# GENERATIVE REPRESENTATIONAL INSTRUCTION TUNING

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## **ABSTRACT**

All text-based language problems can be reduced to either generation or embedding. Current models only perform well at one or the other. We introduce generative representational instruction tuning (GRIT) whereby a large language model is trained to handle both generative and embedding tasks by distinguishing between them through instructions. Compared to other open models, our resulting GRITLM 7B sets a new state of the art on the Massive Text Embedding Benchmark (MTEB) and outperforms all models up to its size on a range of generative tasks. By scaling up further, GRITLM 8x7B outperforms all open generative language models that we tried while still being among the best embedding models. Notably, we find that GRIT matches training on only generative or embedding data, thus we can unify both at no performance loss. Among other benefits, the unification via GRIT speeds up Retrieval-Augmented Generation (RAG) by > 60% for long documents, by no longer requiring separate retrieval and generation models. Models, code, etc. are freely available at https://github.com/ContextualAI/gritlm.

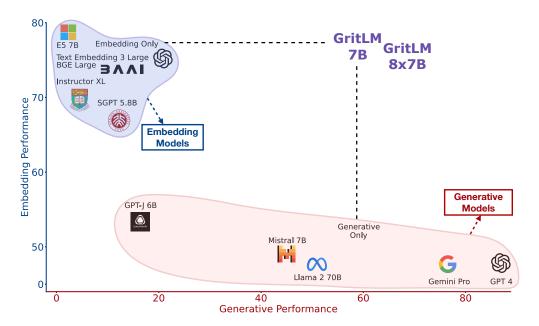


Figure 1: **Performance of various models on text representation (embedding) and generation tasks.** GRITLM is the first model to perform best-in-class at both types of tasks simultaneously.

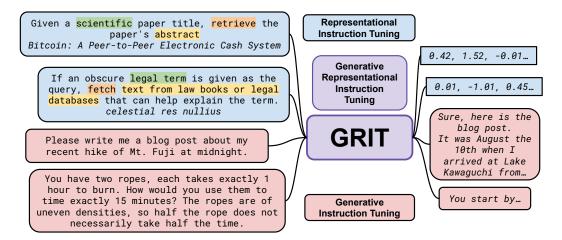


Figure 2: **GRIT.** The same model handles both text representation and generation tasks based on a given instruction. For representation tasks, instructions ideally contain target domain, intent, and unit (Asai et al., 2022). The representation is a numeric tensor, while the generative output is text.

### 1 Introduction

Creating a single general model that performs well at a wide range of tasks has been a long-standing goal of the field of artificial intelligence (Kaiser et al., 2017; Jaegle et al., 2021; Cho et al., 2021; Reed et al., 2022; Singh et al., 2022). Recently, large language models (LLMs) have emerged as a promising direction for a single multi-task model (Radford et al., 2019; Brown et al., 2020). Prior work has argued that all text-based language problems can be reduced to generation and thus handled by a single LLM (Raffel et al., 2023; Du et al., 2021).

However, tasks that use embeddings, such as clustering or retrieval (Muennighoff et al., 2023c), have largely been ignored from this perspective. Today, text embeddings power many real-world applications ranging from search engines to user-facing chatbots (Huang et al., 2020; Su et al., 2017). While integrating text embeddings into the generative paradigm is possible by generating a sequence of numbers to form the embedding tensor, it becomes impractical due to the high dimensionality and precision requirements of embeddings. Thus, it is more common and much easier to use the hidden state of the model as the embedding representation, which is already a numeric tensor (Muennighoff, 2022; Wang & Kuo, 2020; Morris et al., 2023). However, for current generative models this leads to poor performance. For example, while the T5 model (Raffel et al., 2023; Sanh et al., 2022) can handle any generative task in a sequence-to-sequence fashion, it requires finetuning to make its hidden state useful for text embedding (Ni et al., 2021a;b) during which it loses its generative capabilities.

We introduce GRIT (generative representational instruction tuning) which unifies embedding and generative tasks, leading to a model that excels at both tasks as shown in Figure 1. Figure 2 depicts how GRIT combines two previously disjoint training paradigms: (1) Generative instruction tuning, whereby the model is trained to respond to instructions by generating an answer (Wei et al., 2022; Sanh et al., 2022); and (2) Representational instruction tuning, whereby the model is trained to represent a provided input according to an instruction (Su et al., 2023; Asai et al., 2022). Via the instructions and separate loss functions the model learns to differentiate the two streams. We test our approach on models with up to 47B parameters and, due to its simplicity, we expect the method to generalize to any LLM, even non-transformers. This unification via GRIT leads to three advantages: a) **Performance:** Our unified model matches the performance of embedding-only and generative-only variants, even outperforming them on some tasks. At 7B parameters, GRITLM sets a new state of the art on the Massive Text Embedding Benchmark (Muennighoff et al., 2023c) among open models and at the same time outperforms much larger models on generative tasks, such as Llama 2 70B. By scaling further, GRITLM 8x7B is the best open generative language model on our task average, while only using 13B parameters at inference. Further, as our models use sliding window attention (Child et al., 2019; Beltagy et al., 2020) they can handle generative and embedding inputs of arbitrary length.

- b) Efficiency: Generative and embedding models are commonly used together to make up for each other's deficiencies (Guu et al., 2020; Lewis et al., 2021a). One such scenario is Retrieval-Augmented Generation (RAG) (Lewis et al., 2021a), where an embedding model is used to retrieve context that is provided to the generative model to answer a user query. This requires passing the user query and the context into both the generative and the embedding model for a total of four forward passes. With GRITLM, the embedding and generative model are equivalent, allowing us to cache computations and halve the necessary number of forward passes. We find that this can lead to > 60% faster RAG at inference with long documents.
- c) Simplicity: Currently, API providers such as OpenAI provide separate generative and embedding endpoints. This requires separate load balancing, additional storage, and more complex serving software. A single model that handles both use cases significantly simplifies infrastructure needs.

The main downside of GRIT is that it requires more compute due to training with two objective functions. However, as finetuning is cheap compared to pretraining, we think the benefits vastly outstrip this problem and thus recommend practitioners building instruction-following language models to adopt GRIT during finetuning.

#### 2 GRIT

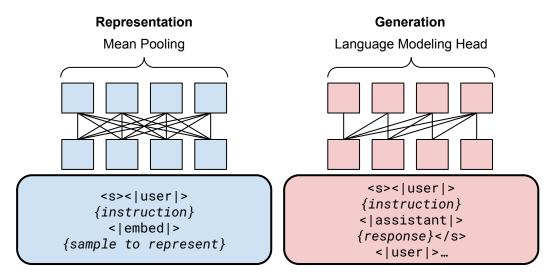


Figure 3: **GRITLM architecture and format.** *Left:* GRITLM uses bidirectional attention over the input for embedding tasks. Mean pooling is applied over the final hidden state to yield the final representation. *Right:* GRITLM uses causal attention over the input for generative tasks. A language modeling head on top of the hidden states predicts the next tokens. The format supports conversations with multiple turns (indicated with "...").

GRIT unifies representational instruction tuning (Su et al., 2023; Asai et al., 2022; Wang et al., 2024) and generative instruction tuning (Wei et al., 2022; Sanh et al., 2022; Muennighoff et al., 2023d) into a single model. We finetune a pretrained LLM (Brown et al., 2020) with embedding and generative instruction data in a consistent format (Figure 3). For embedding data, we follow prior work and use a contrastive objective with in-batch negatives (Chen et al., 2020; Gao et al., 2022):

$$\mathcal{L}_{\text{Rep}} = -\frac{1}{M} \sum_{i=1}^{M} \log \frac{\exp(\tau \cdot \sigma(f_{\theta}(q^{(i)}), f_{\theta}(d^{(i)})))}{\sum_{j=1}^{M} \exp(\tau \cdot \sigma(f_{\theta}(q^{(i)}), f_{\theta}(d^{(j)})))}$$
(1)

where f is GRITLM parametrized by the model  $\theta$ ,  $\tau$  is a temperature hyperparameter and  $\sigma$  corresponds to pooling applied to each output followed by cosine similarity. q and d are query and document samples. As depicted in Figure 3, we use bidirectional attention followed by mean pooling, which corresponds to averaging the hidden states across the sequence length. During pooling, we only

average the final hidden states of the input sample, ignoring the instruction and format tokens. However, the instruction and format tokens still influence the final representation through the self-attention mechanism (Vaswani et al., 2023).

To compute the loss on generative data, we use the language modeling objective whereby the model needs to predict the next token (Radford et al., 2018; 2019):

$$\mathcal{L}_{Gen} = -\frac{1}{N} \sum_{i=1}^{N} \log P(f_{\theta,\eta}(x^{(i)}) | f_{\theta,\eta}(x^{(< i)}))$$
 (2)

where f is GRITLM with parameters  $\theta$  and language modeling head  $\eta$ , which is only used for generation. x are generative training samples. We only compute loss over predicted tokens i.e. "{response}</s>" in Figure 3. A key consideration is how to aggregate the generative loss. Aggregating at the sample level corresponds to giving each sample the same weight within a batch regardless of its token count. Such aggregation is commonly used for instruction tuning, as it can boost performance on discriminative tasks (Muennighoff et al., 2023d). However, Muennighoff et al. (2023d) also show how this in turn can lead to a model biased toward short generations. Meanwhile, aggregation at the token level corresponds to giving each token the same weight, thus samples with many tokens become more important. This leads to a model producing longer generations, which can be important for performance on generative tasks. Especially, human or machine-evaluated generative tasks, such as AlpacaEval (Li et al., 2023b), are known to be biased toward preferring longer generations (Wang et al., 2023). Note that when every sample has the same sequence length such as during pretraining or when the batch size is 1, token and sample level generative loss are equal to each other. One can mix the two to balance their trade-offs, for example doing token level loss across a subset of the batch and then giving each subset the same weight. We explore the trade-offs in our ablations in Appendix C. We sum the objectives with optional loss weights  $\lambda_{Rep}$  and  $\lambda_{Gen}$ :

$$\mathcal{L}_{GRIT} = \lambda_{Rep} \mathcal{L}_{Rep} + \lambda_{Gen} \mathcal{L}_{Gen}$$
 (3)

Notably, our formulation supports differing numbers of embedding samples (M) and generative samples/tokens (N). This allows for significantly increasing the embedding batch size while keeping the generative batch size fixed. A large embedding batch size is often key to well-performing text embedding models (Xiao et al., 2023) at the cost of requiring more compute at each step.

# 3 EXPERIMENTS

In this section, we first outline our experimental setup in §3.1. In §3.2, we discuss and benchmark the embedding and generative performance of our models. In Appendix C, we ablate the settings that led to our final models, including training data, precision, pooling, sequence length, and loss weights.

#### 3.1 SETUP

We finetune our final models from Mistral 7B (Jiang et al., 2023a) and Mixtral 8x7B (Jiang et al., 2024) using adaptations of E5 (Wang et al., 2024) and the Tülu 2 data (Ivison et al., 2023). For E5, we adapt it by adding S2ORC (Lo et al., 2020) to increase its scientific data ("E5S"), while for Tülu 2 we filter out their custom prompts that contain answers related to the origin of their model. For GRITLM 7B, we use a batch size of 2048 for embedding data and 256 for generative data and we train the model for a total of 1253 steps corresponding to one epoch on the generative data and 1.36 epochs on the embedding data. For GRITLM 8x7B, the embedding batch size is 256 due to compute limitations. We use several strategies to reduce the memory required during training including a novel technique to split the embedding triplet into separate forward and backward passes detailed in Appendix N. Other hyperparameters are detailed in the ablation experiments in Appendix C and Appendix O. For embedding performance we evaluate using the 56 main datasets from MTEB (Muennighoff et al., 2023c). For generative performance, we largely follow the evaluation setup of Ivison et al. (2023) except that we use the HumanEvalSynthesize (Muennighoff et al., 2023a) variant of HumanEval, as it is more adequate for instruction-following models. We explain each task in detail in Appendix K.

Table 1: **Embedding performance of GRITLM and others**. We indicate parameter counts where available (B=billions). See Appendix K for task, metric, and dataset details. Appendix M contains per-dataset results of GRITLM models. LLMs not finetuned for embedding (Llama 2 70B, Mistral 7B (Instruct), GPT-J 6B, Gen.-only) are evaluated with weighted-mean pooling (Muennighoff, 2022). 
\*\*Results from the MTEB leaderboard (https://hf.co/spaces/mteb/leaderboard)

	CLF Acc.	Clust. V-Meas.	PairCLF AP	Rerank MAP	Retrieval nDCG	STS Spear.	Summ. Spear.	Avg.
Dataset # $(\rightarrow)$	12	11	3	4	15	10	1	56
			Proprietary	models♥				
OpenAI v3	75.5	49.0	85.7	59.2	55.4	81.7	29.9	64.6
	Other Open Models♥							
Llama 2 70B	60.4	29.0	47.1	38.5	9.0	49.1	26.1	35.6
Mistral 7B	63.5	34.6	53.5	43.2	13.2	57.4	19.7	40.5
Mistral 7B Instruct	67.1	34.6	59.6	44.8	16.3	63.4	25.9	43.7
GPT-J 6B	66.2	39.0	60.6	48.9	19.8	60.9	26.3	45.2
SGPT BE 5.8B	68.1	40.3	82.0	56.6	50.3	78.1	31.5	58.9
Instructor XL 1.5B	73.1	44.7	86.6	57.3	49.3	83.1	32.3	61.8
BGE Large 0.34B	76.0	46.1	87.1	60.0	54.3	83.1	31.6	64.2
E5 Mistral 7B	78.5	50.3	88.3	60.2	56.9	84.6	31.4	66.6
GRITLM								
Genonly 7B	65.4	32.7	54.2	43.0	13.7	60.2	21.1	41.2
Embonly 7B	78.8	51.1	87.1	60.7	<b>57.</b> 5	83.8	30.2	66.8
GritLM 7B	79.5	50.6	87.2	60.5	57.4	83.4	30.4	66.8
GRITLM 8x7B	78.5	50.1	85.0	59.8	55.1	83.3	29.8	65.7

Table 2: **Generative performance of GRITLM and others**. We indicate parameter counts where available (B=billions). See Appendix K for dataset, setup, and metric details.  $^{\blacktriangledown}$ Results from Ivison et al. (2023) except for numbers marked with  $^{\blacklozenge}$  which are from Touvron et al. (2023) and  $^{\dagger}$  which are from us. For models that cannot be easily used as chat models, we set Alpaca to 0.

Dataset $(\rightarrow)$ Setup $(\rightarrow)$	MMLU 0 FS	GSM8K 8 FS, CoT	BBH 3 FS, CoT	TyDi QA 1 FS, GP	HumanEval 0 FS	Alpaca 0 FS, 1.0	Avg.
Metric $(\rightarrow)$	EM	EM	EM	F1	pass@1	% Win	
		Prop	orietary mode	ls♥			
GPT-4-0613	81.4	95.0	89.1	65.2	86.6 <sup>†</sup>	91.2	84.8
		Othe	r Open Mode	ls♥			
GPT-J 6B	27.7	2.5	30.2	9.4	9.8	0.0	13.3
SGPT BE 5.8B	24.4	1.0	0.0	22.8	0.0	0.0	8.0
Zephyr 7B $\beta$	58.6	28.0	44.9	23.7	28.5	85.8	44.9
Llama 2 70B	64.5	55.5	66.0	62.6	29.9◆	0.0	46.4
Llama 2 Chat 13B	53.2	9.0	40.3	32.1	$19.6^{\dagger}$	91.4	40.9
Llama 2 Chat 70B	60.9	59.0	49.0	44.4	$34.3^{\dagger}$	94.5	57.0
Tülu 2 7B	50.4	34.0	48.5	46.4	$24.5^{\dagger}$	73.9	46.3
Tülu 2 13B	55.4	46.0	49.5	53.2	31.4	78.9	52.4
Tülu 2 70B	<u>67.3</u>	73.0	<u>68.4</u>	53.6	41.6	86.6	<u>65.1</u>
Mistral 7B	60.1	44.5	55.6	55.8	30.5	0.0	41.1
Mistral 7B Instruct	53.0	36.0	38.5	27.8	34.0	75.3	44.1
Mixtral 8x7B Instruct	68.4	<u>65.0</u>	55.9	24.3	53.5	94.8	60.3
GRITLM							
Embonly 7B	23.5	1.0	0.0	21.0	0.0	0.0	7.6
Genonly 7B	57.5	52.0	55.4	56.6	34.5	75.4	55.2
GritLM 7B	57.6	57.5	54.8	55.4	32.8	74.8	55.5
GRITLM 8x7B	66.7	61.5	70.2	<u>58.2</u>	<u>53.4</u>	84.0	65.7

# 3.2 MAIN RESULTS

GRIT leads to a state-of-the-art embedding and generative model We benchmark GRITLM 7B, GRITLM 8X7B and generative- and embedding-only variants with other models in Table 1 and Table 2. We find that GRITLM 7B outperforms all prior open models on the Massive Text Embedding Benchmark (Muennighoff et al., 2023c) while still outperforming all generative models up to its size of 7 billion parameters. GRIT models are the only ones that can handle both embedding and generation at best-in-class performance (Figure 1). For example, using Llama 70B (Touvron et al., 2023) for embedding leads to a score of only 35.6 on MTEB as depicted in Table 1. GRITLM almost doubles that performance on MTEB leading to state-of-the-art performance, while still outperforming Llama 70B on generative tasks by more than 20% (Table 2). Scaling even further, GRITLM 8X7B outperforms all openly available models on our generative average. Its embedding performance slightly decreases from GRITLM 7B. This is likely because we had to decrease its embedding batch size from 2048 for GRITLM 7B to only 256 for GRITLM 8x7B due to compute limitations (§3.1). We also train embedding-only and generative-only variants of GRITLM that only use representational or generative instruction tuning but are otherwise equivalent. Benchmarking the embedding-only variant or SGPT BE 5.8B (Muennighoff, 2022) on generative tasks in Table 2 by simply re-adding the language modeling head that was dropped during embedding finetuning leads to around random performance (25.0 is the random baseline on MMLU). Similarly, benchmarking the embedding performance of the generative-only model only leads to a score of 41.2 in Table 1. Thus, joint optimization via the GRIT approach is critical to achieve strong performance for both embedding and generation. We note, however, that with 7 billion parameters GRITLM 7B is significantly more costly to run than many other embedding models in Table 1, such as BGE Large with only 335 million parameters (Xiao et al., 2023). In addition, GRITLM 7B produces representations of 4096 dimensions, which require 4× more storage than the 1024-dimensional embeddings of BGE Large.

**GRITLM matches embedding-only and generative-only variants** We find that unifying the two objectives via GRITLM matches both the generative-only and the embedding-only variants. This is similar to observations made for visual models (Yu et al., 2022). However, while GRITLM is trained for the same number of steps as the embedding- and generative-only models, it needs more compute per training step as it does a forward and backward pass on both embedding and generative data.

#### 4 RAG WITH GRIT

Table 3: **RAG** benchmarking on Natural Questions with GRITLM 7B. For RAG, the retrieved context is simply placed in the context of the language model in contrast to our caching alternatives (Figure 4). CPU and GPU latencies are measured on an "Intel(R) Xeon(R) Platinum 8481C CPU @ 2.70GHz" and one "NVIDIA H100 80GB HBM3", respectively. Sample A has a query of 1 token and a document of 4000 tokens, and sample B is the inverse. For each approach, we generate 16 tokens. Storage consists of the index and passages, except for Doc Caching variants where it is the index and key-value states. The index is stored in float32, while key-value states are stored in bfloat16.

	Match	CPU Late	•		ency (s, ↓)	Storage (↓)		
	$(0-\text{shot},\uparrow)$	Sample A	Sample B	Sample A	Sample B			
No RAG	21.00	$4.3 \pm 0.36$	$13.69 \pm 1.0$	$0.24 \pm 0.04$	$0.38 \pm 0.04$	0GB		
	Query then document prompt							
RAG	30.50	$11.64 \pm 0.74$	$14.88 \pm 0.87$	$0.39 \pm 0.02$	$0.40 \pm 0.02$	43GB		
Query Caching	25.46	$18.30 \pm 0.76$	$6.87 \pm 0.89$	$0.44 \pm 0.03$	$0.27 \pm 0.02$	43GB		
Query-Doc Caching	21.63	$5.12 \pm 0.23$	$6.62 \pm 0.97$	$0.27 \pm 0.03$	$0.29 \pm 0.01$	30TB		
Document then query prompt								
RAG	30.47	14.18 ± 1.01	$15.33 \pm 0.87$	$0.39 \pm 0.01$	$0.4 \pm 0.01$	43GB		
Doc Caching	33.38	$5.25 \pm 0.34$	$23.23 \pm 1.05$	$0.27 \pm 0.03$	$0.45 \pm 0.02$	30TB		
Doc-Query Caching	18.39	$5.23 \pm 0.37$	$6.41 \pm 0.96$	$0.26 \pm 0.03$	$0.27 \pm 0.02$	30TB		

**Method** By unifying embedding and generation, GRITLM simplifies Retrieval-Augmented Generation (RAG). Figure 4 displays how caching can reduce forward passes. Specifically, we introduce:

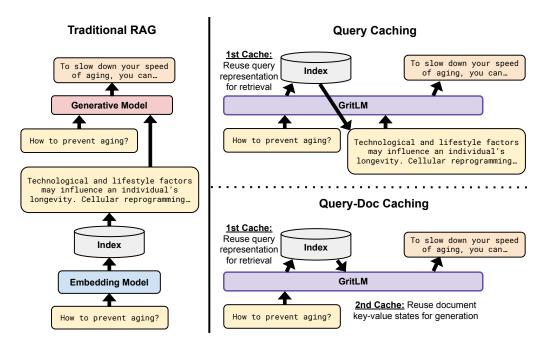


Figure 4: **RAG with GRIT.** *Left:* Traditional Retrieval-Augmented Generation (RAG) relies on a separate embedding model and generative model. *Right:* GRITLM simplifies RAG as it handles both embedding and generation. Query Caching removes the duplicate forward pass of the query by reusing its representation. Query-Doc Caching also removes the forward pass on the document during inference, as the cached index also stores the document key-value states.

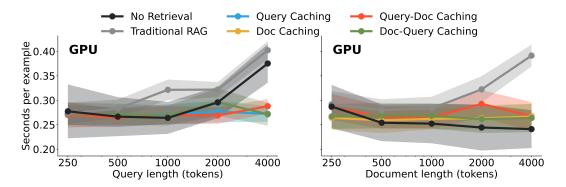


Figure 5: **Inference latency of RAG with GRITLM 7B.** When benchmarking scaling query length (left), document length is fixed at 1, whereas query length is fixed at 1 when scaling document length (right). In addition to the query/doc lengths, the formatting and prompt take up around 40 tokens. We visualize the standard deviation across 100 runs as the shaded area. For each approach, we generate 16 tokens. See Figure 6 for CPU latency.

- (a) Query Caching: In traditional RAG, the query needs to be passed both through the embedding model and later through the generative model. In Query Caching, we cache the key-value states from the embedding forward pass and reuse them for the generative pass, exploiting the property that both are the same model: GRITLM. Thus, we save compute equivalent to one forward pass of the query. Equivalently, we can also perform the generative forward pass over the query first and use its representation to retrieve the document on the fly (depicted in Figure 4). To make the generations with Query Caching completely equivalent to RAG, we place the query at the beginning of the prompt such that it only attends to itself through causal attention.
- (b) Doc Caching: Here we cache the documents, D. When the index is created, we also save the key-value states of every document and add them to the index. Thus, the index consists of the document embeddings and key-value states. Note that the computational cost of creating the index remains the same as the key-value states have to be computed even if only embeddings are desired. At inference, we still retrieve based on embedding similarity but the index returns the key-value states instead of the text passage. These key-value states are then provided to the model to avoid having to recompute them. This effectively saves a forward pass for every in-context document at inference. However, this method increases the necessary storage. While the text passages no longer need to be stored, the key-value states now need to be stored and they usually require more storage depending on the model. We note that Document Caching also works for models other than GRITLM. However, for such models, one needs to pass all documents through the generation model ahead of time, thus increasing the cost of creating the index. To maintain equivalence with RAG, the document should be at the beginning of the prompt for Document Caching (opposite of Query Caching).
- (b) Query-Doc Caching / Doc-Query Caching: We can also combine Query Caching and Doc Caching to save even more inference costs. However, combining them inevitably leads to discrepancies compared to RAG, as in traditional RAG either the query or the document is conditioned on the other one. Meanwhile, if both are cached then they are not conditioned on one another via the self-attention mechanism. We refer to Query-Doc Caching if the query is followed by the document in the prompt and to Doc-Query Caching if the document comes first.

**Setup** We benchmark the caching variants on Natural Questions Kwiatkowski et al. (2019) using 2,681,468 documents from BEIR NQ Thakur et al. (2021) as our index. We score models by checking if any correct answer is anywhere in the generation ("match"). Prior work often checks if the generation exactly matches the answer ("exact match") Izacard et al. (2022). However, due to the chat data our model answers in few sentences, thus exact match fails to credit many correct answers. In the first 20 samples of the "No RAG" baseline, "exact match" leads to 4 false negatives that "match" credits correctly without any false positives. We do not use instructions for embedding here, only the format in Figure 3.

**Performance** As depicted in Table 3, RAG performs better than the "No RAG" baseline where the model is not provided any context. This validates that despite its small size compared to prior work Lin et al. (2023), our index is still valuable. While Query and Doc Caching can theoretically lead to the exact same performance as RAG, we experience differences for two reasons: 1) Attention: Our model is trained to embed with bidirectional attention (§2) and thus we use bidirectional attention when embedding query or document. Meanwhile, the generative model expects causal key-value states. In the Query-Doc/Doc-Query setup, there is an additional mismatch in either the documents or the queries not having attended to the other one, as both need to be embedded and cached separately. 2) Formatting: The query is formatted in the embedding format as depicted in Figure 3, which the model has never seen during generative training. This could further lead to a performance drop. Due to 1) and 2), Query Caching leads to a performance drop compared to traditional RAG. However, the Query Caching performance of 25.46 is still better than not using RAG, thus it comes down to a speed-performance trade-off. Formatting the RAG baseline using the embedding format (Figure 3) reduces its score from 30.50 to 29.36 (not depicted), thus the additional four-point discrepancy of Query Caching and the majority of the damage is because of the attention issue. Meanwhile, Doc Caching slightly improves performance resulting in the best match score among all methods considered. This is possibly because, unlike the query, the document does not need to be as thoroughly understood, and skimming it may suffice. Thus, the slightly corrupted key-value states do not result in a performance drop. Query-Doc and Doc-Query Caching only perform near the "No RAG" baseline in our experiments, which may limit their usefulness in practice. This is likely caused by the additional attention mismatch that they introduce. This issue as well as the formatting issue could likely be solved by an additional RAG finetuning stage on top of GRITLM, which we leave to future work.

**Latency** Caching is much faster than RAG on both CPUs and GPUs, especially for long sequences (Figure 5). In Table 3, we display that for 4000 tokens, Query Caching is 54% and 33% faster on CPUs and GPUs, respectively (Sample B). For Doc Caching it is 63% and 31% (Sample A). If going beyond 4000 tokens the speed-ups will be even larger. However, for the opposite samples in Table 3 speed remains around the same. This is because while for Sample B, Doc Caching caches 4000 tokens, for Sample A it caches only 1 token, which does not provide any speed-up. Thus, Doc Caching should be used when documents are expected to be very long, while Query Caching should be used when queries are expected to be very long. In a production setting, a simple input length check could switch from one caching mode to the other. As is the case in Table 3, caching can match or even be faster than not using retrieval at all ("No RAG"). This could be due to the embedding forward pass not using the language modeling head. For Query Caching, the language modeling head is only used for the tokens that are generated, while for "RAG" and "No RAG" it is used for the entire input. The matrix multiplication with the language modeling head is computationally expensive due to its high dimensionality, which could cause the slower speed of the no retrieval baseline. Query-Doc Caching and Doc-Query Caching cache both documents and queries and thus lead to major speed-ups for both Sample A and Sample B in Table 3. Overall, speed-ups are larger on CPUs, as GPUs can process the entire sequence in parallel, thus the advantage of caching parts of it is smaller. We also note that our RAG baseline uses our 7B parameter model for both the embedding and generative model but without caching. In practice, it is often common to have an embedding model that is much smaller and cheaper than the generative model. Nonetheless, as caching with GRITLM-7B approaches the No RAG latency in Table 3, we still expect it to be faster than setups with smaller embedding models for long sequences. In addition, it would lead to significantly better performance in that case due to the state-of-the-art retrieval performance of GRITLM.

**Storage** In most RAG setups the embeddings of all documents are precomputed and stored to be later used at inference. This is referred to as the index. In traditional RAG, the documents themselves still need to be stored, as the index is only used to find the document ID, which is then used to fetch the document text and pass it to the generative model. For Doc Caching variants documents no longer need to be stored, however, the key-value states need to be stored. The key-value states take up a lot of storage, as they consist of two tensors of shape (batch size, number of heads, sequence length, dimension per head) for each batch. For our 2,681,468 documents and the 7-billion parameter GRITLM model, this leads to 30TB of key-value states. However, unlike the index, the key-value states can be fully offloaded to disk and do not need to be kept in memory. Once the document ID has been determined via the index, the corresponding key-value state can be simply loaded from disk. For a single sample, this corresponds to loading 12.5MB of key-value states into memory.

#### 5 RELATED WORK

The evolution of text embedding and generation has seen a progression toward unification. Initially, embedding models focused on word representations but struggled with generalization (Pennington et al., 2014); however recent models like BGE (Xiao et al., 2023) handle entire sentences for dozens of tasks (Muennighoff et al., 2023c). Similarly, generative models, once tailored to specific tasks, now benefit from large-scale pre-training (Brown et al., 2020) and can handle arbitrary tasks via instructions (Sanh et al., 2022; Wei et al., 2022). The integration of these streams into a single model via GRIT is the natural next step for the field. In Appendix B we discuss related work in more detail.

# 6 Conclusion

We present GRIT to unify text embedding and generation, and thus all text-based language problems, into one model: GRITLM. GRITLM 7B sets an open state of the art on the Massive Text Embedding Benchmark, while simultaneously possessing generative capabilities that exceed much larger models. Notably, its performance matches otherwise equivalent embedding-only and generative-only variants allowing us to unify them at no performance loss. We show that GRIT simplifies the field using the example of RAG. By unifying the retriever and reader into a single model, GRITLM speeds up inference by > 60% for long texts at no performance loss via GRIT Doc Caching.

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# **APPENDIX**

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# A CONTRIBUTIONS

Niklas Muennighoff conceived of the project and led its execution. He designed the experiments and implemented, trained, and evaluated all models, and wrote most of the paper. Hongjin Su created MEDI2, implemented and ran reranking, and helped with experiments. Liang Wang ran several dataset ablations and contributed to framing. Nan Yang, Furu Wei, Tao Yu, Amanpreet Singh, and Douwe Kiela advised the project. All authors helped edit the paper.

#### B EXTENDED RELATED WORK

The story of text embedding and text generation has been a story of unification.

Embedding Models used to focus on word representations (Pennington et al., 2014; Mikolov et al., 2013) that struggled generalizing to entire sentences or passages (Conneau & Kiela, 2018). InferSent (Conneau et al., 2018), SBERT (Reimers & Gurevych, 2019) and similar models (Ni et al., 2021b;a) emerged that handle both the embedding of words and sentences at good quality by considering context when present. However, for strong performance, they require separate models for symmetric and asymmetric tasks (Muennighoff et al., 2023c; Muennighoff, 2022). Symmetric embedding tasks are ones where the query and document are expected to come from the same distribution, such as STS. Meanwhile, for asymmetric tasks, they come from different distributions and as such could have very different sequence lengths like in retrieval. For example, the MTEB benchmark (Muennighoff et al., 2023c) revealed that SentT5 (Ni et al., 2021b) only performs well at symmetric tasks, while GTR (Ni et al., 2021a) only at asymmetric tasks despite both using T5 (Raffel et al., 2023) as their base model. Recent embedding models have been able to unify symmetric and asymmetric tasks into a single model by differentiating them in the prompt (Xiao et al., 2023; Wang et al., 2022a). Further, including detailed instructions in the prompt has allowed unifying practically any embedding task into a single model (Su et al., 2023).

Generative Models used to be tailored to a single task, such as translation (Sutskever et al., 2014) or question answering (Yin et al., 2016). McCann et al. (2018) cast multiple generative tasks as question answering to unify them within a single model, however, performance was still limited and it did not generalize to arbitrary tasks. Large-scale self-supervised pretraining has enabled the use of a single large language model (LLM) for practically any generative task (Brown et al., 2020; Chowdhery et al., 2022; Rae et al., 2022; BigScience Workshop et al., 2023; Scao et al., 2022; Groeneveld et al., 2024; Soldaini et al., 2024; Allal et al., 2023; Li et al., 2023a). However, using an LLM without careful prompting often leads to poor performance (Rubin et al., 2022; Min et al., 2022b). Finetuning LLMs on instructions has emerged as a method to significantly ease the usage of the models to apply them to any generative task with strong results (Wei et al., 2022; Sanh et al., 2022; Min et al., 2022a; Wang et al., 2022c; Mishra et al., 2022; Muennighoff et al., 2023d; Iyer et al., 2023; Üstün et al., 2024; Singh et al., 2024; Zhou et al., 2023).

The two streams of embedding and generative models have respectively been unified into a single model that handles any task within its stream. Unifying the two streams into a single model that handles any task both for embedding and generation is the natural next step toward a general multitask model. Besides generation, LLMs have also shown promise for text embeddings (Muennighoff, 2022; Neelakantan et al., 2022; Jiang et al., 2023b; Li & Li, 2023b;a). SGPT (Muennighoff, 2022) was an early work in that direction. SGPT only changes 0.01% of the parameters of a large language model via BitFit (Zaken et al., 2022) to adapt it to produce well-performing embeddings. Thus, one only needs to change this small amount of parameters to switch from one stream to the other. However, SGPT still required separate asymmetric and symmetric models and did not consider the full breadth of embedding tasks. GRITLM addresses these deficiencies. GRITLM does not require switching out biases, leverages instructions to handle asymmetric or symmetric use cases, and considers the full breadth of embedding and generative tasks.

### C ABLATIONS

**Attention and pooling** We train GRITLM starting from a pretrained decoder language model which has been trained with causal attention. Prior work has shown that while embeddings of causal LLMs are competitive, they are outperformed by BERT-like encoders with bidirectional attention at

Attent Instruction	ion Emb Sample	Attention (Instruction	Gen Sample	Pooling	Emb	Gen
		Embedding (	Only			
Causal	nusal Bidirectional ectional			Wmean Mean Mean	60.0 61.0 61.8	- - -
	Didirectional		Only	Wicum	01.0	
		Causal Bidirectional	Causal			<b>55.2</b> 50.7
		Unified				
Causal Causal <b>Bidirectional</b>		Causal Causal <b>Causal</b>	Last token Wmean <b>Mean</b>	61.2 62.8 <b>64.0</b>	53.0 52.8 52.9	

(a) Attention and pooling ablations. Wmean is position-weighted mean pooling (Muennighoff, 2022).

Variant	Emb	(	Gen		Datase	et	Emb		Data	iset	G	en
Mistral 7B	54.6	2	22.4		MED	I	64.0		Tül	u 2	55	5.2
Llama 2 7B	48.2	2	20.8		MEDI	2	64.7		OAS	SST	37.7	
GPT-J 6B	51.9		14.0		E5		66.0		Ultra	Chat	4	7.4
(b) Ba	ise mode	el		(c)	) Embed	ddin	g datas	et	(d) Gen	erative	e da	itaset
Variant	Emb	G	en -	BS	Emb:Ge	n	Emb	Gen	Precision	En	nb	Gen
No head	62.7	49	9.2	2	56:256		63.2	53.4	FP32	66	.3	52.4
-¿ 1024	62.1	48	3.0	40	96:256		64.2	53.3	BF16*	66	.5	55.0
(e) Embedding head			i	(	(f) Batc	h siz	ze (BS)		(g)	Precis	sion	1
IBN origin	n   En	nb	Gen	- •	Forma	at	Gen	-	Tokens	Em	b	Gen
Any datase	et   66	5.0	50.9		Tülu	2	55.2	-	512	64.	1	52.2
Same datas		0.0	51.1		Zephyı	$\beta$	49.0		2048	64.	7	53.8
(h) In-batch negatives (IBN)					(i) I	Forn	nat	- (	j) Emb tra	ining	ma	x tokens
Gen 1	oss type		$\mathcal{L}_{Rep}/\mathcal{L}$	Gen	Emb	G	en	Gen lo	oss type	Alpad	caE	val
To	oken		2.4		66.1	54	.4				7.6	
To	oken		6.0		66.5	55	6.0	`	$\begin{array}{c c} 1 -> 64) \\ 32 -> 8) \end{array}$		7.0 <b>1.7</b>	
Mix (	32 -> 8	)	4.1		66.7	55	5.4	TVIIX (	) <u>4</u> •/ 0)		t./	

<sup>(</sup>k) Loss ablations.  $\mathcal{L}_{Rep}/\mathcal{L}_{Gen}$  is the loss ratio of the 1st step adjusted via  $\lambda_{Rep}$  and  $\lambda_{Gen}$ . Mix refers to mixing sample and token level loss, e.g. (32- $\dot{\epsilon}$ 8) is token level loss across 32 samples and then sample level loss across 8 sub-batches for a total batch size of 256.

Table 4: **GRIT ablations.** Emb corresponds to the MTEB average, while Gen corresponds to the average across generative tasks (Appendix K). The embedding head variant "-> 1024" corresponds to down-projecting the final hidden state with a linear layer from 4096 to 1024 dimensions, only for embedding tasks. BF16\* means that some computations are still in FP32 as explained in Appendix C. The setting chosen for GRITLM is **bold**. Once an ablation was successful, we adopted its setting, thus the bold performance slightly varies from one table to the next. For example, the base model ablation (b) is done for just 100 hundred steps with sub-optimal formatting. Full results are in Appendix L.

the same number of parameters (Muennighoff, 2022; Devlin et al., 2019). This lines up with intuition, as bidirectional attention allows the model to adjust the representation of the first tokens based on information obtained from future tokens. Meanwhile, causal attention only allows information to propagate one way. Thus, for causal attention early tokens may yield poor representations due to a lack of understanding of the entire sample. To counter this issue, we experiment with adapting the model during finetuning to learn to use bidirectional attention. In Table 4 we find that adapting the causally pretrained LLM with bidirectional attention provides the best embedding performance. For fully causal embeddings, we confirm findings from Muennighoff (2022) that position-weighted mean pooling ("Wmean") leads to better embedding performance than taking the embedding of the last token despite recent work finding the opposite (Zhang et al., 2023; Ma et al., 2023a). For last token pooling, we follow Zhang et al. (2023) and use a special token. We find that adapting the model to be a PrefixLM (Raffel et al., 2023), whereby the attention over the generative instruction is bidirectional but still causal for the response ("Sample") worsens performance in contrast to prior work (Wang et al., 2022b). Thus, we stick with fully causal generation. The unified variant significantly outperforms the embedding-only variants, while underperforming the best generative-only variant. However, once we switched from MEDI to the E5 dataset in later ablations the embedding-only variant matched the unified variant. Meanwhile, the worse generative performance of the unified model was due to a suboptimal loss setting that we fixed in the loss ablations.

Base model The GRITLM approach generalizes to any generative language model, thus we ablate initializing from GPT-J 6B (Wang & Komatsuzaki, 2021), Llama 2 7B or Mistral 7B (Jiang et al., 2023a). Using Mistral 7B leads to the best performance for both embedding and generative tasks. For generative tasks, this is expected as the pretrained Mistral 7B performs the best among the three (Table 2). However, for embedding tasks, GPT-J outperforms Mistral 7B (Table 1). Thus, the embedding performance of a pretrained model is not predictive of its embedding performance after finetuning. Rather, its generative performance appears to be a more reliable indicator of its embedding performance after finetuning.

Generative dataset We benchmark our filtered Tülu 2 introduced in §3.1 (Ivison et al., 2023) with UltraChat (Ding et al., 2023; Tunstall et al., 2023) and the OpenAssistant version from OctoPack (Muennighoff et al., 2023a; Köpf et al., 2023; Longpre et al., 2023). Using Tülu 2 leads to better performance on every generative task considered (see Appendix L for per-task results). This is likely due to Tülu 2 containing a larger diversity of tasks (Ivison et al., 2023). Another possible reason is that Tülu 2 may have been carefully tuned on the generative evaluation datasets, as we use largely the same evaluation setup as the creators of Tülu 2 (Ivison et al., 2023).

**Embedding dataset** We benchmark MEDI (Su et al., 2023), a new version of MEDI with better negatives which we build and call MEDI2, and the E5 dataset (Wang et al., 2024). While MEDI and MEDI2 always preface instructions with "Represent" (see e.g. Figure 11), the E5 dataset places no constraint on the instruction prefix (see e.g. Figure 12). Thus, when using the E5 dataset the "i—embed—i," formatting is critical to tell the model that it will be subject to the representation loss, not the generative loss (Figure 3). Further, MEDI and MEDI2 always contain instructions for both queries and documents, which we refer to as **two-sided instructions**. Meanwhile, the E5 dataset uses **one-sided instructions** for asymmetric datasets (Muennighoff, 2022), whereby the documents receive no instructions, only the queries. The advantage of not using document instructions is that the document corpus can be encoded once and then cached and reused across a variety of tasks. During training on E5, symmetric tasks are also in a one-sided setting, but we still evaluate them in the two-sided format. This should not be a problem as the cosine similarity function we use during training is transitive: if sentence A with instruction is similar to sentence B without instruction, and sentence B without instruction is similar to sentence C with instruction, then we can confidently say that sentence A with instruction is also similar to sentence C with instruction. As depicted in Table 4, using the E5 dataset performs best by a wide margin. An inspection of samples, suggests that this is likely due to its superior hard negatives and diversity of tasks generated by GPT-4 (Appendix U). For our final runs with the E5 dataset, we additionally add scientific data (§3.1).

**Embedding head** The cost of caching the embeddings of a large document corpus is directly proportional to the embedding dimensionality. To minimize such costs, we experiment with adding an embedding head consisting of a linear layer with activation that down-projects the embedding (Ni

et al., 2021a; Muennighoff, 2022). This layer is only used for embedding tasks. Down-projecting the embeddings four-fold (from 4096 to 1024) leads to an embedding performance decrease of around 1%. This may be acceptable for certain use cases where the saved storage is more important. However, for our final model, we do not use such a head to keep it simple and achieve maximum performance. Search techniques (Arya et al., 1998; Johnson et al., 2017; Douze et al., 2024) or dimensionality reduction techniques such as Principal Component Analysis still allow for reducing the embedding dimension of our final model post-training while maintaining most of the performance.

**Batch size** Due to the utilization of in-batch negatives for contrastive training (§2), a larger batch size provides a more accurate gradient. Thus, scaling up the batch size is a key ingredient in most well-performing embedding models (Xiao et al., 2023; Wang et al., 2022a). We experiment with scaling up the embedding batch size to 4096 while keeping it at 256 for generative data. This leads to a 1.0 gain on the embedding average while generative performance remains stable. Especially the 15 retrieval datasets that are part of the embedding average benefit from the increase in batch size (see Table 18). For our final model, we use a batch size of 2048 for embedding and 256 for generative data.

**Precision** The parameters of the Mistral 7B model are in bfloat16 (BF16) precision as it was pretrained in this format. We experiment with finetuning it with float32 (FP32) precision versus keeping the BF16 format and training with mixed precision. FP32 training is more costly, however, the additional precision may result in a better model. Our intuition is that more precision is important for embedding but not as much for generation. This is because while for generative tasks evaluated greedily, the model output is a discretionary argmax over the predictions of the language modeling head, for embedding tasks it is a continuous representation. Thus, small differences due to a lack of precision may not change the model's generation but will affect its representation. Hence, for embedding tasks, we always cast the hidden states to FP32 during the pooling operation and keep them this way for the similarity computation. Not keeping them in FP32 after pooling worsens performance slightly, but may be necessary for cheap storage (see Appendix R). In addition, some operations such as layer normalization (Ba et al., 2016) are also performed in FP32 even for BF16 training due to PyTorch autocast (Zhao et al., 2023). In Table 4, we find that there is no benefit from doing even more computations in FP32 besides the ones listed above. Thus, we train and evaluate all our other models in BF16 mixed precision to speed up training and inference.

**In-batch negatives** We always use in-batch negatives for embedding training (§2), however, we ablate whether or not they come from the same dataset. We hypothesize that making them all come from the same dataset leads to better negatives as the model needs to distinguish them based on more nuanced differences. In practice, we find that the average embedding performance remains around the same. However, we notice a 1.3 jump on the 15-dataset Retrieval average (Table 20). Thus, we stick with the variant where in-batch negatives stem from the same dataset.

**Format** Our chosen format is depicted in Figure 3, which is equivalent to Tülu 2 (Ivison et al., 2023) for generative tasks. We also benchmark the Zephyr  $\beta$  format (Tunstall et al., 2023), which has an additional end-of-sequence token ("</s>") after each user utterance. We find that it performs worse on generative tasks. The additional end-of-sequence after the user utterance increases the likelihood of the model generating another end-of-sequence token earlier than necessary. This significantly harms HumanEvalSynthesize performance and slightly reduces AlpacaEval, where long generations can be critical (see Appendix L for task-specific performance).

Max tokens Our base model, Mistral 7B, can handle sequences of arbitrary length due to its sliding window attention (Jiang et al., 2023a). As finetuning with longer sequences is more expensive we ablate its benefits. We compare training with a maximum token limit of 512 versus 2048 for embedding documents. For embedding queries, we always use 256, and for generative data, we always use 2048. We find that increasing the embedding document sequence length during training slightly boosts performance on both embedding and generation even though we still evaluate embedding tasks with 512. This boost likely comes from our training data containing many documents beyond 512 tokens, which need to be truncated if the maximum sequence length is 512. Such truncation may remove the critical parts that make two texts a positive or a negative contrastive pair and thus hinder learning. As our embedding evaluation (MTEB) contains few documents longer than 512 tokens

there is little truncation happening at evaluation (Muennighoff et al., 2023c; Günther et al., 2024; 2023). Note that just like their base models, our final models GRITLM 7B and GRITLM 8x7B can produce embeddings for sequences of arbitrary length. However, due to a lack of benchmarks, we do not know how well the embeddings of our models perform for input sequences longer than 512 tokens.

**Loss ablations** As detailed in §2, we experiment with both token and sample level generative loss. Further, we ablate the representation and generative loss weights,  $\lambda_{Rep}$  and  $\lambda_{Gen}$ . For the unified visual model CoCa, the authors find that giving a weight of 2 to generation and 1 to embedding boosts performance on both streams (Yu et al., 2022). However, rather than the weights, we argue that the loss ratio,  $\mathcal{L}_{Rep}/\mathcal{L}_{Gen}$ , is of more interest as it reveals which objective has a larger impact on the optimization of the model. We maintain a ratio of  $\mathcal{L}_{Rep}/\mathcal{L}_{Gen}$  i. 1 i.e. giving more weight to the representation loss. This is because the model has already been pretrained with the generative loss, thus we expect less additional generative training to be necessary. Meanwhile, the contrastive loss for embedding data is new to the model, thus we expect more learning to be needed on the embedding side. Further, the embedding loss drops off extremely quickly as can be seen in the loss graphs in Appendix J. Thus, even though the representation loss has a higher weight at the start, throughout training they have very similar weights with both hovering around a loss of 1.0. We find that mixing sample and token level generative loss leads to the best performance by a small margin. As expected in §2, token level loss to some degree is critical for good performance on AlpacaEval. For "Mix (4 -> 64)" token level loss is applied across only 4 samples and then sample level loss across 64 sub-batches, which leads to a 7-point drop in AlpacaEval performance. This drop is accompanied by a decrease in median AlpacaEval generation length from 941 to 865. Thus, token level loss across many samples is critical to maintaining long generations, which directly impacts the AlpacaEval score.

#### D DISCUSSION

**Further unification** To the best of our knowledge, GRITLM is the first model to unify text embedding and generation, and thus all text-based language problems, into a single model at strong performance. However, many adjacent directions remain to be improved or unified. (a) **Multilinguality:** Our model is also capable of embedding and generation in non-English languages as seen in its TyDi QA performance (Table 2). However, major performance gains on non-English tasks are likely possible through both data (Muennighoff et al., 2023d; Yong et al., 2023) and architecture changes (Chen et al., 2024; Feng et al., 2022; Duquenne et al., 2023) targeting multilinguality. (b) **Multimodality:** Many embedding and generative problems are not purely text-based, such as joint embedding of images and text (Radford et al., 2021), generative image captioning (Hossain et al., 2018), image-text pair classification (Muennighoff, 2020; Kiela et al., 2021) or speech versions of every text problem (Kamath et al., 2019). It remains to be explored whether they can be as easily unified as text embedding and generation in this work.

Why does GRIT work? GRIT unifies embedding and generative tasks into a single model at no performance loss on either one, which may seem surprising. When the embedding dataset is MEDI2, we show that embedding performance even improves once the generative objective is added compared to an otherwise equivalent embedding-only model (Appendix C). We think that our results confirm that generative language modeling and text embeddings are two sides of the same coin. Both tasks require a model to have a deep understanding of natural language and only differ in the way that understanding is expressed. Possibly, our unified model contains a small number of parameters that act as a switch to make the final representations either useful for mean pooling and subsequent embedding tasks or primed for the language modeling head and subsequent generative tasks. We are excited about future work exploring what is happening inside of GRITLM. To support such research, we release all our work freely.

**Optimizing RAG with GRITLM** RAG and the caching variants we have presented in this work operate on a frozen language model. Meanwhile, there has been extensive work on optimizing a generative model specifically for interaction with a retrieval system (Gao et al., 2024; Zhu et al., 2024; Asai et al., 2023a). These works commonly optimize only the retriever (Shi et al., 2023) or only the reader (Borgeaud et al., 2022; Yasunaga et al., 2023; Asai et al., 2023b; Luo et al., 2023). However,

recent work has shown that jointly optimizing both models leads to the best performance (Lin et al., 2023). With its state-of-the-art retrieval and generative performance, GRITLM can act as both the retriever and reader in a single model. Thus, optimizing either one also changes the parameters of the other. This has the potential to significantly simplify the joint optimization of the retriever and reader. For example, it may suffice to only use the next-token objective (Equation 2) to penalize the retriever for providing irrelevant context and at the same time the reader for poor use of the given context. This is in contrast to separate models and objective functions used in Lin et al. (2023).

### E RERANKING WITH GRITLM

Table 5: Reranking (Rerank) using GRITLM as both Bi- and Cross-Encoder.

MTEB DS (↓)	No Rerank	Rerank top 10
ArguAna	63.24	64.39
ClimateFEVER	30.91	31.85
CQADupstack	49.42	50.05
DBPedia	46.60	47.82
FiQA2018	59.95	60.39
FEVER	82.74	82.85
HotpotQA	79.40	80.46
NFCorpus	40.89	41.23
NQ	70.30	71.49
MSMARCO	41.96	42.47
QuoraRetrieval	89.47	88.67
SCIDOCS	24.41	24.54
SciFact	79.17	79.28
TRECCOVID	74.80	75.24
Touche2020	27.93	28.41
Average	57.4	57.9

For retrieval tasks, it is common to follow the embedding-based retrieval stage by a reranking stage (Nogueira & Cho, 2020). In the reranking stage, for each query, the top-k chosen documents are reranked based on a usually more expensive but more performant method. For LLMs, prior work has shown that this can be done by passing each of the k documents together with the query to the model and scoring the pair with log probabilities (Muennighoff, 2022). Note that this scales quadratically with the number of documents and queries and is thus usually too expensive for the first stage ("Cross-Encoder"). Meanwhile, using embeddings for the first stage is much cheaper as it only requires passing each query and each document once and thus scales linearly ("Bi-Encoder"). More recent work relies on instructions to use LLMs for reranking (Sun et al., 2023; Ma et al., 2023b; Pradeep et al., 2023a;b). While prior work uses separate models for the embedding and reranking stages, GRITLM can be used for both stages due to its unified capabilities. In Table 5, we display the embedding performance

of GRITLM 7B when additionally allowing it to rerank its top 10 documents for each query. For reranking, we use the model's generative capabilities following the permutation generation approach from Sun et al. (2023) and reusing their prompt. We find that reranking via the generative capabilities of GRITLM 7B allows it to improve on its own embedding performance on almost every retrieval dataset. Increasing the top-k documents beyond ten is likely to further improve results, however, at the cost of more compute (Muennighoff, 2022).

### F ALIGNING GRITLM

It is common to follow the instruction finetuning stage of generative language models by an alignment tuning stage using methods like PPO (Schulman et al., 2017), DPO (Rafailov et al., 2023), or KTO (Ethayarajh et al., 2024) ("HALOs" (Ethayarajh et al., 2024)). We experiment with further finetuning GRITLM using KTO and benchmark the resulting models in Table 6. During this KTO stage, no further embedding training is performed, thus it leads to a slight performance drop on the MTEB average (66.8 to 66.7 and 65.7 to 65.2). However, the average generative performance of the KTO-tuned models is stronger. Notably, AlpacaEval jumps by ¿10 points for both models. On the more recent Alpaca 2.0 (Dubois et al., 2024), GritLM-8x7B-KTO has a length-controlled win rate of 18.5 with an average length of 1662 (not depicted). Thus, the KTO-finetuned models may be more useful for use cases where the generative performance is more important. Future work may consider continuing the embedding training during the alignment tuning stage. It may also be possible to develop an alignment tuning method specifically for embedding performance and combine it with generative alignment via KTO.

Table 6: **Aligning GRITLM with KTO after GRIT.** The upper table depicts embedding performance while the lower depicts generative performance.

Task $(\rightarrow)$	CLF	Clust.	PairCLF	Rerank	Retrieval	STS	Summ.	Avg. 56
Metric $(\rightarrow)$	Acc.	V-Meas.	AP	MAP	nDCG	Spear.	Spear.	
Dataset # $(\rightarrow)$	12	11	3	4	15	10	1	
GRITLM 7B	79.5	50.6	87.2	60.5	57.4	83.4	30.4	66.8
GRITLM 7B KTO	79.6	50.1	87.1	60.5	57.1	83.5	30.5	66.7
GRITLM 8x7B	78.5	50.1	85.0	59.8	55.1	83.3	29.8	65.7
GRITLM 8x7B KTO	78.7	50.0	84.4	59.4	54.1	82.5	30.8	65.2
$\begin{array}{c} \text{Dataset } (\rightarrow) \\ \text{Setup } (\rightarrow) \\ \text{Metric } (\rightarrow) \end{array}$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, C EM	_	oi QA Hun S, GP 0 FS pass		Alpaca 0 FS, 1.0 % Win	Avg.
GRITLM 7B GRITLM 7B KTO GRITLM 8x7B GRITLM 8x7B KTO	57.6 57.6 66.7 66.8	57.5 57.5 61.5 79.5	54.8 55.4 70.2 67.1	55.4 55.8 58.2 31.4	31.5		74.8 86.7 84.0 95.3	55.5   57.4   65.7   66.2

# G FEW-SHOT EMBEDDING DOES NOT WORK

For generative models it has been wellestablished that providing in-context examples ("few-shots", FS) improves performance (Brown et al., 2020). However, to the best of our knowledge, there has been no work on incontext learning with embedding models. In Table 7, we benchmark the default 0-shot format with providing a single few-shot example following the task instruction. We take the few-shot example from the respective evaluation dataset (see §V.2 for the prompts). We find that providing few-shot examples overall worsens performance. While there are small gains among PairClassification tasks (SprintDup. and TwitterURL), these are marginal and inconsistent. For the model trained on MEDI2, we even include few-shot embedding samples in the training data for around 5% of training samples. However, the model seems not to have learned to make good use of the few-shot examples.

Table 7: **Few-shot embedding.** The 12 MTEB datasets ("DS") are grouped by the 7 main MTEB tasks in the same order as in Table 1.

Train DS $(\rightarrow)$	E:	5S	ME	DI2
MTEB DS (↓)	0 FS	1 FS	0 FS	1 FS
Banking77	88.5	88.3	88.1	87.9
Emotion	52.8	51.0	52.5	51.9
IMDB	95.0	93.9	94.3	92.2
BiorxivS2S	39.8	39.4	37.6	37.4
SprintDup.	93.0	94.9	95.2	95.7
TwitterSem	81.1	77.9	76.8	73.9
TwitterURL	87.4	87.1	85.9	86.1
ArguAna	63.2	51.7	53.5	53.2
SCIDOCS	24.4	19.7	25.5	25.5
AskUbuntu	67.3	64.7	66.6	66.0
STS12	77.3	78.0	76.6	73.5
SummEval	30.4	29.5	29.1	31.5

# H RAG CACHING CPU LATENCY

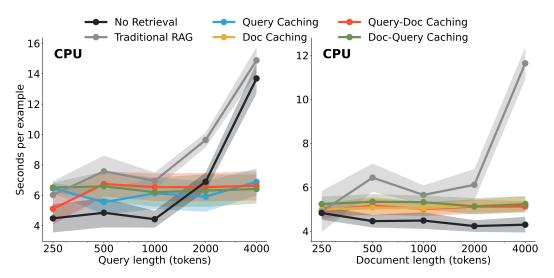


Figure 6: **Inference latency of RAG with GRITLM 7B on CPUs.** When benchmarking scaling query length (left), document length is fixed at 1, whereas query length is fixed at 1 when scaling document length (right). In addition to the query/doc lengths, the formatting and prompt take up around 40 tokens. We visualize the standard deviation across 100 runs as the shaded area. For each approach, we generate 16 tokens. See Figure 5 for GPU latency.

# I ARTIFACTS

Table 8: Produced artifacts.

Artifact	Public Link			
-	Table 6			
7B KTO 8x7B KTO	https://huggingface.co/GritLM/GritLM-7B-KTO https://huggingface.co/GritLM/GritLM-8x7B-KTO			
	Table 10			
CCCC WM CCCC LT	https://hf.co/GritLM/gritlm_m7_sq2048_medi https://hf.co/GritLM/gritlm_m7_sq2048_medi_ lasttoken			
BBCC M	https://hf.co/GritLM/gritlm_m7_sq2048_medi_bbcc			
Table 11				
CC WM CB M BB M	https://hf.co/GritLM/emb_m7_sq2048_medi https://hf.co/GritLM/emb_m7_sq2048_medi_cb https://hf.co/GritLM/emb_m7_sq2048_medi_bb			
	Table 12			
CC BC BC IL	https://hf.co/GritLM/gen_m7_sq2048_tulu2_ep1 https://hf.co/GritLM/gen_m7_sq2048_tulu2_bc https://hf.co/GritLM/gen_m7_sq2048_tulu2_bcil			
	Table 13			
Mistral 7B	https://hf.co/GritLM/gritlm_m7_sq1024_st100_ zephfmt			

Llama 2 7B	https://hf.co/GritLM/gritlm_17_sq1024_st100_					
GPT-J 6B	<pre>zephfmt https://hf.co/GritLM/gritlm_g6_sq1024_st100_ zephfmt</pre>					
	Table 14					
MEDI MEDI2 NNI MEDI2 MEDI2 + W	https://hf.co/GritLM/emb_m7_sq2048_medi https://hf.co/GritLM/emb_m7_sq2048_medi2nni https://hf.co/GritLM/emb_m7_sq2048_medi2 https://hf.co/GritLM/emb_m7_sq2048_medi2weights					
	Table 15					
MEDI MEDI2 BBCC MEDI BBCC MEDI2 BBCC MEDI2BGE	https://hf.co/GritLM/gritlm_m7_sq2048_medi https://hf.co/GritLM/gritlm_m7_sq2048_medi2 https://hf.co/GritLM/gritlm_m7_sq2048_medi_bbcc https://hf.co/GritLM/gritlm_m7_sq2048_medi2_bbcc https://hf.co/GritLM/gritlm_m7_sq2048_medi2bge_ bbcc					
BBCC E5	https://hf.co/GritLM/gritlm_m7_sq2048_e5_bbcc					
Till 0.1 FD	Table 16					
Tülu 2 1 EP Tülu 2 2 EP OASST 1 EP OASST 2 EP UltraChat	https://hf.co/GritLM/gen_m7_sq2048_tulu2_ep1 https://hf.co/GritLM/gen_m7_sq2048_tulu2_ep2 https://hf.co/GritLM/gen_m7_sq2048_oasst_ep1 https://hf.co/GritLM/gen_m7_sq2048_oasst_ep2 https://hf.co/GritLM/gen_m7_sq2048_ultrachat_ep1					
Table 17						
No head	https://hf.co/GritLM/gritlm_m7_sq2048_medi_					
-> 1024	<pre>gendups https://hf.co/GritLM/gritlm_m7_sq2048_medi_ proj1024_gendups</pre>					
	Table 18					
256 4096	https://hf.co/GritLM/gritlm_m7_sq2048_medi2 https://hf.co/GritLM/gritlm_m7_sq2048_medi2_ bs4096					
	Table 19					
BF16 FP32	https://hf.co/GritLM/gritlm_m7_sq2048_e5s_bbcc_bs2048_token6https://hf.co/GritLM/gritlm_m7_sq2048_e5s_bbcc_					
	bs2048_token6_fp32  Table 20					
Any dataset	https://hf.co/GritLM/gritlm_m7_sq2048_e5_bbcc_					
Any dataset	token_anyneg					
Same dataset	https://hf.co/GritLM/gritlm_m7_sq2048_e5_bbcc_ token					
	Table 21					
Tülu 2 Zephyr $\beta$	https://hf.co/GritLM/gen_m7_sq2048_tulu2_ep1 https://hf.co/GritLM/gen_m7_sq2048_tulu2_ep1_ zephfmt					
	Table 22					
MEDI 2048 MEDI 4096 BBCC MEDI2 512	https://hf.co/GritLM/gritlm_m7_sq2048_medi https://hf.co/GritLM/gritlm_m7_sq4096_medi https://hf.co/GritLM/gritlm_m7_sq512_medi2_bbcc					

BBCC MEDI2 2048	https://hf.co/GritLM/gritlm_m7_sq2048_medi2_bbcc				
	Table 23				
E5 Token 4.2	https://hf.co/GritLM/gritlm_m7_sq2048_e5s_bbcc_bs2048 token4				
E5 Token 6.0	https://hf.co/GritLM/gritlm_m7_sq2048_e5s_bbcc_ bs2048_token6				
E5 Mix 32 -> 8 MEDI2 Mix 4 -> 64 MEDI2 Mix 32 -> 8	https://hf.co/GritLM/GritLM-7b https://hf.co/GritLM/gritlm_m7_sq2048_medi2_bbcc https://hf.co/GritLM/gritlm_m7_sq2048_medi2_ bbcc_bs4096				
Other					
Code Logs Tülu 2 MEDI MEDI2 MEDI2BGE GRITLM 7B NQ Index (§4)	https://github.com/ContextualAI/gritlm https://wandb.ai/muennighoff/gritlm https://hf.co/datasets/GritLM/tulu2 https://hf.co/datasets/GritLM/medi https://hf.co/datasets/GritLM/medi2 https://hf.co/datasets/GritLM/medi2bge https://hf.co/datasets/GritLM/index				
	Main artifacts				
GRITLM 7B GRITLM 8x7B	https://hf.co/GritLM/GritLM-7B https://hf.co/GritLM/GritLM-8x7B				

Table 9: Used artifacts released by others.

Model / Dataset	Public Link
GPT-4 (OpenAI et al., 2023) OpenAI v3 (OpenAI et al., 2023)	https://openai.com/gpt-4 https://openai.com/blog/new-embedding-models-and-api-updates
Gemini (Team et al., 2023)	https://deepmind.google/technologies/gemini/
Llama 2 (Touvron et al., 2023)	https://hf.co/meta-llama
Mistral 7B (Jiang et al., 2023a)	https://hf.co/mistralai/Mistral-7B-v0.1
Mistral 7B Instruct (Jiang et al., 2023a)	https://hf.co/mistralai/Mistral-7B-Instruct-v0.1
Mixtral 8x7B (Jiang et al., 2024)	https://hf.co/mistralai/Mixtral-8x7B-v0.1
Mixtral 8x7B Instruct (Jiang et al., 2024)	https://hf.co/mistralai/Mixtral-8x7B-Instruct-v0.1
Tülu 2 (Ivison et al., 2023)	https://hf.co/collections/allenai/ tulu-v2-suite-6551b56e743e6349aab45101
GPT-J 6B (Wang & Komatsuzaki, 2021)	https://hf.co/EleutherAI/gpt-j-6b
SGPT BE 5.8B (Muennighoff, 2022)	https://hf.co/Muennighoff/SGPT-5. 8B-weightedmean-msmarco-specb-bitfit
Instructor-XL 1.5B (Su et al., 2023)	https://hf.co/hkunlp/instructor-xl
BGE Large 0.34B (Xiao et al., 2023)	https://hf.co/BAAI/bge-large-en-v1.5
Zephyr 7B $\beta$ (Tunstall et al., 2023)	https://hf.co/HuggingFaceH4/zephyr-7b-beta

E5 Mistral 7B (Wang et al., https://hf.co/intfloat/e5-mistral-7b-instruct 2024)
UltraChat (Ding et al., 2023; https://hf.co/datasets/HuggingFaceH4/ultrachat\_200k
Tunstall et al., 2023)
OASST (Köpf et al., 2023; https://hf.co/datasets/bigcode/oasst-octopack
Muennighoff et al., 2023a)

# J Loss Curves

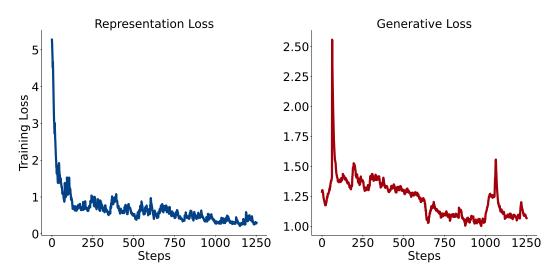


Figure 7: GRITLM 7B training loss smoothed with exponential moving average smoothing and a weight of 0.9.

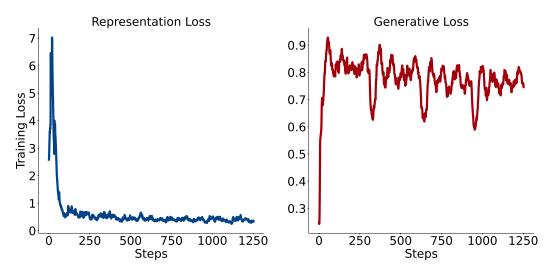


Figure 8: GRITLM 8x7B training loss smoothed with exponential moving average smoothing and a weight of 0.9.

## K EVALUATION

For evaluating GRITLM, we select the most commonly used embedding and generative benchmarks:

**Embedding** To evaluate embedding performance we use the 7 main tasks from MTEB (Muennighoff et al., 2023c).

- (1) Classification (CLF): A logistic regression classifier is trained on embeddings from texts with different labels. The classifier is scored with F1.
- (2) Clustering (Clust.): K-means clustering is performed on embeddings from different sources. The agreement of the clusters with respect to the source labels is scored with **V-measure**.
- (3) Pair Classification (PairCLF): The cosine similarity of two embeddings with a binary label is computed. The optimal similarity threshold across all samples is found and scored with AP (average precision).
- (4) **Reranking** (**Rerank**) A query embedding and reference embeddings are compared with cosine similarity. The similarities are scored versus the ground truth ranking of the references via **MAP** (mean AP).
- (5) **Retrieval:** A query embedding and embeddings of references are compared with cosine similarity. The position of the correct reference(s) in the top ten with the highest cosine similarity is scored with **nDCG@10** (normalized discounted cumulative gain).
- **(6) STS:** The cosine similarity of two embeddings is compared with a ground truth continuous score of their similarity and scored with **Spearman** correlation.
- (7) **Summarization (Summ.)** Human-written and machine-written summaries of the same text are embedded. The cosine similarity of the embeddings is compared to human ratings of the machine summaries and scored with **Spearman** correlation.

Among the tasks, Reranking, Retrieval, and Summarization are asymmetric i.e. there are two different kinds of embeddings: queries and documents. Others are symmetric i.e. there is only one kind. We use instructions for every dataset specified in §V.1. Notably, for some models, we use different instructions for query and document embeddings when dealing with asymmetric tasks. The datasets within each task cover diverse domains ranging from scientific papers to casual conversations.

**Generation** For evaluating the generative performance of GRITLM, we largely follow the evaluation setup of Tülu (Wang et al., 2023; Ivison et al., 2023) using open-source frameworks (Gao et al., 2021a; Ben Allal et al., 2022).

(1) Multiple-Choice Question Answering via MMLU (Hendrycks et al., 2022): Models are tasked to answer knowledge-intensive questions from different fields, such as humanities, social sciences, and hard sciences. No few-shots are provided and answers are evaluated with exact match.

- (2) Problem solving via GSM (Cobbe et al., 2021): Models are tasked to solve a math problem requiring multi-step reasoning. 8 few-shot (FS) examples with chain-of-thought reasoning (CoT) (Wei et al., 2023) are provided and exact match is measured.
- (3) Multilingual Closed-book Question Answering via TyDi QA (Clark et al., 2020): Models are tasked to answer a question in one of six languages. We evaluate in the Gold Passage and no-context setting following Anil et al. (2023).
- (4) Code Generation via HumanEvalSynthesize (Muennighoff et al., 2023a; Chen et al., 2021): We use the HumanEvalSynthesize Python dataset (Muennighoff et al., 2023a), which is adapted from HumanEval (Chen et al., 2021) for easy evaluation of instruction-following models. Using the instruction format is different from Ivison et al. (2023) who use HumanEval without an instruction format which is not how the model is used in practice. Following Muennighoff et al. (2023a), we score pass@1 using 20 samples and a temperature of 0.2.
- (5) Boolean Expressions, Causal Judgement, etc. via BBH (Srivastava et al., 2023; Suzgun et al., 2022) We evaluate a variety of reasoning tasks using BIG-Bench Hard (BBH) (Srivastava et al., 2023; Suzgun et al., 2022). Similar to GSM8K, 3 FS CoT examples are provided and exact match is measured.
- (6) Open-ended writing, Summarization, Role-playing, etc. via AlpacaEval (Alpaca) (Li et al., 2023b; Dubois et al., 2023) We evaluate a variety of open-ended generation tasks via the original 1.0 version of AlpacaEval (Li et al., 2023b; Dubois et al., 2023). GPT-4 (OpenAI et al., 2023) is used to determine the win rate of generations compared to provided GPT-3 (Brown et al., 2020) answers. We differ from Ivison et al. (2023) in that we reduce the maximum token length to 6144 from 8192. We do not use MT-Bench due to its limitations pointed out in Appendix S. To ensure reproducibility, we use greedy evaluation throughout.

# L Ablations Detailed Results

We display a breakdown of the results from Table 4 in Table 10 to Table 21. For MTEB perdataset results, we refer to Appendix M, the MTEB leaderboard (https://huggingface.co/spaces/mteb/leaderboard) and our released result files (https://huggingface.co/datasets/GritLM/results).

Table 10: **Unified models attention and pooling ablations.** The sequence of Cs and Bs refers to the attention mechanism for (from left to right): Emb instruction, Emb sample, Gen instruction, Gen sample, where C=Causal, B=Bidirectional, Emb=Embedding and Gen=Generative. WM, LT and M refer to position-weighted mean, last token and mean pooling, respectively.

	CLF Acc.	Clust. V-Meas.	PairCLF AP	Rerank MAP	Retrieval nDCG	STS Spear.	Summ. Spear.	Avg.
Dataset # $(\rightarrow)$	12	11	3	4	15	10	1	56
CCCC WM	77.9	47.9	81.5	59.0	49.4	80.3	29.4	62.8
CCCC LT	78.8	46.9	84.5	59.6	43.9	78.7	29.3	61.2
BBCC M	79.0	48.6	86.3	59.5	49.9	81.7	30.1	63.8
	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, Co EM	TyDi Г 1 FS, F1			Alpaca 0 FS, 1.0 % Win	Avg.
CCCC WM CCCC LT BBCC M	57.5 57.2 57.0	45.0 45.5 46.5	53.1 54.7 54.5	56.0 54.0 55.0	32.3 31.1 30.4		72.9 75.7 73.8	52.8 53.0 52.9

Table 11: **Embedding-only models attention and pooling ablations.** The sequence of Cs and Bs refers to the attention mechanism for (from left to right): Emb instruction, Emb sample, where C=Causal, B=Bidirectional and Emb=Embedding. WM and M refer to position-weighted mean and mean pooling, respectively.

$\begin{array}{c} \text{Task } (\rightarrow) \\ \text{Metric } (\rightarrow) \\ \text{Dataset } \# (\rightarrow) \end{array}$	CLF Acc.	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieval nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg. 56
CC WM	77.1	44.0	83.3	57.0	43.2	79.6	29.4	60.0
CB M	76.4	45.5	83.1	56.8	45.7	80.6	30.4	61.0
BB M	77.3	46.0	83.8	58.2	46.8	81.0	32.3	61.8

Table 12: **Generative-only models attention ablations.** The sequence of Cs and Bs refers to the attention mechanism for (from left to right): Gen instruction, Gen sample, where C=Causal and B=Bidirectional. IL=interleaved, whereby the bidirectional attention is interleaved with causal attention in multi-turn samples (bidirectional for instructions, causal for answers). This allows for faster generation in multi-turn settings as the kv-cache of the answer can be reused.

Dataset $(\rightarrow)$	MMLU	GSM8K	BBH	TyDi QA	HumanEval	Alpaca	Avg.
Setup $(\rightarrow)$	0 FS	8 FS, CoT	3 FS, CoT	1 FS, GP	0 FS	0 FS, 1.0	
Metric $(\rightarrow)$	EM	EM	EM	F1	pass@1	% Win	
CC BC BC IL	57.5 57.2 52.6	52.0 50.0 41.0	55.4 49.3 46.9	56.6 52.0 45.4	34.5 30.6	75.4 64.8	55.2 50.7

Table 13: **Base model ablations.** Models are only trained for 100 steps and with other sub-optimal settings, such as the Zephyr format, that were rectified through later ablations.

Task $(\rightarrow)$	CLF	Clust.	PairCL	F Rerank	Retrieval	STS	Summ.	Avg.
Metric $(\rightarrow)$	Acc.	V-Meas.	AP	MAP	nDCG	Spear.	Spear.	
Dataset # $(\rightarrow)$	12	11	3	4	15	10	1	56
Mistral 7B	70.6	43.7	74.0	54.8	35.3	72.9	31.2	54.6
Llama 2 7B	68.1	38.0	64.1	50.2	24.2	67.7	30.5	48.2
GPT-J 6B	70.7	41.4	69.6	53.9	29.7	70.4	29.8	51.9
Dataset (>	·)   MN	/ILU GS	M8K	BBH	TyDi QA	HumanF	Eval   Avg	<del></del>
Setup $(\rightarrow)$	0 F	S 8 F	S, CoT	3 FS, CoT	1 FS, GP	0 FS		
Metric $(\rightarrow)$	EM	I EN	1	EM	F1	pass@1		
Mistral 7B	35.	0 11.	0	31.6	20.5	13.8	22.4	<del></del>
Llama 2 7F	35.	8 7.0		27.2	21.0	12.9	20.8	3

Table 14: **Embedding-only models embedding dataset ablations.** NNI = No Natural Instructions, corresponding to not including natural instructions in the data. II = evaluating with the Instructor-XL instructions (Su et al., 2023). Other models use our new structure with domain, intent, and unit depicted in Figure 3. Thus, MEDI2 NNI II and MEDI2 NNI are the same model and only differ in the evaluation instruction set.

22.2

8.7

8.0

14.0

27.5

GPT-J 6B

3.5

	CLF Acc.	Clust. V-Meas.	PairCLF AP	Rerank MAP	Retrieval nDCG	STS Spear.	Summ. Spear.	Avg.
Dataset # $(\rightarrow)$	12	11	3	4	15	10	3pear.	56
MEDI II	77.1	44.0	83.3	57.0	43.2	79.6	29.4	60.0
MEDI2 NNI II	74.0	43.5	80.5	56.6	46.1	78.4	29.5	59.6
MEDI2 NNI	74.2	44.5	80.7	57.3	49.5	79.6	30.8	61.1
MEDI2	75.1	43.8	80.6	57.5	50.2	81.7	31.9	61.7
MEDI2 + Weights	74.4	42.7	78.4	57.7	50.2	81.4	30.5	61.2

Table 15: **Unified models embedding dataset ablations.** The sequence of Cs and Bs refers to the attention mechanism for (from left to right): Emb instruction, Emb sample, where C=Causal, B=Bidirectional, and Emb=Embedding. WM and M refer to position-weighted mean and mean pooling, respectively. MEDI2BGE corresponds to our MEDI2 dataset with negatives coming from the BGE training dataset MTP (Xiao et al., 2023).

$\begin{array}{c} \text{Task } (\rightarrow) \\ \text{Metric } (\rightarrow) \\ \text{Dataset } \# (\rightarrow) \end{array}$	CLF Acc. 12	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retriend nDC	CG	STS Spear. 10	Summ. Spear. 1	Avg. 56
CCCC WM MEDI CCCC WM MEDI2	77.9 76.5	47.9 47.0	81.5 82.5	59.0 59.4	49. 51.		80.3 81.9	29.4 30.2	62.8 63.2
BBCC M MEDI BBCC M MEDI2 BBCC M MEDI2BGE BBCC M E5	79.1 77.0 77.0 79.7	48.8 48.7 48.9 49.5	86.4 86.0 86.9 86.2	59.6 61.0 61.3 59.6	50. 53. 53. 55.	.6 .1	81.3 83.0 82.8 83.6	31.0 29.1 29.4 29.9	64.0 64.7 64.7 66.0
$\begin{array}{c} \text{Dataset} (\rightarrow) \\ \text{Setup} (\rightarrow) \\ \text{Metric} (\rightarrow) \end{array}$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, C EM	-	i QA , GP	Hum 0 FS pass 0	anEval @1	Alpaca 0 FS, 1.0 % Win	Avg.
CCCC WM MEDI CCCC WM MEDI2	57.5 57.1	45.0 49.0	53.1 53.3	56.0 55.3		32.3 32.3		72.9 73.6	52.8 53.4
BBCC M MEDI BBCC M MEDI2 BBCC M MEDI2BGE BBCC M E5	57.0 57.0 57.4 57.3	46.5 50.5 48.0 47.5	54.5 53.8 54.7 54.2	55.0 54.7 55.1 54.6		30.4 32.3 32.0 33.6		73.8 74.7 74.7 75.4	52.9 53.8 53.7 53.8

Table 16: **Generative dataset ablations.** EP = number of epochs.

$\begin{array}{c} \text{Dataset} (\rightarrow) \\ \text{Setup} (\rightarrow) \\ \text{Metric} (\rightarrow) \end{array}$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, CoT EM	TyDi QA 1 FS, GP F1	HumanEval 0 FS pass@1	Alpaca 0 FS, 1.0 % Win	Avg.
Tülu 2 1 EP	57.5	52.0	55.4	56.6	34.5	75.4	55.2
Tülu 2 2 EP	58.2	53.0	51.9	54.1	37.4	80.5	55.9
OASST 1 EP	53.8	24.0	41.1	28.2	27.4	51.7	37.7
OASST 2 EP	52.4	17.5	45.7	29.2	19.8	61.3	37.7
UltraChat	56.1	43.0	53.8	35.0	25.9	70.3	47.4

Table 17: **Embedding Head.** "-> 1024" refers to down-projecting the final hidden state with a linear layer from 4096 to 1024 dimensions only for embedding tasks.

$\begin{array}{c} \text{Task } (\rightarrow) \\ \text{Metric } (\rightarrow) \\ \text{Dataset } \# (\rightarrow) \end{array}$	CLF Acc.	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieval nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg. 56
No head -> 1024	77.7 76.9	47.9 47.6	81.3 82.1	58.6 58.6	49.2 48.0	80.4 80.1	29.5 29.8	62.7 62.1
$\begin{array}{ c c }\hline \text{Dataset} (\rightarrow) & \\ \text{Setup} (\rightarrow) & \\ \text{Metric} (\rightarrow) & \\ \hline \end{array}$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, Co EM	TyDi T 1 FS, F1		anEval @1	Alpaca 0 FS, 1.0 % Win	Avg.
No head -> 1024	54.2 53.6	42.5 37.0	50.6 48.8	53.9 54.4	28.4 26.6		65.5 67.3	49.2 48.0

Table 18: **Embedding batch size ablations.** 256 and 4096 indicate the respective embedding batch size. The generative batch size is always 256.

Task $(\rightarrow)$ Metric $(\rightarrow)$ Dataset $\# (\rightarrow)$	CLF Acc.	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieval nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg. 56
MEDI2 256 MEDI2 4096	76.5 77.1	47.0 48.0	82.5 84.1	59.4 60.2	51.4 52.8	81.9 82.8	30.2 30.5	63.2 64.2
$\begin{array}{ c c }\hline \text{Dataset} (\rightarrow) & \\ \text{Setup} (\rightarrow) & \\ \text{Metric} (\rightarrow) & \\ \hline \end{array}$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, Co EM	TyDi oT 1 FS F1			Alpaca 0 FS, 1.0 % Win	Avg.
MEDI2 256 MEDI2 4096	57.1 57.7	49.0 48.0	53.3 53.2	55.3 54.5	32.3 32.0		73.6 74.3	53.4 53.3

Table 19: **Precision ablations.** BF16 refers to bfloat16 mixed precision and FP32 to float32 precision.

Task $(\rightarrow)$ Metric $(\rightarrow)$ Dataset # $(\rightarrow)$	CLF Acc.	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieval nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg. 56
BF16 FP32	79.7 79.6	50.2 50.3	87.6 87.2	60.2 59.9	56.5 56.1	83.4 83.3	30.8 30.9	66.5 66.3
Setup $(\rightarrow)$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, Co EM	TyDi T 1 FS, F1	-	anEval @1	Alpaca 0 FS, 1.0 % Win	Avg.
	58.2 55.9	51.5 52.0	52.8 49.9	55.9 53.9	37.3 31.2		74.4 71.3	55.0 52.4

Table 20: In-batch negatives ablations.

$\begin{array}{c} \text{Task } (\rightarrow) \\ \text{Metric } (\rightarrow) \\ \text{Dataset } \# (\rightarrow) \end{array}$	CLF Acc.	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieval nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg. 56
Any dataset Same dataset	79.7 79.5	49.8 48.9	85.5 87.4	59.8 59.0	54.9 56.2	83.9 83.0	30.5 30.5	66.0 66.0
$\begin{array}{ c c }\hline \text{Dataset} (\rightarrow) & \\ \text{Setup} (\rightarrow) & \\ \text{Metric} (\rightarrow) & \\ \hline \end{array}$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, Co EM	TyDi oT 1 FS F1	-		Alpaca 0 FS, 1.0 % Win	Avg.
Any dataset Same dataset	56.1 55.0	43.5 45.0	53.1 54.4	46.6 49.3	33.5 29.6		72.3 73.4	50.9 51.1

Table 21: Generative format ablations.

$\begin{array}{c} \text{Dataset} (\rightarrow) \\ \text{Setup} (\rightarrow) \\ \text{Metric} (\rightarrow) \end{array}$	MMLU 0 FS EM	GSM8K 8 FS, CoT EM	BBH 3 FS, CoT EM	TyDi QA 1 FS, GP F1	HumanEval 0 FS pass@1	Alpaca 0 FS, 1.0 % Win	Avg.
Tülu 2 format Zephyr $\beta$ format	57.5 57.3	52.0 53.5	55.4 52.7	56.6 59.1	34.5 0.0	75.4 71.2	55.2 49.0

Table 22: **Unified models max tokens ablations.** X:Y refers to "maximum tokens allowed for embedding documents during training": "maximum tokens allowed for queries and documents during embedding evaluation". The sequence of Cs and Bs refers to the attention mechanism for (from left to right): Emb instruction, Emb sample, where C=Causal, B=Bidirectional, and Emb=Embedding.

$\begin{array}{c} \text{Task } (\rightarrow) \\ \text{Metric } (\rightarrow) \end{array}$	CLF Acc.	V-Meas.	PairCLF AP	Reran MAF	nD		STS Spear.	Summ. Spear.	Avg.
Dataset # $(\rightarrow)$	12	11	3	4	1	5	10	l	56
MEDI 2048:512	77.9	47.9	81.5	59.0	49	.4	80.3	29.4	62.8
MEDI 2048:4096	77.9	47.9	81.5	59.0	49	.4	80.2	31.3	62.8
MEDI 4096:512	76.7	47.3	79.8	58.8	47	0.	78.5	30.0	61.3
MEDI 4096:4096	76.8	47.2	79.8	58.8	46	5.9	78.2	29.9	61.3
MEDI2 BBCC 2048:512	77.0	48.7	86.0	61.0	53	5.6	83.0	29.1	64.7
MEDI2 BBCC 512:512	76.9	47.6	85.5	61.0	52	2.8	82.3	28.8	64.1
Dataset $(\rightarrow)$	MMLU	GSM8K	BBH	T	yDi QA	Hum	anEval	Alpaca	Avg.
Setup $(\rightarrow)$	0 FS	8 FS, CoT	3 FS, C	oT 1	FS, GP	0 FS		0 FS, 1.0	
Metric $(\rightarrow)$	EM	EM	EM	F	1	pass	@1	% Win	
MEDI 2048:512/4096	57.4	45.0	53.1	56	5.0	32.3		72.9	52.8
MEDI 4096:512/4096	53.8	43.0	52.7	54	4.8	30.1		-	-
MEDI2 BBCC 2048:512	57.0	50.5	53.8	54	4.7	32.3		74.7	53.8
MEDI2 BBCC 512:512	56.9	46.5	53.1	52	2.6	31.2		72.8	52.2

Table 23: Loss ablations. E.g. Mix (32 -> 8) corresponds to token level loss across 32 samples and then sample level loss across 8 sub-batches for a total batch size of 256. E.g. 2.4 refers to the loss ratio of the 1st step:  $\mathcal{L}_{Emb}/\mathcal{L}_{Gen}$ .

Task $(\rightarrow)$ Metric $(\rightarrow)$ Dataset # $(\rightarrow)$	CLF Acc. 12	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieva nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg. 56
E5S Token 2.4 E5S Token 6.0 E5S Mix (32 -> 8) 4.1	79.5 79.7 79.4	50.1 50.2 50.5	86.5 87.6 87.2	60.0 60.2 60.5	55.6 56.5 57.4	83.2 83.4 83.4	30.3 30.8 30.4	66.1 66.5 66.7
$\begin{array}{c} \text{Dataset } (\rightarrow) \\ \text{Setup } (\rightarrow) \\ \text{Metric } (\rightarrow) \end{array}$	MM 0 FS EM			-	FS, GP 0	IumanEval FS ass@1	Alpaca 0 FS, 1.0 % Win	Avg.
E5S Token 2.4 E5S Token 6.0 E5S Mix (32 -> 8) 4.1	57.9 58.2 57.6	51.5	53.5 52.8 54.8	55	5.9 3	5.2 7.3 2.8	75.0 74.4 74.8	54.4 55.0 55.4
MEDI2 Mix (4 -> 64) 11.7 MEDI2 Mix (32 -> 8) 10.2			53.7 53.8			5.8 2.3	67.6 74.7	52.9 53.8

# M GRITLM MTEB FULL RESULTS

Table 24: MTEB full results from Table 1.

Dataset	Gen-only	Emb-only	Gri' 7B	TLM 8x7B
AmazonCounterfactualClassification	70.06	82.55	81.18	80.48
AmazonPolarityClassification	74.74	96.19	96.52	96.32
AmazonReviewsClassification	38.63	57.28	57.81	57.18
Banking77Classification	71.25	88.73	88.47	87.46
EmotionClassification	36.61	51.83	52.81	50.06
ImdbClassification	73.94	94.58	95.00	94.32
MassiveIntentClassification	66.82	79.37	80.78	79.72
MassiveScenarioClassification	71.27	81.20	82.09	81.09
MTOPDomainClassification	85.40	96.72	96.16	95.29
MTOPIntentClassification	75.60	87.19	87.13	87.08
ToxicConversationsClassification	66.36	68.37	70.80	70.89
TweetSentimentExtractionClassification	54.61	61.91	64.78	62.48
ArxivClusteringP2P	45.40	50.87	51.67	50.72
ArxivClusteringS2S	29.86	47.35	48.11	48.01
BiorxivClusteringP2P	33.45	40.18	40.87	41.41
BiorxivClusteringS2S	23.02	39.60	39.80	38.67
MedrxivClusteringP2P	27.49	36.61	36.52	36.54
MedrxivClusteringS2S	23.17	37.28	36.80	37.24
RedditClustering	23.28	63.52	61.30	63.01
RedditClusteringP2P	55.00	67.81	67.26	65.86
StackExchangeClustering	47.14	75.53	77.33	74.41
StackExchangeClusteringP2P	33.95	46.22	41.33	38.52
TwentyNewsgroupsClustering	18.15	56.8	55.70	57.16
SprintDuplicateQuestions	51.57	93.37	93.00	91.24
TwitterSemEval2015	50.60	80.61	81.08	77.21
TwitterURLCorpus	60.36	87.20	87.40	86.45
AskUbuntuDupQuestions	49.02	68.13	67.34	65.60
MindSmallReranking	27.83	32.19	31.81	32.84
SciDocsRR	56.65	87.00	86.84	86.43
StackOverflowDupQuestions	38.42	55.48	55.96	54.33
ArguAna	35.96	62.95	63.24	59.49
ClimateFEVER	8.96	31.09	30.91	28.69
CQADupstackRetrieval	7.20	50.83	49.42	47.63
DBPedia	2.15	47.06	46.60	46.54
FEVER	5.02	85.41	82.74	85.02
FiQA2018	6.27	60.22	59.95	49.89
HotpotQA	6.67	79.15	79.40	73.83
MSMARCO	0.66	41.55	41.96	35.55
NFCorpus	3.74	41.69	40.89	39.05
NQ	2.14	69.46	70.30	63.87
QuoraRetrieval	64.42	89.08	89.47	87.70
SCIDOCS	2.32	24.86	24.41	23.06
SciFact	35.58	78.92	79.17	77.02
Touche2020	3.06	24.30	27.93	27.97
TRECCOVID	20.92	75.29	74.8	81.07
BIOSSES	70.87	86.20	86.35	87.34
BIOSSES SICK-R	70.87	86.20 83.03	86.35 83.13	87.34 80.56
BIOSSES SICK-R STS12	70.87 58.95 44.25	86.20 83.03 78.07	86.35 83.13 77.34	87.34 80.56 73.69

STS14	52.24	83.92	82.91	82.05
STS15	64.53	89.18	88.13	88.8
STS16	65.89	86.83	86.24	86.2
STS17	69.64	89.7	90.13	91.46
STS22	57.29	68.41	68.63	69.21
STSBenchmark	53.89	86.74	85.64	87.43
SummEval	21.14	30.18	30.37	29.82
Average	41.21	66.82	66.76	65.66

## N REDUCING EMBEDDING TRAINING MEMORY

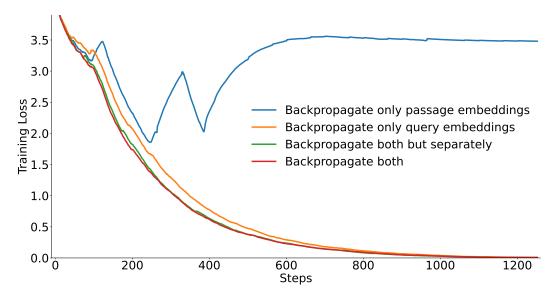


Figure 9: **Embedding memory ablations.** Passage corresponds to both positive and document embeddings. Loss is smoothed with exponential moving average smoothing and a weight of 0.99.

Generative training only requires sufficient memory to perform a forward and backward pass on a single training sample of a given sequence length. Meanwhile, naive embedding training with in-batch negatives requires sufficient memory to accommodate a forward and a backward pass on 3\*bs samples. The 3 corresponds to the need for passing a triplet of a query, a positive, and a negative document (Equation 1). The batch size (bs) factor corresponds to the need for forwarding all samples together as regular gradient accumulation does not work with in-batch negatives. Below we outline the strategies we employ to reduce these memory needs.

**Triplet** As the full triplet is only required for loss calculation (Equation 1), it can be split across separate forward and backward passes. To avoid the memory requirements of gradients in PyTorch Autograd (Paszke et al., 2019), this requires two additional forward passes without gradients. Simplified code representing this procedure is depicted in Listing 1. In our training, it was sufficient to only split the triplet into two parts: query and passages, where passages consist of both a positive and a negative document. Thus, we only incur the cost of one additional forward pass without gradients on the query. Alternatively, one could only backpropagate on a subset of the embeddings, however, we show in Figure 9 that this leads to worse performance.

**In-batch negatives** There are two strategies to reduce the batch size memory requirement to that of a single batch while using nearly unlimited in-batch negatives. (1) **Distributed Training:** The best strategy is to distribute the training across up to bs GPUs. The representations can then be gathered across GPUs to compute the contrastive loss with in-batch negatives. (2) **GradCache:** If enough GPUs are not available, GradCache (Gao et al., 2021b) can be used. GradCache maintains

Listing 1: Splitting of the embedding pass to save memory, simplified.

```
def distributed_contrastive_loss(q, p, n):
    # Gather in-batch negatives across devices...
    # Compute contrastive loss...
# Split triplet into three forward passes
pos_rep = model(pos)
with torch.no grad():
    q_rep = model(query)
    neq_rep = model(neg)
# Only perform backward pass on positive documents
loss = distributed_contrastive_loss(q_rep, pos_rep, neg_rep)
loss.backward()
pos_rep = pos_rep.detach()
# Perform forward + backward on negatives & reuse rest
neg_rep = model(neg)
loss = distributed_contrastive_loss(q_rep, pos_rep, neg_rep)
loss.backward()
# Perform forward + backward on queries & reuse rest
neg_rep = neg_rep.detach()
q_rep = model(query)
loss = distributed_contrastive_loss(q_rep, pos_rep, neg_rep)
loss.backward()
```

in-batch negatives while allowing computation of gradients for each triplet at a time, thus effectively corresponding to gradient accumulation for contrastive loss. However, it comes at the cost of additional forward passes.

Across training runs, we make use of all three strategies (splitting, distributed training, GradCache).

#### O HYPERPARAMETERS

We finetune all parameters of our models for up to 1253 steps. Our learning rate is 2e-5, we use 3% of steps for linear warm-up of the learning rate and decay it linearly to 0 over training. To save memory, we use PyTorch FSDP (Zhao et al., 2023), gradient checkpointing, BF16 mixed precision training, and strategies outlined in Appendix N. During training, we use a sequence length of 2048 for generative samples, 256 for embedding queries, and 2048 for embedding documents unless otherwise specified. We finetune using the Adam optimizer (Kingma & Ba, 2017) with beta1=0.9 and beta2=0.999 and no weight decay. We also use Flash-Attention 2 (Dao et al., 2022; Dao, 2023) via PyTorch SDPA.

We evaluate models using the settings put forth by the creators of MTEB (Muennighoff et al., 2023c), Tülu (Ivison et al., 2023; Wang et al., 2024) and HumanEvalSynthesize (Muennighoff et al., 2023a; Zhuo et al., 2024). For MTEB, we evaluate using a maximum sequence length of 512 unless otherwise specified.

#### P EMBEDDING INSTRUCTION FOR GENERATIVE MODELS

As prior instruction-tuned models have been trained without an embedding objective, it is unclear whether one should add an instruction when evaluating them on embedding tasks. We benchmark the Mistral 7B instruct model on MTEB with and without instruction in Table 25. We find that performance is around the same, however, adding instructions performs slightly better. Thus, we add an instruction for all instruction-tuned models when benchmarking their embedding performance.

Table 25: **Benchmarking the benefit of an embedding instruction for generative instruction-tuned models.** When an instruction is used ("Mistral Instruct w/"), we use the default instructions from Instructor XL with the prompt template of the Mistral Instruct model. For no instruction ("Mistral Instruct w/o"), the procedure is the same as for the base model ("Mistral")

$\begin{array}{c} \text{Task } (\rightarrow) \\ \text{Metric } (\rightarrow) \end{array}$	CLF Acc.	Clust. V-Meas.	PairCLF AP	Rerank MAP	Retrieval nDCG	STS Spear.	Summ. Spear.	Avg.
Dataset # $(\rightarrow)$	12	11	3	4	15	10	1	56
Mistral	63.5	34.6	53.5	43.2	13.2	57.4	19.7	40.5
Mistral Instruct w/o	65.4	35.6	60.2	44.6	16.8	61.1	25.9	43.3
Mistral Instruct w/	67.1	34.6	59.6	44.8	16.3	63.4	25.9	43.7

### Q HUMANEVAL FORMAT

In Tülu 2 (Ivison et al., 2023), models are evaluated on HumanEval (Chen et al., 2021) without the model's chat format. As this does not reflect the intended usage of the models, we instead use the appropriate chat format for evaluating HumanEval. To do so, we use the instructions and evaluation procedure from HumanEval-

Table 26: HumanEvalSynthesize with different formats using Tülu 2 7B.

	Tülu 2	7B
Format	No Chat	Chat
Pass@1	23.4	24.5
Pass@10	32.4	31.3

Synthesize (Muennighoff et al., 2023a). In Table 26 we benchmark the impact this has on performance for the Tülu 2 7B model (Ivison et al., 2023). We find that the performance is around equivalent and thus use the chat format for all evaluations of chat models. For non-chat models, we use the original HumanEval continuation format as proposed by Chen et al. (2021)

#### R EMBEDDING IN FP32 VS BF16

We perform all training and evaluations in BF16 (bfloat16) mixed precision to speed up computations. We verified that it performs comparably to FP32 (float32) on MTEB in Table 27. Note that pooling and subsequent similarity computations are still in FP32.

Table 27: **Embeddings in FP32 vs BF16.** Benchmarking of the raw Mistral 7B model. "FP32" corresponds to doing all computations in float32 precision. "BF16" and "BF16 Cache" corresponds to doing most operations in bfloat16 except for operations that PyTorch auto casts to float32 (e.g. normalization), pooling and similarity computations. For "BF16 Cache", we cast the embeddings after pooling to BF16 and then back to FP32 before similarity computations. This corresponds to locally caching the embeddings in BF16 to save storage and then casting them to FP32 at inference.

$\begin{array}{c} \text{Task } (\rightarrow) \\ \text{Metric } (\rightarrow) \\ \text{Dataset } \# (\rightarrow) \end{array}$	CLF Acc.	Clust. V-Meas. 11	PairCLF AP 3	Rerank MAP 4	Retrieval nDCG 15	STS Spear. 10	Summ. Spear. 1	Avg.
FP32	63.46	34.62	53.56	43.24	13.26	57.38	19.87	40.51
BF16	63.47	34.60	53.52	43.24	13.24	57.38	19.68	40.50
BF16 Cache	63.47	34.56	53.52	43.25	13.11	57.38	19.71	40.46

# S UNRELIABILITY OF MT-BENCH

We experiment with using MT-Bench with its recommended absolute scores for our generative evaluation (Zheng et al., 2023). However, we find that as soon as we switch the LLM Evaluator from GPT-4 to GPT-4 Turbo, the scores change significantly (Table 28). GPT-4 is a closed-source model with changes happening behind the scenes that users may not know about (Chen et al., 2023). Thus, if OpenAI decides to change GPT-4, all existing MT-Bench absolute scores would essentially become obsolete. The same applies if the API is retired. To alleviate this, we also experiment with using Zephyr 7B  $\beta$  (Tunstall et al., 2023) and Llama 2 70B Chat (Touvron et al., 2023) as eval-

Table 28: **Using GPT-4 vs GPT-4 Turbo as a judge for MT-Bench.** Each evaluator is provided with the same generations of the same instruction-tuned model.

	GPT-4	GPT-4 Turbo	Drop
Turn 1 Turn 2	4.08 2.64	3.05 1.88	25% 29%
Avg.	3.36	2.48	26%

uators, however, we find them to often not provide any rating as they struggle to understand the prompt. While AlpacaEval (Dubois et al., 2023; Li et al., 2023b), which we use, shares some of these problems, its comparison-based evaluation is more stable. This is because comparing if one generation is better than another generally has an objective ground truth solution. Meanwhile, there is no objective solution as to whether an absolute score of a given generation should be 3 or 4 (MT-Bench has eleven levels from 0-10). This is up to the subjective value system of the evaluator.

# T DATASET COMPOSITION

Table 29: E5S dataset composition.

Dataset (\( \psi \)	Num samples
DuReader (Qiu et al., 2022)	86,395
ELI5 (Fan et al., 2019)	50293
FEVER (Thorne et al., 2018)	71,257
GPT4 Bitext (Wang et al., 2024)	89,324
GPT4 P2P (Wang et al., 2024)	16,842
GPT4 P2S (Wang et al., 2024)	121,878
GPT4 Retrieval (Wang et al., 2024)	166,602
GPT4 S2S (Wang et al., 2024)	13,481
GPT4 STS (Wang et al., 2024)	98,626
HotpotQA (Yang et al., 2018)	68,659
NLI (Gao et al., 2022)	275,601
MIRACL (Zhang et al., 2022)	40,203
MSMARCO (Bajaj et al., 2018)	244,582
MSMARCO Doc (Bajaj et al., 2018)	71,594
Mr. TyDi (Zhang et al., 2021)	48,729
NQ (Kwiatkowski et al., 2019)	71,408
S2ORC (Lo et al., 2020)	80,000
SQuAD (Rajpurkar et al., 2016)	87,599
T2Ranking (Xie et al., 2023)	112,335
TriviaQA (Karpukhin et al., 2020)	60,296
Quora (DataCanary et al., 2017)	14,926
Total	1,890,630

Table 30: MEDI2 dataset composition.

MEDI Dataset (↓)	Num samples
AGNews (Zhang et al., 2016)	199,792
Altlex (Hidey & McKeown, 2016)	112,602
Amazon QA (Gupta et al., 2019)	199,180
Amazon Review (Keung et al., 2020)	198,298
CC News (Hamborg et al., 2017)	190,503
CNN/Dailymail (Fabbri et al., 2021)	189,407
COCO Captions (Chen et al., 2015)	82,783
ELI5 (Fan et al., 2019)	196,572
FEVER KILT (Thorne et al., 2018; Petroni et al., 2021)	71,257
Flickr 30k (Young et al., 2014)	31,783
Gigaword (Rush et al., 2015; Graff et al., 2003)	200,000
GooAQ (Khashabi et al., 2021)	199,981
HotpotQA KILT (Yang et al., 2018; Petroni et al., 2021)	65,351
NLI (Gao et al., 2022)	277,195
MSMARCO (Bajaj et al., 2018)	491,980
MedMCQA (Pal et al., 2022)	156,905
Multi-LexSum (Shen et al., 2022)	2,771
NPR (Team, 2021b)	193,399
NQ (Kwiatkowski et al., 2019)	73,226
PAQ (Lewis et al., 2021b)	190,162
PubMedQA (Jin et al., 2019)	190,481
Reddit (Team, 2021c)	196,247
S2ORC (Lo et al., 2020)	193,458
SQuAD (Rajpurkar et al., 2016)	84,105
SciTLDR (Cachola et al., 2020)	1,742
SearchQA (Dunn et al., 2017)	114,520
Sentence Compression (Filippova & Altun, 2013)	179,996
SimpleWiki (Coster & Kauchak, 2011)	102,035
StackExchange (Team, 2021a)	201,050
SuperNI (300 datasets) (Wang et al., 2022c)	2,682,465
SPECTER (Cohan et al., 2020)	684,000
T-REx KILT (ElSahar et al., 2018; Petroni et al., 2021)	191,383
Quora (DataCanary et al., 2017)	101,762
WikiAnswers (Fader et al., 2014)	200,000
WikiHow (Koupaee & Wang, 2018)	128,542
XSum (Narayan et al., 2018)	190,427
Yahoo (Zhang et al., 2016)	198,346
Zeroshot KILT (Levy et al., 2017; Petroni et al., 2021)	124,547
Total	9,084,806

# U DATASET SAMPLES

### **Query instruction:**

Represent the sentence for retrieving supporting documents;

## Query sample:

what two plates form the san andreas fault

#### **Positive instruction:**

Represent the document for retrieval;

#### **Positive sample:**

The San Andreas Fault marks the junction between the North American and Pacific Plates. The fault is 1300 km long, extends to at least 25 km in depth, and has a north west-south east trend. It is classified as a right lateral (dextral) strike-slip fault. Loading the player ...

#### **Negative instruction:**

Represent the document for retrieval;

# **Negative sample:**

The San Andreas Fault is the sliding boundary between the Pacific Plate and the North American Plate. It slices California in two from Cape Mendocino to the Mexican border. San Diego, Los Angeles and Big Sur are on the Pacific Plate.

Figure 10: MEDI sample.

### **Query instruction:**

Represent this question to retrieve a fitting Wikipedia passage (formal)

#### Query sample:

which two plates meet along the west coast of the USA

#### **Positive instruction:**

Represent this Wikipedia text in order to get a user query which it answers!

#### Positive sample:

on to a transitional deformation zone in the Chersky Range, then the Ulakhan Fault between it and the Okhotsk Plate, and finally the Aleutian Trench to the end of the Queen Charlotte Fault system. The westerly boundary is the Queen Charlotte Fault running offshore along the coast of Alaska and the Cascadia subduction zone to the north, the San Andreas Fault through California, the East Pacific Rise in the Gulf of California, and the Middle America Trench to the south. On its western edge, the Farallon Plate has been subducting

#### **Negative instruction:**

Represent this passage to easily find a natural-written user question that can be answered by it.

#### **Negative sample:**

the continental margin.

Types.

There are two types of continental margins: äctiveänd passivemargins.

Active margins are typically associated with lithospheric plate boundaries. These active margins can be convergent or transform margins, and are also places of high tectonic activity, including volcanoes and earthquakes. The West Coast of North America and South America are active margins. Active continental margins are typically narrow from coast to shelf break, with steep descents into trenches. Convergent active margins occur where oceanic plates meet continental

Figure 11: MEDI2 sample.

#### Query instruction:

Given a question, retrieve Wikipedia passages that answer the question

## Query sample:

which two plates meet along the west coast of the USA

#### **Positive sample:**

North American Plate boundary is the Queen Charlotte Fault running offshore along the coast of Alaska and the Cascadia subduction zone to the north, the San Andreas Fault through California, the East Pacific Rise in the Gulf of California, and the Middle America Trench to the south. On its western edge, the Farallon Plate has been subducting under the North American Plate since the Jurassic Period. The Farallon Plate has almost completely subducted beneath the western portion of the North American Plate leaving that part of the North American Plate in contact with the Pacific Plate as the San Andreas Fault. The Juan

#### **Negative sample:**

Caribbean Plate Caribbean Plate The Caribbean Plate is a mostly oceanic tectonic plate underlying Central America and the Caribbean Sea off the north coast of South America. Roughly 3.2 million square kilometers (1.2 million square miles) in area, the Caribbean Plate borders the North American Plate, the South American Plate, the Nazca Plate and the Cocos Plate. These borders are regions of intense seismic activity, including frequent earthquakes, occasional tsunamis, and volcanic eruptions. The northern boundary with the North American plate is a transform or strike-slip boundary which runs from the border area of Belize, Guatemala (Motagua Fault), and Honduras in Central

Figure 12: **E5 sample.** The E5 dataset does not use instructions for documents, thus the positive and negative samples do not have instructions.

#### **Instruction:**

Q: Lloyd, Mark, and Michael have their Pokemon cards collection. Currently, Mark has thrice as many cards as Lloyd but has 10 fewer cards than Michael. If Michael has 100 cards now, how many more cards should they collect so that all three of them will have a total of 300 cards?

A: 80

Explain how we arrive at this answer:

#### Sample:

Explanation: Mark has 10 fewer cards than Michael so Mark has 100 cards - 10 cards = 90 cards. So, Lloyd has 90 cards / 3 = 30 cards. All three of them have 90 cards + 30 cards + 100 cards = 220 cards. Thus, they need to collect 300 cards - 220 cards = 80 more cards.

Figure 13: Tülu 2 sample.

# V EVALUATION PROMPTS

#### V.1 EMBEDDING PROMPTS

Table 31 contains the prompt for each MTEB dataset when training on the E5 dataset, which are the same instructions as used in Wang et al. (2024). Table 32 contains the MTEB prompts we use when training on MEDI2, which we wrote ourselves. For models trained on MEDI, we use the instructions for Instructor-XL from Su et al. (2023).

Table 31: Instructions used for evaluation on the MTEB benchmark when training with the E5 dataset. "STS\*" indicates we use the same instructions for all the STS tasks. For retrieval datasets, we do not use an instruction for the document and only display the query instruction.

Task Name	Instruction
A maz on Counterfactual Classif.	Classify a given Amazon customer review text as either counter- factual or not-counterfactual
AmazonPolarityClassification	Classify Amazon reviews into positive or negative sentiment
AmazonReviewsClassification	Classify the given Amazon review into its appropriate rating category
Banking77Classification	Given a online banking query, find the corresponding intents
EmotionClassification	Classify the emotion expressed in the given Twitter message into one of the six emotions: anger, fear, joy, love, sadness, and surprise
ImdbClassification	Classify the sentiment expressed in the given movie review text from the IMDB dataset
MassiveIntentClassification	Given a user utterance as query, find the user intents
MassiveScenarioClassification	Given a user utterance as query, find the user scenarios
MTOPDomainClassification	Classify the intent domain of the given utterance in task-oriented conversation
MTOPIntentClassification	Classify the intent of the given utterance in task-oriented conversation
ToxicConversationsClassif.	Classify the given comments as either toxic or not toxic
TweetSentimentClassification	Classify the sentiment of a given tweet as either positive, negative, or neutral
ArxivClusteringP2P	Identify the main and secondary category of Arxiv papers based on the titles and abstracts
ArxivClusteringS2S	Identify the main and secondary category of Arxiv papers based on the titles
BiorxivClusteringP2P	Identify the main category of Biorxiv papers based on the titles and abstracts
BiorxivClusteringS2S	Identify the main category of Biorxiv papers based on the titles
MedrxivClusteringP2P	Identify the main category of Medrxiv papers based on the titles and abstracts
MedrxivClusteringS2S	Identify the main category of Medrxiv papers based on the titles
RedditClustering	Identify the topic or theme of Reddit posts based on the titles
RedditClusteringP2P	Identify the topic or theme of Reddit posts based on the titles and posts

StackExchangeClustering	Identify the topic or theme of StackExchange posts based on the titles
StackExchangeClusteringP2P	Identify the topic or theme of StackExchange posts based on the given paragraphs
TwentyNewsgroupsClustering	Identify the topic or theme of the given news articles
SprintDuplicateQuestions	Retrieve duplicate questions from Sprint forum
TwitterSemEval2015	Retrieve tweets that are semantically similar to the given tweet
TwitterURLCorpus	Retrieve tweets that are semantically similar to the given tweet
AskUbuntuDupQuestions	Retrieve duplicate questions from AskUbuntu forum
MindSmallReranking	Retrieve relevant news articles based on user browsing history
SciDocsRR	Given a title of a scientific paper, retrieve the titles of other relevant papers
StackOverflowDupQuestions	Retrieve duplicate questions from StackOverflow forum
ArguAna	Given a claim, find documents that refute the claim
ClimateFEVER	Given a claim about climate change, retrieve documents that support or refute the claim
CQADupstackRetrieval	Given a question, retrieve detailed question descriptions from Stackexchange that are duplicates to the given question
DBPedia	Given a query, retrieve relevant entity descriptions from DBPedia
FEVER	Given a claim, retrieve documents that support or refute the claim
FiQA2018	Given a financial question, retrieve user replies that best answer the question
HotpotQA	Given a multi-hop question, retrieve documents that can help answer the question
MSMARCO	Given a web search query, retrieve relevant passages that answer the query
NFCorpus	Given a question, retrieve relevant documents that best answer the question
NQ	Given a question, retrieve Wikipedia passages that answer the question
QuoraRetrieval	Given a question, retrieve questions that are semantically equivalent to the given question
SCIDOCS	Given a scientific paper title, retrieve paper abstracts that are cited by the given paper
SciFact	Given a scientific claim, retrieve documents that support or refute the claim
Touche2020	Given a question, retrieve detailed and persuasive arguments that answer the question
TRECCOVID	Given a query on COVID-19, retrieve documents that answer the query
STS*	Retrieve semantically similar text.
SummEval	Given a news summary, retrieve other semantically similar summaries

Table 32: **Instructions used for evaluation on the MTEB benchmark when training with the MEDI2 dataset.** For asymmetric datasets, Q refers to instructions for queries, while D refers to document instructions.

Task Name	Instruction
AmazonCounterfactualClassification	Represent the text to find another sentence with the same counterfactuality, e.g. sentences with "would", "wish", etc. should match with other sentences of that kind.
AmazonPolarityClassification	Represent the review for finding another Amazon review with the same sentiment (positive / negative)
AmazonReviewsClassification	Represent the review for finding another Amazon review with the same rating
Banking77Classification	Represent the text for finding another one-sentence banking query with the same intent
EmotionClassification	Represent the text for finding another one-sentence text with the same emotion
ImdbClassification	Represent the text for finding another one-sentence movie review with the same sentiment
MassiveIntentClassification	Represent the text for finding another text of a few words with the same intent
MassiveScenarioClassification	Represent the text for finding another text of a few words about the same scenario
MTOPDomainClassification	Represent the text for finding another text of a few words about the same domain
MTOPIntentClassification	Represent the text for finding another text of a few words with the same intent
ToxicConversationsClassification	Represent the text for finding another comment of up to a passage in length with the same level of toxicity (either toxic or not toxic)
Tweet Sentiment Extraction Classification	Represent the tweet for finding another tweet with the same sentiment (positive / neutral / negative)
ArxivClusteringP2P	Represent the text to find another arXiv title with abstract (concatenated) about the same topic
ArxivClusteringS2S	Represent the text to find another arXiv title about the same topic
BiorxivClusteringP2P	Represent the text to find another bioRxiv title with abstract (concatenated) about the same topic
BiorxivClusteringS2S	Represent the text to find another bioRxiv title about the same topic
MedrxivClusteringS2S	Represent the text to find another medRxiv title about the same topic
MedrxivClusteringP2P	Represent the text to find another medRxiv title with abstract (concatenated) about the same topic
RedditClustering	Represent the text to find another Reddit community title that stems from the same subreddit
RedditClusteringP2P	Represent the text to find another Reddit community title with post (concatenated) from the same subreddit
StackExchangeClustering	Represent the text to find another StackExchange title that stems from the same StackExchange

StackExchangeClusteringP2P	Represent the text to find another StackExchange title with post (concatenated) that stems from the same StackExchange
TwentyNewsgroupsClustering	Represent the title to find a similar news title from the same newsgroup
SprintDuplicateQuestions	Represent the question to be matched with another duplicate user question from the Sprint community forum
TwitterSemEval2015	Represent the tweet to find another tweet that is a paraphrase of it
TwitterURLCorpus	Represent the tweet to find another tweet that is a paraphrase of it
ArguAna Q	Represent the passage to find a passage with a counter-argument about the same topic to it
ArguAna D	Represent the passage to find a passage with a counter-argument about the same topic to it
ClimateFEVER Q	Represent the climate-based claim to find a Wikipedia abstract to support it
ClimateFEVER D	Represent the Wikipedia abstract to find a climate-related claim that it supports
CQADupstackAndroidRetrieval Q	Represent the title of a user question to find a duplicate user question title with body from the Android StackExchange forum
CQADupstackAndroidRetrieval D	Represent the question title with body posted by a user to find a duplicate user question title from the Android StackExchange forum
CQADupstackEnglishRetrieval Q	Represent the title of a user question to find a duplicate user question title with body from the English StackExchange forum
CQADupstackEnglishRetrieval D	Represent the question title with body posted by a user to find a duplicate user question title from the English StackExchange forum
CQADupstackGamingRetrieval Q	Represent the title of a user question to find a duplicate user question title with body from the Gaming StackExchange forum
CQADupstackGamingRetrieval D	Represent the question title with body posted by a user to find a duplicate user question title from the Gaming StackExchange forum
CQADupstackGisRetrieval Q	Represent the title of a user question to find a duplicate user question title with body from the Gis StackExchange forum
CQADupstackGisRetrieval D	Represent the question title with body posted by a user to find a duplicate user question title from the Gis StackExchange forum
CQADupstackMathematicaRetrieval Q	Represent the title of a user question to find a duplicate user question title with body from the Mathematica StackExchange forum
CQADupstackMathematicaRetrieval D	Represent the question title with body posted by a user to find a duplicate user question title from the Mathematica StackExchange forum
CQADupstackPhysicsRetrieval Q	Represent the title of a user question to find a duplicate user question title with body from the Physics StackExchange forum
CQADupstackPhysicsRetrieval D	Represent the question title with body posted by a user to find a duplicate user question title from the Physics StackExchange forum

CQADupstackProgrammersRetrieval Q Represent the title of a user question to find a duplicate user question title with body from the Programmers StackExchange forum CQADupstackProgrammersRetrieval D Represent the question title with body posted by a user to find a duplicate user question title from the Programmers StackExchange forum CQADupstackStatsRetrieval Q Represent the title of a user question to find a duplicate user question title with body from the Stats StackExchange forum CQADupstackStatsRetrieval D Represent the question title with body posted by a user to find a duplicate user question title from the Stats StackExchange forum CQADupstackTexRetrieval Q Represent the title of a user question to find a duplicate user question title with body from the Tex StackExchange forum CQADupstackTexRetrieval D Represent the question title with body posted by a user to find a duplicate user question title from the Tex StackExchange forum CQADupstackUnixRetrieval Q Represent the title of a user question to find a duplicate user question title with body from the Unix StackExchange forum CQADupstackUnixRetrieval D Represent the question title with body posted by a user to find a duplicate user question title from the Unix StackExchange forum CQADupstackWebmastersRetrieval Q Represent the title of a user question to find a duplicate user question title with body from the Webmasters StackExchange forum CQADupstackWebmastersRetrieval D Represent the question title with body posted by a user to find a duplicate user question title from the Webmasters StackExchange CQADupstackWordpressRetrieval Q Represent the title of a user question to find a duplicate user question title with body from the Wordpress StackExchange forum CQADupstackWordpressRetrieval D Represent the question title with body posted by a user to find a duplicate user question title from the Wordpress StackExchange forum DBPedia O Represent the entity to find a title with abstract about this entity from the DBPedia corpus DBPedia D Represent the title with abstract of a DBPedia corpus entry to find the entity of a few words it is about FEVER Q Represent the claim to find a Wikipedia abstract to support it FEVER D Represent the Wikipedia abstract to find a claim that it supports FiQA2018 Q Represent the StackExchange user query to find a StackExchange post from the Investment topic that answers it Represent the StackExchange post from the Investment topic to FiQA2018 D find a StackExchange user query that it answers HotpotQA Q Represent the multi-hop question to find a Wikipedia passage that answers it HotpotQA D Represent the Wikipedia passage to find a multi-hop question that MSMARCO Q Represent the Bing user search query to find a passage that adequately addresses it MSMARCO D Represent the passage for finding a Bing user search query about NFCorpus Q Represent the query from NutritionFacts to find a title with text of a medical document from PubMed about it

NFCorpus D	Represent this text of a medical document from PubMed to find a query someone may enter at NutritionFacts that it answers
NQ Q	Represent the Google search query to find an answer span from a Wikipedia article that addresses it
NQ D	Represent the Wikipedia article span to find a Google search query that would be addressed by it
SCIDOCS Q	Represent the scientific paper title to find the title with abstract of a scientific paper on PubMed that it has likely cited
SCIDOCS D	Represent the title with abstract of this scientific paper to find the title of another scientific paper on PubMed that likely cites this article
SciFact Q	Represent the scientific claim to find a scientific paper abstract from PubMed to support it
SciFact D	Represent the scientific paper abstract from PubMed to find a scientific claim that it supports
TRECCOVID Q	Represent the search query to find a scientific article about COVID-19 that adequately addresses the query
TRECCOVID D	Represent the scientific article about COVID-19 to find a user query that it adequately addresses
Touche2020 Q	Represent the question to find a title with passage of an argument from args.me that takes a stance about it
Touche2020 D	Represent the title with passage of an argument from args.me to find a question that it takes a stance about
QuoraRetrieval Q	Represent the Quora question to find another short duplicate question on Quora
QuoraRetrieval D	Represent the Quora question to find another short duplicate question on Quora
AskUbuntuDupQuestions Q	Represent the query to find a duplicate query on the AskUbuntu community forum
AskUbuntuDupQuestions D	Represent the query to find a duplicate query on the AskUbuntu community forum
MindSmallReranking Q	Represent the news headline to find another news headline that the same reader would enjoy
MindSmallReranking D	Represent the news headline to find another news headline that the same reader would enjoy
SciDocsRR Q	Represent the title to find a similar scientific paper title
SciDocsRR D	Represent the title to find a similar scientific paper title
StackOverflowDupQuestions Q	Represent the query to find a duplicate query on the StackOver-flow Java/JavaScript/Python community forums
StackOverflowDupQuestions D	Represent the query to find a duplicate query on the StackOver-flow Java/JavaScript/Python community forums
BIOSSES	Represent the text to find another biological statement with the same meaning
SICK-R	Represent the sentence to find another sentence with the same meaning
STS12	Represent the sentence to find another sentence with the same meaning

STS13	Represent the sentence to find another sentence with the same meaning
STS14	Represent the sentence to find another sentence with the same meaning
STS15	Represent the sentence to find another sentence with the same meaning
STS16	Represent the sentence to find another sentence with the same meaning
STS17	Represent the sentence to find another sentence with the same meaning
STS22	Represent the sentence to find another sentence with the same meaning
STSBenchmark	Represent the sentence to find another sentence with the same meaning
SummEval Q	Represent the human-written summary to find a high-quality machine-written summary of the same news article
SummEval D	Represent the machine-written summary to find a human-written summary with similar quality of the same news article

# V.2 Embedding Few-Shot Prompts

Table 33: **1-shot example for the model trained on E5S.** The example is appended to the respective instruction in Table 31 separated by two newlines.

Task Name	Instruction
Banking77Classification	For example given "I am still waiting on my card?", it would match with "card_arrival"
EmotionClassification	For example given "ive been feeling a little burdened lately wasnt sure why that was", it would match with "sadness"
ImdbClassification	For example given "If only to avoid making this type of film in the future. This film is interesting as an experiment but tells no cogent story.jbr/¿jbr/¿One might feel virtuous for sitting thru it because it touches on so many IMPORTANT issues but it does so without any discernable motive. The viewer comes away with no new perspectives (unless one comes up with one while one's mind wanders, as it will invariably do during this pointless film).jbr/¿jbr/¿One might better spend one's time staring out a window at a tree growing.jbr/¿jbr/¿", it would match with "negative"
BiorxivClusteringP2P	For example given "Association of CDH11 with ASD revealed by matched-gene co-expression analysis and mouse behavioral studies", it would match with "neuroscience"
TwitterSemEval2015	For example given "The Ending to 8 Mile is my fav part of the whole movie", it would match with "Those last 3 battles in 8 Mile are THE shit"

TwitterURLCorpus	For example given "Liberals, dont let Donald Trump tarnish L.L. Beans sterling brand reputation", it would match with "Liberals, Don't Let Donald Trump Tarnish L.L. Bean's Sterling Brand Reputation"
SprintDuplicateQuestions	For example given "Why is it impossible for me to find a easy way to send a picture with text on my Kyocera DuraCore?", it would match with "Send or receive a picture with text - Kyocera DuraCore"
AskUbuntuDupQuestions	For example given "what is a short cut i can use to switch applications?", you should retrieve "keyboard short cut for switching between two or more instances of the same application?"
ArguAna	For example given "People will die if we don't do animal testing Every year, 23 new drugs are introduced in the UK alone.[13] Almost all will be tested on animals. A new drug will be used for a long time. Think of all the people saved by the use of penicillin. If drugs cost more to test, that means drug companies will develop less. This means more people suffering and dying", you should retrieve "animals science science general ban animal testing junior Many of these drugs are "me too" drugs – ones with a slight change that doesn't make much difference to an existing drug. [14] So often the benefits from animal testing are marginal, and even if there was a slight increase in human suffering, it would be worth it based on the animal suffering saved."
SCIDOCS	For example given "A Direct Search Method to solve Economic Dispatch Problem with Valve-Point Effect", you should retrieve "A Hybrid EP and SQP for Dynamic Economic Dispatch with Nonsmooth Fuel Cost Function Dynamic economic dispatch (DED) is one of the main functions of power generation operation and control. It determines the optimal settings of generator units with predicted load demand over a certain period of time. The objective is to operate an electric power system most economically while the system is operating within its security limits. This paper proposes a new hybrid methodology for solving DED. The proposed method is developed in such a way that a simple evolutionary programming (EP) is applied as a based level search, which can give a good direction to the optimal global region, and a local search sequential quadratic programming (SQP) is used as a fine tuning to determine the optimal solution at the final. Ten units test system with nonsmooth fuel cost function is used to illustrate the effectiveness of the proposed method compared with those obtained from EP and SQP alone."
STS12	For example given "Counties with population declines will be Vermillion, Posey and Madison.", it would match with "Vermillion, Posey and Madison County populations will decline."

SummEval	The provided query could be "Mexican restaurant has decided to tap into \$70 billion food delivery market. Fast-casual chain will work with the Postmates app to allow mobile orders. App works in similar way to Uber, using hired drivers to deliver the food. But the chain will add a 9% service charge - on top of Postmates\$5 rate." and the positive "chipotle has decided to tap into the \$70 billion food delivery market by teaming up with an
	app to bring burritos straight to customers doors. the fast-casual chain will work with the postmates app to begin offering delivery for online and mobile orders in 67 cities. the restaurant plans to add a nine per cent service charge - with the delivery fees for postmates beginning at \$ 5 and up depending on distance and demand."

Table 34: **1-shot example for the model trained on MEDI2.** The example is appended to the respective instruction in Table 32 separated by two newlines.

Task Name	Instruction
Banking77Classification	The provided query could be "I am still waiting on my card?" and the positive "What can I do if my card still hasn't arrived after 2 weeks?"
EmotionClassification	The provided query could be "ive been feeling a little burdened lately wasnt sure why that was" and the positive "i feel like i have to make the suffering i m seeing mean something"
ImdbClassification	The provided query could be "If only to avoid making this type of film in the future. This film is interesting as an experiment but tells no cogent story.¡br /¿¡br /¿One might feel virtuous for sitting thru it because it touches on so many IMPORTANT issues but it does so without any discernable motive. The viewer comes away with no new perspectives (unless one comes up with one while one's mind wanders, as it will invariably do during this pointless film).¡br /¿¡br /¿One might better spend one's time staring out a window at a tree growing.¡br /¿¡br /¿" and the positive "The silent one-panel cartoon Henry comes to Fleischer Studios, billed as "The world's funniest human" in this dull little cartoon. Betty, long past her prime, thanks to the Production Code, is running a pet shop and leaves Henry in charge for far too long – five minutes. A bore."
SprintDuplicateQuestions	The provided query could be "Why is it impossible for me to find a easy way to send a picture with text on my Kyocera DuraCore?" and the positive "Send or receive a picture with text - Kyocera DuraCore"
TwitterSemEval2015	For example given "The Ending to 8 Mile is my fav part of the whole movie", it would match with "Those last 3 battles in 8 Mile are THE shit"
TwitterURLCorpus	For example given "Liberals, dont let Donald Trump tarnish L.L. Beans sterling brand reputation", it would match with "Liberals, Don't Let Donald Trump Tarnish L.L. Bean's Sterling Brand Reputation"

AskUbuntuDupQuestions

The provided query could be "what is a short cut i can use to switch applications?" and the positive "keyboard short cut for switching between two or more instances of the same application?"

ArguAna

The provided query could be "People will die if we don't do animal testing Every year, 23 new drugs are introduced in the UK alone.[13] Almost all will be tested on animals. A new drug will be used for a long time. Think of all the people saved by the use of penicillin. If drugs cost more to test, that means drug companies will develop less. This means more people suffering and dying" and the positive "animals science science general ban animal testing junior Many of these drugs are "me too" drugs – ones with a slight change that doesn't make much difference to an existing drug. [14] So often the benefits from animal testing are marginal, and even if there was a slight increase in human suffering, it would be worth it based on the animal suffering saved."

**SCIDOCS** 

The provided query could be "A Direct Search Method to solve Economic Dispatch Problem with Valve-Point Effect" and the positive "A Hybrid EP and SQP for Dynamic Economic Dispatch with Nonsmooth Fuel Cost Function Dynamic economic dispatch (DED) is one of the main functions of power generation operation and control. It determines the optimal settings of generator units with predicted load demand over a certain period of time. The objective is to operate an electric power system most economically while the system is operating within its security limits. This paper proposes a new hybrid methodology for solving DED. The proposed method is developed in such a way that a simple evolutionary programming (EP) is applied as a based level search, which can give a good direction to the optimal global region, and a local search sequential quadratic programming (SQP) is used as a fine tuning to determine the optimal solution at the final. Ten units test system with nonsmooth fuel cost function is used to illustrate the effectiveness of the proposed method compared with those obtained from EP and SQP alone."

STS12

The provided query could be "Counties with population declines will be Vermillion, Posey and Madison." and the positive "Vermillion, Posey and Madison County populations will decline."

SummEval

The provided query could be "Mexican restaurant has decided to tap into \$70 billion food delivery market. Fast-casual chain will work with the Postmates app to allow mobile orders. App works in similar way to Uber, using hired drivers to deliver the food. But the chain will add a 9% service charge - on top of Postmates\$5 rate." and the positive "chipotle has decided to tap into the \$70 billion food delivery market by teaming up with an app to bring burritos straight to customers doors . the fast-casual chain will work with the postmates app to begin offering delivery for online and mobile orders in 67 cities . the restaurant plans to add a nine per cent service charge - with the delivery fees for postmates beginning at \$5 and up depending on distance and demand."

# V.3 GENERATIVE PROMPTS

Figure 14 until Figure 19 contain the prompts with examples used for our generative tasks.

# 

Figure 14: MMLU prompt example.

isi;—user—i

Answer the following questions.

Question: There are 15 trees in the grove. Grove workers will plant trees in the grove today. After they are done, there will be 21 trees. How many trees did the grove workers plant today?

Answer: There are 15 trees originally. Then there were 21 trees after some more were planted. So there must have been 21 - 15 = 6. So the answer is 6.

Question: If there are 3 cars in the parking lot and 2 more cars arrive, how many cars are in the parking lot?

Answer: There are originally 3 cars. 2 more cars arrive. 3 + 2 = 5. So the answer is 5.

Question: Leah had 32 chocolates and her sister had 42. If they are 35, how many pieces do they have left in total?

Answer: Originally, Leah had 32 chocolates. Her sister had 42. So in total they had 32 + 42 = 74. After eating 35, they had 74 - 35 = 39. So the answer is 39.

Question: Jason had 20 lollipops. He gave Denny some lollipops. Now Jason has 12 lollipops. How many lollipops did Jason give to Denny?

Answer: Jason started with 20 lollipops. Then he had 12 after giving some to Denny. So he gave Denny 20 - 12 = 8. So the answer is 8.

Question: Shawn has five toys. For Christmas, he got two toys each from his mom and dad. How many toys does he have now?

Answer: Shawn started with 5 toys. If he got 2 toys each from his mom and dad, then that is 4 more toys. 5 + 4 = 9. So the answer is 9.

Question: There were nine computers in the server room. Five more computers were installed each day, from monday to thursday. How many computers are now in the server room?

Answer: There were originally 9 computers. For each of 4 days, 5 more computers were added. So 5 \* 4 = 20 computers were added. 9 + 20 is 29. So the answer is 29.

Question: Michael had 58 golf balls. On tuesday, he lost 23 golf balls. On wednesday, he lost 2 more. How many golf balls did he have at the end of wednesday?

Answer: Michael started with 58 golf balls. After losing 23 on tuesday, he had 58 - 23 = 35. After losing 2 more, he had 35 - 2 = 33 golf balls. So the answer is 33.

Question: Olivia has \$23. She bought five bagels for \$3 each. How much money does she have left? Answer: Olivia had 23 dollars. 5 bagels for 3 dollars each will be  $5 \times 3 = 15$  dollars. So she has 23 - 15 dollars left. 23 - 15 is 8. So the answer is 8.

Question: The girls are trying to raise money for a carnival. Kim raises \$320 more than Alexandra, who raises \$430, and Maryam raises \$400 more than Sarah, who raises \$300. How much money, in dollars, did they all raise in total?

i—assistant—¿ Answer:

# **Correct completion:**

Kim raises 320+430=750 dollars. Maryam raises 400+300=700 dollars. They raise 750+430+400+700=2280 dollars. So the answer is 2280.

Figure 15: **GSM8K prompt example.** 

# isi;—user—i Questions that involve enumerating objects and asking the model to count them. Q: I have a blackberry, a clarinet, a nectarine, a plum, a strawberry, a banana, a flute, an orange, and a violin. How many fruits do I have? A: Let's think step by step. We first identify the fruits on the list and include their quantity in parentheses: - blackberry (1) - nectarine (1) - plum (1) - strawberry (1) - banana (1) - orange (1) Now, let's add the numbers in parentheses: 1 + 1 + 1 + 1 + 1 + 1 = 6. So the answer is 6. Q: I have an orange, a raspberry, two peaches, a blackberry, an apple, a grape, a nectarine, and three plums. How many fruits do I have? A: Let's think step by step. We first identify the fruits on the list and include their quantity in parentheses: - orange (1) - raspberry (1) - peaches (2) - blackberry (1) - apple (1) - grape (1) - nectarine (1) - plums (3) Now, let's add the numbers in parentheses: 1 + 1 + 2 + 1 + 1 + 1 + 1 + 3 = 11. So the answer is 11. Q: I have a lettuce head, a head of broccoli, an onion, a stalk of celery, two carrots, a garlic, and a yam. How many vegetables do I have? A: Let's think step by step. We first identify the vegetables on the list and include their quantity in parentheses: - lettuce (1) - broccoli (1) - onion (1) - celery (1) - carrots (2) - garlic (1) - yam (1) Now, let's add the numbers in parentheses: 1 + 1 + 1 + 1 + 2 + 1 + 1 = 8. So the answer is 8. Q: I have a banana, four strawberries, an apple, two peaches, a plum, a blackberry, and two raspberries. How many fruits do I have? ;—assistant—; **Correct completion:** 12

Figure 16: **BBH prompt example.** 

is:i—user—;

Jawab pertanyaan berikut berdasarkan informasi di bagian yang diberikan.

Bagian: Mula-mula pada pelukis seorang pelukis pemandangan Wahdi Sumanta, Abdullah Suriosubroto (ayah Basuki Abdullah). Kemudian bertemu dan berkenalan dengan Affandi, Sudarso, dan Barli. Mereka lalu membentuk kelompok Lima serangkai. Di rumah tempat tinggal Affandi mereka mengadakan latihan melukis bersama dengan tekun dan mendalam. Dari Wahdi, ia banyak menggali pengetahuan tentang melukis. Kegiatannya bukan hanya melukis semata, tetapi pada waktu senggang ia menceburkan diri pada kelompok sandiwara Sunda sebagai pelukis dekor. Dari pengalaman itulah, ia mengasah kemampuannya.

Pertanyaan: dari manakah Hendra Gunawan belajar melukis?

Jawaban: kelompok Lima serangkai

Bagian: Empat Sehat Lima Sempurna adalah kampanye yang dilakukan pemerintah sejak tahun 1955 untuk membuat masyarakat memahami pola makan yang benar.[1]. Dalam konsep 4 sehat 5 sempurna, makanan dibagi atas empat sumber nutrisi penting, yaitu makanan pokok, lauk pauk, sayur-mayur, buah-buahan, dan disempurnakan dengan susu bila mampu, menjadi lima sempurna[2] Konsep ini menekankan pentingnya empat golongan makanan berupa sumber kalori untuk tenaga, protein untuk pembangun, sayur dan buah sumber vitamin dan mineral untuk pemeliharaan.[1] Pertanyaan: siapakah yang mencptakan Ide 4 sehat 5 sempurna pertama kali?

¡—assistant—¿ Jawaban:

#### **Correct completion:**

pemerintah

Figure 17: TyDi QA prompt example from Indonesian.

```
i—user—¿
```

Write a Python function 'has\_close\_elements(numbers: List[float], threshold: float) - $\dot{i}$  bool' to solve the following problem: Check if in given list of numbers, are any two numbers closer to each other than given threshold.

```
>>> has_close_elements([1.0, 2.0, 3.0], 0.5)
False
>>> has_close_elements([1.0, 2.8, 3.0, 4.0, 5.0, 2.0], 0.3)
True

i—assistant—i

from typing import List

def has_close_elements(numbers: List[float], threshold: float) -> bool:
    """ Check if in given list of numbers, are any two numbers closer to each other than
    given threshold.
    >>> has_close_elements([1.0, 2.0, 3.0], 0.5)
    False
    >>> has_close_elements([1.0, 2.8, 3.0, 4.0, 5.0, 2.0], 0.3)
    True
    """
```

# **Correct completion:**

```
for idx, elem in enumerate(numbers):
    for idx2, elem2 in enumerate(numbers):
        if idx != idx2:
            distance = abs(elem - elem2)
            if distance < threshold:
                return True</pre>
```

Figure 18: HumanEvalSynthesize prompt example.

isi;—user—i

If you were a Shakespearean character, how would you declare your love for someone in a soliloquy?

## **Completion by GPT-4 Turbo:**

As an AI, I lack personal emotions and experiences, but I can craft a soliloquy in the style of a Shakespearean character declaring love. Here's an example:

(Imagine a dimly lit stage, a single spotlight shining down upon the forlorn lover, who steps forward to share the depths of their heart.)

O, speak, thou lustrous beacon of the night, With stars enkindled in thine eyes so bright. Thou art the daybreak to my endless gloom, The rose that in my barren heart doth bloom.

Forsooth, this love, a tempest full of grace, Hath swept upon my soul without a trace. My heart, once caged, now beats beneath thy gaze, And yearns to laud thy beauty all its days.

What art thou, Love? A tyrant or a muse? That rends my sense and all my thoughts confuse? Thou art the riddle none can e'er resolve, Yet in thy puzzle, my life doth revolve.

With every breath, I thee do magnify, And to the world, my passion testify. Thine essence hath become my sole refrain, A melody that in my mind doth reign.

Shall I compare thee to a summer's day? Thou art more lovely and more temperate. Rough winds do shake the darling buds of May, And summer's lease hath all too short a date.

But thy eternal summer shall not fade, Nor lose possession of that fair thou ow'st. Nor shall Death brag thou wander'st in his shade, When in eternal lines to time thou grow'st.

So long as men can breathe, or eyes can see, So long lives this, and this gives life to thee.

(With a heavy sigh, the lover steps back, their heart laid bare, the words hanging in the air like the fragrance of an unseen bloom, their love declared, though the object of their affection remains unaware, the audience enthralled by the vulnerability of true, unspoken love.)

Figure 19: AlpacaEval prompt example.

# V.4 RAG PROMPTS

# **Generative input:**

```
is¿i—user—¿
what was the name of darth vader star destroyer
i—assistant—¿
The answer is
```

#### Generation:

not clear. Darth Vader had a star destroyer, but it was

Figure 20: No RAG example and generation by GRITLM 7B.

# **Generative input:**

```
is¿;—user—¿
what was the name of darth vader star destroyer
```

Star Destroyer The iconic Star Destroyer first appears in the opening scene of Star Wars, as Darth Vader's flagship, the Devastator, chases the Tantive IV above Tatooine. This appearance shows the Imperial ship's massive size in comparison to the Tantive IV.

```
Optionally using the prior context answer the query prior to it ;—assistant—¿
The answer is
```

# **Generation:**

the Devastator.;/s;

Figure 21: RAG query then document example and generation by GRITLM 7B.

## **Generative input:**

is¿i—user—¿

Star Destroyer The iconic Star Destroyer first appears in the opening scene of Star Wars, as Darth Vader's flagship, the Devastator, chases the Tantive IV above Tatooine. This appearance shows the Imperial ship's massive size in comparison to the Tantive IV.

what was the name of darth vader star destroyer

Answer the prior query while optionally using the context prior to it

i—assistant—¿ The answer is

#### Generation:

the Devastator.;/s¿

Figure 22: RAG document then query example and generation by GRITLM 7B.

# Embedding input (query) passed via key-value states:

is¿i—embed—¿ what was the name of darth vader star destroyer

#### **Generative input:**

\n;—user—¿

Star Destroyer The iconic Star Destroyer first appears in the opening scene of Star Wars, as Darth Vader's flagship, the Devastator, chases the Tantive IV above Tatooine. This appearance shows the Imperial ship's massive size in comparison to the Tantive IV.

Optionally using the prior context answer the query prior to it

;—assistant—¿

The answer is

#### **Generation:**

Star Destroyer.;/s;

Figure 23: GRIT Query Caching example and generation by GRITLM 7B.

#### Embedding input (doc) passed via key-value states and cached in the index:

is?!—embed—;

Star Destroyer The iconic Star Destroyer first appears in the opening scene of Star Wars, as Darth Vader's flagship, the Devastator, chases the Tantive IV above Tatooine. This appearance shows the Imperial ship's massive size in comparison to the Tantive IV.

#### **Generative input:**

\n;—user—¿

what was the name of darth vader star destroyer

Answer the prior query while optionally using the context prior to it

i—assistant—¿

The answer is

#### **Generation:**

Devastator. The iconic Star Destroyer first appears in the opening

Figure 24: GRIT Doc Caching example and generation by GRITLM 7B.

## Embedding input (doc) passed via key-value states and cached in the index:

¡s¿¡—embed—¿

Star Destroyer The iconic Star Destroyer first appears in the opening scene of Star Wars, as Darth Vader's flagship, the Devastator, chases the Tantive IV above Tatooine. This appearance shows the Imperial ship's massive size in comparison to the Tantive IV.

# Embedding input (query) passed via key-value states:

isi!—embed—i

what was the name of darth vader star destroyer

#### **Generative input:**

\n;—user—¿

Answer the prior query while optionally using the context prior to it

;—assistant—¿

The answer is

#### **Generation:**

the Star Destroyer. The Star Destroyer is a massive spacecraft

Figure 25: **GRIT Doc-Query Caching example and generation by GRITLM 7B.** Unlike for Doc Caching, we prepend the bos token ("¡s¿") to both query and document, which improved the match score from 14.13 to 18.39.

#### **Embedding input (query) passed via key-value states:**

```
is¿;—embed—¿
what was the name of darth vader star destroyer
```

#### Embedding input (doc) passed via key-value states and cached in the index:

```
:—embed—;
```

Star Destroyer The iconic Star Destroyer first appears in the opening scene of Star Wars, as Darth Vader's flagship, the Devastator, chases the Tantive IV above Tatooine. This appearance shows the Imperial ship's massive size in comparison to the Tantive IV.

#### **Generative Input:**

```
\n;—user—\n;
Optionally using the prior context answer the query prior to it \n;—assistant—\n;
The answer is
```

#### Generation:

the Star Destroyer.

Figure 26: GRIT Query-Doc Caching example and generation by GRITLM 7B.

# W HARDWARE

For the training of GRITLM 7B, we used 8 nodes with 8 NVIDIA A100 80GB GPUs each for 48 hours corresponding to 3,072 GPU hours. Meanwhile for GRITLM 8x7B, we used 32 nodes with 8 NVIDIA H100 80GB GPUs each for 80 hours corresponding to 20,480 GPU hours. As we train both models for 1253 steps, this corresponds to several minutes per step. This slow training time is mainly due to (a) a large batch size per step, (b) large models and our associated strategies to make them fit into memory at the cost of speed (Appendix N, Appendix O), and (c) a cluster with slow inter-node communication. Adding up all ablations and evaluations, we likely used somewhere around 100,000 GPU hours.

#### X LIMITATIONS AND FUTURE WORK

**GRITLM Agents** Future work may consider using the embedding capability to let the generative model initiate a search over an index when it deems necessary. Currently, this is often accomplished via external retrieval plugins. Such plugins are no longer necessary if the model can retrieve on its own. Teaching the model to invoke its own embedding capability likely requires additional finetuning (just like teaching it to invoke an external plugin (Schick et al., 2023)). A sample could look something like:

"<|user|>\nWhat is the capital of Japan?\n<|internal|>\nI am not sure I know this. Let me produce an embedding for it and search for the answer. Retrieve answers for this query.\n<|embed|>\nWhat is the capital of Japan?\n<|output|>\nTokyo, Japan's busy capital, mixes the ultramodern and the traditional..\n<|assistant|>\n The capital of Japan is Tokyo.\n</s>"

**Pretraining** For our experiments we take an off-the-shelf pretrained language model. However, it should also be possible to use the GRIT approach to pretrain from scratch. As labeled embedding data is likely too scarce for pretraining, one could either rely on unsupervised approaches for the embedding objective, such as RetroMAE (Xiao et al., 2022; Xiao & Liu, 2022), or use methods like

data augmentation (Dhole et al., 2022), pruning (Xia et al., 2023) or multi-epoch training to deal with the data constraint (Muennighoff et al., 2023b; Luukkonen et al., 2023).

Format Efficiency Our format in Figure 3 is inefficient, as encoding the embedding format, <s><|user|>\n<|embed|>\n, requires 13 tokens and encoding the generative format, <s><|user|>\n<|assistant|>\n</s>, requires 15 tokens. Using special tokens could simplify this and thus make training and inference slightly cheaper.

**Packing** It is common to pack samples during generative instruction tuning to maximize efficiency (Chung et al., 2022; Muennighoff et al., 2023d). It should also be possible to pack embedding samples during training by ensuring attention is only paid to each respective sample. Going even further is it possible to pack generative and embedding training data into the same sample? This could look similar to the example provided in "GRITLM Agents" with the generative loss applied over the assistant response and the contrastive loss applied to the representation of the text following "< | embed | >".