LEEETs-Dial: Linguistic Entrainment in End-to-End Task-oriented Dialogue systems

Anonymous ACL submission

Abstract

Linguistic entrainment, or alignment, repre-002 sents a phenomenon where linguistic patterns employed by conversational participants converge to one another. While entrainment has been shown to produce a more natural user experience, most dialogue systems do not have any provisions for it. In this work, we introduce methods for achieving dialogue entrainment in a GPT-2-based end-to-end taskoriented dialogue system through the utilization of shared vocabulary. We experiment with training instance weighting, entrainment-specific loss, and additional conditioning to generate re-013 sponses that align with the user. By comparing different entrainment techniques on the MultiWOZ dataset, we demonstrate that all three approaches produce significantly better entrainment than the baseline, as confirmed by both automated and manual evaluation metrics.

1 Introduction

011

014

017

020

021

034

040

During a natural dialogue, speakers adapt (entrain, align) to the way of speaking of their conversational partners, thereby establishing a shared understanding. This was shown to correlate with dialogue success (Nenkova et al., 2008) and it occurs at multiple linguistic levels: speakers synchronize their speech rate and phonetic patterns (Ostrand and Chodroff, 2021), adopt shared lexical terms (Brennan, 1996; Friedberg et al., 2012) and employ similar syntactic constructions (Reitter et al., 2006). Consequently, to facilitate successful and natural conversations, achieving entrainment is desirable in task-oriented dialogue systems (DSs), where the aim is to assist users in accomplishing tasks such as reserving tickets or venues. However, few prior works attempted this, mostly with rule-based or modular DSs only (Lopes et al., 2013, 2015; Hu et al., 2014; Dušek and Jurčíček, 2016).

Recent years have seen significant advancements in task-oriented DSs through end-to-end neural models, fully trainable from data (Wen et al., 2016; User: I would like a taxi from Saint John's college to Pizza Hut Fen Ditton. BS: taxi {departure = saint john's college, destination = pizza hut fenditton}

Generic Response: What time do you want to leave? Preferred Response: What time would you like to leave?

Figure 1: An example of linguistic entrainment. The preferred response has the same syntactic construction as the user input, along with overlapping function words.

042

043

044

045

047

050

051

053

054

055

060

061

062

063

064

065

066

067

068

069

Bordes et al., 2016; Lei et al., 2018). Use of pretrained language models (LMs) yielded more fluent responses while simultaneously ensuring the comprehension of user intents and achieving successful dialogues (Lee, 2021; Yang et al., 2021; He et al., 2022). However, the generated responses often suffer from low diversity compared to human-human dialogues (Nekvinda and Dušek, 2021), and the DSs lack any dedicated support or mechanisms for entrainment, as their training relies on crossentropy or other objectives that focus on dialogue content rather than phrasing.

Using the GPT-2-based two-stage system AuGPT (Kulhánek et al., 2021) as our task-oriented end-to-end baseline DS, we propose the following three approaches to improve entrainment:

- a data-centric approach assigning higher weight to high-entrainment training instances via two straightforward weighting functions,
- an additional loss function to boost the probability of user tokens in generated responses,
- · additional keyword-based generation conditioning to increase lexical entrainment.

We show that all our proposed approaches increase entrainment while minimally affecting other dialogue metrics; instance weighting and keyword conditioning also show improved human rankings. Our experimental code will be released on Github.¹

¹URL will be provided in the final version.

072

076

086

880

094

097

100

101

102

103

104

105

106

107

108

110

111

112

113

114

115

116

117

118

2 Related Works

Linguistic entrainment has been studied for decades (Brennan and Clark, 1996; Garrod and Anderson, 1987). In DSs, Reitter et al. (2006) modeled syntactic entrainment, while Nenkova et al. (2008) showed the correlation of high-frequency word entrainment with dialogue naturalness and success. Lopes et al. (2013) and (Hu et al., 2014) used rules to entrain lexical or syntactic choices of a spoken DS to the user; Lopes et al. (2015) used a statistical model based on handcrafted features. Work in statistical entrainment methods is limited; the only work known to us by Dušek and Jurčíček (2016) modified an LSTM-based response generator to adapt to the user's lexical choices.

State-of-the-art in task-oriented DSs is dominated by end-to-end systems based on pretrained neural LMs (Peng et al., 2021), which generate the belief state and the final response in sequence (Lei et al., 2018, cf. Section 3). Extensions involve using belief state differences (Lin et al., 2020), explicit system actions (Hosseini-Asl et al., 2020; Yang et al., 2021), contrastive classifiers (Peng et al., 2021) or data augmentation (Kulhánek et al., 2021). While a few techniques improve output diversity (Nekvinda and Dušek, 2021), none of them targets entrainment. Despite their recent popularity, prompted large LMs still underperform compared to finetuned LMs (Hudeček and Dusek, 2023).

3 Proposed Approaches

As our baseline model, we choose AuGPT (Kulhánek et al., 2021), a GPT-2 (Radford et al., 2019) based task-oriented end-to-end DS, which models dialogue as a sequence-to-sequence task. Same as other contemporary end-to-end systems, AuGPT works in two steps: (1) generating belief state (userpreferred slot values) from dialogue history and user input, and (2) generating response based on dialogue history, user input, generated belief state and database results (which are based on the belief state). We modify the response generation step.

Our modifications address lexical and syntactic entrainment and involve instance weighting (Section 3.1), an additional loss based on user input tokens (Section 3.2), and further conditioning on user keyword tokens on model input (Section 3.3).

3.1 Instance Weighting (IW)

We prioritize ground truth responses with greater overlap between the system and the user (i.e. higher entrainment) during training, by assigning them a higher weight. We use a simple 1-gram precision to quantify the lexical user-system overlap.

We explore two weight functions: (1) A discrete one with a simple threshold τ to distinguish highentrainment training instances:

$$W_1(p) = 1$$
 if $p \le \tau, 10$ otherwise 12

119

120

121

122

123

124

126

128

129

130

131

132

133

134

135

136

137

138

139

140

141

142

143

144

145

146

147

148

149

150

151

152

153

154

155

156

157

158

159

160

161

162

163

164

(2) A continuous function modifying sigmoid:

$$W_2(p) = \frac{10}{1 + \exp(w \cdot (\beta - p))} + \epsilon$$
 12

Here, w denotes a scaling factor (spread) and β is the average entrainment for the training data, centering the distribution. We add a small ϵ to avoid zero weight in instances with no entrainment.

3.2 User Likelihood Loss (ULL)

To increase lexical entrainment, we introduce a user-likelihood loss to increase the probability of reusing user tokens in the system output.

For a set of user tokens $U = \{u_1, u_2, \dots, u_n\}$, we increase their likelihood by minimizing the loss:

$$L_t(p(.|x_{< t}), U) = -\alpha \cdot \log\left(\sum_{u \in U} p(u|x_t)\right)$$

Decreasing L_t means an increase in the probability $p(u|x_t)$. We add L_t to the base loss (Section 4.2) and use α to control the weight of user tokens.

3.3 Conditioning on Lexical Keywords (LK)

To enforce reusing of user tokens, we introduce an additional section at the end of the AuGPT input sequence (i.e., after database results), called "keywords". During training, we include all overlapping tokens as keywords, so the model learns to incorporate them in its outputs.

During inference, we determine the keywords to be reused from the input user tokens using self-attention scores from the last encoder layer. We first calculate the mean across all attention heads. For each $u_i \in U = \{u_1, u_2, \ldots, u_n\}$, we compute the score $S(u_i) = \sum_{j,j \neq i} M_{ji}$, where M is the mean of last layer's attention heads. We then include as keywords all tokens u_i with scores $S(u_i) \geq t \cdot S_{max}$, where $S_{max} = max(S(u)|u \in U)$, with the threshold t < 1.

To smoothly expose the keywords to the model, we use a blending parameter σ (Roller et al., 2021), i.e., with the probability σ , we pass attentionscores-based keywords (as discussed in the previous paragraph) instead of overlapping tokens from the training instance.

4 Experiments

165

167

168

169

170

171

172

173

174

175

176

177

178

179

181

183

187

190

191

192

194

195

196

197

198

199

206

207

209

4.1 Data & Training Setup

We experiment on the MultiWOZ 2.1 dataset (Eric et al., 2020) with 10k task-oriented human-human written dialogues spanning over 7 domains. We train all models for 10 epochs and keep the best checkpoint using the average of two token-level accuracies: accuracy against the ground-truth response (response contents) and against the user input (entrainment). We report test set scores averaged over 5 runs with different random seeds.

4.2 Model Variants

Base We use Kulhánek et al. (2021)'s AuGPT as our base model. We start from the publicly available checkpoint pretrained on Taskmaster (Byrne et al., 2019) and Schema-guided Dialogue (Rastogi et al., 2020).² We then experiment with the choice of loss functions: In addition to the base cross-entropy loss (CE), we also consider the unlikelihood loss (Welleck et al., 2019) (CE+Unl).

D&J16 As an additional baseline, we reimplement the method originally used by Dušek and Jurčíček (2016) in an LSTM-based context, which generates multiple outputs via beam search and then reranks them based on 1/2-gram match with the context. We use beam size 15.

IW_i-loss We experiment with both functions defined in Section 3.1. The dataset exhibits a 1gram precision of 18.1, and we set 25.0 as a desirable value. Thus, we keep $\tau = 25.0$ for W_1 . To spread W_2 almost to 0 and keep its mid-point around the dataset's 1-gram precision, we assign $\beta = 18.1$ and w = 0.8. We use $\epsilon = 0.1$. Thus, we have, $W_2(14.3) \approx 1.1$, $W_2(18.1) \approx 5.1$, and $W_2(25) \approx 10.06$.

ULL(α) For user-likelihood loss, we experiment with $\alpha \in \{0.1, 0.2, 0.25, 0.3, 0.4, 0.5\}$. We only report scores with CE+Unl since using CE only resulted in nonsensical repeats of user tokens.

LK-loss (σ) For generation conditioned on keywords, we keep the threshold t as 0.1. We experiment with $\sigma \in \{0, 0.05, 0.5\}$.

4.3 Automatic Evaluation Metrics

We report the standard MultiWOZ metrics from Nekvinda and Dušek (2021) (*inform*, *success*, *BLEU*, and *delexicalized BLEU*) to evaluate state tracking and response generation. For lexical entrainment, we use 1-gram precision (lex- p_1) and recall (lex- r_1) against user input. For syntactic entrainment, we report the 2-gram (syn- p_2) and 3gram precision (syn- p_3) scores on the POS tags of the user tokens and generated responses (i.e., matching part-of-speech patterns). We also use 50MFC, a variant of the metric introduced by Nenkova et al. (2008), measuring entrainment on the 50 most frequent words in the corpus: 210

211

212

213

214

215

216

217

218

219

220

221

222

223

224

225

227

228

229

230

231

232

233

234

235

236

237

238

239

240

241

242

243

244

245

246

247

248

249

250

251

252

253

$$50 \text{MFC} = -\sum_{w \in 50 \text{MF}} \left| \frac{\text{count}_S(w)}{|S|} - \frac{\text{count}_U(w)}{|U|} \right|$$

50MFC sums the differences in relative frequencies of 50 most frequent words in user and system utterances. It ranges from -2 to 0, with 0 being the perfect alignment. The idea is to measure entrainment on frequent, domain-independent words.

4.4 Human Evaluation Setup

We run a small-scale in-house evaluation to complement the automatic evaluation scores. We use relative ranking by naturalness on a sample of 100 outputs. We select models from each group with better trade-offs between success rates and entrainment. We use the best-entraining model among the five runs. We report mean ranking (R_m) and proportions of instances with ranks 1,2,6,7 $(R_{1/2/6/7})$.

5 Results

5.1 Automatic Evaluation

Table 1 shows that all our approaches outperform the baseline on entrainment metrics. While the D&J16 reranking gets even better entrainment scores, its BLEU performance is low, as optimizing for 1/2-gram precision produces very terse outputs.

Models using IW do not only improve entrainment, but also maintain similar MultiWOZ scores to the baseline. In particular, IW_1 -CE has significantly better lexical (lex-p₁ and lex-r₁) and syntactic (syn-p₂ and syn-p₃) entrainment while even maintaining a slightly better inform and success rates. Using IW_2 and/or Unl yields slightly lower success rates, with similar entrainment scores.

For ULL, entrainment scores show a positive correlation with the choice of α 's while MultiWOZ scores decrease with increasing in α , but the drop is very slight for 0.1 and 0.2. This is not surprising, as with increasing α , the model gets more focused

²https://huggingface.co/jkulhanek/augpt-bigdata

Madal	MultiWOZ				Linguistic entrainment				
Model	inform	success	bleu	delex bleu	lex-p ₁	lex-r ₁	syn-p ₂	syn-p ₃	50MFC
Ground truth	-	-	-	-	18.1	21.4	13.0	3.8	-0.69
Base-CE Base-CE+Unl D&J16	$\begin{array}{c} 83.5_{\pm 0.7} \\ 80.5_{\pm 2.7} \\ \textbf{85.7} \end{array}$	$\begin{array}{c} 65.8_{\pm 1.9} \\ 65.1_{\pm 1.0} \\ 63.6 \end{array}$	$\begin{array}{c} \textbf{15.7}_{\pm 0.5} \\ \textbf{15.1}_{\pm 0.8} \\ \textbf{10.6} \end{array}$		$ \begin{vmatrix} 20.7_{\pm 0.4} \\ 21.1_{\pm 1.1} \\ \textbf{31.9} \end{vmatrix} $	$24.5_{\pm 0.5}\\23.8_{\pm 1.0}\\26.1$	$\begin{array}{c} 14.8_{\pm 0.2} \\ 15.1_{\pm 0.5} \\ \textbf{23.1} \end{array}$	$5.0_{\pm 0.2} \\ 5.0_{\pm 0.4} \\ 10.4$	$\begin{array}{c} \text{-0.71}_{\pm 0.01} \\ \text{-0.71}_{\pm 0.01} \\ \text{-0.71} \end{array}$
$\begin{array}{l} IW_1\text{-}CE\\ IW_1\text{-}CE\text{+}Unl\\ IW_2\text{-}CE\\ IW_2\text{-}CE\text{+}Unl \end{array}$	$\begin{array}{c} 84.5_{\pm 1.9} \\ 79.1_{\pm 3.0} \\ 82.6_{\pm 3.7} \\ 79.2_{\pm 2.0} \end{array}$	$\begin{array}{c} \textbf{68.6}_{\pm 3.3} \\ 64.4_{\pm 2.7} \\ 67.7_{\pm 2.5} \\ 64.1_{\pm 2.4} \end{array}$	$\begin{array}{c} 14.9_{\pm 1.0} \\ 15.5_{\pm 0.7} \\ 15.3_{\pm 0.9} \\ 15.4_{\pm 0.9} \end{array}$	$\begin{array}{c} \textbf{17.5}_{\pm 1.0} \\ \textbf{16.9}_{\pm 1.1} \end{array}$	$\begin{vmatrix} 22.9_{\pm 0.7} \\ 22.0_{\pm 0.7} \\ 22.9_{\pm 0.9} \\ 22.7_{\pm 0.9} \end{vmatrix}$	$\begin{array}{c} 30.9_{\pm 1.5} \\ 26.7_{\pm 0.8} \\ 29.8_{\pm 0.8} \\ 28.0_{\pm 1.0} \end{array}$	$\begin{array}{c} 16.4_{\pm 0.1} \\ 15.7_{\pm 0.3} \\ 16.4_{\pm 0.5} \\ 16.2_{\pm 0.5} \end{array}$	$\begin{array}{c} 5.9_{\pm 0.1} \\ 5.4_{\pm 0.3} \\ 5.8_{\pm 0.3} \\ 5.6_{\pm 0.3} \end{array}$	$\begin{array}{c} \text{-0.69}_{\pm 0.01} \\ \text{-0.70}_{\pm 0.01} \\ \text{-0.69}_{\pm 0.01} \\ \text{-0.69}_{\pm 0.00} \end{array}$
ULL (0.10) ULL (0.20) ULL (0.25) ULL (0.30) ULL (0.40) ULL (0.50)	$\begin{array}{c} 80.6_{\pm 2.6} \\ 81.6_{\pm 2.0} \\ 81.6_{\pm 1.9} \\ 81.7_{\pm 2.9} \\ 80.2_{\pm 2.3} \\ 78.6_{\pm 2.7} \end{array}$	$\begin{array}{c} 65.4_{\pm 2.2} \\ 65.3_{\pm 1.3} \\ 63.6_{\pm 2.4} \\ 61.5_{\pm 4.2} \\ 53.6_{\pm 3.3} \\ 45.7_{\pm 6.0} \end{array}$	$\begin{array}{c} 15.5_{\pm 0.5} \\ 15.3_{\pm 0.7} \\ 14.6_{\pm 0.6} \\ 13.3_{\pm 0.5} \\ 11.8_{\pm 0.4} \\ 9.2_{\pm 1.1} \end{array}$	$\begin{array}{c} 17.0_{\pm 0.7} \\ 16.1_{\pm 0.6} \\ 14.8_{\pm 0.5} \\ 12.9_{\pm 0.4} \end{array}$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{c} 26.9_{\pm 0.8} \\ 29.4_{\pm 1.0} \\ 31.6_{\pm 1.5} \\ 34.6_{\pm 1.9} \\ 40.0_{\pm 0.7} \\ \textbf{45.8}_{\pm 0.7} \end{array}$	$\begin{array}{c} 16.0_{\pm 0.5} \\ 16.2_{\pm 0.1} \\ 16.9_{\pm 0.1} \\ 18.3_{\pm 1.0} \\ 19.0_{\pm 0.5} \\ 20.8_{\pm 0.5} \end{array}$	$\begin{array}{c} 5.4_{\pm 0.3} \\ 5.7_{\pm 0.1} \\ 6.1_{\pm 0.1} \\ 7.2_{\pm 0.8} \\ 7.9_{\pm 0.3} \\ 9.5_{\pm 0.3} \end{array}$	$\begin{array}{c} \text{-0.69}_{\pm 0.00} \\ \text{-0.67}_{\pm 0.01} \\ \text{-0.65}_{\pm 0.01} \\ \text{-0.62}_{\pm 0.01} \\ \text{-0.57}_{\pm 0.01} \\ \text{-0.52}_{\pm 0.01} \end{array}$
LK-CE (0) LK-CE (0.05) LK-CE (0.5) LK-CE+Unl (0) LK-CE+Unl (0.05) LK-CE+Unl (0.5)	$\begin{array}{c} 77.4_{\pm 3.4} \\ 83.3_{\pm 0.9} \\ 83.3_{\pm 2.8} \\ 76.8_{\pm 2.5} \\ 82.4_{\pm 0.8} \\ 82.0_{\pm 0.8} \end{array}$	$\begin{array}{c} 57.2_{\pm 5.6} \\ 66.3_{\pm 1.7} \\ 65.2_{\pm 1.6} \\ 59.4_{\pm 4.0} \\ 64.3_{\pm 2.9} \\ 65.2_{\pm 1.0} \end{array}$	$\begin{array}{c} 11.3 {\scriptstyle \pm 0.5} \\ 12.8 {\scriptstyle \pm 0.1} \\ 14.6 {\scriptstyle \pm 0.3} \\ 11.1 {\scriptstyle \pm 0.4} \\ 12.1 {\scriptstyle \pm 0.4} \\ 14.0 {\scriptstyle \pm 0.1} \end{array}$	$\begin{array}{c} 13.9_{\pm 0.2} \\ 16.1_{\pm 0.4} \\ 11.7_{\pm 0.5} \end{array}$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{c} 37.4_{\pm 2.1} \\ 33.6_{\pm 1.0} \\ 27.6_{\pm 0.4} \\ 39.3_{\pm 0.7} \\ 33.3_{\pm 0.2} \\ 27.9_{\pm 0.8} \end{array}$	$\begin{array}{c} 17.2_{\pm 0.2} \\ 17.0_{\pm 0.3} \\ 15.5_{\pm 0.79} \\ 17.9_{\pm 0.4} \\ 16.6_{\pm 0.1} \\ 15.3_{\pm 0.3} \end{array}$	$\begin{array}{c} 6.6_{\pm 0.2} \\ 6.5_{\pm 0.2} \\ 5.48_{\pm 0.5} \\ 7.1_{\pm 0.3} \\ 6.3_{\pm 0.1} \\ 5.3_{\pm 0.2} \end{array}$	$\begin{array}{c} \text{-0.65}_{\pm 0.01} \\ \text{-0.63}_{\pm 0.02} \\ \text{-0.66}_{\pm 0.02} \\ \text{-0.65}_{\pm 0.01} \\ \text{-0.61}_{\pm 0.01} \\ \text{-0.64}_{\pm 0.01} \end{array}$

Table 1: Automatic metrics for state tracking, response generation and entrainment on MultiWOZ (cf. Section 5.1).

on aligning to the user and less on dialogue success. ULL(0.2) seems to have the best tradeoff.

The LK approach generally has high entrainment; the blending approach helps keep the keywords consistent during training and inference and is necessary to maintain good MultiWOZ scores.

5.2 Human Evaluation

257

260

261

262

263

264

267

270

271

274

275

277

Table 2 shows manual evaluation scores for selected setups. Here, IW_1 -CE performs best on mean ranking and is most frequently ranked first, along with LK-CE. Despite similar numbers in Table 1, we see a noticeable difference between the scores of IW_1 -CE and IW_2 -CE. This can be attributed to the higher variance in lex-r₁, resulting in the outputs from the best run of IW_1 -CE surpassing the quality of IW_2 -CE. The generated responses from ULL experiments were often not fluent enough, hence their lower ranking. The outputs of the D&J16 reranking method were shorter, less polite, and less interactive, which resulted in the worst overall ranking.

6 Conclusion

Although previous research showed that linguistic
entrainment helps dialogue success, its application
in end-to-end task-oriented dialogue systems has
been largely neglected. To address this gap, we
introduced three techniques aimed at entraining

Model	R_m	R_1	R_2	R_6	R_7
base-CE	4.18	5	12	15	12
D&J16	5.35	1	7	26	30
IW ₁ -CE	3.16	26	18	12	3
IW ₂ -CE	3.77	20	15	13	15
LK-CE (0.05)	3.25	26	21	7	10
ULL (0.20)	4.17	15	10	16	11
ULL (0.25)	4.13	7	17	11	19

Table 2: Manual evaluation scores for generated responses – mean rank R_m , and number of cases out of 100, where the given system is ranked first (R_1) , second (R_2) , second to last (R_6) and last (R_7) .

system responses to user inputs: (1) We show that prioritizing training instances with higher systemuser overlap improves entrainment, with comparable success rates. (2) We explore using user tokens' likelihood loss to control entrainment. While entrainment increases, both naturalness and correctness of outputs suffer with higher loss weight. (3) We additionally condition generation on user tokens likely to be reused (based on self-attention weights). This yields responses with high fluency and better entrainment, but with a slightly lower success rate, which is subsequently effectively addressed using the blending parameter (σ).

In the future, we plan to incorporate longer context and focus more on syntactical entrainment. We also plan to use retrieval-augmented generation (Nekvinda and Dušek, 2022). 283

300

7

Limitations

References

The proposed methods focus exclusively on addressing lexical entrainment in dialogues, overlook-

ing entrainment at different linguistic levels. Ad-

ditionally, the study is conducted and evaluated

only at the response level despite the possibility of

Antoine Bordes, Y-Lan Boureau, and Jason Weston.

Susan E Brennan. 1996. Lexical entrainment in sponta-

Susan E Brennan and Herbert H Clark. 1996. Concep-

Bill Byrne, Karthik Krishnamoorthi, Chinnadhurai

Sankar, Arvind Neelakantan, Daniel Duckworth,

Semih Yavuz, Ben Goodrich, Amit Dubey, Andy

Cedilnik, and Kyu-Young Kim. 2019. Taskmaster-1:

Toward a realistic and diverse dialog dataset. arXiv

Ondřej Dušek and Filip Jurčíček. 2016. A context-

aware natural language generator for dialogue sys-

tems. In Proceedings of the 17th Annual Meeting

of the Special Interest Group on Discourse and Dia-

logue, pages 185-190, Los Angeles. Association for

Mihail Eric, Rahul Goel, Shachi Paul, Abhishek Sethi,

Sanchit Agarwal, Shuyang Gao, Adarsh Kumar, Anuj

Goyal, Peter Ku, and Dilek Hakkani-Tur. 2020. Mul-

tiWOZ 2.1: A consolidated multi-domain dialogue

dataset with state corrections and state tracking base-

lines. In Proceedings of the Twelfth Language Re-

sources and Evaluation Conference, pages 422–428,

Marseille, France. European Language Resources

Heather Friedberg, Diane Litman, and Susannah B. F.

Paletz. 2012. Lexical entrainment and success in

student engineering groups. In 2012 IEEE Spoken

Language Technology Workshop (SLT), pages 404-

Simon Garrod and Anthony Anderson. 1987. Saying

what you mean in dialogue: A study in conceptual

and semantic co-ordination. Cognition, 27(2):181-

Wanwei He, Yinpei Dai, Yinhe Zheng, Yuchuan Wu,

Zheng Cao, Dermot Liu, Peng Jiang, Min Yang, Fei

Huang, Luo Si, et al. 2022. Galaxy: A generative

tual pacts and lexical choice in conversation. Journal

of experimental psychology: Learning, memory, and

neous dialog. Proceedings of ISSD, 96:41-44.

arXiv preprint arXiv:1605.07683.

cognition, 22(6):1482.

preprint arXiv:1909.05358.

Computational Linguistics.

2016. Learning end-to-end goal-oriented dialog.

entrainment occurring across the entire dialogue.

3(

304

- 305 306
- 30
- 30

310 311 312

- 313
- 314 315

316

317 318

319

- 320 321 322
- 323 324
- 3
- 327 328
- 329 330

331 332 333

- 334 335
- 336 337

338

- 339 340
- 340 341
- 3
- 343

344 345

3

347 348

349 350

pre-trained model for task-oriented dialog with semisupervised learning and explicit policy injection. In

409.

218.

Association.

Proceedings of the AAAI Conference on Artificial Intelligence, volume 36, pages 10749–10757.

352

353

354

355

357

358

359

360

361

362

363

364

365

366

367

368

369

370

371

372

373

374

375

376

377

378

379

380

381

382

383

384

385

387

388

389

391

392

393

394

395

396

397

398

400

401

402

403

404

405

- Ehsan Hosseini-Asl, Bryan McCann, Chien-Sheng Wu, Semih Yavuz, and Richard Socher. 2020. A simple language model for task-oriented dialogue. In Advances in Neural Information Processing Systems, volume 33, pages 20179–20191. Curran Associates, Inc.
- Zhichao Hu, Gabrielle Halberg, C. Jimenez, and M. Walker. 2014. Entrainment in pedestrian direction giving: How many kinds of entrainment. In *Proceedings of the IWSDS'2014 Workshop on Spoken Dialog Systems*, pages 90–101.
- Vojtěch Hudeček and Ondrej Dusek. 2023. Are large language models all you need for task-oriented dialogue? In *Proceedings of the 24th Annual Meeting of the Special Interest Group on Discourse and Dialogue*, pages 216–228, Prague, Czechia. Association for Computational Linguistics.
- Jonáš Kulhánek, Vojtěch Hudeček, Tomáš Nekvinda, and Ondřej Dušek. 2021. AuGPT: Auxiliary tasks and data augmentation for end-to-end dialogue with pre-trained language models. In *Proceedings of the 3rd Workshop on Natural Language Processing for Conversational AI*, pages 198–210, Online. Association for Computational Linguistics.
- Yohan Lee. 2021. Improving end-to-end task-oriented dialog system with a simple auxiliary task. In *Find-ings of the Association for Computational Linguistics: EMNLP 2021*, pages 1296–1303.
- Wenqiang Lei, Xisen Jin, Min-Yen Kan, Zhaochun Ren, Xiangnan He, and Dawei Yin. 2018. Sequicity: Simplifying task-oriented dialogue systems with single sequence-to-sequence architectures. In Proceedings of the 56th Annual Meeting of the Association for Computational Linguistics (Volume 1: Long Papers), pages 1437–1447, Melbourne, Australia. Association for Computational Linguistics.
- Zhaojiang Lin, Andrea Madotto, Genta Indra Winata, and Pascale Fung. 2020. MinTL: Minimalist Transfer Learning for Task-Oriented Dialogue Systems. In *Proceedings of the 2020 Conference on Empirical Methods in Natural Language Processing (EMNLP)*, pages 3391–3405, Online. Association for Computational Linguistics.
- José Lopes, Maxine Eskenazi, and Isabel Trancoso. 2013. Automated two-way entrainment to improve spoken dialog system performance. In 2013 IEEE International Conference on Acoustics, Speech and Signal Processing, pages 8372–8376. IEEE.
- José Lopes, Maxine Eskenazi, and Isabel Trancoso. 2015. From rule-based to data-driven lexical entrainment models in spoken dialog systems. *Computer Speech & Language*, 31(1):87–112.

Tomáš Nekvinda and Ondřej Dušek. 2022. AARGH! end-to-end retrieval-generation for task-oriented dialog. In *Proceedings of the 23rd Annual Meeting* of the Special Interest Group on Discourse and Dialogue, pages 283–297, Edinburgh, UK. Association for Computational Linguistics.

406

407

408

409

410

411

412

413

414

415

416

417

418

419

420

421 422

423

424 425

426

427

428

429

430

431

432

433

434

435

436

437

438 439

440

441

442

443

444

445

446

447

448

449

450

451 452

453

454 455

456

457

458 459

- Tomáš Nekvinda and Ondřej Dušek. 2021. Shades of BLEU, Flavours of Success: The Case of MultiWOZ. In Proceedings of the 1st Workshop on Natural Language Generation, Evaluation, and Metrics (GEM 2021), pages 34–46, Online. Association for Computational Linguistics.
- Ani Nenkova, Agustín Gravano, and Julia Hirschberg. 2008. High frequency word entrainment in spoken dialogue. In *Proceedings of ACL-08: HLT, Short Papers*, pages 169–172, Columbus, Ohio. Association for Computational Linguistics.
- Rachel Ostrand and Eleanor Chodroff. 2021. It's alignment all the way down, but not all the way up: Speakers align on some features but not others within a dialogue. *Journal of Phonetics*, 88:101074.
- Baolin Peng, Chunyuan Li, Jinchao Li, Shahin Shayandeh, Lars Liden, and Jianfeng Gao. 2021. Soloist: Building Task Bots at Scale with Transfer Learning and Machine Teaching. *Transactions of the Association for Computational Linguistics*, 9:807–824.
- Alec Radford, Jeffrey Wu, Rewon Child, David Luan, Dario Amodei, and Ilya Sutskever. 2019. Language Models are Unsupervised Multitask Learners. Technical report, OpenAI.
- Abhinav Rastogi, Xiaoxue Zang, Srinivas Sunkara, Raghav Gupta, and Pranav Khaitan. 2020. Towards scalable multi-domain conversational agents: The schema-guided dialogue dataset. In *Proceedings of the AAAI Conference on Artificial Intelligence*, volume 34, pages 8689–8696.
- David Reitter, Frank Keller, and Johanna D. Moore. 2006. Computational modelling of structural priming in dialogue. In *Proceedings of the Human Language Technology Conference of the NAACL, Companion Volume: Short Papers*, pages 121–124, New York City, USA. Association for Computational Linguistics.
- Stephen Roller, Emily Dinan, Naman Goyal, Da Ju, Mary Williamson, Yinhan Liu, Jing Xu, Myle Ott, Eric Michael Smith, Y-Lan Boureau, and Jason Weston. 2021. Recipes for Building an Open-Domain Chatbot. In Proceedings of the 16th Conference of the European Chapter of the Association for Computational Linguistics: Main Volume, pages 300–325, Online. Association for Computational Linguistics.
- Sean Welleck, Ilia Kulikov, Stephen Roller, Emily Dinan, Kyunghyun Cho, and Jason Weston. 2019. Neural text generation with unlikelihood training.

Tsung-Hsien Wen, David Vandyke, Nikola Mrksic, Milica Gasic, Lina M Rojas-Barahona, Pei-Hao Su, Stefan Ultes, and Steve Young. 2016. A network-based end-to-end trainable task-oriented dialogue system. *arXiv preprint arXiv:1604.04562.* 460

461

462

463

464

465

466

467

468

469

Yunyi Yang, Yunhao Li, and Xiaojun Quan. 2021. Ubar: Towards fully end-to-end task-oriented dialog system with gpt-2. In *Proceedings of the AAAI Conference on Artificial Intelligence*, volume 35, pages 14230– 14238.

A Appendix: Sample Dialogues

Context: [...]

User: Yes please, Could you book 8 tickets and provide the reference number. Ground Truth: Sure, the train is actually number TR0378 and your reference number is K3KI84VN. The price will be 188.8 GBP payable at the station. Is there anything else today? D&J16: Booking was successful, the total fee is 188.80 pounds payable at the station. Your reference number is 00000071 Base-CE: Booking was successful, the total fee is 188.80 pounds payable at the station. Reference number is: 00000071. IW1-CE: I have booked your 8 tickets. Your reference number is 00000071. Is there anything else I can help you with? ULL (0.25): Yes I have booked 8 tickets and the reference number is 00000071 LK-CE (0.05): I was able to book 8 tickets for you. Your reference number is 00000071. Is there anything else I can help you with? Context: [...] User: Thanks. I'm also looking for a train for Saturday. Can you assist me with that? Ground Truth: Yes, I can. Could you give me more information, such as, where you will departing from and the approximate time? D&J16: Where are you departing from? Base-CE: Sure, where will you be departing from and going to? IW1-CE: 'I can help you with that. Where will you be departing from and arriving to? ULL (0.25): Sure, I can assist you with that. Where are you departing from? LK-CE (0.05): 'I can help with that. Where will the train depart from and where would you like to go? Context: [...] User: I would like one in the centre please. Ground Truth: Christ's College, Corpus Christi, King's College, and Pembroke College are some of the colleges in that area D&J16: Christ's College is in the centre of town. Base-CE: Christ's College is located in the centre and has free admission IW1-CE: There are 13 colleges in the centre. I recommend Christ's College. Would you like more information on it?

ULL (0.25): I would recommend Christ's College. Would you like the address?

LK-CE (0.05): Christ's College is one of the best college in the centre. Would you like more information?

Figure 2: In the first example, entrainment methods effectively produce more natural and less automated-like outputs, even when the ground truth response itself looks less natural. In the second example, the model outputs employing entrainment methods adeptly incorporate the phrases *Can you, assist me*, and *with that*, whereas the reranking method, D&J16, yields a lesser natural output. In the third example, the phrase *in the centre* is consistently present in almost every output, but D&J16 and Base-CE struggle to sustain the conversation. Conversely, the other methods successfully continue the conversation with improved entrainment.