Uncovering Latent Arguments in Social Media Messaging by Employing LLMs-in-the-Loop Strategy

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Abstract

The widespread use of social media has led to a surge in popularity for automated methods of analyzing public opinion. Supervised methods are adept at text categorization, yet the dynamic nature of social media discussions poses a continual challenge for these techniques due to the constant shifting of the focus. On the other hand, traditional unsupervised methods for extracting themes from public discourse, such as topic modeling, often reveal overarching patterns that might not capture specific nuances. Consequently, a significant portion of research into social media discourse still depends on labor-intensive manual coding techniques and a human-in-the-loop approach, which are both time-consuming and costly. In this work, we study the problem of discovering arguments associated with a specific theme. We propose a generic LLMs-in-the-Loop strategy that leverages the advanced capabilities of large language models (LLMs) to extract latent arguments from social media messaging. To demonstrate our approach, we apply our framework to contentious topics. We use two publicly available datasets: (1) the climate campaigns dataset of 14k Facebook ads with 25 themes and (2) the COVID-19 vaccine campaigns dataset of 9kFacebook ads with 14 themes. Additionally, we design a downstream task as stance prediction by leveraging talking points in climate debates. Furthermore, we analyze demographic targeting and the adaptation of messaging based on real-world events.

1 Introduction

Public opinion is crucial for ensuring responsive governance, policy alignment with public interests, and societal harmony by facilitating a feedback loop for continuous policy refinement (Glynn and Huge, 2008; Price, 1988). The advent of social media has transformed the landscape of public discourse and opinion formation, enabling the rapid

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exchange of information and ideas, facilitating instant communication, and promoting a participatory approach to addressing societal issues (Mc-Gregor, 2019; Xiong and Liu, 2014; Murphy et al., 2014). This shift has led to an increased focus on automatically analyzing public opinion on social media platforms (Liu, 2022; Pacheco et al., 2022a; Yousefinaghani et al., 2021; Han et al., 2020; Islam and Goldwasser, 2020; Liang and Dai, 2013; Maynard et al., 2012; Sobkowicz et al., 2012). In response to this, argument mining has emerged as a critical technique that automatically extracts the reasons, claims, and talking points (arguments)¹, shedding light on how and why specific opinions are formed (Wawrzuta et al., 2021; Sowa et al., 2021; Skeppstedt et al., 2018; Habernal et al., 2018; Stab and Gurevych, 2014; Kim and Hovy, 2006). In these cases, the variables of interest are well defined, and substantial efforts are invested in developing manually annotated resources, thereby allowing the problems to be structured as supervised learning tasks.

Unsupervised text analysis methods like topic modeling (Latent Dirichlet Allocation (LDA) (Blei et al., 2003), non-negative matrix factorization (NMF) (Lee and Seung, 1999)) can discover topics within data without requiring pre-labeled datasets. However, they fall short of extracting meaningful themes beneath those topics. Therefore, a non-trivial number of recent studies on social media discourse rely on manual and qualitative coding methods (Hagen et al., 2022; Nguyen et al., 2021; Del Valle et al., 2020).

In recent years, efforts have been made to delve into the subtleties of topics in social media content by discovering themes (Islam and Goldwasser, 2024; Pacheco et al., 2023; Islam et al., 2023b; Islam and Goldwasser, 2022; Pacheco et al., 2022a).

¹We will use arguments and talking points interchangeably in this paper.

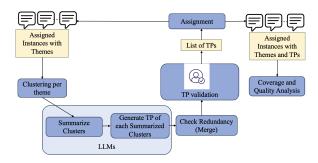


Figure 1: LLMs-in-the-Loop framework. TP: Talking point.

Yet, to fully comprehend why an opinion is formed, it's crucial to identify the specific arguments within these broader themes. For example, under the 'Climate Change' topic, a theme might be 'Alternative Energy', and under this theme, there might be conflicting arguments, such as Argument 1: "Alternative energy will create more jobs." versus Argument 2: "Alternative energy will take away our jobs.". Identifying arguments within a theme reveals the granular nuances.

Pacheco et al. (2022b,a) has developed a human-in-the-loop approach for discovering arguments by balancing unsupervised text analysis techniques and manual coding. While this method enhances accuracy, it suffers from scalability issues, is time-consuming, and demands high resources. In this paper, we introduce an LLMs-in-the-Loop approach that integrates the capabilities of Large Language Models (LLMs) (Brown et al., 2020) and incorporates them into an efficient algorithmic framework to uncover latent arguments under a theme in social media messaging.

We define large textual collections as repositories of textual instances (e.g., ads, tweets, posts, documents) where each instance is associated with a theme (the set of themes derived from previous studies (Islam and Goldwasser, 2024; Islam et al., 2023b; Pacheco et al., 2023; Islam and Goldwasser, 2022; Pacheco et al., 2022a)). An overview of our framework is illustrated in Fig. 1. Our framework provides a way of clustering talking points motivated by themes. We have assigned instances with themes. For each theme cluster, we cluster the associated instances using a clustering algorithm. We characterize the sub-clusters by performing zeroshot multi-document summarization of the top-K instances assigned to each sub-cluster. Then, we prompt LLMs in a zero-shot manner to generate the talking point advocating in the sub-cluster summary in the context of the given theme. For redundancy check, we assess the similarity between talking point pairs and merge overlapping talking points based on threshold. We have an optional human evaluation phase for newly generated talking points. Finally, the assignment phase maps instances to their most likely talking points.

Our framework is designed to address three main challenges: 1) Given a large collection of instances with a known space of high-level themes, how can we effectively identify a set of repeating arguments, 2) how can we refine those arguments, and 3) how can we map instances to corresponding arguments efficiently. To demonstrate our method, we look at the task of characterizing social media messaging on contentious topics. Various interest groups, including politicians, advertisers, and stakeholders, have used the highly distributed social media landscape to microtarget audiences (Hersh, 2015; Barbu, 2014). While effective in enhancing content relevance, microtargeting also presents risks such as manipulating user behavior (Ribeiro et al., 2019; Etudo et al., 2019; Kruikemeier et al., 2016), creating echo chambers (Garimella et al., 2018; Lima et al., 2018; Del Vicario et al., 2016; Quattrociocchi et al., 2016; Jamieson and Cappella, 2008), and fostering polarization (Jiang et al., 2020; Zuiderveen Borgesius et al., 2018; Bostrom et al., 2013).

In this paper, we examine two distinct case studies: the climate campaigns and the COVID-19 vaccine campaigns in the United States. In each case, the qualitative researchers apply different theories to identify themes. For climate campaigns, the identification of themes is based on the energy industry and climate change-related stances (Islam et al., 2023b). For the COVID-19 vaccine campaigns (Islam and Goldwasser, 2022), the theme discovery is grounded using Moral Foundation Theory (MFT) (Haidt and Graham, 2007; Haidt and Joseph, 2004). These case studies are selected for their relevance to the computational social science (CSS) community, illustrating the complexities of targeted messaging in a digital age. From a machine learning viewpoint, these case studies represent distinct challenges because of the data, context, and target themes.

Our experiments show that our framework can be used to uncover a set of arguments that cover a large portion of the discussion about the climate and COVID-19 vaccine campaigns on Facebook and the resulting mapping from ads to arguments is fairly accurate with respect to human judgments. Moreover, we introduce a downstream task of stance classification that leverages uncovered talking points, intuitively designed to elucidate the associations between stances and the talking points employed by advertisers in contentious debates. Additionally, we provide an in-depth analysis of how messaging is tailored to specific demographics and how these talking points evolve in response to real-world events.

2 Related Work

Previous works for understanding messaging on social media (Islam et al., 2023a,b; Islam and Goldwasser, 2022; Capozzi et al., 2021) used a predefined set of labels, themes, and arguments to analyze messaging. These were fixed and established based on existing topics or theoretical frameworks. In this work, we focus on gaining a deeper understanding of messaging, especially at the argument level.

Argument mining involves identifying and extracting argument components such as claims, evidence, and conclusions and understanding how they are logically connected to form coherent arguments. Several works have been done on analyzing arguments on social media (Islam et al., 2023b; Pacheco et al., 2022b,a; Islam and Goldwasser, 2022; Wawrzuta et al., 2021; Bhatti et al., 2021; Malagoli et al., 2021; Kotelnikov et al., 2022; Freire-Vidal and Graells-Garrido, 2019; Skeppstedt et al., 2018; Torsi and Morante, 2018; Dusmanu et al., 2017). Bhatti et al. (2021) formulated argument mining on Twitter as a text classification task to identify tweets serving as premises for hashtags that represent claims to reveal prominent arguments for and against funding Planned Parenthood. Wawrzuta et al. (2021) studied the arguments made by Twitter users in Poland when discussing the COVID-19 vaccine. Pacheco et al. (2022b,a) proposed interactive human-in-the-loop protocol to analyze COVID-19 vaccine debate in Twitter. Miller and Lellis (2016) characterized the arguments supporting the oil and gas industries. Islam et al. (2023b) manually developed relevant arguments for climate change and energy industryrelated stances. In this paper, instead of using manual coding and human feedback to discover arguments, we rely on a machine-in-the-loop approach.

Recently, large language models (LLMs) have achieved promising progress in learning from prompts via in-context learning (ICL) (Chowdh-

ery et al., 2023; Kojima et al., 2022; Le Scao et al., 2022; Brown et al., 2020). Several studies indicate that LLMs exhibit better performance in tasks traditionally completed by humans (Gilardi et al., 2023; De Paoli, 2023; Dai et al., 2023; Chiang and Lee, 2023; Ziems et al., 2024), highlighting a potential to leverage LLMs effectively in our task. A recent approach has introduced the concept of an LLMin-the-loop for thematic analysis (Dai et al., 2023). In contrast, our framework employs LLMs-in-the-Loop to uncover the latent arguments in messaging. At a high level, our work connects with prior work on interactive clustering (Pacheco et al., 2023, 2022a; Lund et al., 2017; Hu et al., 2014; Bernstein et al., 2010), but instead of using human feedback to shape the emergent clusters, we rely on LLM inference.

3 LLMs-in-the-Loop Framework

We propose an iterative LLMs-in-the-Loop framework that combines Natural Language Processing (NLP) techniques and inference capabilities of LLMs to automate the process of discovering latent arguments within themes. Our framework enhances the ability to analyze vast amounts of social media content by identifying nuanced arguments within predefined themes. This section outlines the methodological steps, including clustering instances by themes, identifying arguments, refining those arguments, and mapping instances to corresponding arguments.

3.1 Theme-Specific Clustering

Initially, the framework categorizes textual instances into clusters based on their associated themes. These instances can range from social media posts to comprehensive documents. We divide each theme-based cluster into sub-clusters using a clustering algorithm. This allows for a more granular analysis of the thematic content, revealing the nuances of arguments present within each theme. We embed the instances using Sentence BERT (Reimers and Gurevych, 2019). The embedded instances are clustered using K-means (Jin and Han, 2010). To determine the optimal value of k in k-Means, we follow both the Elbow method and the Silhouette method.

3.2 Summarizing Sub-clusters

To articulate the arguments found within each subcluster, we employ zero-shot multi-document summarization using GPT-4 (Achiam et al., 2023) on the top-k instances. The prompts are engineered to generate short theme-specific summaries in a zero-shot setting. The five closest instances to each centroid are used in the prompt to generate the summaries. This summarization process highlights the key points and arguments without the need for pre-labeled data, showcasing the framework's unsupervised capabilities.

3.3 Generating and Refining Arguments

Subsequently, each sub-cluster summaries serve as a prompt for LLMs in a zero-shot manner to generate specific talking points advocating for the arguments implied in the summaries. This approach ensures that the extracted talking points are relevant and coherent within the context of their respective themes.

3.3.1 Argument Redundancy Check

To refine the generated arguments, we implement a redundancy check to identify and merge similar talking points. This process involves assessing the similarity between pairs of talking points and consolidating those that exceed a predefined similarity threshold. We embed the talking points using Sentence BERT and compute the cosine similarity score between the embedded talking point pairs. Based on a threshold value (≥ 0.70), we decide to merge two arguments. Here are the two examples of talking points where we decide to merge them based on the threshold value- TP1: "The Build Back Better Act is crucial for economic growth, job creation, and addressing the climate crisis."; TP2: "Legislative support for the Build Back Better Act, emphasizing its benefits for clean energy jobs and climate action."

3.4 Human Evaluation

An optional human evaluation phase is incorporated to ensure the quality and relevance of the generated talking points. This phase allows for the verification of generated and refined talking points, ensuring their alignment with human understanding and interpretation. The annotators are asked to verify if the generated talking points and the merging decision are correct or not. They are asked to provide a score of 1 if the talking points are correct and a score of 0 if they are not.

3.5 Mapping Instances to Arguments

In this stage of our framework, we use a simple distance-based approach for mapping. To measure

the closeness between an instance and an argument, we compute the cosine distance between the instance and all arguments for each theme and take the minimum distance score among them. We embed the arguments and instances using Sentence BERT. By thresholding, we determine if the instance can be mapped to an argument.

4 Case Studies

We explore two case studies involving discussions on social media: (1) climate campaigns and (2) COVID-19 vaccine campaigns. For climate campaigns, we work on the corpus of 14k ads released by Islam et al. (2023b). The dataset focuses on climate-related English ads on Facebook based on the US from January 2021 to January 2022. All ads in this corpus contain predictions for stance (e.g., pro-energy, clean-energy) and theme (e.g., support climate policy.) (Islam and Goldwasser, 2024). For COVID-19 vaccine campaigns, we use the corpus of 9k ads released by Islam and Goldwasser (2022) focusing on COVID-19 vaccine-related English ads on Facebook based on US from December 2020 to January 2022. All ads in this corpus contain predictions for moral foundation (e.g., care/harm) (Haidt and Graham, 2007) and theme (e.g., vaccine equity.) (Islam and Goldwasser, 2022). For each ad of both corpora, there are the following attributes: ad ID, title, ad description, ad body, funding entity, spend, impressions, distribution over impressions broken down by gender (male, female, unknown), age (7 groups), and location down to states in the USA. Derived themes are shown in Table 5 in App. A.1. Data statistics regarding the number of instances in each theme for climate (Fig. 7a) and COVID-19 vaccine (Fig. 7b) campaign are shown in Fig. 7 in App. A.2. Additional details about the dataset can be found in the original publication.

Our main goal is to use our LLMs-in-the-Loop framework to identify prominent arguments in the corpora described earlier. At the beginning, we have ads and their associated themes. Those themes are derived by Islam and Goldwasser (2024, 2022). At the first iteration, we follow the step introduced in Section 3 to obtain the list of talking points under each theme and the mapping $ads \rightarrow arguments$. Hyperparameters are detailed in App. A.3. After iteration 1, we identify 113 arguments for Climate campaigns and 47 arguments for COVID-19 vaccine campaigns (Table 1). In 2^{nd} iteration, we repeat this process for the rest of the ads remaining

Case Study	lter.	# Args	Coverage	$\leq Q_1$	$\leq Q_2$	$\leq Q_3$	All
Climate	1 2	113 213	37.38% 44.40%	76.00% 88.00%	70.67% 74.67%	58.67% 70.67%	
COVID-19	1 2	47 78	36.18% 40.47%		61.90% 73.81%		

Table 1: Coverage and mapping quality w.r.t. Human Judgments.

unassigned from iteration 1 (by applying a threshold of < 0.5), resulting in the discovery of 100 and 31 additional arguments for climate and COVID-19 vaccine campaigns respectively (Table 1). An example of a resulting set of arguments under the 'Patriotism' (one of the themes from climate campaigns) and 'VaccineEquity' (one of the themes from COVID-19 vaccine campaigns) themes after two rounds of iterations of our LLMs-in-the-Loop are shown in Table 8 in App. A.4. We show the number of sub-clusters identified under each theme for both iterations of the climate (Table 6) and COVID-19 (Table 7) case studies are provided in App. A.2. The complete set of final arguments is provided in the App. A.5 in Table 10 and Table 11.

Generate a brief, clear, and concise summary (in 100 words) from the following five texts:

Text1: **
Text2: **
Text3: **
Text4: **
Text5: **

(a) Prompt template for generating summary.

Text: **
Theme: **

In the context of the given theme, what is the talking point advocating for in the above text? Answer briefly in one line (in 20 words).

(b) Prompt template for generating talking point.

Figure 2: Prompt templates (shown as zero-shot).

4.1 Prompting

In this section, we show the prompt templates used in our work to generate a sub-cluster summary (Fig. 2 (a)) and a talking point from each summarized sub-cluster (Fig. 2 (b)). A concrete example of a prompt for summarizing top-5 instances under

patriotism theme of climate campaign and the generated summary are shown in Fig. 3. A prompt example of generating a talking point from a summary of top-5 instances under *patriotism* theme of the climate campaign dataset is illustrated in Fig. 4.

Generate a brief, clear, and concise summary (in 100 words) from the following five texts:

Partie: ROLL IN PURUS ELEPTS, GET NOLVED.

INCH 19TO AMERICA TEST TONNY.

WITH A STATE OF TONNY TO AMERICA TEST TONNY.

WITH A STATE OF TONNY TONNY

Figure 3: Prompt example of summarizing top-5 instances under *patriotism* theme of climate campaign dataset. The black colored segment is the input prompt and the red colored segment is the generated output by the LLMs.

Text: The texts encourage active participation in the America First movement, advocating for traditional American values, support for the military, and strong stances on law and order, immigration, and energy independence. They emphasize patriotism, the Second Amendment, and support for veteran causes, with calls to action against perceived radical changes and specific political figures deemed contrary to these ideals. The messages also highlight the role of American energy companies in enhancing national security by producing energy domestically and reducing emissions, inviting engagement with the organization's efforts towards a secure energy future. The overarching theme is a rallying cry for engagement and support around conservative principles and energy independence.

Theme: Participation of the given theme, what is the talking point advocating for in the above text? Answer briefly in one line (in 20 words).

Talking point: The talking point advocates for rallying around patriotism, energy independence, and conservative values to protect and promote American interests and security.

Figure 4: Prompt example of generating talking point from a summary of top-5 instances under *patriotism* theme of climate campaign dataset. The black colored segment is the input prompt and the red colored segment is the generated output by the LLMs.

4.2 Evaluation

To evaluate the performance of our ad-to-argument mapping, we sort the ads according to their semantic distance from their assigned arguments. We then compute the three quartiles and sample a set of 12 ads per theme, such that 3 ads are randomly

sampled from each quartile. Subsequently, we manually annotate whether the mapping is correct or not (detailed in App. A.6). This process results in 300 ads in the 1^{st} iteration and another 300 ads from the 2^{nd} iteration from the climate case study. On the other hand, from the COVID-19 vaccine case study, we obtain 168 ads in the 1^{st} iteration and another 168 ads from the 2^{nd} iteration.

To assess the performance across varying degrees of semantic closeness to the argument embeddings, we conduct evaluations within each quartile. Results for the first quartile (Q1) correspond to the 25% closest examples. For the second quartile (Q2), they correspond to the 50% closest examples, and for the third quartile (Q3), to the 75% closest examples. Intuitively, we expect better performance in the lower distance between the ad and the argument. Results are outlined in Table 1. We notice that we obtain higher macro average F1scores for ads that are the closest to the arguments in the embedding space. In addition to the macro average F1-score, we also look at the percentage of ads that are covered by the set of arguments uncovered by our LLMs-in-the-Loop framework after each iteration. We do not enforce the idea that all ads need to be mapped to arguments, and therefore, some ads remain unassigned. There is an improvement in performance both in coverage and mapping quality after subsequent iterations as we increase both the number of arguments and the number of ads mapped (Table 1).

4.3 Argumentative Cohesion Comparison

As there are previously annotated moral foundations for COVID-19 vaccine campaigns (Islam and Goldwasser, 2022) and for climate campaigns, there are annotated energy industry and climate change-related stances (Islam and Goldwasser, 2024; Islam et al., 2023b) available. We use it for baseline analysis. We can characterize arguments/talking points as the reasons people cite to support or oppose contentious topics, such as the climate change debate or the vaccine debate. We consider assignments to be better if they are more cohesive; for example, when arguments are more strongly correlated with specific stances or moral foundations.

For the COVID-19 vaccine debate case study, we calculate the Pearson correlation matrices to evaluate the correlation between arguments and moral foundations, presenting the results in heatmaps (Fig. 5). In Fig. 5c, we show random 15 argu-

ments (among 78 total arguments of COVID-19) to show the correlation between the arguments and the moral foundations. To compare with LDA baseline, we choose 10 topics (Fig. 5a) and 20 topics (Fig. 5b) to keep our 15 arguments as middle ground. We can interpret reasons as distributions over moral foundations. Our analysis reveals that our arguments (Fig. 5c) exhibit higher correlations with moral foundations than those topics derived from LDA (Fig. 5a, Fig. 5b). For example, in Fig. 5c, we see that liberty/oppression moral foundation is strongly correlated with the talking point "Against COVID vaccine mandates and passports, urging support for personal choice and constitutional rights regarding vaccination." Additionally, the purity/degradation moral foundation is notably correlated with the talking points "Vaccination as an act of love and protection towards neighbors, aligning with Christian values." and "Using religion as a means to exempt individuals from mandatory COVID-19 vaccination requirements." Other expected trends emerge, such as fairness/cheating being highly correlated with talking points related to "Global vaccine equity, emphasizing free and universal access to COVID-19 vaccines to end the pandemic for all".

For the climate debate case study, we perform a correlation test between the identified talking points and the stance expressed in the ads (i.e., proenergy or clean-energy). We calculate the Pearson correlation matrices and present them in Fig. 5. We compare our discovered talking points with a set of topics extracted using LDA. In Fig. 5f, we show random 25 arguments (among 213 total arguments of climate) to show the correlation between the arguments and the stance. To compare with LDA baseline, we choose 10 topics (Fig. 5d) and 30 topics (Fig. 5e) to keep our 25 arguments as middle ground. We observe that our talking points (Fig. 5f) have stronger correlations with stances than the derived LDA topics (Fig. 5d, Fig. 5e). For example, we note that **pro-energy** stance is strongly correlated with talking point such as "Criticizes President Biden's economic policies for significantly increasing gas prices and living costs, urging a shift in leadership or policy." Hyperparameters are detailed in App. A.3.

4.4 Ablation Study

We provide an ablation study in which we mine arguments from the top k instances of a cluster without summarizing them. We find comparable

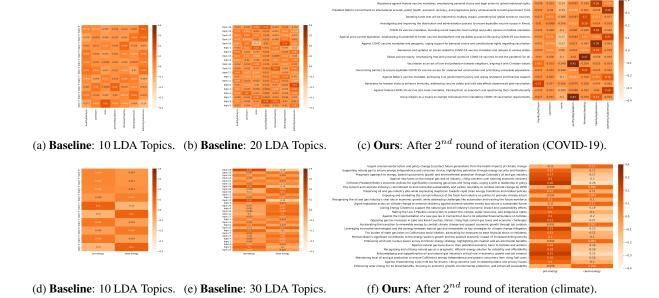


Figure 5: Correlations between arguments & moral foundations for COVID-19; arguments & stances for climate.

results (Table 2) in terms of coverage based on the distance threshold. We use a threshold determined by the distance from the cluster centroid to an ad, with shorter distances being preferable.

Case	Iter.	Number of covered ads			
Study		thr < 0.6	thr < 0.5	thr < 0.4	thr < 0.3
	1	13319	10677	5355	1132
Climate	1-w/o sum.	13394	10613	5189	1164
Cimate	2	13669	11541	6360	1458
	2-w/o sum.	13759	11592	6143	1384
	1	7962	6525	3589	850
COVID-19	1-w/o sum.	8133	6507	3477	787
	2	8197	6833	4015	1089
	2-w/o sum.	8426	6767	3710	908

Table 2: Ablation study (coverage). sum: summary, thr: threshold.

5 Downstream Task

We design a downstream task of stance classification using the uncovered talking points. The task is intuitively designed to learn the association between the stances and the talking points used by the advertisers for contentious debate.

Stance Prediction is designed as a binary classification task. In this task, the model is given a talking point uncovered by our LLMs-in-the-Loop approach and an ad text. The task is to predict the stance of the ad, i.e., *pro-energy* or *cleanenergy*. We use pre-trained Longformer (Beltagy et al., 2020) model and RoBERTa (Liu et al., 2019) model for the stance classifiers. Besides, we add LLM-based classifier LLaMA (Touvron et al.,

MODEL	ACC	F1
$Long former_{text}$	90.13%	89.89%
$Long former_{tp}$	83.43%	83.44%
$\operatorname{Longformer}_{\operatorname{text+tp}}$	93.30%	93.29%
$RoBERTa_{text}$	93.07%	92.96%
$RoBERTa_{tp}$	82.73%	82.81%
$\operatorname{RoBERTa_{text+tp}}$	93.65%	93.56%
$llama3_{text}$	92.00%	90.95%
$llama3_{tp}$	81.00%	78.68%
$\operatorname{llama3_{text+tp}}$	92.50%	91.49%

Table 3: Contribution of talking point (tp) in stance classifier for climate campaigns dataset.

2023) for comparison and here we use llama3-70b- 8192^2 . We measure the impact of talking points and present results in Table 3. Our quantitative analysis in Table 3 is designed to demonstrate the contribution of the extracted arguments for the stance identification downstream task. In our ablation study, we compare the performance of classifiers using only text or talking points. We find that the stance prediction task improves when talking points are included with ad text. For example: when using Longformer, macro average F1 score improves from 89.89% (text only) to 93.29%; when using RoBERTa, it improves from 92.96% (text only) to 93.56%; and when using llama3, it improves from 90.95% (text only) to 91.49% (Table 3). Hyperparameters are provide in App. A.3.

²https://github.com/meta-llama/llama3

6 Analysis

This section provides a detailed analysis of how specific campaigns target demographics and adjust messaging based on real event occurrences.

6.1 Demographic Targeting

Understanding how messages are tailored to target particular demographic groups is crucial for opinion analysis. To analyze the variation in talking points on climate campaigns across different age groups, we examine targeted ads within three age categories, i.e., young people (ages 13-24), working-age people (ages 25-54), and the older population (age 55+), focusing on California (CA) and Texas (TX). We choose these states because TX is recognized as the world's energy capital³, while CA has recently positioned itself as a leading advocate in the battle against climate change⁴. To identify the top-k most frequently mentioned entities in the texts, we prompt LLMs in a zero-shot setting. We show the results in App. A.7 (Table 9). We observe that talking points vary by age group in TX. For young people, the focus is on energy reliability and affordability, learning from Texas' deregulation disaster. For the working-age population, the emphasis is on accelerating the transition to renewable energy to combat climate change and support economic growth through job creation. Meanwhile, for the older population, the discussion centers on the need for urgent legislative action on climate change.

We adopt a similar approach to analyze talking points across three different age groups in COVID-19 vaccine campaigns. We select Florida (FL) because the coronavirus surged to record levels there in August 2021^5 , and Texas (TX) because, as of April 3^{rd} , 2021, its vaccination rates were lagging behind the US average⁶. Results are detailed in Table 4. For the working age group in FL, the ad's talking point advocates for *building and restoring public trust in the COVID-19 vaccine and medical community* by criticizing FL Governor Ron DeSantis's appointment of Dr. Joseph Ladapo as Surgeon General, characterizing Ladapo as an anti-masker

	www.eia.gov//todayinenergy/detail.php?id=49356	
4	www.pewtrusts.org//en/research-and-	
1.	usis/blogs/stataling/2022/10/06/galifornia talzas laudin	_

analysis/blogs/stateline/2022/10/06/california-takes-leading-edge-on-climate-laws-others-could-follow

Age	St.	Entity	Talking Points
13-24	TX	Children, Parents, reproductive health.	Advocates for the safety of COVID-19 vaccines for children, emphasizing mild side effects and community protection through vaccination.
25-54	FL	Ron DeSantis, Dr. Joseph Ladapo, Surgeon General.	Advocates for build- ing and restoring public trust in the COVID-19 vaccine and the medical community.
55+	TX	seniors, Pfizer, who have passed away or are hospitalized due to Covid, I.	Strongly advocates for COVID-19 vaccination, highlighting its safety, efficacy, and crucial role in preventing severe illness and ending the pandemic.
	FL	Governor Ron DeSantis, seniors, loved one, John- son & Johnson.	Efforts and challenges in equitable vaccine distribution and access for seniors across various counties.

Table 4: Most mentioned entities and talking points of targeted ads for **young**, **working-age**, **older** population of TX and FL from **COVID-19 vaccine campaigns** dataset. St: State.

and vaccine skeptic. The critique suggests that this appointment is insensitive or disrespectful and emphasizes the need to appoint someone who believes in science, not conspiracy theories. While targeting an older population of FL, the talking point evolves around *equitable vaccine distribution and access* for senior citizens (Table 4). On the other hand, while targeting a young population of TX, the talking point focuses on *COVID-19 vaccine safety for children* (Table 4).

6.2 Shifts in Talking Points Following Significant Events

To investigate how talking points change in response to real-world events, we pick 2 defining events (1 event per case study) from our case studies. The events are as follows:

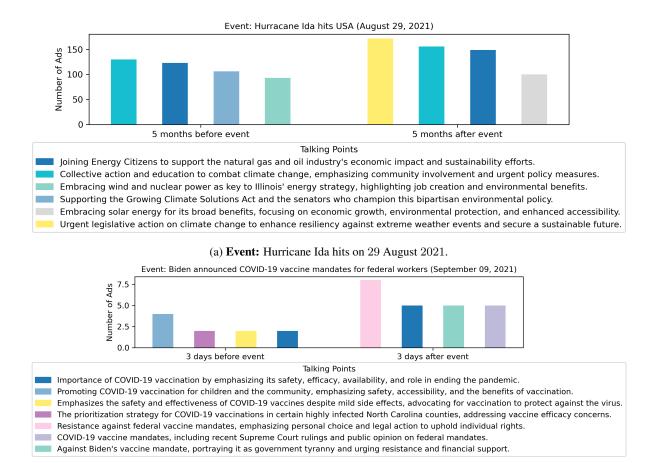
Hurricane Ida: On August 29, 2021, Hurricane Ida made landfall near Port Fourchon, Louisiana, as a Category 4 hurricane⁷.

Federal Vaccine Mandate: On September 09, 2021, President Biden announced an executive order on COVID-19 vaccine mandates for federal workers, large employers, and health care staff⁸.

⁵https://en.wikipedia.org/wiki/COVID-19_ pandemic_in_Florida

⁶https://en.wikipedia.org/wiki/COVID-19_ pandemic_in_Texas

⁷https://en.wikipedia.org/wiki/Hurricane_Ida ⁸www.whitehouse.gov/briefing-room/presidentialactions/2021/09/09/executive-order-on-requiringcoronavirus-vaccination-for-federal-employees/



(b) Event: Biden announced COVID-19 vaccine mandates for federal workers on 09 September 2021.

Figure 6: The top-4 talking points used by advertisers before and after the events.

Figure 6a displays the top-four shifts in talking points in sponsored advertisements over the five months before and after Hurricane Ida struck the USA. There is a noticeable presence of arguments for "urgent legislative action on climate change to enhance resiliency against extreme weather events and secure a sustainable future." as well as advocacy for "embracing solar energy for its broad benefits, focusing on economic growth, environmental protection, and enhanced accessibility." following the hurricane (see Figure 6a). Figure 6b illustrates the talking points used in sponsored ads three days before and after President Biden announced the federal vaccine mandate. In the aftermath, three new predominant arguments emerged: "Resistance against federal vaccine mandates, emphasizing personal choice and legal action to uphold individual rights.", "COVID-19 vaccine mandates, including recent Supreme Court rulings and public opinion on federal mandates.", "Against Biden's vaccine mandate, portraying it as government tyranny and urging resistance and financial support." (Figure 6b). These shifts suggest that sponsored content

is highly responsive to real-world events, quickly reflecting and potentially shaping public discourse on pivotal issues.

7 Conclusion

We introduce a simple yet effective iterative **LLMs-in-the-Loop** framework for uncovering latent arguments from social media messaging. Our quantitative results show that newly discovered talking points can cover a larger portion of messaging and map instances to associated arguments accurately with respect to human judgment. Besides, our stance prediction downstream task demonstrates that including talking point information helps to improve the performance of the classifier. Additionally, our analysis highlights how these talking points are specifically tailored for demographic targeting and dynamically shift in response to real-world events.

8 Limitations

Though we show the effectiveness of our framework focusing on two case studies, i.e., climate and COVID-19 vaccine campaigns, it is a domain-agnostic framework. However, the main idea of uncovering talking points using LLMs and associating the ad to their closest talking point is applicable to other cases with no changes.

Our approach relies on GPT-4 to generate a multi-document summary and talking point. We chose GPT-4 instead of the open-source counterparts due to computational resource constraints.

LLMs are trained on vast amounts of humangenerated text, potentially embedding numerous human biases (Blodgett et al., 2020; Brown et al., 2020). We did not consider any bias in our task.

Some minority viewpoints may not form a cluster or appear in the top-k instances of a cluster to be summarized. In such cases, their viewpoints could be overlooked. In the future, we plan to refine the clusters by integrating techniques like outlier detection (Duan et al., 2009) and feedback mechanisms to better capture and represent minority perspectives in our summaries.

A limitation of this study is the inherent subjectivity in interpreting demographic targeting, as the differentiation of themes based on demographics (specifically age and gender in this paper) is subjective, which can affect the utility of research findings.

9 Ethics Statement

To our knowledge, our research work, as described in this paper, adhered to all ethical guidelines. Instead of introducing a new dataset, we conducted experiments using two existing datasets, which have been properly cited. In this work, we iterated the LLMs-in-the-Loop approach twice. In the future, we aim to determine the optimal number of iterations and identify when to decide to stop exploring unassigned instances. The author's personal views are not represented in any qualitative result that we report.

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A Appendix

A.1 Themes

Table 5 shows the derived themes from the climate campaign (Islam and Goldwasser, 2024; Islam et al., 2023b) and COVID-19 vaccine campaign (Islam and Goldwasser, 2022) datasets.

A.2 Data Statistics

Fig. 7 shows the statistics regarding the number of instances in each theme for climate (Fig. 7a) and COVID-19 vaccine (Fig. 7b) campaign. In Table 6, we show the number of sub-clusters identified under each theme for both iterations of the climate case. In Table 7, we provide the number of sub-clusters identified under each theme for both iterations of the COVID-19 case study.

A.3 Experimental Details

To obtain topics from LDA, we use Gensim (Rehurek and Sojka, 2011) implementation. We follow the pre-processing steps shown in Hoyle et al. (2021) and estimate the number of topics in a data-driven manner by maximizing. We do a grid search over a set of {10, 20, 25, 30} for the LDA baseline.

CLIMATE	Economy_pro, ClimateSolution, Pragmatism, Patriotism, AgainstClimatePolicy, Economy_clean, FutureGeneration, Environmental, HumanHealth, Animals, SupportClimatePolicy, AltEnergy, PoliticalAffiliation, BidenGasPriceIncrease, AgainstCorporateInterests, GasTax, Deforestation, Carbon, CustomerBasedAltEnergy, EnergyAffordabilityandSustainabilityLegislation, EcofriendlyConsumerChoices, PlasticWaste-andEnvironmentalImpact, PromoteSustainableTransportation, WaterManagementand-Sustainability, FoodSecurity.
COVID-19	GovDistrust, GovTrust, VaccineRollout, VaccineSymptom, VaccineEquity, VaccineStatus, EncourageVaccination, VaccineMandate, VaccineReligion, VaccineEfficacy, VaccineDevelopment, CovidPlan, VaccineMisinformation, NaturalImmunity.

Table 5: Derived themes from previous studies: Climate campaigns (Islam and Goldwasser, 2024; Islam et al., 2023b), COVID-19 vaccine campaigns (Islam and Goldwasser, 2022)

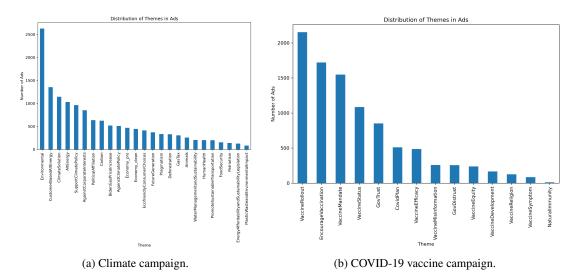


Figure 7: Number of instances in each theme for climate and COVID-19 vaccine campaign.

Climate theme	# sub-clusters per theme (Iter1)	# sub-clusters per theme (Iter2)
Economy_pro	6	4
ClimateSolution	3	2
Pragmatism	8	2
Patriotism	4	3
AgainstClimatePolicy	3	2
Economy_clean	4	6
HumanHealth	3	7
FutureGeneration	4	4
Environmental	3	6
Animals	5	5
AltEnergy	5	7
SupportClimatePolicy	7	4
PoliticalAffiliation	5	4
BidenGasPriceIncrease	3	3
AgainstCorporateInterests	7	3
GasTax	7	3
Deforestation	7	6
Carbon	6	3
CustomerBasedAltEnergy	7	5
FoodSecurity	4	5
EnergyAffordabilityandSustainabilityLegislation	4	5
EcofriendlyConsumerChoices	5	3
PlasticWasteandEnvironmentalImpact	6	1
PromoteSustainableTransportation	6	4
WaterManagementandSustainability	4	4

Table 6: Number of sub-clusters per climate theme across two iterations.

COVID-19 theme	# sub-clusters per theme (Iter1)	# sub-clusters per theme (Iter2)
VaccineRollout	5	2
EncourageVaccination	3	2
VaccineMandate	6	4
VaccineStatus	4	1
GovTrust	2	3
CovidPlan	3	2
VaccineEfficacy	4	2
VaccineMisinformation	2	4
GovDistrust	3	2
VaccineEquity	5	2
VaccineDevelopment	3	N/A
VaccineReligion	2	3
VaccineSymptom	4	4
NaturalImmunity	2	1

Table 7: Number of sub-clusters per COVID-19 theme across two iterations.

For SBERT embedding, we use the sentence transformer model 'all-mpnet-base-v2' with default parameters.

For the stance classifier, we randomly split the data into three subsets, namely training set (60%), validation set (20%), and test set (20%). Show the result on the test set in Table 3. For Longformer, we use 'longformer-base-4096' model, batch size = 8, epoch = 3, learning rate = 2e-5, weight decay = 0.01. For RoBERTa, we use 'roberta-base' model with same batch size, epoch, learning rate, and weight decay used for Longformer. Our early stopping criterion is the lowest validation loss. To run the stance classifier, we use a single GPU GeForce GTX 1080 Ti GPU, with 4 Intel Core i5-7400 CPU @ 3.00 GHz processors, and it takes around 10 minutes to run the model.

To run llama3-70b-8192, we use Groq API⁹. For tokenizer, we use Meta-Llama-3-70B-Instruct from Hugging Face.

A.4 Arguments under specific Themes

Table 8 shows examples of resulting arguments after 1^{st} and 2^{nd} iteration under the 'Patriotism' theme for climate campaigns and the 'VaccineEquity' theme for COVID-19 vaccine campaigns theme.

A.5 Resulting Arguments

In this section, we provide the resulting arguments using our LLMs-in-the-Loop approach for both datasets.

A.5.1 Climate Campaigns

Table 10 provides the resulting arguments related to climate campaigns after two rounds of iterations of our LLMs-in-the-Loop approach.

A.5.2 COVID-19 Vaccine Campaigns

Table 11 provides the resulting arguments related to COVID-19 vaccine campaigns after two rounds of iterations of our LLMs-in-the-Loop approach.

A.6 Human Validation

Three NLP and CSS researchers, age range 30-45, 2 males and 1 female, did two 1-hour sessions to validate whether the generated and refined talking points as well as to annotate whether $ads \rightarrow arguments$ mapping is correct or not. The annotators included advanced graduate students and faculty.

A.7 Demographic Analysis

Table 9 shows the most mentioned entities and talking points of targeted ads for **young**, **working-age**, **older** population of CA and TX from **climate campaigns** dataset.

⁹https://wow.groq.com/

Case Study	Iter.	Arguments
Climate	1	(1) Prioritizing domestic energy production as a patriotic duty to ensure America's independence, security, and economic prosperity. (2) Maintaining local oil and gas production to ensure economic and energy security, highlighting patriotism through self-reliance. (3) Supporting the oil and gas industry as a patriotic duty, emphasizing its critical role in national security and economic health. (4) Supporting natural gas to ensure energy independence and consumer choice, highlighting patriotism through energy security and freedom.
Climate	2	 (5) Rallying around patriotism, energy independence, and conservative values to protect and promote American interests and security. (6) Maintaining local oil and gas production to ensure California's energy independence and protect consumers from rising fuel costs. (7) Energy independence for Israel through faith-inspired and scientifically supported oil and gas exploration and diverse leadership in community engagement.
COVID -19	1	 (1) Against price control legislation, emphasizing its potential to hinder vaccine development and equitable access to life-saving COVID-19 vaccinations. (2) Global vaccine equity, emphasizing free and universal access to COVID-19 vaccines to end the pandemic for all. (3) Overcoming barriers to ensure equitable COVID-19 vaccine access for underserved communities and prioritizing vulnerable populations. (4) Equitable access to COVID-19 vaccines, addressing eligibility, distribution fairness.
	2	(5) Donating funds that will be matched to multiply impact, promoting fair global access to vaccines.(6) Efforts and challenges in equitable vaccine distribution and access for seniors across various counties.

Table 8: Example of resulting arguments after 1^{st} and 2^{nd} iteration. For climate campaigns, arguments are shown under the 'Patriotism' theme. For COVID-19 vaccine campaigns, arguments are shown under the 'VaccineEquity' theme. All themes derived by previous studies are shown in App. A.1 (Table 5)

Age Group	State	Entity	Talking Points
13-24	CA	Young People, Climate Change Denier, Climate Movement.	(1) Climate change's health impacts through informed initiatives and equity-focused efforts to protect vulnerable communities. (2) Collective action and education to combat climate change, emphasizing community involvement and urgent policy measures.
	TX	Natural Gas Systems, Coal Energy Systems, Nuclear Energy Sys- tems, Wind Turbines, Solar Panels.	(1) Ensure energy reliability and affordability, learning from Texas' deregulation disaster.
25-54	CA	Carbon Emissions, Sacramento Municipal Utility District.	(1) Public engagement to support and expand carbon-free energy as a crucial step against climate change. (2) Transitioning from coal to cleaner energy sources to combat climate change and promote sustainability.
	TX	Climate Change, Renewable Energy Plan.	(1) Accelerating the transition to renewable energy to combat climate change and support economic growth through job creation.
	CA	Western Burrowing Owls, Aramis Indus- trial Solar Power Plant.	(1) Continued investment in climate and clean energy solutions to protect birds from climate change impacts.
55+	TX	U.S. Senators or Congressman, Citizens' Climate Lobby.	(1) Urgent legislative action on climate change to enhance resiliency against extreme weather events and secure a sustainable future.

Table 9: Most mentioned entities and talking points of targeted ads for **young**, **working-age**, **older** population of CA and TX from **climate campaigns** dataset.

Table 10: Resulting arguments related to Climate campaigns after two rounds of iterations.

Themes	Talking Points
Economy_pro	"Against natural gas bans due to their potential economic harm to
	families and workers.", "Joining Energy Citizens to support the
	natural gas and oil industry's economic impact and sustainability
	efforts.", "Acknowledging and supporting the oil and natural gas
	industry's critical role in economic growth and job creation.",
	"Permian Basin's significant contribution to the energy sector's
	growth and the positive economic impact of increased drilling
	activity.", "Considering the economic and community impact of
	taxation on the energy sector, emphasizing support for energy-
	related jobs and services.", "The Line 3 Replacement project's
	role in boosting Minnesota's economy through job creation,
	supporting Tribal communities, and enhancing safety, while
	positively impacting the environment.", "Recognizing the oil and
	gas industry's vital role in economic growth, while addressing
	challenges like automation and training the future workforce."
ClimateSolution	"Adopting propane as a versatile and environmentally friendly
	energy solution to support climate change mitigation efforts.",
	"Leveraging innovative technologies and the synergy between
	natural gas and renewables as key strategies for climate change
	mitigation.", "Leveraging diverse, innovative, and market-based
	strategies to effectively address climate change and promote
	environmental sustainability.", "Adoption of RGGI in Pennsyl-
	vania, international cooperation on climate action, and exploring
	market-based, conservative solutions for sustainable economic
	and environmental health.", "Investing in innovative technolo-
	gies like ICHOR's RKI Injector and AT&T's initiatives to drasti-
Dragmatism	cally reduce emissions and improve fuel efficiency."
Pragmatism	"Pragmatic, multi-tiered action on climate change, emphasizing renewable energy investments and policy for sustainable devel-
	opment and job growth.", "Practical investments in sustainable
	, , , , ,
	infrastructure and energy diversity to address climate change and ensure future resilience.", "Pragmatic approach to energy
	transition, emphasizing the need to harmonize environmental
	sustainability, economic growth, and job preservation.", "Recog-
	nizing and utilizing natural gas as a pragmatic, efficient energy
	solution for reliability and affordability.", "Pragmatic approach
	to energy policy that balances clean energy transition with eco-
	nomic growth and job preservation.", "Pragmatic approach to
	energy, balancing economic growth and environmental protec-
	tion through Colorado's oil and gas industry.", "Pragmatic ap-
	proach to energy, emphasizing the need for oil and safe pipeline
	infrastructure for global energy security.", "Pragmatic policy
	changes and discussions that address workers' rights, environ-
	mental sustainability, and societal challenges for improvement
	and growth.", "Pragmatic solutions to environmental challenges
	through technological innovation, collaboration, and strategic
	policy efforts to ensure sustainability and security."
	Continued on next page

Table 10 continued from previous page

Themes	Talking Points
Patriotism	"Prioritizing domestic energy production as a patriotic duty to
i adiousiii	ensure America's independence, security, and economic pros-
	perity.", "Maintaining local oil and gas production to ensure
	economic and energy security, highlighting patriotism through
	self-reliance.", "Supporting the oil and gas industry as a patriotic
	duty, emphasizing its critical role in national security and eco-
	nomic health.", "Supporting natural gas to ensure energy inde-
	pendence and consumer choice, highlighting patriotism through
	energy security and freedom.", "Rallying around patriotism,
	energy independence, and conservative values to protect and
	promote American interests and security.", "Maintaining local
	oil and gas production to ensure California's energy indepen-
	dence and protect consumers from rising fuel costs.", "Energy
	independence for Israel through faith-inspired and scientifically
	supported oil and gas exploration, and diverse leadership in
A soin of Climate Delian	community engagement."
AgainstClimatePolicy	"Renewable energy investment as a strategy for economic growth
	and job creation while addressing climate change.", "Transi-
	tioning to a clean energy economy, emphasizing job creation,
	sustainability, and combating climate change for economic re-
	covery.", "Significant investment in clean energy infrastructure
	to create jobs and power homes sustainably, driving economic
	and environmental progress.", "Passage of the bipartisan infras-
	tructure deal to enhance clean water, transit, and create numerous
	good jobs.", "American Jobs Plan as a catalyst for economic
	revitalization through clean energy, creating jobs, and improv-
	ing infrastructure.", "Enhancing sustainability through clean
	energy initiatives, education, infrastructure improvement, and
	worker health and safety in the clean energy sector.", "Local
	and state-level initiatives that promote clean energy, sustainabil-
	ity, and environmental protection to build a more sustainable
	future.", "Comprehensive community and environmental better-
	ment through sustainable economic practices, fair wages, and
	innovative alimenta calutions !! !!Discusses cometings and a societal.
	innovative climate solutions.", "Rigorous scrutiny and equitable
	innovative climate solutions.", "Rigorous scrutiny and equitable policies in clean-energy projects to ensure they genuinely benefit the environment and communities."

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Themes	Talking Points
Economy_clean	"Renewable energy investment as a strategy for economic growth
<i>7</i> –	and job creation while addressing climate change.", "Transi-
	tioning to a clean energy economy, emphasizing job creation,
	sustainability, and combating climate change for economic re-
	covery.", "Significant investment in clean energy infrastructure
	to create jobs and power homes sustainably, driving economic
	and environmental progress.", "Passage of the bipartisan infras-
	tructure deal to enhance clean water, transit, and create numerous
	good jobs.", "American Jobs Plan as a catalyst for economic
	revitalization through clean energy, creating jobs, and improv-
	ing infrastructure.", "Enhancing sustainability through clean
	energy initiatives, education, infrastructure improvement, and
	worker health and safety in the clean energy sector.", "Local
	and state-level initiatives that promote clean energy, sustainabil-
	ity, and environmental protection to build a more sustainable
	future.", "Comprehensive community and environmental better-
	ment through sustainable economic practices, fair wages, and
	innovative climate solutions.", "Rigorous scrutiny and equitable
	policies in clean-energy projects to ensure they genuinely benefit
	the environment and communities."
HumanHealth	"Reducing air pollution from oil and gas industries to protect
	children's health and ensure environmental justice.", "Electing
	knowledgeable leaders and supporting organizations to address
	climate change's significant health and humanitarian impacts.",
	"Climate change's health impacts through informed initiatives
	and equity-focused efforts to protect vulnerable communities.",
	"Leadership that understands and addresses the health impacts
	of climate change, emphasizing immediate action for global
	health and stability.", "Environmental health risks, from frack-
	ing and gas stoves to substance abuse, to protect and improve
	public health.", "Combining environmental activism with health
	equity to combat pollution and support sustainable, just commu-
	nities.", "Awareness of gas stoves' health risks, promoting safer
	alternatives, and implementing preventive measures to protect
	indoor air quality and prevent asthma.", "Informed, compassion-
	ate leadership and global medical support to address healthcare
	challenges, ensuring dignity and comprehensive care across life
	stages and crises.", "Addressing and mitigating air pollution
	sources to protect public health and promote environmental sus-
	tainability.", "Proactive engagement and informed responses
	to health and safety challenges exacerbated by environmental
	changes and societal issues."
	Continued on next page

Table 10 continued from previous page

Themes	Talking Points
FutureGeneration	"Urgent environmental action and policy change to protect future generations from the health impacts of climate change.", "Educating children about climate change through open discussions to inspire future generations to take action for their planet's health.", "Collective action led by motivated parents to combat climate change for a healthier future for children.", "Empowering the youth to lead climate change solutions, emphasizing education, activism, and support for vulnerable communities.", "Civic engagement and local policy reforms to secure a safer, fairer, and sustainable future for the next generation.", "Sustainable and renewable energy initiatives led by Indigenous and community efforts to ensure a healthier planet for future generations.", "Integrated solutions to climate change that also address social, racial, and economic inequities for future generations' benefit.", "Sustainable energy and community initiatives that create educational, economic, and environmental benefits for current and future generations."
Environmental	"Ending fossil fuel use, implementing clean energy transitions, and enacting protective regulations to combat climate change and pollution.", "Urgent legislative action on climate change to enhance resiliency against extreme weather events and secure a sustainable future.", "Collective action and education to combat climate change, emphasizing community involvement and urgent policy measures.", "Community resilience through local initiatives, transitioning to clean energy, sustainable practices, and comprehensive support for businesses impacted by environmental disasters.", "Environmental protection and Indigenous rights by opposing oil pipelines that threaten natural resources and exacerbate the MMIW epidemic.", "Vigilance and community action against organized crime targeting green energy resources, and promotes sustainable living practices.", "Proactive climate change solutions through innovative forestry, ecosystem restoration projects, clean energy investment, and urgent policy actions to safeguard the future.", "Climate change's role in exacerbating droughts, fires, and heatwaves, underscored by scientific consensus and observable impacts like Minnesota's rising temperatures.", "Active participation in environmental conservation efforts led by Derek Kilmer to restore Puget Sound, protect wilderness, and combat climate change."

Table 10 continued from previous page

Themes	Talking Points
Animals	
Allillais	"Re-protection of gray wolves, recognizing their vital ecologi-
	cal role, and calls for increased conservation efforts and public
	support.", "Urgent financial contributions, leveraging donation
	matches to combat threats to endangered wildlife like habitat
	loss and climate change.", "Urgent climate action to protect
	Alaska's fisheries, crucial for both the economy and marine
	ecosystems.", "Continued investment in climate and clean en-
	ergy solutions to protect birds from climate change impacts.",
	"Immediate public action to conserve wildlife and address cli-
	mate change's role in accelerating species extinction.", "Habitat
	restoration and conservation to support wildlife, enhance out-
	door activities, and address climate change for future ecological
	balance.", "Protecting and restoring ocean ecosystems to pre-
	serve marine biodiversity and combat climate change's impacts
	on animals.", "Awareness and action against the environmental
	and ethical harms of animal agriculture, emphasizing sustain-
	able choices and animal rights.", "Habitat conservation, creating
	pollinator gardens, and innovative habitat restoration to protect
	bats, bees, and wildlife crucial for ecosystem health and bio-
	diversity.", "Promoting renewable energy projects as a means
	to generate clean power, support local economies, and protect
	marine biodiversity for future generations."
AltEnergy	"Accelerating the transition to renewable energy to combat cli-
	mate change and support economic growth through job cre-
	ation.", "Promoting clean and renewable energy to foster eco-
	nomic growth, create jobs, and address climate change effec-
	tively.", "Public engagement to support and expand carbon-free
	energy as a crucial step against climate change.", "The adoption
	of wind energy as a crucial, effective solution for reducing CO2
	emissions and combating climate change.", "Diversified renew-
	able energy solutions to ensure sustainability, grid reliability,
	and meet increasing demand for clean power across different
	regions.", "Expansion and innovation in bioethanol production
	and solar energy to support a sustainable, clean energy future.",
	"The positive impact of wind energy, emphasizing job creation,
	economic growth, environmental benefits, and community en-
	gagement.", "Political support and action towards clean energy,
	job creation, climate action, and sustainability initiatives in local
	communities.", "Investment in ICHOR's revolutionary fuel in-
	jection technology to reduce emissions and fuel consumption.",
	"Transitioning from coal to cleaner energy sources to combat
	climate change and promote sustainability.", "The adoption and
	celebration of renewable energy initiatives while balancing envi-
	ronmental preservation."
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Themes	Talking Points
SupportClimatePolicy	"Passing the Build Back Better Act, highlighting its importance for economic growth, job creation, clean energy employment, and combating climate change.", "Supporting the Growing Climate Solutions Act and the senators who champion this bipartisan environmental policy.", "Supporting the Growing Climate Solutions Act as a means to boost farmer income and combat climate change.", "Legislative action and public support for policies that address climate change through clean energy investment and promote social justice.", "The passage of the Build Back Better Act, emphasizing its investments in clean energy and climate action.", "Halting the Line 3 Pipeline construction to protect the climate, water resources, and Indigenous rights.", "Voting for candidates who prioritize climate change action and sustainable policies in their platforms.", "The inclusion of bold climate action in legislation, simultaneous with job creation and equity."
PoliticalAffiliation	"Active political participation and advocacy to influence policies on environmental protection and social justice across various states.", "Exposing and combating the corrupt influence of the fossil fuel industry on politics to promote climate action.", "Appointments that prioritize environmental protection and resist the fossil fuel industry's influence in government and finance.", "Holding fossil fuel companies accountable through political, public action, and legislative reforms for their environmental impact and misinformation.", "Greater scrutiny of political ties to the oil and gas industry and calls for fair regulation.", "Understanding and challenging perceived extremism in politics, scrutinizing shifts in political power and ideology, and recognizing ongoing political efforts on issues like infrastructure and climate change.", "Supporting candidates whose platforms align with individual voter values and community needs.", "Political appointments and decisions that prioritize climate action and reduce the influence of fossil fuels."
BidenGasPriceIncrease	"Reversing President Biden's energy policies to support American energy production and reduce gas prices for families.", "Against perceived financial mismanagement by 'DC liberals', linking it to inflation and higher gas prices under Biden's presidency.", "Mobilizing against government mandates perceived to increase gas prices, emphasizing grassroots engagement to protect consumer interests.", "Opposing a spending plan criticized for contributing to higher gas prices and economic burdens.", "Criticizes President Biden's economic policies for significantly increasing gas prices and living costs, urging a shift in leadership or policy.", "A return to energy independence to control gas prices and criticizes current policies for rising fuel costs."

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Themes	Talking Points
Themes AgainstCorpInter	"Supporting Sarah, who prioritizes climate action, honesty, and fiscal responsibility over corporate interests and misinformation.", "Grassroots support over corporate interests, emphasizing financial contributions to champion climate, democracy, and economic issues in Iowa's race.", "Grassroots-supported candidates promoting progressive policies over those funded by corporate interests and lobbyists in Congressional races.", "Dismantling financial and political support for the fossil fuel industry to favor sustainable, clean energy solutions and accountability.", "Electing progressive candidates who prioritize public welfare and grassroots support over corporate interests and profits.", "Using the power of voting to challenge corporate interests by supporting policies and candidates focused on public welfare and environmental sustainability.", "Empowering grassroots movements over corporate interests, emphasizing small donations to drive significant policy changes for social and environmental justice.", "Active resistance against corporate influence in politics and society to achieve environmental, social, and economic reforms.", "Grassroots, community-focused leadership challenging established politics and corporate dominance to achieve progressive
	social and environmental reforms.", "Grassroots funding to coun-
	teract corporate-funded campaigns, emphasizing the power of collective small donations against big money interests."
GasTax	"Reassessment of gas tax reliance, emphasizing modernizing revenue models to sustainably fund road maintenance amidst electric vehicle challenges.", "Halting proposed gas tax hikes to alleviate financial burdens on residents amidst concerns over rising living costs.", "Repealing the CPI portion of the gas tax law to alleviate economic burdens on citizens.", "Against implementing a per-mile tax for drivers, citing concerns over increased burdens and privacy issues.", "Opposing gas tax increases in Lake and Kane Counties, Illinois, citing high current gas taxes and economic challenges.", "Against a proposed fuel mandate in Iowa, framed as a tax on consumers leading to increased gas prices.", "Against the implementation of a new gas tax in Connecticut due to its potential financial burdens on families.", "The burden of state gas taxes on Californians amid inflation, advocating for measures to ease financial strain on residents.", "Lowering gas taxes as part of broader fiscal reforms to reduce the financial burden on citizens.", "Emphasizes the need for transparency, accountability, and community involvement in decisions impacting gas station operations and related policies."

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Themes	Talking Points
Deforestation	"Roadless protections in the Tongass National Forest to pre-
	serve its ecosystem, combat climate change, and support local
	economies and cultures.", "Leveraging consumer purchases for
	tree planting to combat deforestation and climate change, em-
	phasizing individual contributions to collective environmental
	efforts.", "Global reforestation and individual action against cli-
	mate change through tree planting and support for sustainable
	community practices to combat deforestation.", "Permanent leg-
	islative protection of the Arctic National Wildlife Refuge to
	preserve biodiversity and prevent environmental degradation
	from oil and gas extraction.", "Preserving urban green spaces
	and mature trees to maintain air quality, carbon sequestration,
	and historical landscapes against deforestation for construction
	projects.", "Combating deforestation and climate change through
	community-driven reforestation efforts and financial support in
	California.", "Stopping the use of forests as fuel for electricity
	and urging significant climate action to address and mitigate de-
	forestation.", "Halting energy projects that cause deforestation,
	respecting treaties, and protecting ecosystems against corporate
	environmental damage.", "Eliminating conflict palm oil from
	products to protect rainforests and wildlife, promoting trans-
	parency and sustainable sourcing.", "Improved forest manage-
	ment and proactive measures like controlled burns to mitigate
	wildfire risks and prevent deforestation.", "Conservation, restora-
	tion efforts, and responsible management policies to combat
	climate change and prevent deforestation.", "Restoration and
	protection of critical habitats to combat deforestation and sup-
	port ecosystem resilience and biodiversity.", "Indigenous-led
	efforts to protect natural resources and uphold sovereignty as
	crucial in combating deforestation and environmental degrada-
	tion."
Combon	
Carbon	"The cement and concrete industry's commitment to environ-
	mental sustainability and carbon neutrality to combat climate
	change by 2050.", "Accessible carbon offset solutions, emphasiz-
	ing affordability, simplicity, and the importance of taking action
	for Earth Day.", "Using Ecologi's platform to offset carbon
	footprint, plant trees, and collectively combat climate change.",
	"Implementing carbon pricing strategies through legislative ac-
	tion, communication, and collective efforts to address climate
	change.", "Collaborative efforts across various sectors to re-
	duce carbon emissions and transition towards a sustainable, low-
	carbon economy.", "Innovative technologies and solutions to
	capture, reduce, and offset carbon emissions for a more sustain-
	able and carbon-neutral future.", "Reducing carbon footprints
	· ·
	through lifestyle changes, sustainable eating habits, and sup-
	porting initiatives aimed at carbon neutrality and environmental
	sustainability."
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Themes	Talking Points
CustBasedAltEnergy	"Customer engagement in alternative energy solutions, emphasizing renewable and nuclear options to combat climate change and promote sustainability.", "Public support and awareness of nuclear energy as a sustainable, carbon-free alternative energy solution in the U.S.", "Community engagement and support for wind energy, highlighting its benefits for jobs, rural economies, and sustainable development.", "Community engagement in renewable energy through a cost-effective, equipment-free Community Solar program with enrollment incentives.", "Homeowner participation in solar energy trials to foster renewable energy adoption and reduce individual energy costs.", "Embracing solar energy for its broad benefits, focusing on economic growth, environmental protection, and enhanced accessibility.", "The adoption and support of utility-scale solar projects to supply clean energy to the grid for consumers.", "Embracing wind and nuclear power as key to Illinois' energy strategy, highlighting job creation and environmental benefits.", "Adopting biofuels and innovative fuel technologies to reduce emissions and promote sustainability in transportation for consumers.", "Community engagement and legal actions to promote sustainable development and energy practices at the local level.", "Adopting geothermal
FoodSecurity	heating and cooling as a cost-effective, efficient, and environmentally friendly alternative energy solution for homeowners." "Addressing climate change's impact on agriculture, social equity, and women's rights to ensure food security for all.", "Cross-sector collaboration, addressing food loss, engaging communities, and prioritizing food security initiatives to combat global hunger.", "Participation in the Ration Challenge to support emergency food aid and attending a forum to explore food security issues.", "Engagement with the Fruitful Communities initiative to combat climate change, promote sustainable agriculture, and enhance food security.", "Urgent humanitarian aid and community support to address immediate and long-term food security challenges in crisis-affected areas.", "Sustainable dietary changes, particularly reducing meat consumption, to improve environmental health and ensure long-term food security.", "Community support and mobilization to provide essential resources and aid, ensuring food security and health during crises.", "Combining sustainable agriculture, traditional knowledge, and community efforts to improve food security and environmental sustainability."

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Themes	Talking Points	
EnrgyAffrd&SustainLeg	"Legislative action in Virginia to ensure energy reliability and	
	affordability, learning from Texas' deregulation disaster.", "Leg-	
	islative action to significantly lower energy costs, promoting	
	cleaner and more reliable energy solutions in North Carolina.",	
	"Legislative and policy efforts to enhance energy efficiency, grid	
	reliability, and sustainability across various regions.", "Legisla-	
	tive supporting utility bill assistance, pollution reduction, energy-	
	efficient building codes, and transition to pollution-free buildings	
	for sustainability.", "Policy-driven support for renewable energy,	
	affordability, emissions reduction, and sustainable development,	
	emphasizing community involvement and legislative backing.",	
	"Legislative action to ensure utility service protection, improve	
	energy infrastructure resilience, and address affordability amid	
	extreme weather and economic challenges.", "Transitioning to	
	sustainable energy sources, enhancing security for clean energy	
	businesses, and supporting policies for cleaner, affordable energy	
	solutions.", "Leveraging legislation and community programs	
	to provide financial assistance for utility bills, ensuring energy	
	affordability for all residents."	
EcofrndlyConsmChoice	"Making eco-friendly consumer choices by purchasing sustain-	
	able apparel and actively contributing to environmental conser-	
	vation efforts.", "Choosing eco-friendly, sustainable laundry so-	
	lutions like Earthbreeze to reduce environmental impact and sup-	
	port ethical consumption.", "Adopting home water treatment sys-	
	tems to reduce reliance on single-use plastic bottles, promoting	
	environmental sustainability and health.", "Making eco-friendly	
	consumer choices by using Cleanyst's plant-based products to	
	reduce plastic waste and carbon emissions.", "Empowering com-	
	munities and individuals through education and involvement	
	in sustainable practices to combat climate change effectively.",	
	"Embracing sustainable living through eco-friendly consumer	
	choices, corporate sustainability efforts, and supporting green	
	energy and conservation initiatives.", "Choosing sustainable,	
	skin-friendly products like bamboo bandages as a simple yet	
	effective way to support eco-friendly consumer choices.", "Sup-	
	porting local leadership and community initiatives that promote	
	sustainability, equitable growth, and eco-friendly consumer prac-	
	tices in urban development."	

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Themes	Talking Points	
PlasticWste&EnvImpact	"Recognizing plastic's sustainability benefits, urging scientific	
	studies and informed policies to optimize its use and mini-	
	mize environmental impact.", "Reducing plastic waste through	
	reusable products, supporting cleanup efforts, and embracing	
	innovative solutions to protect marine ecosystems.", "Using py-	
	rolysis technology to recycle waste plastic, supporting a circular	
	economy and environmental protection efforts.", "Urgent collec-	
	tive action, habit changes, and support for organizations fighting	
	plastic pollution to protect oceans and marine life.", "Eengag-	
	ing brands towards Plastic Neutrality and supports innovative	
	recycling technologies to combat the global plastic waste cri-	
	sis.", "Daily action against plastic waste, supporting legislation,	
	and making conscious choices in food consumption and waste	
	management.", "Responsible waste management, recycling ef-	
	forts, and addressing illegal activities to mitigate environmental	
	contamination and promote sustainability."	
PromtSustainTrnsport	"Embracing sustainable transportation and clean energy through	
	EV test drives and educational events on innovative energy solu-	
	tions.", "Attending Drive Electric Earth Day events to learn about	
	and embrace the benefits of electric vehicles for a sustainable	
	future.", "Adopting cycling and supporting policies for electric	
	school buses and a bold climate bill for sustainable transporta-	
	tion.", "Urgent investment in electric vehicles and legislative	
	support to reduce emissions and create union jobs.", "Adopting	
	electric vehicles for their environmental benefits, cost savings,	
	and the expanding availability of models.", "Adopting clean car	
	standards and investing in EV infrastructure to improve air qual-	
	ity, health, and combat climate change.", "Significant investment	
	in public transportation electrification and infrastructure to sup-	
	port climate goals, community benefits, and union job creation.",	
	"Adopting and promoting sustainable transportation solutions	
	and technologies to improve air quality and address environ-	
	mental challenges.", "Infrastructure investments and community	
	initiatives that reduce emissions and promote sustainable trans-	
	portation as essential to combating climate change.", "Adopting	
	biking, walking, electric vehicles, and public transit as key strate-	
	gies to reduce emissions and improve air quality.", "Shifting to	
	public and active transportation, electric vehicles, and renewable	
	energy to reduce emissions and enhance sustainability."	
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Themes	Talking Points
WaterMngmnt&Sustain	"Stricter regulations on coal ash disposal to protect water quality
	and public health in Georgia.", "Supporting legislative efforts to
	protect and restore Colorado's rivers for economic growth, cli-
	mate resilience, and agricultural preservation.", "Exploring and
	adopting successful global strategies to address water scarcity
	and ensure sustainable water management in rapidly growing
	states.", "Sustainable water management through refurbishing
	existing facilities and adopting eco-friendly water solutions to
	protect health and the environment.", "Proactive water man-
	agement strategies, infrastructure investment, and community
	involvement to ensure sustainable water access and conservation
	efforts.", "Responsible disposal of hazardous wastes like oils
	and grease to protect water sources and promote environmental
	sustainability.", "Innovative financing, policy reforms, and sus-
	tainable practices to ensure water security and resilience against
	climate change impacts.", "Active engagement and informed
	leadership in water board governance to ensure sustainable wa-
	ter management and protection."

Table 11: Resulting arguments related to COVID-19 vaccine campaigns after two rounds of iterations.

Themes	Talking Points
GovDistrust	"Accountability and reform in the Biden administration, criti-
	cizing its policies for undermining national stability and public
	trust.", "Against government control of the prescription drug
	market, warning of hindered medical innovation and reduced
	access to cures.", "Skepticism towards government actions and
	legislation, emphasizing the need for transparency and resistance
	to perceived overreach.", "Skepticism towards the Biden admin-
	istration's handling of COVID-19, immigration, and economic
	policies.", "Questions the efficacy and motives of government
	policies on immigration, economy, and public health measures."
GovTrust	"Recognizing and appreciating government efforts and collab-
	oration in pandemic response, emphasizing trust in legislative
	support for public health.", "Recognizing the Biden administra-
	tion's efforts to address key national and global issues, building
	trust through proactive policies and actions.", "Political engage-
	ment and trust through transparency, community involvement,
	and proactive governance initiatives.", "Building trust through
	community engagement, open dialogue, and collaboration be-
	tween citizens and their representatives.", "President Biden's
	commitment to international accords, public health, economic re-
	covery, and progressive policy achievements to build government
	trust."
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Talking Points
"The widespread and accessible COVID-19 vaccination and testing services, emphasizing no-appointment-necessary clinics to increase public participation.", "Utilizing digital platforms to access up-to-date information on COVID-19 vaccine availability and registration across different locations.", "Easy and accessible COVID-19 vaccination for all eligible individuals, emphasizing convenience and inclusivity in public health efforts.", "The organized distribution of COVID-19 vaccines across Texas, highlighting state efforts to enhance accessibility and efficiency in vaccination.", "The importance of local news in keeping communities informed about the evolving COVID-19 vaccine rollout and registration processes.", "Accessible vaccine clinics, incentive programs, and safety protocols to enhance vaccine rollout at
the local level."
"Emphasizes the safety and effectiveness of COVID-19 vaccines despite mild side effects, advocating for vaccination to protect against the virus.", "Vigilance and thorough investigation into the rare but serious side effects like blood clots associated with the J&J vaccine.", "Careful monitoring and transparent communication about potential vaccine side effects to ensure public safety and confidence.", "Informed vaccine choices, awareness of rare side effects, and the importance of continued vaccination for public health safety.", "Awareness and transparency regarding the range and prevalence of COVID-19 vaccine-related symptoms and effects.", "Advocates for booster shots to enhance immunity, addressing vaccine safety and mild side effects experienced post-vaccination.", "Advocates for the safety of COVID-19 vaccines for children, emphasizing mild side effects and community protection through vaccination."
"Against price control legislation, emphasizing its potential to hinder vaccine development and equitable access to life-saving COVID-19 vaccinations.", "Global vaccine equity, emphasizing free and universal access to COVID-19 vaccines to end the pandemic for all.", "Overcoming barriers to ensure equitable COVID-19 vaccine access for underserved communities and prioritizing vulnerable populations.", "Investigating and improving the distribution and administration process to ensure equitable vaccine access in Illinois.", "Equitable access to COVID-19 vaccines, addressing eligibility, distribution fairness.", "Donating funds that will be matched to multiply impact, promoting fair global access to vaccines.", "Efforts and challenges in equitable vaccine distribution and access for seniors across various counties."

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Themes	Talking Points
VaccineStatus	"Raising awareness about the low vaccination rates in Central
	Texas counties, as indicated by state data.", "Staying informed
	about COVID-19 vaccination updates and initiatives through
	trusted local news apps in respective counties.", "Accessing
	COVID-19 vaccine information and locations for vaccination
	through the SmartNews app for free.", "Highlights the concern
	over the high number of unvaccinated individuals in Central
	Texas counties according to state data."
EncourageVaccination	"Promoting vaccination by providing information, guidance, and
	incentives to encourage people to get vaccinated against COVID-
	19.", "Importance of COVID-19 vaccination by emphasizing its
	safety, efficacy, availability, and role in ending the pandemic.",
	"Engaging in community discussions and raising awareness about
	vaccination, especially within the LatinX community.", "Encour-
	ages COVID-19 vaccination and boosters for all ages to protect
	against the virus and maintain community health.", "Promoting
	COVID-19 vaccination for children and the community, empha-
	sizing safety, accessibility, and the benefits of vaccination."
VaccineMandate	"Against COVID vaccine mandates and passports, urging support
vaccincivianuaic	for personal choice and constitutional rights regarding vaccina-
	tion.", "Awareness and updates on issues related to COVID-19
	vaccine mandates and refusals in various states.", "COVID-19
	vaccine mandates, including recent Supreme Court rulings and
	public opinion on federal mandates.", "Against Biden's vaccine
	mandate, portraying it as government tyranny and urging resis-
	tance and financial support.", "Advocating for Covid-19 vac-
	cine mandates for customers by Snowy Range Taxi in Wyoming
	to prioritize community safety.", "Awareness and preparation
	among employers for the impending COVID-19 vaccine man-
	date.", "Against federal COVID-19 vaccine and mask mandates,
	framing them as overreach and questioning their constitutional-
	ity.", "Resistance against federal vaccine mandates, emphasizing
	personal choice and legal action to uphold individual rights.",
	"Vaccine documentation management, vaccine refusal, job conse-
	quences for non-compliance, and HIPAA implications in vaccine
	proof requests.", "Advocates for personal choice and against fed-
	eral vaccine mandates, viewing them as infringements on civil
	liberties and rights."
VaccineReligion	"Using religion as a means to exempt individuals from mandatory
vaccinerengion	COVID-19 vaccination requirements.", "Incorporating religious
	teachings into actions promoting community well-being, includ-
	ing vaccination and pandemic safety measures.", "Vaccination as
	an act of love and protection towards neighbors, aligning it with
	1
	Christian values.", "Seeking religious guidance and perspective
	on COVID, vaccination, and related moral concerns with Pastor
	Bunjee Garrett.", "Religious communities to participate in public
	health by supporting vaccination as an act of neighborly love and
	care."
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Themes	Talking Points
VaccineEfficacy	"The safety and efficacy of the Moderna COVID-19 vaccine, but
	acknowledges instances of post-vaccination infections.", "Get-
	ting vaccinated, highlighting the vaccine's effectiveness in sig-
	nificantly reducing infection, severity, and mortality from the
	Delta variant of COVID-19.", "Strongly advocates for COVID-
	19 vaccination, highlighting its safety, efficacy, and crucial role in
	preventing severe illness and ending the pandemic.", "The priori-
	tization strategy for COVID-19 vaccinations in certain highly in-
	fected North Carolina counties, addressing vaccine efficacy con-
	cerns.", "Promoting vaccination as an effective measure to protect
	individuals and families from COVID-19, with community en-
	dorsement.", "Highlights that vaccinations, including boosters,
	are highly effective in preventing severe illness, hospitalization,
	and death from COVID-19.", "Advocates for vaccination and
	continued safety measures to protect against the transmissible
	and potentially severe Delta variant."
VaccineDevelopment	"Trust in COVID-19 vaccines, highlighting their development
	from decades-old, scientifically robust messenger RNA technol-
	ogy.", "Confidence in the Pfizer-BioNTech COVID-19 vaccine,
	emphasizing its emergency use authorization and pending full
	FDA approval.", "Understanding the distinct characteristics and
	allocation strategies of the newly approved Johnson & Johnson
	COVID-19 vaccine."
CovidPlan	"Staying informed about regional COVID-19 vaccine distribu-
Covidi ian	tion plans and understanding challenges in meeting demand.",
	"Recognizing and supporting the American Rescue Plan and law-
	makers' efforts in providing pandemic relief.", "Investigating and
	addressing the apparent inefficiencies in the COVID-19 vaccine
	distribution in Illinois.", "Commending the collaborative devel-
	opment of COVID-19 vaccines and treatments supported by the
	American Rescue Plan.", "Providing COVID-19 vaccinations to
	residents through the #VaxMobile program in different locations
	throughout the township."
VaccineMisinformation	"Correcting vaccine misinformation and encouraging vaccine
	participation through expert-led educational conversations.", "De-
	bunking vaccine myths and empowering people with credible
	and accurate information about COVID-19 vaccines.", "Holding
	news outlets accountable for spreading potentially harmful mis-
	information about Covid-19 vaccines.", "Clear communication
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	and spreading accurate information about COVID-19 vaccines to
	counter misinformation.", "Utilizing virtual town hall meetings
	to combat vaccine misinformation by providing accurate, expert
	in Commention
	information.
NaturalImmunity	"Changes in herd immunity goals due to the Delta variant.", "Nat-
NaturalImmunity	
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