

Sample Efficiency Matters: Training Multimodal Conversational Recommendation Systems in a Low Resource Setting

Anonymous ACL submission

Abstract

Multi-modal conversational recommendation (multi-modal CRS) can potentially revolutionize how customers interact with e-commerce platforms. Yet conversational samples, as training data for such a system, are difficult to obtain in large quantities, particularly in new platforms. Motivated by this challenge, we consider multimodal CRS in a low resource setting. Specifically, assuming the availability of a small number of samples with dialog states, we devise an effective dialog state encoder to bridge the semantic gap between conversation and product representations for recommendation. To reduce the cost associated with dialog state annotation, a semi-supervised learning method is developed to effectively train the dialog state encoder with a smaller set of labeled conversations. In addition, we design a correlation regularisation that leverages the multi-modal knowledge in the domain database to better align textual and visual modalities. Experiments on two datasets (MMD and SIMMC) demonstrate the effectiveness of our method. Particularly, with only 5% of the MMD training set, our method (namely SeMANTIC) is comparable to the state-of-the-art model trained on the full dataset.

1 Introduction

Over the past few years, there has been a growing interest in conversational recommendation systems (CRS). These systems bring together the user-friendly nature of conversational AI and the business potential of recommendation systems, potentially revolutionizing how customers engage with e-commerce platforms. Unfortunately, conventional text-based dialogue systems have inherent limitations in capturing user preferences. In many practical situations, a blend of textual and visual cues allows agents to recommend products that are better aligned with user interests (e.g., see Figure 1 for an example).



Figure 1: In a multimodal CRS, a user expresses her/his requirements with preferred example image. The dialog state (belief state) encapsulates user interest across turns and modalities.

The advance in deep learning along with the introduction of multi-modal benchmarks, such as MMD (Saha et al., 2018), have contributed significantly to the recent progress in multi-modal CRS. A number of methods have been developed using Recurrent Neural Networks (RNN) (Saha et al., 2018), RNN with attention (Cui et al., 2019), Graph Neural Networks (GNN) (Zhang et al., 2021), Memory Networks (Nie et al., 2021), Knowledge-enhanced Convolution Network (CNN) (Liao et al., 2018a), and Transformer (Ma et al., 2022). Unfortunately, deep learning-based methods require a significant number of sample conversations with relevance annotation (for recommendation), which can be challenging to acquire. For example, the aforementioned methods have been trained on MMD using hundreds of thousands of conversations, and it is unclear whether these approaches remain effective when being trained on a smaller sample size.

In this paper, we examine multi-modal CRS in a low resource setting. Specifically, we consider that there are only a limited number of sample conversations and strive to make the most of the data by following two insights. Firstly, when the num-

ber of sample conversations is limited, augmenting them with dialog states can help bridge the semantic gap between dialogues and products as being shown in traditional text-based task-oriented dialog (TOD) systems (Lei et al., 2018; Hosseini-Asl et al., 2020; Shu et al., 2018; Zhang et al., 2020b; Yang et al., 2021). Unfortunately, dialog state annotation can be time-consuming, especially in multi-modal dialogs. Therefore, we assume that only a subset of sample conversations are annotated with dialog states, and design an effective method for dialog state modeling. Secondly, the vast amount of products with both textual and visual information should be exploited to bridge the cross-modal semantic gap. Intuitively, doing so helps improve the system’s capability in understanding user preferences across modalities (see U3, Figure 1).

With such considerations, we propose a Sample Efficient Multi-modal AI coNversational reCom-mendation system, or SeMANTIC for short. More specifically, dialog contexts and candidate products are first encoded with a context encoder and a product encoder separately, resulting in initial context/product representations. Such representations are then enhanced with Dialog-State Interaction modules that capture the interactions of the context (or the product) representations with shared dialog state embeddings. By doing so, we leverage dialog states to bridge the semantic gap between the dialog and the product sides. Here, dialog state embeddings are learned via a teacher-student framework, where the teacher network has access to the limited size of dialogs with belief states, and the student network learns from the teacher to estimate dialog state embeddings from conversations without dialog states. We then propose a regularization term that makes state-aware (text/visual) representations of the same product closer to each other. By doing so, we effectively utilize the large number of products in the domain database for bridging the cross-modal semantic gap.

All in all, our main contributions are as follows:

- We propose a novel model, SeMANTIC, that enhances dialog and product representations with dialog states, and a regularization term that leverages the domain database to bridge cross-modal semantic gap.
- A semi-supervised learning is proposed based on the teacher-student framework to alleviate the annotation cost associated with dialog state tracking.

- Extensive evaluation on SIMMC and MMD datasets demonstrates the superiority of our model in comparison to strong baselines in a low resource setting.
- Further analysis validates that our semi-supervised learning approach is data efficient as it only requires a small ratio of supervision for learning dialog state embeddings.

2 RELATED WORK

2.1 Unimodal Conversational Systems

Traditionally, dialog systems are divided into chitchat and TOD systems. The former improves user engagement, whereas the later helps users finish a specific task such as booking hotels. This categorization helps characterize fundamental sub-tasks such as response generation (Wu and Yan, 2019; Sun et al., 2020; Chao et al., 2021; Chen et al., 2022), dialog state tracking (Yan et al., 2017; Shu et al., 2018; Lei et al., 2018; Song et al., 2021), dialog policy (Hosseini-Asl et al., 2020; Kung et al., 2021; Zhao et al., 2022; Yang et al., 2021).

Recently, there is a growing interest in connecting conversational agents with external systems, resulting in the introduction of new types of dialog systems such as CRSs (Christakopoulou et al., 2016; Zhang et al., 2018; Sun and Zhang, 2018; Zhang et al., 2020a; Hayati et al., 2020; Deng et al., 2021), knowledge-grounded dialog systems (Wang et al., 2019; Zhao et al., 2019; Zhou et al., 2020; Liu et al., 2021b). Unlike traditional ones, these systems may contain dialog turns for recommendation, knowledge-graph access, or fulltext search. Beside traditional subtasks such as dialog policy (Sun and Zhang, 2018; Zhang et al., 2020a; Deng et al., 2021), or dialog state tracking (Yan et al., 2017; Shu et al., 2018; Lei et al., 2018; Song et al., 2021), new subtasks have been introduced such as retrieval-augmented response generation (Zhang et al., 2020c; Zou et al., 2020; Ren et al., 2021), dialog-based recommendation (Christakopoulou et al., 2016; Zhang et al., 2018; Hayati et al., 2020).

2.2 MultiModal Conversational Systems

The introduction of multi-modal datasets have been introduced to foster studies in multi-modal QA such as VisDial (Das et al., 2017), GuessWhat (De Vries et al., 2017) and FashionIQ (Wu et al., 2021), and multi-modal dialogs (Saha et al., 2018; Kottur et al., 2021; Liao et al., 2021). Among these, MMD is the multi-modal dialog dataset in

166 retail that comes with high quality images and re- 217
 167 quires cross-modal reasoning. The majority of 218
 168 previous baselines for multi-modal CRS are con- 219
 169 ducted on this dataset (Saha et al., 2018; Cui et al., 220
 170 2019; Nie et al., 2019, 2021; Zhang et al., 2021). 221
 171 Saha et al. (2018) present a basic multimodal hi- 222
 172 erarchical encoder-decoder model (MHRED) as a 223
 173 first benchmark in the field of multimodal CRS. 224
 174 Since then, attention and research have focused on 225
 175 developing better multimodal CRS models (Cui 226
 176 et al., 2019; Nie et al., 2019; He et al., 2020; Liao 227
 177 et al., 2018b). Cui et al. (2019) propose a user 228
 178 attention-guided multimodal CRS which is based 229
 179 on MHRED and uses a hierarchical product tax- 230
 180 onomy tree to extract visual features. MAGIC (Nie 231
 181 et al., 2019) proposes knowledge-aware RNN to 232
 182 encode dialog context for response generation and 233
 183 product recommendation. Nie et al. (2021) intro- 234
 184 duce a contextual image search scheme (LARCH) 235
 185 with multi-form knowledge interactions via mem- 236
 186 ory network. Zhang et al. (2021) introduce TREA- 237
 187 SURE that represents dialog contexts using graph- 238
 188 based models and incorporate side information 239
 189 such as the product attributes and style-tips from 240
 190 celebrities. And recently, Ma et al. (2022) lever- 241
 191 age a unified transformer semantic representation 242
 192 framework with feature alignment and intention 243
 193 reasoning for multi-modal dialog systems. 244

194 Our work also focuses on the e-commerce set- 245
 195 ting proposed by Saha et al. (2018) but targets the 246
 196 unexplored problem of learning with a limited num- 247
 197 ber of conversations. In addition, our investigation 248
 198 is on the recommendation task, which remains a 249
 199 challenging subtask in multi-modal CRS, particu- 250
 200 larly now that response generation can be greatly 251
 201 improved with large language models. Note that 252
 202 this is also in line with the recent studies such as 253
 203 (Nie et al., 2021; Zhang et al., 2021). 254

204 2.3 Learning in a Low-Resource Setting 255

205 Deep learning has been the mainstream approach 256
 206 recently. Unfortunately, deep learning methods 257
 207 are also data hungry, requiring a large amount 258
 208 of training conversational samples with annota- 259
 209 tion. For example, to train a task-oriented dialog 260
 210 (TOD) system, we need conversations that are fully 261
 211 annotated with dialog states and system actions 262
 212 (Budzianowski et al., 2018). For conversational 263
 213 recommendation, it is also needed to collect di- 264
 214 verse dialog samples annotated with recommen- 265
 215 dations and various user requests (Budzianowski 266
 216 et al., 2018; Li et al., 2018; Liu et al., 2020).

217 As labeled data is difficult to obtain, it is desir- 218
 219 able to develop data efficient methods based on pre- 219
 220 trained models (Yang et al., 2023; He et al., 2022), 220
 221 meta-learning (Dai et al., 2020), or semi-supervised 221
 222 learning (Yang et al., 2022; Huang et al., 2020; Li 222
 223 et al., 2020). Specifically, Yang et al. (2023) and 223
 224 Hu et al. (2022) leverage pretrained language mod- 224
 225 els and prompt learning for dialog state tracking in 225
 226 TOD. Dai et al. (2020) target fast adaptability of 226
 227 TOD dialog systems to domains with low-resource 227
 228 data using meta-learning. Zhao et al. (2020) and 228
 229 Liu et al. (2021a) decompose response generation 229
 230 in knowledge-grounded dialog systems into dis- 230
 231 entangled decoders, each can be pretrained with 231
 232 unlabeled data. Semi-supervised learning has been 232
 233 used to utilize unlabeled data for estimating ac- 233
 234 tion embeddings in task-oriented dialog systems 234
 235 (Huang et al., 2020), dialog state tracking (Zhang 235
 236 et al., 2020b), or grounded sentences in knowledge- 236
 237 grounded dialog systems (Li et al., 2020). 237

238 Our work also follows the semi-supervised learn- 238
 239 ing approach but focuses on multi-modal dialogs 239
 240 instead of unimodal dialogs. It is noteworthy that 240
 241 we cannot simply adopt a unimodal method to a 241
 242 multi-modal scenario. For instance, one simple 242
 243 way to apply these available methods (Huang et al., 243
 244 2020; Zhang et al., 2020b) to our task is to consider 244
 245 DST as a text sequence generation task. However, 245
 246 as we empirically show in Section 5.3, without 246
 247 careful consideration of the semantic gap between 247
 248 modalities as well as between products and dialogs, 248
 249 even gold (sequentialized) DST will not facilitate 249
 250 the recommendation task. 250

250 3 METHODOLOGY 251

251 We study the problem of training CRSs with a small 251
 252 number of samples. Formally, let \mathcal{D}_F be the set of 252
 253 M fully labeled dialogues $\tau_i = \{u_t | 1 \leq t \leq n_{\tau_i}\}$, 253
 254 where u_t indicates the t -th turn from either the user 254
 255 or the agent. Each (user or agent) utterance u_t 255
 256 contains the textual part u_t^T and the visual part u_t^I , 256
 257 i.e. a list of user uploaded images or system rec- 257
 258 ommended product images. For t -th user turn, we 258
 259 are provided with a dialog state s_t^T that summa- 259
 260 rizes the user requests throughout the conversation. 260
 261 Additionally, let \mathcal{D}_P be the set of partially labeled 261
 262 dialogs of which we do not have dialog state annota- 262
 263 tion. We assume that \mathcal{D}_P is larger in size compared 263
 264 to \mathcal{D}_F , but still in a moderate size. The CRS task 264
 265 is formalized as selecting products from a domain 265
 266 database $\mathcal{P} = \{(\rho_k^T, \rho_k^I) | 1 \leq k \leq n_{\mathcal{P}}\}$ as response 266

to a user request. Here, a product in \mathcal{P} is associated with both textual description ρ_k^T and images ρ_k^I .

The overall architecture of SeMANTIC is depicted in Figure 2, where the main idea is to treat dialog states as shared (continuous) variables that bridge the semantic gaps between the textual modality and the visual modality, and between the conversation and the product sides. Specifically, representations of user texts/images and product texts/images are both enhanced with dialog state embeddings using Dialog State Interaction (DSI) modules (Section 3.2). Here, the dialog state embeddings are obtained by encoding the groundtruth dialog states for those in \mathcal{D}_F , and inferred by the dialog learner for those in the partially labeled set (Section 4). To mitigate the limited size of \mathcal{D}_F , we add a regularization term inferred from the partially labeled dialogs \mathcal{D}_P and the abundance of products in \mathcal{P} (section 3.4 and 4).

3.1 Context and Product Encoders

Context Encoder Let τ be a dialog context and $u_t^T = \{w_{t1}, w_{t2}, \dots, w_{tn_t^T}\}$ be the textual utterance at the t-th turn, where w_{ti} is an one-hot representation of the i-th word, we obtain the turn-level text representation as follows:

$$\begin{aligned} U_{ti}^T &= w_{ti}W_{emb} + PE(i) \\ U_t^T &= [U_{t1}^T, \dots, U_{tn_t^T}^T] \\ v_t^T &= SumPool[SelfAttn(U_t^T, U_t^T, U_t^T)] \end{aligned}$$

where W_{emb} is the word embeddings obtained from BERT (Devlin et al., 2018), PE and SelfAttn denote the position embedding and self-attention (Vaswani et al., 2017). The dialog-level representation for the textual modality is as follows:

$$\begin{aligned} V^T &= [v_1^T, \dots, v_{n_\tau}^T] \\ C^T &= SelfAttn(V^T, V^T, V^T) \end{aligned}$$

Similarly, we construct the turn-level visual representation from the t-th turn $u_t^I = \{I_{t1}, I_{t2}, \dots, I_{tn_t^I}\}$:

$$\begin{aligned} U_{ti}^I &= ResNet(I_{ti}) \\ v_t^I &= SumPooling[U_{t1}^I, \dots, U_{tn_t^I}^I] \\ V^I &= [v_1^I, \dots, v_{n_\tau}^I] \\ C^I &= CrossAttn(C^T, V^I, V^I) \end{aligned}$$

The final dialog representations c^T and c^I (for the textual and visual modalities) are attained from the last turn representations in C^T and C^I .

Product Encoder The product text ρ^T and visual ρ^I representations for a product $\rho_l = (\rho_l^T, \rho_l^I)$ are obtained similarly to the turn-level dialog representations (i.e. v_t^T and v_t^I). Note also that the low-level image representation ResNet are shared between the context encoder and the product encoder.

3.2 Dialogue State Interaction Module

Our objective is to exploit dialog states for bridging the semantic gaps in multi-modal CRS. As such, we first get a dialog state embedding $S_0 \in R^{n_{state} \times n_{dim}}$ from the context (see Section 4 for more details). Inspired by Memory Networks (Sukhbaatar et al., 2015), we then introduce Dialog State Interaction (DSI) modules to enhance both dialog and product representations with information in dialog states.

The general architecture of Dialog State Interaction (DSI) module is depicted in Figure 2 with K layers of multi-hop interactions. Given an input vector x_k and a state embedding matrix S_k , the outputs of the k-th layer are obtained:

$$\begin{aligned} S_{k+1} &= W_{k+1}S_k \\ a_{k+1,i} &= \frac{\cos(x_k, S_{k,i})}{\sum_j^{n_{state}} \cos(x_k, S_{k,j})} \\ x_{k+1} &= x_k + \sum_i^{n_{state}} a_{k+1,i}S_{k+1,i} \end{aligned}$$

where W_{k+1} denotes the model parameters and a_{k+1} corresponds to the attention score vector. Note that x_0 is obtained from a context or product encoder (e.g. c^T , or p^T) and S_0 is from the state encoder module.

3.3 Recommendation

Given a dialog τ and a candidate product ρ , the relevance score is measured as follows:

$$f(\tau, \rho) = \tanh[\cos(x^{CT}, x^{PT}) + \cos(x^{CI}, x^{PI})]$$

where $x^{CT}, x^{CI}, x^{PT}, x^{PI}$ are extracted from the last layers of DSI modules, and correspond to state-enhanced representations for the dialog context and the candidate product.

3.4 Training

To train SeMANTIC, we construct a training set $\{(\tau_i, \rho_{ii}^+, \dots, \rho_{in_{pos}}^+, \rho_{i1}^-, \dots, \rho_{in_{neg}}^-)\}$ by sampling dialog contexts and the gold image responses from \mathcal{D}_P . Here, τ_i indicates one conversation context,

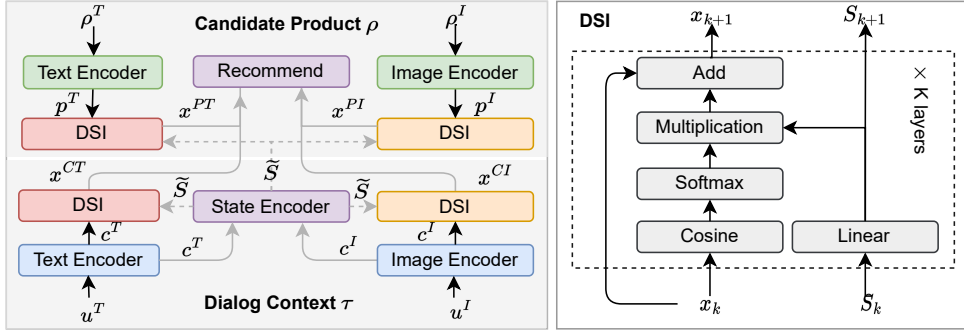


Figure 2: The overall architecture of SeMANTIC (left). Here, Dialog State Interaction (DSI) modules of the same color are shared between the dialog product sides. The details of a DSI module is shown on the right block.

whereas ρ_{ij}^+ and ρ_{ik}^- denote a positive recommendation and a (sample) negative recommendation for the i -th context. Note also that the dialog state encoder is trained jointly with the rest of the model. However, we postpone the detailed discussion until Section 4, where semi-supervised learning for dialog state modeling is described.

Ranking Loss The main objective for training SeMANTIC is to maximize the margin in the relevance score of the positive product compared to the negative product. In other words, we minimize the following rank loss:

$$\mathcal{L}_{rk} = \max(0, 1 - f(\tau, \rho^+) + f(\tau, \rho^-))$$

where the loss is measured for a sample triple (τ, ρ^+, ρ^-) . Here, we drop the context and product indices for simplicity.

Jensen Shannon Divergence To better align the context and the product representations, we measure Jensen-Shannon divergence (Menéndez et al., 1997) between the attention vectors extracted from the last layer of DSI (Equation 3.2 for $k = K$). Specifically, we respectively obtain (a^{CT}, a^{CI}) for the context text and images, and (a^{PT}, a^{PI}) for the product text and images, then measure:

$$g(\tau, \rho) = JS(a^{CT}, a^{PT}) + JS(a^{PI}, a^{PI})$$

Intuitively, we would like the g score to be small for the relevant pair (τ, ρ^+) and larger for the irrelevant pair (τ, ρ^-) . To achieve this, we incorporate the following loss to the objective function:

$$\mathcal{L}_{JS} = \max(0, g(\tau, \rho^+) - g(\tau, \rho^-))$$

Correlation Similarity Due to the limited size of conversational samples, we rely on the larger number of available products to bridge the gap

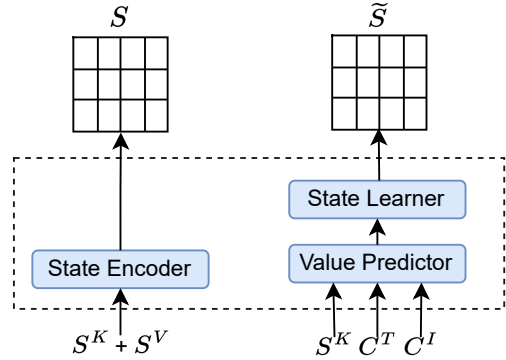


Figure 3: The Teacher (left) vs The Student State Encoder (right).

between the textual and visual modalities. Our goal is to minimize the regularization term calculated for a given product ρ as follows:

$$\mathcal{L}_{co-sim}(\rho) = \max(0, 1 - \cos(x^{PT}, x^{PI}))$$

The idea here is to make the (text/visual) state-enhanced representations of the same product closer to each other.

Overall Finally, the overall loss function \mathcal{L}_{all} is:

$$\sum_i \left\{ \mathcal{L}_{rk} + \mathcal{L}_{JS} + \sum_{\rho_{ik}^\pm} \mathcal{L}_{co-sim}(\rho_{ik}^\pm) \right\}$$

where ρ_{ik}^\pm indicates either a positive or negative sample associated with the context τ_i .

4 Semi-supervised State Learning

To leverage small samples with dialog states, we follow the teacher-student framework (Chen et al., 2017), where the teacher and student have a similar structure but differ in the dialog state encoder.

Teacher State Encoder The teacher has access to the ground truth dialog state in \mathcal{D}_F , where each dialog state $u^S = [(u_i^{SK}, u_i^{SV}) | 1 \leq i \leq n_{state}]$ is a list of slot and value pairs. The slot keys are drawn from a predefined set of n_{state} product properties defined in the domain database \mathcal{P} , such as color or type. For each slot key such as color, the slot value is “none” if it is not mentioned in the dialog context τ_t , and a specific value (e.g. red) otherwise. For the i -th slot, we treat the slot key and value as strings and attain the key and value embeddings $S_i^K \in R^{1 \times n_d}$, $S_i^V \in R^{1 \times n_d}$ via BERT and MeanPooling, which is similar to the text encoder in Section 3.1. The state embedding is then obtained via self attention as follows:

$$\begin{aligned} S_i &= S_i^K + S_i^V \\ S &= [S_1, \dots, S_{n_{state}}] \\ S &= SelfAttn(S, S, S) \end{aligned}$$

Student State Encoder The student network estimates the slot value embedding from the context information by employing a “Value Predictor”. Specifically, we first obtain the key embedding $S^K \in R^{n_{state} \times n_d}$ for all slot keys similarly to that in the teacher state encoder. The value embedding are then calculated as follows:

$$\begin{aligned} \bar{C} &= C^T + C^I \\ \tilde{S}^V &= CrossAttn(S^K, \bar{C}, \bar{C}) \end{aligned}$$

where CrossAttn is the cross attention operator. We then obtain the predicted state embedding \tilde{S} using the “State Learner” as follows:

$$\begin{aligned} \tilde{S} &= S^K + \tilde{S}^V \\ \tilde{S} &= SelfAttn(\tilde{S}, \tilde{S}, \tilde{S}) \end{aligned}$$

Joint Training We train the teacher network on \mathcal{D}_F and the student network on $\mathcal{D}_F + \mathcal{D}_P$ using the loss function \mathcal{L}_{all} as in Section 3.4. Hereafter, we refer to the teacher and the student training losses as \mathcal{L}_{all}^{tea} and \mathcal{L}_{all}^{stu} . We then let the teacher network to guide the student network by minimizing the mean square error of groundtruth dialog state embeddings and the predicted state embeddings on \mathcal{D}_F . All in all the joint training objective is:

$$\alpha \mathcal{L}_{all}^{tea} + (1 - \alpha) \left[\mathcal{L}_{all}^{stu} + \sum_{\tau_i \in \mathcal{D}_F} MSE(S_i, \tilde{S}_i) \right]$$

where S_i, \tilde{S}_i are the outputs of the teacher and student encoders, respectively.

5 Experiments

Evaluation Datasets Experiments are conducted on MMD (Saha et al., 2018) and SIMMC (Kottur et al., 2021). The MMD dataset contains more than 150k conversations in retail domain. Following previous works (Nie et al., 2021; Zhang et al., 2021), we adopt the updated MMD dataset constructed by Nie (Nie et al., 2021) and refer to it as MMD-v2, which is divided into training/validation/test sets with ratio 70%/15%/15%. To study the impact of the sample size and dialog states, we sample around 5% of MMD-v2 and perform dialog state annotation with slot keys being product attributes. We refer to this set of MMD as MMD-v3. We split the data to sets train/valid/test so that the training/valid/test set of MMD-v3 is a subset of the corresponding set of MMD-v2. As for SIMMC, the dataset contains 10681 scene based conversations, which is divided into 68% for training, 16% for validation, and 16% for testing. We extend the multimodal coreference resolution task into a recommendation task by utilizing bounding boxes to extract product objects from the same scene.

Implementation Details We implement our proposed model using PyTorch¹ and conduct our experiments on 1 NVIDIA V100 GPU with a mini-batch size 64 and 50 epochs. The dimension of the initial word embedding is set to 768, and the dimension of the initial image embedding is set to 512. The dimensions of both context representation and product representation are set to 768. For each experimental setting, the results from multiple runs of SeMANTIC and the baselines are averaged.

Evaluation Metrics Following (Nie et al., 2021; Zhang et al., 2021), Precision@k, Recall@k, and NDCG@k for (k=5, 10, and 20) are the adopted metrics for the recommendation task in CRS.

Compared Methods We compare SeMANTIC to baselines with published codes including MHRED (Saha et al., 2018), UMD (Cui et al., 2019), MAGIC (Nie et al., 2019), LARCH (Nie et al., 2021), and TREASURE (Zhang et al., 2021).

5.1 Main Results

We present the evaluation results on SIMMC, and MMD in Table 1. Note that on MMD, all compared models are trained on MMD-v3 but tested on MMD-v3 or MMD-v2. In addition, we consider

¹<https://pytorch.org/>

MMD										
	Method	P@5	R@5	NDCG@5	P@10	R@10	NDCG@10	P@20	R@20	NDCG@20
MMD v3/v3.	MHRED	34.56±1.50	40.91±1.83	39.09±1.35	20.54±0.79	48.55±1.92	42.60±1.33	12.14±0.42	57.35±1.94	45.82±1.31
	UMD	27.13±4.80	30.04±4.71	25.62±4.08	18.13±2.06	42.52±4.61	31.23±3.87	11.82±0.81	55.27±3.67	35.89±3.42
	MAGIC	46.33±0.77	53.48±0.94	51.61±1.87	26.21±0.34	60.72±0.83	54.86±1.55	14.39±0.19	66.93±0.93	57.10±1.44
	LARCH	30.64±2.57	37.00±2.93	36.66±3.25	21.22±1.23	50.23±2.77	43.56±2.94	13.01±0.36	61.25±1.59	48.00±2.53
	TREASURE	45.75±1.47	53.34±1.78	52.11±2.10	25.59±0.55	59.82±1.31	55.36±1.95	14.15±0.19	66.37±0.91	57.46±1.73
	SeMANTIC	63.87±0.39	75.19±0.54	75.87±0.71	32.96±0.16	77.71±0.53	76.94±0.72	17.06±0.09	80.52±0.47	77.91±0.71
MMD v3/v2.	MHRED	30.66±3.00	35.30±3.71	36.47±3.31	18.51±1.43	44.08±3.36	39.87±3.22	10.97±0.64	52.29±3.08	42.85±3.09
	UMD	13.49±0.66	15.66±1.59	15.00±1.81	10.74±0.22	24.93±1.39	18.68±1.55	7.81±0.76	35.97±2.72	22.76±1.68
	MAGIC	38.31±1.77	44.88±2.06	43.38±2.60	22.08±0.62	51.86±1.44	46.46±2.34	12.48±0.22	58.85±1.02	48.96±2.16
	LARCH	23.61±1.42	28.55±1.66	29.39±1.95	16.90±0.52	40.02±1.16	35.32±1.71	10.71±0.12	50.41±0.56	39.51±1.44
	TREASURE	34.99±1.74	41.06±2.05	39.75±1.79	20.47±0.72	48.04±1.81	42.88±1.65	11.85±0.36	55.73±1.85	45.66±1.62
	SeMANTIC	58.66±0.32	69.66±0.34	71.08±0.65	30.29±0.09	72.06±0.17	72.08±0.59	15.66±0.06	74.60±0.24	72.94±0.59
	TREASURE †	59.87	71.39	71.24	31.34	74.85	72.72	16.33	78.17	72.87
SIMMC										
	MHRED	22.93±0.51	67.20±1.41	51.16±1.30	14.46±0.22	85.83±1.12	57.14±1.18	8.27±0.04	94.57±0.45	60.24±1.01
	MAGIC	26.95±0.38	78.16±0.98	63.52±1.00	15.62±0.36	90.86±1.08	68.32±1.18	8.56±0.03	97.69±0.32	70.10±0.84
	LARCH	23.31±0.93	71.15±1.71	57.83±1.84	14.48±0.31	86.85±1.72	63.80±1.48	8.15±0.08	96.10±0.89	66.69±1.23
	TREASURE	27.50±0.47	79.43±1.00	64.99±1.31	16.00±0.18	91.66±0.57	69.89±1.24	8.60±0.04	98.10±0.16	71.27±1.07
	SeMANTIC	31.99±0.33	87.14±0.71	76.82±0.87	17.85±0.09	95.45±0.41	79.96±0.75	9.35±0.01	98.99±0.14	81.04±0.64

Table 1: The overall results of SeMANTIC and baselines, in which the average and standard deviations of different runs are reported. MMD v3/v2 (or MMD v3/v3) means we train the model on the training set of MMD-v3 and evaluate on the testing set of MMD-v2 (or MMD-v3). TREASURE† is both trained and tested on MMD-v2 and reported from (Zhang et al., 2021).

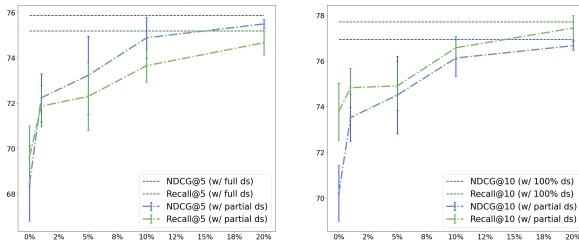


Figure 4: Performance of SeMANTIC trained with varying ratio of fully labeled data on MMD-v3.

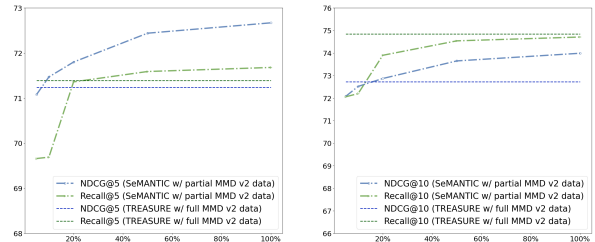


Figure 5: Performance of SeMANTIC trained with varying sample sizes on MMD-v2.

100% supervision for SeMANTIC here, leaving semisupervised learning analysis to next section.

Table 1 presents the experimental results, where a number of observations can be drawn. Firstly, SeMANTIC outperforms the compared methods on SIMMC and two testing sets of MMD, partially validating its effectiveness and generalization. Secondly, while the unified memory network in LARCH may help bridge semantic gaps across modalities as well as between the conversation and product sides, the method may be too complex to train effectively with a small sample size. As a result, LARCH falls short compared to simpler methods like MHRED, MAGIC, and TREASURE, despite being the second best-performing method when being trained with the MMD-v2 training set (Nie et al., 2021). And finally, even though we train our method with MMD-v3, which is only 5% of the training set of TREASURE† (MMD-v2), the evaluation results on the test set of MMD-v2 show

that our method is comparable to TREASURE†. It should be noted that training on MMD-v2 is time-consuming, thereby preventing us from training compared models multiple times for comparison. Consequently, we directly report the results of TREASURE † from (Zhang et al., 2021).

5.2 The Impacts of Sample Size

To verify the effectiveness of semi-supervised state learning, we conduct experiments on MMD-v3 and change the ratio of the sizes of \mathcal{D}_F to \mathcal{D}_P . For every epoch, we first jointly train both teacher and student models on \mathcal{D}_F , then train the student model on \mathcal{D}_P without considering ground-truth dialogue state. Figure 4 indicates that our model improves as more annotated data is utilized. Furthermore, the reduction in standard deviation indicates that the model’s performance becomes more stable as more samples with labeled states are considered. More importantly, our model’s performance with

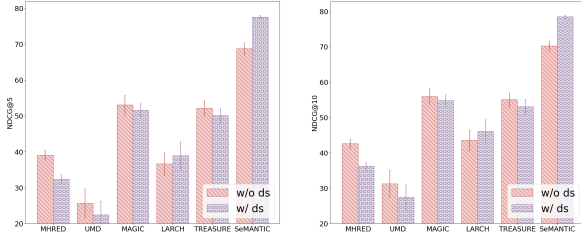


Figure 6: The impacts of dialog states.

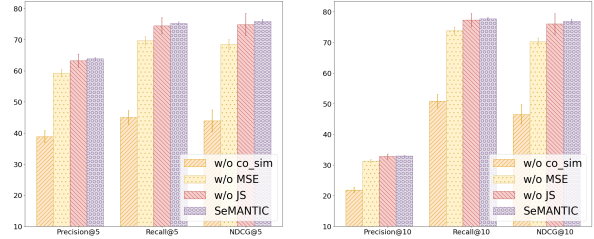


Figure 7: Effect of different loss functions.

20% of the supervision ratio is nearly as good as having full supervision to learn state embeddings.

We evaluate the impact of the number of training (conversational) samples by conducting experiments on MMD-v2. Specifically, we keep \mathcal{D}_F to be MMD-v3 training set, and increase the set \mathcal{D}_P to include more samples from the training set of MMD-v2. The results of SeMANTIC and TREASURE are then reported on the testing set of MMD-v2 in Figure 5. The results show that SeMANTIC outperforms TREASURE in terms of NDCG@5 when the size of \mathcal{D}_P to be around 10% of the MMD-v2, validating the sample efficiency of SeMANTIC.

5.3 Can Baselines Benefit from Dialog States?

SeMANTIC exploits dialog states during training, but this information is not available in baselines. As a result, we study whether the incorporation of dialog states into baselines can help improve performance of such methods. As adapting the baselines to incorporate dialog state prediction is nontrivial, we directly consider ground truth dialog states as part of the dialog input for the baselines during both training and testing. This experiment is carried out on MMD-v3², where there exists dialog state annotation for conversations in both the training and testing sets. For SeMANTIC (w/o DS), state encoding excludes slot values during training, making it fair to compare with the baselines (w/o DS). Note that SeMANTIC (w/ DS) only exploits groundtruth values during training.

The performance comparison between the baselines and SeMANTIC with and without dialog states is presented in Figure 6. Among all the methods, only LARCH and SeMANTIC show improvement on NDCG@k (k=5,10, 20) when dialog states are considered. One possible explanation is that the slot values in dialogue states may not match product attribute values. As a result, only LARCH, which leverages diverse interactions between dialogs and knowledge through multi-form

²We skip the report on SIMMC due to similar observations

knowledge modeling, and SeMANTIC, which incorporates correlation similarity, can make good use of dialog state information.

5.4 Ablation Study

To examine the contributions of different loss functions, we exclude MSE loss (w/o *MSE*), correlation similarity loss (w/o *co_sim*), or JS divergence (w/o *JS*) from the training objective.

Figure 7 showcases the impact of different loss types on SeMANTIC in terms of three metrics on MMD-v3. The results reveal several findings. Firstly, the extraction of hidden information from text-image correlation in products (*co_sim*) plays a vital role in enhancing the model’s performance. Secondly, the use of MSE loss as guidance for the student model is also essential, given that the model’s performance declines without this information, especially at lower ranks (R@5, R@10). Thirdly, the incorporation of \mathcal{L}_{JS} helps reducing variation, making the model more stable.

6 CONCLUSION AND FUTURE WORK

In this paper, we present a novel approach named SeMANTIC for multimodal conversational recommendation systems (CRS). To bridge the gap between dialogs and products, we propose dialog state interaction modules to enhance both the dialog and the product sides with dialog states. To overcome the challenge of collecting dialogue state labels, we develop a state value predictor to learn the dialog state embedding following a teacher-student framework. In addition, we introduce a correlation regularization for semantic alignment on the abundant products in the domain database. Our comprehensive experiments demonstrate the superiority of our proposed approach in the recommendation task when compared to existing methods. In the future, active learning-based methods (Liu et al., 2019; Sinha et al., 2019) can be studied to improve sample efficiency for multimodal CRS.

612 Limitations

613 Due to time and computational constraints, our
614 study did not consider the approach based on large
615 vision-language models, such as (Radford et al.,
616 2021; Li et al., 2023; Zhao et al., 2023; Wang et al.,
617 2022). These models have shown promising results
618 in various tasks, including semantic alignment and
619 understanding in multimodal settings.

620 In the future, we plan to investigate how to adapt
621 these large vision-language models to our domain-
622 specific database and explore their potential as base
623 models for semantic alignment and recommenda-
624 tion in our multimodal conversational recommen-
625 dation system. This would involve addressing chal-
626 lenges related to model scalability, computational
627 resources, and fine-tuning on domain-specific data.

628 By incorporating these advanced models, we aim
629 to further enhance the performance and capabili-
630 ties of our system, leveraging the rich information
631 present in both textual and visual modalities.

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988 A Appendix

989 A.1 Dataset Statistics

990 In this paper, we conduct extensive experiments
 991 on two well-known datasets, namely MMD and

Dataset	MMD v2			MMD v3 with DS		
	Train	Valid	Test	Train	Valid	Test
Dataset Stats						
Dialogs	105439	22595	22595	5478	1113	1174
Proportion	70%	15%	15%	72%	14%	14%
Avg Rec Turns	5	5	5	6	6	6
Avg Pos Imgs	4	4	4	4	4	4
Avg Neg Imgs	616	618	994	628	632	989

Table 2: Statistics of the dataset by (Nie et al., 2019) (MMD v2) and the subset with dialogue state annotation (MMD v3 with DS).

Dataset	SIMMC		
	Train	Valid	Test
Dataset Stats			
Dialogs	7307	1687	1687
Proportion	68%	16%	16%
Avg Rec Turns	4	4	4
Avg Pos Imgs	2	2	2
Avg Neg Imgs	22	22	22

Table 3: Statistics of the SIMMC dataset.

992 SIMMC. For further insights, detailed statistics are
 993 provided in Table 2 and Table 3 respectively. Here,
 994 “Avg Rec Turns” indicates the average number of
 995 recommendations per dialog; and “Avg Pos Imgs”
 996 denotes the number of correct recommendations
 997 per turn whereas “Avg Neg Imgs” is the number of
 998 distractors for evaluation.

999 A.2 Implementation Details

1000 We implement our proposed model using Py-
 1001 Torch library ³ and conduct our experiments on
 1002 1 NVIDIA V100 GPU with a mini-batch size 64
 1003 and 50 epochs. Adam (Kingma and Ba, 2014) is
 1004 adopted as the optimizer, with the initial learning
 1005 rate 5×10^{-4} and the linear learning rate sched-
 1006 uler (Goyal et al., 2017) is used. Additionally, the
 1007 dimension of the initial word embedding is set to
 1008 768, and the dimension of the initial image embed-
 1009 ding is set to 512. The dimension of both context
 1010 representation and product representation are set
 1011 to 768. The number of layers of all transformer
 1012 based encoders and decoders are set to 3, the num-
 1013 ber of attention heads in the multi-head attention
 1014 is 8 and the inner-layer size is 768. We set all
 1015 dropout rate to 0.1 (Srivastava et al., 2014), and α
 1016 to 0.5 (Section 4). Moreover, we use 5 turns prior
 1017 to the current turn as the context with the maximum
 1018 sentence length of 30 and the maximum number
 1019 of historical images to 5. It is worth mentioning
 1020 that although both $\mathcal{L}_{all}^{teacher}$ and $\mathcal{L}_{all}^{student}$ contain
 1021 \mathcal{L}_{JS} and \mathcal{L}_{co-sim} , such losses are calculated by
 1022 the teacher model and deactivated by the student
 1023 model on \mathcal{D}_F . These losses are only activated for
 1024 the student model on \mathcal{D}_P .

³<https://pytorch.org/>

MMD									
Method	P@5	R@5	NDCG@5	P@10	R@10	NDCG@10	P@20	R@20	NDCG@20
w/o co_sim	38.84±1.98	45.02±2.29	43.90±3.51	21.87±0.92	50.84±2.21	46.52±3.21	12.11±0.44	56.47±2.11	48.55±3.04
w/o MSE	59.26±1.14	69.66±1.34	68.46±1.66	31.33±0.52	73.79±1.25	70.21±1.22	16.31±0.27	76.91±1.30	71.30±1.16
w/o JS	63.26±2.09	74.48±2.65	74.85±3.56	32.79±0.85	77.28±2.16	76.05±3.33	16.96±0.37	80.01±1.90	76.99±3.23
SeMANTIC	63.87±0.39	75.19±0.54	75.87±0.71	32.96±0.16	77.71±0.53	76.94±0.72	17.06±0.09	80.52±0.47	77.91±0.71
SIMMC									
Method	P@5	R@5	NDCG@5	P@10	R@10	NDCG@10	P@20	R@20	NDCG@20
w/o co_sim	31.79±0.26	86.31±0.27	75.16±0.13	17.12±0.07	94.64±0.19	78.10±0.18	9.31±0.02	97.28±0.04	80.62±0.41
w/o MSE	31.03±0.19	86.44±0.36	75.23±0.48	17.19±0.02	94.74±0.13	78.00±0.42	9.31±0.01	97.18±0.11	80.73±0.39
w/o JS	31.27±0.37	87.01±0.80	76.74±1.15	17.21±0.10	95.38±0.46	79.34±0.99	9.34±0.01	98.33±0.06	81.09±0.88
SeMANTIC	31.99±0.33	87.14±0.71	76.82±0.87	17.85±0.09	95.45±0.41	79.96±0.75	9.35±0.01	98.99±0.14	81.04±0.64

Table 4: Effect of different loss functions.

Param α	R@5	R@10	R@20
$\alpha = 0.1$	73.57±1.59	74.81±1.64	75.85±1.55
$\alpha = 0.3$	74.04±1.64	75.27±1.69	76.22±1.67
$\alpha = 0.5$	75.87±0.71	76.94±0.72	77.91±0.71
$\alpha = 0.7$	75.65±1.71	76.77±1.79	77.74±1.73
$\alpha = 0.9$	75.69±0.78	76.91±0.61	77.84±0.60

Table 5: The results with different α on MMD v3.

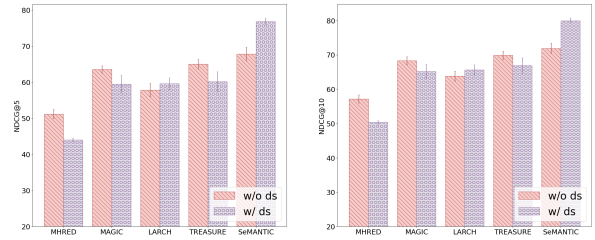


Figure 8: The impacts of dialog states on SIMMC.

For baseline methods, we adhere to a standardized approach which adopts the default configurations as set in the original papers. By doing so, we ensure a consistent and accurate comparison with the established methodology.

A.3 Supplementary Material

A.3.1 Ablation Study

We further extend the ablation study to SIMMC dataset and Table 4 showcases more details of the impact of different loss types on SeMANTIC.

A.3.2 Effect of Hyper-parameter α

To study the effect of hyper-parameter α , we did several experiments with different α on MMD/ v3. The results with different α are given in Table 5, which shows that our method is not sensitive to α .

A.3.3 Effect of Dialog States on SIMMC

As mentioned in Section 5.3, to study whether the incorporation of dialog states into baselines can help improve performance of such methods, we did experiments on MMD-v3. Here, we further extend the experiments to SIMMC, and the results are provided in Figure 8.

A.4 Ethics and Broader Impacts

Our work is conducted using simulated data (published datasets), similar to previous studies (Zhang et al., 2021; Saha et al., 2018; Cui et al., 2019; Nie et al., 2021, 2019), and does not involve the use of

any user-sensitive information. The purpose of our research is to develop and evaluate a multimodal conversational recommendation system in a low resource setting.

We recommend following data protection guidelines and regulations when applying our method in real platforms. It is crucial to obtain user agreements and informed consent before analyzing user requests or engaging in any data collection activities. This can be achieved through agree-upon interviews, and perform data simulation instead of using real conversations.