advantage Alignment in Trust-and-Split. At the start of round 7, *Bob* defected in the previous round by proposing 10 coins despite valuing them less. In response, *Alice*, the Advantage Alignment agent, also defects by proposing 10 coins even with the lower hand. Later in the interaction, *Bob* reinitiates cooperation in round 8 by proposing 0 coins, as shown in the summary at the beginning of round 9. *Alice* reciprocates by proposing 0 coins, since she holds paper and therefore values the coins less than *Bob*, who holds scissors.

5.3 ADVANTAGE ALIGNMENT IS ROBUST TO RL AGENTS

Next, we evaluate how models behave with RL agents that are trained against them. We first train a Qwen-2.5-7B-Instruct agent against a frozen GPT-5 nano using naive MARL. This experiment is run with a single seed due to the API cost. *Alice* is the learning agent, finetuned with LoRA, while *Bob* is the fixed GPT-5 nano. As shown in Figure 6 (left), the RL agent steadily learns to exploit GPT-5 nano in Trust-and-Split: the RL agent's reward rises across training while GPT-5 nano's reward falls. Early on, the RL agent performs poorly, but after roughly 150 training steps it begins exploiting GPT-5 nano, and the reward gap widens. Conversations in Figure 9 in the appendix further reveal that the RL agent sometimes misstates the hand dominance and pairs this with a proposal that favors itself.

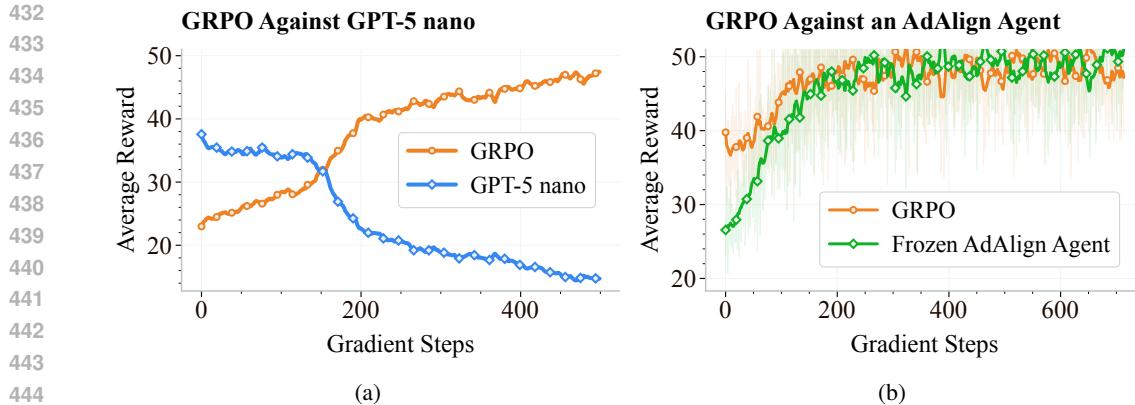


Figure 6: (a) Training a multi-agent GRPO agent against a fixed GPT-5 nano opponent in Trust-and-Split steadily increases the RL agent’s reward while reducing GPT-5 nano’s reward, indicating successful exploitation. (b) When training multi-agent GRPO against a fixed Advantage Alignment agent, the RL agent instead converges to cooperation, showing that the Advantage Alignment policy is robust to RL agents trained against it. Results in (b) are averaged over 6 seeds.

GPT-5 nano accepts these misleading proposals, showing that even strong closed-source models can be manipulated through strategic communication.

We then test whether Advantage Alignment avoids this failure mode by training a new RL agent against a fixed Advantage Alignment agent. For this experiment, we use the six Advantage Alignment agents that maximize collective payoff in the Trust-and-Split environment as shown in Figure 7 in the appendix. Figure 6 (right) shows that the RL agent is unable to exploit the Advantage Alignment agent and instead learns to cooperate, since cooperation is the best response to its tit-for-tat-style policy. Unlike the GPT-5 nano setting, where the RL agent quickly gained an advantage, here it cannot obtain higher rewards. Taken together, these results show that while an RL agent can reliably exploit a fixed closed-source model, it cannot exploit Advantage Alignment, whose policies remain effective even when facing adversarial RL opponents.

6 RELATED WORK

Negotiation, especially in games like DoND (Lewis et al., 2017a), inherently involves coordination and adaptation to another agent’s behavior, making it a natural testbed for broader questions in multi-agent cooperation. More recently, Liao et al. (2024a) used DoND as a benchmark to test behavior cloning training on closed source Large Language Models. Fu et al. (2023) show that LLM negotiation performance can be enhanced through self-play combined with in-context learning from AI feedback, though their method keeps the base model fixed and does not perform gradient-based fine-tuning. Davidson et al. (2024) evaluate LLM agency by placing models in multi-round structured negotiation tasks. Coordination and negotiation pose significant challenges in multi-agent reinforcement learning (MARL). Dafoe et al. (2020) highlight key open problems in MARL such as communication and cooperation in mixed-motive settings. Unlike competitive settings, cooperative settings demand that agents develop shared norms and robust coordination protocols. Agashe et al. (2025) propose the LLM-Coordination Benchmark to evaluate LLMs in multi-agent pure coordination games through two tasks: Agentic Coordination and CoordQA. Their results reveal key limitations in LLMs’ ability to reason about partners’ beliefs and intentions, an essential component for effective coordination. Li et al. (2023) evaluate LLM-based agents in a multi-agent cooperative text game involving Theory of Mind inference tasks and observe evidence of emergent collaborative behavior. Akata et al. (2025) report that LLMs perform well in Iterated Prisoner’s Dilemma games, but fail in coordination games like Battle of the Sexes. Fontana et al. (2025) find that several LLMs tend to not initiate defection and behave cooperatively as a typical human player in IPD. These findings underline that LLMs are cooperative but can be fragile. In contrast, our work leverages RL fine-tuning to directly optimize agents on the outcomes of their own proposals, demonstrating

486 that such fine-tuning can strip away cooperative behavior and instead drive more outcome-oriented
 487 behavior.

488 [Sun et al. \(2024\)](#) survey approaches that integrate LLMs into MARL scenarios as policies, high-
 489 lighting the challenges with credit assignment. [Park et al. \(2025\)](#) fine-tune multiple LLMs with
 490 shared rewards to improve collaborative reasoning, while [Ma et al. \(2024\)](#) show that multi-agent
 491 self-play can improve downstream task performance. However, these works focus on fully coopera-
 492 tive settings and do not involve incentives to defect, exploit, or strategically use communication. In
 493 contrast, we train LLMs in mixed-motive environments that require both cooperation and robustness
 494 against exploitation.

495 Opponent shaping was introduced in [Foerster et al. \(2018\)](#) as a paradigm that assumes opponents
 496 are naive REINFORCE-based learners and attempts to shape their learning trajectories. Other oppo-
 497 nent shaping methods treat the learning process as a meta-game in the space of policy parameters,
 498 where inter-episode returns constitute rewards and policy updates constitute actions ([Lu et al., 2022](#)).
 499 Most recently, [Segura et al. \(2025\)](#) introduce ShapeLLM, a model-free opponent-shaping approach
 500 for LLM agents in repeated matrix games, showing that transformer-based agents can steer oppo-
 501 nents into exploitable equilibria. In contrast, our focus is on training agents that achieve mutually
 502 beneficial outcomes without being exploitable. Alternatively, opponent shaping can be done by dif-
 503 ferentiating through a best response opponent ([Aghajohari et al., 2024a](#)) or by influencing the joint
 504 probability distribution over trajectories to control the Q-values ([Aghajohari et al., 2024b](#)). Advan-
 505 tage Alignment ([Duque et al., 2025a](#)) reduces opponent shaping to a functional modification of the
 506 advantage that is used in standard policy gradient, greatly improving its scalability. In this work, we
 507 extend Advantage Alignment to the LLM setting, addressing the additional challenges introduced
 508 by natural-language communication, private information, and multi-round interactive training.

509 7 CONCLUSION

510 In this work, we investigated the shortcomings of training large language models (LLMs) with stan-
 511 dard reinforcement learning in multi-agent social dilemmas. To this end, we introduced a testbed
 512 of social dilemma environments to evaluate both cooperation and non-exploitability of LLMs. We
 513 showed that naive MARL consistently drives LLMs toward greedy policies across model families.
 514 Furthermore, we found that advanced closed-source LLMs can be exploited by RL agents, under-
 515 scoring the vulnerability of existing approaches in realistic multi-agent settings. To address these
 516 challenges, we adapted Advantage Alignment and demonstrated that it learns cooperative behavior
 517 while remaining robust to exploitation. In particular, Advantage Alignment learns a *tit-for-tat* strat-
 518 egy in IPD and achieves higher payoffs while remaining less exploitable to greedy agents in Split
 519 No-Comm and Trust-and-Split. We also found that Advantage Alignment agents remain robust even
 520 when facing RL agents that were trained specifically to exploit them. In future work, we aim to im-
 521 prove advantage estimation for LLMs and extend our approach to more complex environments and
 522 settings with more than two agents.

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540 8 ETHICS STATEMENT
541542 We are not aware of either negative or positive societal implications of our work. Our work is
543 primarily focused on diagnosing issues related to RL with LLMs in academic benchmarks. Our
544 work does not involve any large-scale training, restricting itself to training small-scale models.
545546 9 REPRODUCIBILITY STATEMENT
547548 We include detailed prompts, game specifications, and payoff rules in the appendix 12 and 13. We
549 also include training/eval hyperparameters used in our experiments in the appendix 11. We will
550 release code, configs, prompts, and evaluation logs to replicate figures and tables and to rerun all
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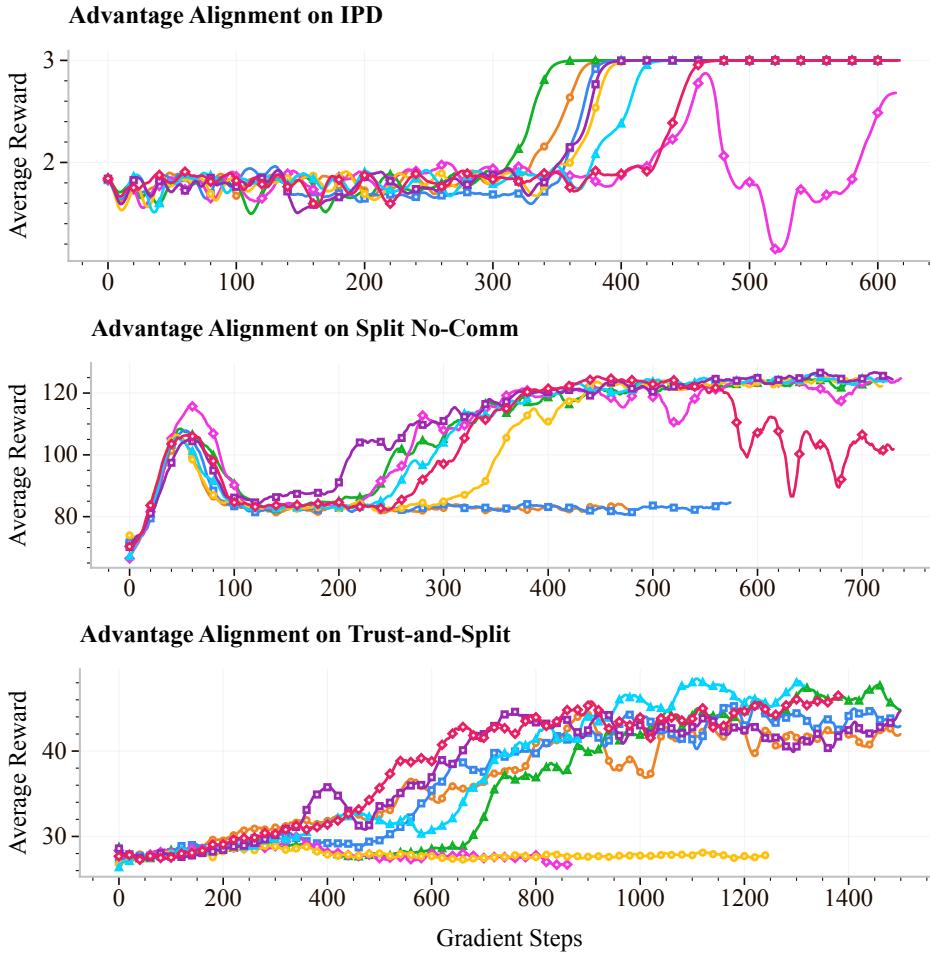
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Figure 7: Average rewards during training for Advantage Alignment across our testbed environments with multiple random seeds. The method learns to maximize average reward in the majority of seeds (6 out of 8), demonstrating robust performance across environments. The corresponding non-exploitability results are shown in Figures 3 and 4.

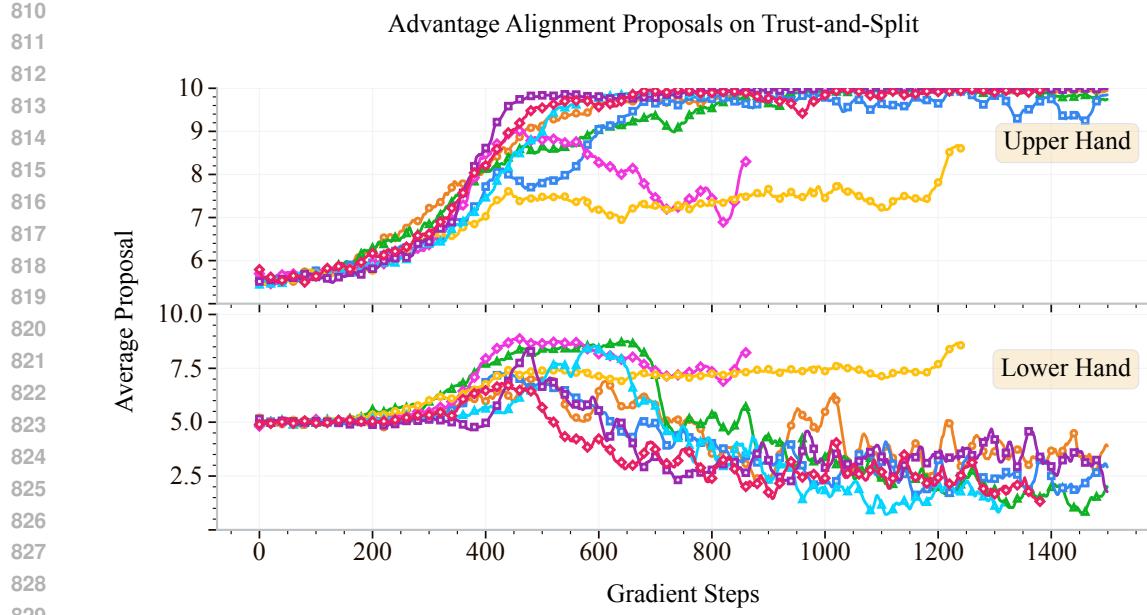


Figure 8: Average proposals of Advantage Alignment agents in Trust-and-Split, conditioned on whether their hand has higher or lower value in the rock–paper–scissors ordering. Agents propose higher amounts (converging toward 10) when holding the upper hand and lower amounts (converging toward 0) when holding the lower hand, a strategy that maximizes collective payoff. This pattern occurs in the majority of seeds (6 out of 8), demonstrating the robustness of the method.

11 EXPERIMENTAL DETAILS

Hyperparameter	IPD	Split No-Comm	Trust-and-Split
Optimizer		Adam	
Sampling Temperature		1.0	
Learning Rate		3e-6	
Number of Rounds		10	
Self-play Used		Yes	
LoRA Rank		32	
LoRA α		64	
LoRA Dropout		None	
Data Type		bfloat16	
TIS ratio		2.0	
Replay Buffer ρ		0.5	
Batch Size	128	64	64
Reward Norm. Constant	5.0	100.0	100.0
Entropy Coeff.	0.01	0.0	0.0
KL Coeff.	0.0	0.001	0.001
Discount Factor	0.9	0.9	0.96
AdAlign β	0.5	1.0	2.0
AdAlign γ	0.9	0.9	0.96

Table 1: Hyperparameters for IPD, Split No-Comm, and Trust-and-Split experiments.

12 IPD

	Cooperate (C)	Defect (D)
Cooperate (C)	(3, 3)	(0, 5)
Defect (D)	(5, 0)	(1, 1)

864	Hyperparameter	Value
865	Batch Size	64
866	Reward Normalization Constant	100.0
867	Entropy Coefficient	0.0
868	KL Coefficient	0.0
869	Discount Factor	0.96
870	GPT-5 Nano Reasoning Effort	Low
871		

Table 2: Hyperparameters for multi-agent GRPO against GPT-5 Nano.

Round 4	
Alice (GRPO) Prompt Summary: Your hand is scissors.	Bob (GPT-5 nano) Prompt Summary: Your hand is rock.
	 Bob (GPT-5 nano)
<<message_start>>Rock here. If you have scissors I'm the upper (10); if you have paper I'm the lower (1); if we both have rock we're equal. Since we don't know yet, I propose a provisional split of 5 for me and 5 for you, to be adjusted once hands are revealed. <<message_end>>	
 Alice (GRPO)	
<<message_start>>Scissors here, so I'm the upper hand with a per-coin value of 10. Given our known hands, a fair split should reflect our per-coin values. My proposal is a split proportionate to our values, which would be 9 coins for me and 1 coin for you. <<message_end>>	 Bob (GPT-5 nano)
 Alice (GRPO)	 Bob (GPT-5 nano)
<<proposal_start>>9<<proposal_end>>	<<proposal_start>> 1 <<proposal_end>>
Alice obtained +9 reward, Bob +10.	

Figure 9: Example interaction in Trust-and-Split where an agent trained with multi-agent GRPO misrepresents the rock-paper-scissors hierarchy to claim the high value role. GPT-5 nano accepts the deceptive claim and proposal, illustrating that an RL agent can learn to exploit a fixed advanced model.

13 GAME CHATS

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🕒 Round 1

Welcome to an iterated game. You are playing against another agent. Game Rules: 1. In each round, both agents simultaneously choose to either play A or B. 2. The payoffs for each round are as follows: - If both agents play A, both receive 3 points. - If both agents play B, both receive 1 points. - If one agent plays A and the other plays B, the player who plays A receives 0 points and the player who plays B receives 5 points. 3.

The goal is to maximize your total points over all rounds. 4. You will see the previous play of the other player after the completion of a round. In order to play A, you must write "<A>" and nothing else. In order to play B, you must write "" and nothing else. During the entire game, you must only write "<A>" or "". If you write anything else, your response will be considered as an error. The game starts now:

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Prompt of Alice (collapsed)

Alice

<A>

Prompt of Bob(Researcher) (collapsed)

Bob(Researcher)

<A>

Both cooperated

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🕒 Round 2

Prompt of Alice (collapsed)

Alice

<A>

Prompt of Bob(Researcher) (collapsed)

Bob(Researcher)

Alice cooperated and Bob defected

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🕒 Round 3

Prompt of Alice (collapsed)

Alice

Prompt of Bob(Researcher) (collapsed)

Bob(Researcher)

<A>

Alice defected and Bob cooperated

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🕒 Round 4

Prompt of Alice (collapsed)

Alice

<A>

Prompt of Bob(Researcher) (collapsed)

Bob(Researcher)

<A>

Both cooperated

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🕒 Round 5

Prompt of Alice (collapsed)

Alice

<A>

Prompt of Bob(Researcher) (collapsed)

Bob(Researcher)

<A>

Both cooperated

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Figure 10: Example IPD interaction showing the tit-for-tat behavior learned by *Alice*, the Advantage Alignment agent. After *Bob* defects, *Alice* defects in round 3, then returns to cooperation in rounds 4 and 5 once *Bob* cooperates again.

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⌚ Round 1

Welcome to an iterated game. Setup: 1. The game consists of multiple independent rounds. 2. In each round, there are multiple items to split between the two agents. 3. Both agents are assigned a per-item value between 1 and 20 (inclusive) in each round. 4. You can observe per-item values of both agents. 5. Because assignments are random, both agents are equally likely to have same expected per-item value. Protocol: 1. Both agents simultaneously propose the amount of each item they will keep. 2. If the total sum of proposals is less than or equal to the item quantity, both agents receive their proposed amounts. 3. If the total sum of proposals exceeds the item quantity, they are allocated proportionally. 4. Your points for the round = (amount you receive per item) x (your per-item value for that round), added across all items. 5. Points are accumulated across rounds. Your goal: Maximize your total points over the whole game. A New Round Begins The items to split are 10 hats, 10 books, 10 balls.

Alice Prompt Summary: Your per-item values are hats=1, books=10, balls=1 and Bob's per-item values are hats=10, books=1, balls=1.

Prompt of Alice (collapsed)

👤 Alice

Proposal: 0 hats, 10 books, 0 balls

Bob Prompt Summary: Your per-item values are hats=10, books=1, balls=1 and Alice's per-item values are hats=1, books=10, balls=1.

Prompt of Bob (collapsed)

👤 Bob

Proposal: 10 hats, 0 books, 10 balls

Both cooperated

⌚ Round 2

Alice Prompt Summary: Your per-item values are hats=10, books=1, balls=10 and Bob's per-item values are hats=10, books=10, balls=1.

Prompt of Alice (collapsed)

👤 Alice

Proposal: 10 hats, 0 books, 10 balls

Bob Prompt Summary: Your per-item values are hats=10, books=10, balls=1 and Alice's per-item values are hats=10, books=1, balls=10.

Prompt of Bob (collapsed)

👤 Bob

Proposal: 10 hats, 10 books, 10 balls

Alice cooperated and Bob defected

⌚ Round 3

Alice Prompt Summary: Your per-item values are hats=10, books=10, balls=1 and Bob's per-item values are hats=1, books=10, balls=10.

Prompt of Alice (collapsed)

👤 Alice

Proposal: 10 hats, 10 books, 10 balls

Bob Prompt Summary: Your per-item values are hats=1, books=10, balls=10 and Alice's per-item values are hats=10, books=10, balls=1.

Prompt of Bob (collapsed)

👤 Bob

Proposal: 0 hats, 10 books, 10 balls

Alice defected and Bob cooperated

⌚ Round 4

Alice Prompt Summary: Your per-item values are hats=1, books=10, balls=1 and Bob's per-item values are hats=1, books=1, balls=10.

Prompt of Alice (collapsed)

👤 Alice

Proposal: 10 hats, 10 books, 10 balls

Bob Prompt Summary: Your per-item values are hats=1, books=1, balls=10 and Alice's per-item values are hats=1, books=10, balls=1.

Prompt of Bob (collapsed)

👤 Bob

Proposal: 10 hats, 0 books, 10 balls

Alice defected and Bob cooperated

Figure 11: Example Split No-Comm interaction showing the grim-trigger behavior learned by *Alice*, the Advantage Alignment agent. After *Bob* defects in round 2, *Alice* responds by defecting in rounds 3 and 4 and continues defecting thereafter.

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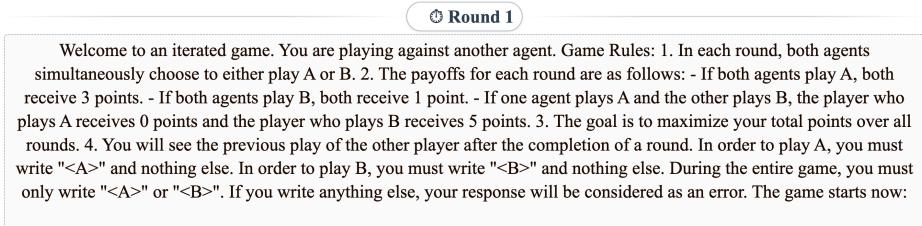
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**Prompt of Alice (collapsed)**

Alice 1

Prompt of Bob (collapsed)

Bob 1

Round 2**Prompt of Alice**

Last round, the other agent played .

Alice 1

Prompt of Bob

Last round, the other agent played .

Bob 1

Figure 12: Example interaction for the Iterated Prisoner’s Dilemma. The transcript shows how agents receive prompts, select actions, and view prior actions across rounds.

Round 1

Common Prompt: Welcome to an iterated game. You are Alice. The other agent is Bob. Setup: 1. The game consists of multiple independent rounds. 2. In each round, there are multiple items to split between the two agents. 3. Both agents are assigned a per-item value between 1 and 20 (inclusive) in each round. 4. You can observe per-item values of both agents. 5. Because assignments are random, both agents are equally likely to have same expected per-item value. Protocol: 1. Both agents simultaneously propose the amount of each item they will keep. 2. If the total sum of proposals is less than or equal to the item quantity, they will keep their proposed amounts. 3. If the total sum of proposals exceeds the item quantity, they are allocated proportionally. 4. Your points for the round = (amount you receive per item) \times (your per-item value for that round), added across all items. 5. Points are accumulated across rounds. Your goal: Maximize your total points over the whole game. A New Round Begins The items to split are 10 hats, 10 books, 10 balls. Submit Your Proposal Respond as Proposal: x hats, y books, z balls where x: 0-10 (integer), y: 0-10 (integer), z: 0-10 (integer).

Prompt of Alice (collapsed)

Alice 53.3333

Proposal: 5 hats, 0 books, 5 balls

Prompt of Bob (collapsed)

Bob 66.6667

Proposal: 0 hats, 0 books, 10 balls

Round 2**Prompt of Alice**

Last Round Summary: - Items to split: 10 hats, 10 books, 10 balls - Your per-item values: hats=10, books=1, balls=1 - Bob's per-item values: hats=1, books=1, balls=10 - You proposed: 5 hats, 0 books, 5 balls - You earned: 53.3 points - Bob proposed: 0 hats, 0 books, 10 balls - Bob earned: 66.7 points - Round Complete. A New Round Begins The items to split are 10 hats, 10 books, 10 balls. Your per-item values are hats=1, books=1, balls=10 and Bob's per-item values are hats=1, books=10, balls=1. Submit Your Proposal Respond as Proposal: x hats, y books, z balls where x: 0-10 (integer), y: 0-10 (integer), z: 0-10 (integer).

Alice 55

Proposal: 0 hats, 5 books, 5 balls

Prompt of Bob

Last Round Summary: - Items to split: 10 hats, 10 books, 10 balls - Your per-item values: hats=1, books=1, balls=10 - Alice's per-item values: hats=10, books=1, balls=1 - You proposed: 0 hats, 0 books, 10 balls - You earned: 66.7 points - Alice proposed: 5 hats, 0 books, 5 balls - Alice earned: 53.3 points - Round Complete. A New Round Begins The items to split are 10 hats, 10 books, 10 balls. Your per-item values are hats=1, books=1, balls=10 and Alice's per-item values are hats=1, books=1, balls=10. Submit Your Proposal Respond as Proposal: x hats, y books, z balls where x: 0-10 (integer), y: 0-10 (integer), z: 0-10 (integer).

Bob 10

Proposal: 10 hats, 0 books, 0 balls

Figure 13: Example interaction in Split No-Comm. The transcript shows value assignments, proposals, and last round summary.

1080
 1081
 1082

© Round 1

1083 Common Prompt: Welcome to an iterated game. Setup: 1. The game has multiple independent rounds. 2. In each round, there are 10 coins to split
 1084 between the two agents. 3. Each agent's per-coin value for that round is determined as follows: - Both agents are randomly assigned a rock, paper
 1085 or scissors hands - Rock has the upper hand over scissors, scissors has the upper hand over paper and paper has the upper hand over rock. - The
 1086 agent with the upper hand has a per-coin value of 10. - The agent with the lower hand has a per-coin value of 1. 4. You only see your own hand,
 1087 but you may communicate it in messages and infer your value based on the other agent's hand. 5. Over many rounds both agents are equally
 1088 likely to have the upper and lower hand. Protocol: 1. At the start of the round, one agent begins the conversation. The starting role alternates each
 1089 round. 2. Agents exchange a short chat (1 messages per round per agent) to negotiate how to split the 10 coins. - Use this chat to communicate
 1090 your hand so that both agents can determine their per-coin values. 3. After the chat, both agents simultaneously propose how many coins they
 1091 keep. 4. If the total sum of proposals is less than or equal to 10, both agents receive their proposals. 5. If the total sum of proposals exceeds 10,
 1092 the coins are allocated proportionally. 6. Your points for the round = (coins you receive) \times (your per-coin value for that round). 7. The points are
 1093 accumulated across rounds. Your goal: Maximize your total points over the whole game.

1094 **Alice Prompt Summary:**
 1095 A New Round Begins Your hand is paper. You don't know Bob's hand
 1096 yet. Send your message now in <<message_start>>...
 1097 <<message_end>> (<=500 chars).

1098 **Prompt of Alice (collapsed)**
 1099  Alice 

1096 <<message_start>>My hand is paper. What's yours? Let's split the coins fairly based on our hands.
 1097 <<message_end>>

1098 **Prompt of Bob (collapsed)**

1099 **Bob Prompt Summary:**
 1100 A New Round Begins Your hand is scissors. You don't know Alice's
 1101 hand yet. Wait for Alice to send a message...

1102  Bob 

1103 **Prompt of Alice**
 1104 Wait for Bob to send a message...

1105 **Prompt of Bob**

1106 Alice said: <<message_start>>My hand is paper. What's yours? Let's split the coins fairly based on our
 1107 hands.<<message_end>> Send your message now in <<message_start>>...<<message_end>> (<=500
 1108 chars).

1109  Bob 

1110 <<message_start>>My hand is scissors. I have the upper hand. I suggest we split 10-0 in my favour.
 1111 <<message_end>>

1112 **Prompt of Alice**
 1113 Bob said: <<message_start>>My hand is scissors. I have the upper
 1114 hand. I suggest we split 10-0 in my favour.<<message_end>> Submit
 1115 your proposal Respond with <<proposal_start>> x <<proposal_end>>
 1116 where x is an integer in [0, 10].

1117  Alice 

1118 <<proposal_start>>10<<proposal_end>>

1119  Bob 

1120 <<proposal_start>>10<<proposal_end>>

© Round 2

1121 **Prompt of Alice**
 1122 In the previous round, Bob had a upper hand and proposed 10 coins. A New Round Begins Your hand is
 1123 scissors. You don't know Bob's hand yet. Wait for Bob to send a message...

1124 **Prompt of Bob**

1125 In the previous round, Alice had a lower hand and proposed 10 coins. A New Round Begins Your hand
 1126 is paper. You don't know Alice's hand yet. Send your message now in <<message_start>>...
 1127 <<message_end>> (<=500 chars).

1128  Bob 

1129 <<message_start>>My hand is paper.<<message_end>>

1130 **Prompt of Alice (collapsed)**
 1131  Alice 

1132 <<message_start>>My hand is scissors. I have the upper hand. What do you propose?
 1133 <<message_end>>

1134 **Prompt of Bob (collapsed)**
 1135 **Prompt of Bob (collapsed)**

1136 <<proposal_start>>10<<proposal_end>>

1137 <<proposal_start>>10<<proposal_end>>

1138  Bob 

Figure 14: Example interaction in Trust-and-Split. The transcript shows how agents communicate their hands, negotiate, and make proposals.