A PROXY MATRIX-BASED FRAMEWORK FOR CONTEX TUAL STOCHASTIC OPTIMIZATION UNDER CONFOUND ING EFFECT

ABSTRACT

Data-driven decision-making in real-world scenarios often faces the challenge of endogeneity between decisions and outcomes, introducing confounding effects. While existing literature typically assumes unconfoundedness, this is often unrealistic. In practice, decision-making relies on high-dimensional, heterogeneoustype proxy features of confounders, leading to suboptimal decisions due to limited predictive power for uncertainty. We propose a novel semi-parametric decision framework to mitigate confounding effects. Our approach combines exponential family matrix completion to infer the confounders matrix from proxy features, with non-parametric prescriptive methods for decision-making based on the estimated confounders. We derive a non-convergent regret bound for data-driven decisions under confounding effects and demonstrate how our framework improves this bound. Experiments on both synthetic and real datasets validate our method's efficacy in reducing confounding effects across various proxy dimensions. We also show that our approach consistently outperforms benchmarks in practical applications.

1 INTRODUCTION

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026 With the increasing availability of data and huge computational power combined with advance-027 ments in machine learning (ML) and optimization techniques, decision-making frameworks based 028 on historical data have found application in a growing number of real-world scenarios (Brynjolf-029 sson & McElheran, 2016; Sadana et al., 2024). However, in some application contexts, historical observational data may not suffice to support decision-making. A common example arises when endogeneity is present in the data, or when decisions influence uncertain outcomes. In such cases, 031 decision-makers (DMs) can only observe past decisions and the outcomes associated with those decisions. The absence of counterfactual observations can render decision problems based on historical 033 observational data unidentifiable (Bertsimas & Kallus, 2022), thereby making the decision-making 034 process challenging. Such decision problems are prevalent in practice, such as pricing (Ferreira et al., 2016) and promotion (Cohen et al., 2017) strategies faced by firms like Amazon and Uber, treatment policy decisions in healthcare (Bertsimas et al., 2016), internet advertising placement op-037 timization (Avadhanula et al., 2021), and optimization of loan interest rates (Besbes et al., 2010).

For improved decision-making, DMs typically leverage covariates, also known as contextual information or features (Mišić & Perakis, 2020). Some of these features simultaneously affect both the 040 decision and the uncertain quantity, and are referred to as *confounders*. A commonly used approach 041 to address the absence of counterfactual observations is to assume that all confounders can be ob-042 served, known as the unconfoundedness assumption. This assumption is prevalent in the literature 043 on data-driven decision-making with endogeneity (Bertsimas & Kallus, 2020; 2022; Biggs, 2022; 044 Biggs et al., 2021) and treatment effect research (Wager & Athey, 2018; Knaus, 2022; Armstrong & Kolesár, 2021). If this assumption is not satisfied, *confounding effects* will be present in historical data. A straightforward explanation is that, in decision-making, we need to account for how deci-046 sions influence uncertainty. However, due to the presence of confounders, inferring this influence 047 from historical data may lead to inaccuracies, thereby resulting in misguided decisions. 048

The unconfoundedness assumption is untestable in reality and difficult to satisfy (Wang & Blei, 2019). First, DMs do not know which features are true confounders; they rely on experience or judgment to observe as many features as possible to avoid omissions. Second, even if DMs know certain features are confounders, they may not be able to find appropriate observations to represent them, and the observation process may introduce errors or noise, such as recording mistakes. Consequently, what DMs observe are high-dimensional *proxy features* for confounders, which may include

the true confounders or features related to them. Furthermore, high dimensionality can lead to heterogeneous data types and missing values. When using historical data containing proxy features for decision-making, we face several challenges. First, the discrepancy between proxy features and true confounders leads to confounding effects, which can impair decision-making effectiveness. Second, the high dimensionality of the data, along with heterogeneous data types and missing values, further complicates the decision-making process and affects decision performance.

060 In the field of causal effect research, various methods have been proposed to handle confounding ef-061 fects. For instance, instrumental variables (IV) are widely used to estimate causal effects (Carrasco 062 et al., 2007; Baiocchi et al., 2014; Chen & Qiu, 2016; Guo & Small, 2016; Mogstad & Torgovit-063 sky, 2018). Another approach focuses on estimating causal effects using proxy features. The idea 064 is first to understand the distributional relationship between confounders and proxies, adjust the confounders, and then identify causal effects (Wooldridge, 2009; Pearl, 2012; Cai & Kuroki, 2012; 065 Kuroki & Pearl, 2014; Edwards et al., 2015; Miao et al., 2018; Tchetgen et al., 2020). Studies 066 most closely related to our approach involve inferring confounders using observed proxies, typically 067 based on latent-variable models (Kingma, 2013; Louizos et al., 2017; Kallus et al., 2018). In more 068 complex data scenarios, other methods for inferring hidden confounders have also been developed 069 (Guo et al., 2020; Chu et al., 2021; Ma et al., 2021). This paper focuses on addressing the confounding effect issue in stochastic optimization, providing theoretical guarantees and insights that 071 distinguish it from casual effect literature. 072

The literature on decision-dependent uncertainty in the presence of contextual information is rather 073 sparse (Bertsimas & Kallus, 2020; Bertsimas & Koduri, 2022; Bertsimas & Kallus, 2022), and 074 studies in this area typically rely on the unconfoundedness assumption. Bertsimas & Kallus (2020) 075 consider the impact of decisions on uncertainty for general optimization problems, while Biggs et al. 076 (2021) and Biggs (2022) study personalized pricing problems. Unlike existing literature, which typ-077 ically proceeds under the assumption of no confounding effect, we focuses on the impact when the unconfoundedness assumption is violated and explores strategies to mitigate the confounding 079 effect. This paper investigates the impact of confounding effects in a more generalized decisionmaking model and utilizes proxy feature matrices and matrix-related methods to improve decision 081 performance. Specifically, to address the challenges mentioned earlier, we propose a two-step, semiparametric decision-making framework that integrates matrix completion and non-parametric data-082 083 driven optimization. Matrix completion methods have been extensively studied (Bennett et al., 2007; Cao et al., 2014; Schuler et al., 2016) and can be efficiently combined with causal inference tech-084 niques such as regression and matching (Imbens & Rubin, 2015; Kallus et al., 2018). We employ 085 exponential family matrix completion (Gunasekar et al., 2014) and factorization to infer the confounders matrix. The estimated confounders matrix is then utilized in the downstream weighted 087 sample average approximation (wSAA) framework. Our contributions are as follows: 880

- We extend the research of contextual stochastic optimization problems with endogeneity to scenarios where the unconfoundedness assumption does not hold. We derive a novel stochastic regret bound that quantifies the impact of confounding effects. This bound elucidates how the magnitude of confounding effects correlates with the information content of proxy features regarding the distribution of the uncertainy.
- We propose a novel semi-parametric decision-making framework, as shown in Figure 1, which is motivated by the form of the quantified confounding effect. The proposed method mitigates the inherent difficulty of satisfying unconfoundedness and reduces the confound-ing effect. We derive the stochastic regret bound of our proposed method and theoretically demonstrate its efficiency in reducing the confounding effect. Experiments using both synthetic and real data confirm the effectiveness of our proposed method in mitigating the confounding effect and show its superiority compared to other methods.
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2 CONTEXTUAL OPTIMIZATION MODEL AND CONFOUNDING EFFECT

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2.1 Full- and Partial-Information Models

We consider a stochastic optimization problem where the DM seeks a decision $q \in \mathbb{Q} \subset \mathbb{R}^p$ to maximize a utility function $\pi(q; \mathbf{y})$ that is affected by some decision-dependent uncertainty $\mathbf{y} \in$ $\mathbb{Y} \subset \mathbb{R}^d$. We assume that there exist confounders, denoted by $\mathbf{x} \in \mathbb{X} \subset \mathbb{R}^m$, influencing both the decision and uncertainty. The confounders \mathbf{x} are interpreted as contextual information in the



Figure 1: The structure of the proposed semi-parametric decision-making framework

decision-making scenario. For example, the uncertainty may take the form $\mathbf{y} = f(\mathbf{x}, \mathbf{q}) + \varepsilon$, where $f : \mathbb{R}^m \times \mathbb{R}^p \to \mathbb{R}^d$ is a deterministic function and $\varepsilon \in \mathbb{R}^d$ is a *d*-dimensional random vector. Given confounders $\mathbf{x} = \mathbf{x}$, the decision-making problem can be formulated as a contextual stochastic optimization problem:

[FI-model]
$$\max_{\boldsymbol{q} \in \mathbb{Q}} \mathbb{E} \left[\pi \left(\boldsymbol{q}; \mathbf{y}(\boldsymbol{q}) \right) \mid \mathbf{x} = \boldsymbol{x} \right],$$
(1)

where the expectation is taken with respect to the conditional random variable $\mathbf{y}(q) \mid x$.

Problem (1) requires the knowledge of all confounders and the distribution of $\mathbf{y}(q)$ for each qconditional on x. We refer to it as the Full-Information model (FI-model) and use q_{\star} to denote its optimal solution. Usually, instead of the confounders, only proxy features $\mathbf{z} \in \mathbb{R}^{b}$ can be observed, which are potentially high-dimensional with heterogeneous data types. Worse still, samples of them often contain missing values. Given proxy features $\mathbf{z} = z$, it is natural to approximate the FI-model by the following problem:

[PI-model]
$$\max_{\boldsymbol{q} \in \mathbb{Q}} \mathbb{E} \left[\pi \left(\boldsymbol{q}; \mathbf{y}(\boldsymbol{q}) \right) \mid \mathbf{z} = \boldsymbol{z} \right],$$
(2)

Problem (2) requires only the distribution $\mathbf{y}(q)$ for each q conditional on z. We refer to it as the Partial-Information model (PI-model) and use q^* (different from q_*) to denote the optimal solution. Typically, confounders x contain more information about the uncertain quantity than their proxies z, and the optimal expected utility of the FI-model would be higher than that of the PI-model.

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2.2 NON-PARAMETRIC OPTIMIZATION WITH UNCONFOUNDEDNESS

Although the PI-model does not require knowing the confounders in its entirety, it relies on the distributions of $\mathbf{y}(q) \mid z$. Typically, these distributions are unavailable but can be probed via historical data of the form $\mathbb{D} = \{(z_i, q_i, y_i)\}_{i=1,...,n}$, where z_i , q_i , and y_i are the *i*th historical proxy features, decision, and realized outcomes, respectively. For each data point *i*, we use x_i to denote the underlined true confounders. The problem for the DM is therefore to solve the PI-model based on the sample \mathbb{D} .

Unidentifiability and confounding effect. Ideally, if the available data is of the form $(z_i, y_i(q))$ 148 (i.e., for each z_i , the function $y_i(q)$ is observed), then the PI-model can be identified and solved 149 by the data readily. However, the historical data $\{(z_i, q_i, y_i)\}_{i=1,...,n}$ follow the joint distribution 150 of $(\mathbf{z}, \mathbf{q}, \mathbf{y})$, where the realized uncertainty y_i is the function value $y_i(q_i)$ under the input q_i . The 151 function y(q) and the optimal decision are unidentifiable from the observed data, as the historical 152 decisions and outcomes are confounded. The unidentifiability and confounding effect would lead to 153 sub-optimal decisions. The typical approach to address these two issues simultaneously is to have the 154 following unconfoundedness assumption (also known as exogeneity, ignorability, and conditional 155 independence). 156

157 158 Assumption 1 (Unconfoundedness) For every $q \in \mathbb{Q}$, $\mathbf{y}(q) \perp \mathbf{q} \mid \mathbf{z}$.

Assumption 1 means that the proxy features contain all confounders, which further implies that conditioned on z_i , the historical decision q_i is statistically independent of the uncertainty y_i , or they are as-if random. This assumption also implies that the proxy features include all factors that simultaneously affect both decision and uncertainty. 162 With Assumption 1, the PI-model can be reformulated as 163

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$$\max_{\boldsymbol{q} \in \mathbb{Q}} \mathbb{E}\left[\pi\left(\boldsymbol{q}; \mathbf{y}(\boldsymbol{q})\right) \mid \mathbf{z} = \boldsymbol{z}\right] = \max_{\boldsymbol{q} \in \mathbb{Q}} \mathbb{E}\left[\pi\left(\boldsymbol{q}; \mathbf{y}\right) \mid \mathbf{z} = \boldsymbol{z}, \mathbf{q} = \boldsymbol{q}\right],$$
(3)

165 where the objective function depends on the joint distribution of $(\mathbf{z}, \mathbf{q}, \mathbf{y})$. Therefore, the historical 166 data is sufficient to identify this problem and the confounding effect no longer exists. 167

Now we turn to solve the problem (3) based on the dataset \mathbb{D} . Since the functional form of un-168 certainty is unknown, one popular and effective non-parametric data-driven method is the wSAA 169 approach proposed by Bertsimas & Kallus (2020), which is a variant of the SAA approach with 170 each data point weighted according to the similarity between the current decision-proxy pair and 171 the historical decision-proxy pair. Specifically, the weight assigned to the *i*th data, $w_i(z, q)$, is a 172 function that measures the closeness between vectors (z, q) and (z_i, q_i) . One of the typical weight 173 functions is defined by the k-nearest neighbor (kNN) and presented below. For more weight func-174 tions, please refer to Bertsimas & Kallus (2020). 175

Definition 1 The kNN weight functions are given by

$$w_i(\boldsymbol{z}, \boldsymbol{q}) = \frac{1}{k} \mathbb{1}[(\boldsymbol{z}_i, \boldsymbol{q}_i) \text{ is a } kNN \text{ of } (\boldsymbol{z}, \boldsymbol{q})],$$
(4)

179 where $k = \lfloor cn^{\gamma} \rfloor$, $\gamma \in (0,1)$, c > 0, (z_i, q_i) is a k-nearest neighbor of (z, q) if 180 $|\{i_* \in \{1, ..., N\} \setminus i : dist((z_{i_*}, q_{i_*}), (z, q)) < dist((z_i, q_i), (z, q))\}| < k.$

Adopting the wSAA approach with this weight function, a data-driven PI-model (DDPI-Model) is:

[DDPI-model]
$$\max_{\boldsymbol{q} \in \mathbb{Q}} \check{\mathbb{E}} \left[\pi \left(\boldsymbol{q}; \mathbf{y} \right) \mid \mathbf{z} = \boldsymbol{z}, \mathbf{q} = \boldsymbol{q} \right] = \sum_{i=1}^{n} w_i(\boldsymbol{z}, \boldsymbol{q}) \pi(\boldsymbol{q}; \boldsymbol{y}_i).$$
(5)

185 Let \check{q} denote the optimal data-driven solution for DDPI-model. This paper does not focuses on the 186 computational aspect of problem (5). We however emphasize that \check{q} can be computed in polynomial 187 time (Bertsimas & Kallus, 2020), with efficient algorithms established (Liu & Zhang, 2023). 188

Performance of the DDPI-model. We demonstrate under Assumption 1 that the DDPI-model effectively approximates the PI-model. Given proxy features z, the regret of the DDPI-model is defined as the gap between the optimal expected utility and the expected utility of the DDPI solution \check{q} :

$$\mathcal{R}_{1}(\boldsymbol{z}) = \mathbb{E}\left[\pi\left(\boldsymbol{q}^{*}; \mathbf{y}\right) \mid \boldsymbol{z}, \boldsymbol{q}^{*}\right] - \mathbb{E}\left[\pi\left(\check{\boldsymbol{q}}; \mathbf{y}\right) \mid \boldsymbol{z}, \check{\boldsymbol{q}}\right].$$
(6)

To derive the stochastic bound of this regret, we decompose q into q_1 (affecting the uncertainty dis-194 tribution) and q_2 (influencing the utility function, independent of uncertainty). This decomposition 195 facilitates the proofs and allows for a weaker assumption on q. 196

197 **Assumption 2 (Utility Function)** (i) \mathbb{Q} is a compact set. (ii) For any $y \in \mathbb{Y}$, $q \mapsto \pi(q; y)$ is 198 $L(\boldsymbol{y})$ -Lipschitz continuous on \mathbb{Q} . Moreover, for any $(\boldsymbol{z}, \boldsymbol{q}_1) \in \mathbb{A}$, $\mathbb{E}[L(\boldsymbol{y}) \mid \boldsymbol{z}, \boldsymbol{q}_1] \leq L_1 < \infty$. (iii) 199 For any $q_2 \in \mathbb{Q}$, $(z, q_1) \mapsto \mathbb{E} \left[\pi \left(q_2; \mathbf{y} \right) \mid z, q_1 \right]$ is L_2 -Lipschitz continuous on $\mathbb{Z} \times \mathbb{Q}$. (iv) (z, q_1) has a support $\mathbb{A} \subset [0,1]^{b+p}$, and there exists g > 0 such that $\mathbb{P}\{(\mathbf{z},\mathbf{q}_1) \in B_{\epsilon}(\mathbf{z},\mathbf{q}_1)\} > g\epsilon^{b+p}$ 200 for any $(z, q_1) \in \mathbb{A}$ and $\epsilon > 0$. (v) For any $q_2 \in \mathbb{Q}$ and $(z, q_1) \in \mathbb{A}$, the random variable 201 $\pi(q_2; \mathbf{y}) - \mathbb{E}\left[\pi(q_2; \mathbf{y}) \mid \boldsymbol{z}, \boldsymbol{q}_1\right]$ is sub-Gaussian with variance proxy σ_1^2 independent of $(\boldsymbol{z}, \boldsymbol{q}_1)$ and 202 q_2 . (vi) Conditions (iii)–(v) still hold when proxy features z are replaced by confounders x. 203

204 Conditions (i)-(iii) are standard assumptions in contextual optimization literature (Sadana et al., 205 2024; Bertsimas & McCord, 2019; Lin et al., 2022). Condition (iv) is satisfied for finite support 206 of (\mathbf{z}, \mathbf{q}) . Condition (v) is a technical assumption for bound derivation. Conditions (iv) and (v) 207 align with settings in Bertsimas & McCord (2019) and Rahimian & Pagnoncelli (2023). The last 208 condition parallels conditions (iii), (iv), and (v). Then we have the following result.

Theorem 1 (Stochastic Regret bound of the DDPI-model) Suppose Assumptions 1 and 2 hold, 210 and the samples \mathbb{D} are i.i.d.. Then, under the kNN weight functions (4), for any confidence level 211 $\alpha \in (0,1)$ and $n \ge 2p + 2b$, with probability at least $1 - \alpha$, we have $\mathcal{R}_1(z) \le \xi_{\alpha,p,b}$, where 212

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$$\xi_{\alpha,p,b} = \max\left\{n^{-\frac{1}{2p+2b}}C_1\left(\frac{2p+b}{2p+2b}\log n + C_2\right)^{\frac{1}{2p+2b}}, n^{-\frac{\gamma}{2}}C_3\left(\sqrt{\frac{4p+4b+\gamma p}{2}\log n} + C_4\right)\right\},$$
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 C_1 , C_2 , C_3 and C_4 are constants defined in Appendix A.1 and C_1 , C_2 and C_4 depend on p and b.

Theorem 1 establishes the regret bound of the DDPI-model under the unconfoundedness assumption as $\tilde{O}\left(n^{-\frac{1}{2p+2b}}\right)$ with high probability, with *p* being the decision dimension and *b* the number of proxy features. This result implies that as *n* increases, the regret in (6) approaches zero with high probability, and the convergence rate decreases as the number of proxy features increases. Moreover, the DDPI-model achieves asymptotically optimal performance in estimating the PI-model.

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2.3 UTILITY GAP CAUSED BY CONFOUNDING EFFECT

224 Despite the DDPI-model's effectiveness, real-world scenarios introduce additional complexities. 225 Assumption 1, which posits absence of confounding effects, is usually violated. The discrepancy be-226 tween observed proxy features z and ideal confounders x inevitably introduces confounding effects. 227 In the idealized scenario where confounders x are directly observed, we define the Data-Driven FI-228 model (DDFI-model) as:

[DDFI-model]
$$\max_{\boldsymbol{q} \in \mathbb{Q}} \tilde{\mathbb{E}} \left[\pi \left(\boldsymbol{q}; \boldsymbol{y} \right) \mid \boldsymbol{x}, \boldsymbol{q} \right] = \sum_{i=1}^{n} w_i(\boldsymbol{x}, \boldsymbol{q}) \pi(\boldsymbol{q}; \boldsymbol{y}_i).$$
(7)

Let \tilde{q} denote the optimal solution of the DDFI-model. Given that x contains more information about y compared with its proxy features z, the DDFI-model is expected to outperform the DDPImodel. The confounding effects will cause the performance gap between these models, as shown in the numerical visualization in Section 5.1. Theoretically, we quantify the confounding effect as the utility gap between the FI-model's optimal expected utility and the expected utility from the DDPI-model's data-driven solution \tilde{q} . This 'true' regret of the DDPI-model is expressed as:

$$\mathcal{R}_{2}(\boldsymbol{x}, \boldsymbol{z}) = \mathbb{E}\left[\pi\left(\boldsymbol{q}_{\star}; \mathbf{y}\right) \mid \boldsymbol{x}, \boldsymbol{q}_{\star}\right] - \mathbb{E}\left[\pi\left(\check{\boldsymbol{q}}; \mathbf{y}\right) \mid \boldsymbol{x}, \check{\boldsymbol{q}}\right].$$
(8)

Theorem 2 (Regret Bound Caused by Confounding Effect) Suppose the conditions in Theorem 1 hold. Then, the regret defined in (8) satisfies

$$\mathcal{R}_{2}(\boldsymbol{x},\boldsymbol{z}) \leq \mathcal{R}_{1}(\boldsymbol{z}) + 2\sup_{\boldsymbol{q}} |\mathbb{E}\left[\pi\left(\boldsymbol{q};\boldsymbol{y}\right) \mid \boldsymbol{x},\boldsymbol{q}\right] - \mathbb{E}\left[\pi\left(\boldsymbol{q};\boldsymbol{y}\right) \mid \boldsymbol{z},\boldsymbol{q}\right]|.$$
(9)

Suppose additionally that b = m. Then, for any confidence level $\alpha \in (0,1)$ and $n \ge 2p + 2b$, with probability at least $1 - \alpha$, we have

$$\mathcal{R}_2(\boldsymbol{x}, \boldsymbol{z}) \le \xi_{\alpha, p, b} + 2L_2 \|\boldsymbol{x} - \boldsymbol{z}\|.$$
(10)

248 Theorem 2 provides a theoretical result regarding the confounding effect. The first part of Theorem 2 249 shows that the upper bound of the confounding effect comprises two terms: (i) the DDPI-model's 250 regret, which converges to 0 at $\tilde{O}\left(n^{-\frac{1}{2p+2b}}\right)$ (from Theorem 1); (ii) utility gap between FI- and 251 PI-models uniformly over decision q, which depends on information about y contained in z, and 252 independent of sample size. The second term approaches zero only when z fully captures informa-253 tion in confounders x. The second part of Theorem 2 shows that when the numbers of confounders 254 and proxy features are the same (i.e., b = m), the second term in (9) is expressible as the Euclidean 255 norm ||x - z||. This term is independent of the sample size and will only equal zero when the 256 proxy features are exactly the same as the confounders. Theorem 2 highlights that when the uncon-257 foundedness assumption is violated, the confounding effect leads to sub-optimal performance of the 258 DDPI-model in practical applications.

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3 PROXY MATRIX-BASED DECISION-MAKING FRAMEWORK

262 The confounding effect arises from the discrepancy in predictiveness between proxy features and 263 confounders. Intuitively, the more information about x the proxy features z contain, the tighter 264 the bound in (9) is. This insight motivates our two-step, semi-parametric decision-making frame-265 work. We first estimate the confounders matrix from the proxy matrix using matrix completion and 266 factorization techniques, then make decisions using the wSAA framework based on the inferred 267 confounders. Such matrix-related methods enjoy three advantages. (i) Versatility: Effective in handling high-dimensional, heterogeneous data with missing values. (ii) Compatibility: demonstrated 268 synergy with causal inference methods (Kallus et al., 2018). (iii) Theoretical guarantees: provide 269 rigorous mathematical guarantees.

2703.1STRUCTURE OF PROXY MATRIX271

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272 Let $\overline{Z} = (z_1, ..., z_n)^\top \in \mathbb{R}^{n \times b}$ represent historical proxy features, where *b* is the feature dimension. 273 Denote the current observed feature vector as *z*. We construct $Z = (z_1, ..., z_n, z)^\top \in \mathbb{R}^{(n+1) \times b}$ 274 by appending the row vector z^\top to the bottom of \overline{Z} . Similarly, we obtain $X = (x_1, ..., x_n, x)^\top \in \mathbb{R}^{(n+1) \times m}$ for confounders, with the last row corresponding to current true confounders. 276

Proxy matrix generation. There exists a loading matrix $V \in \mathbb{R}^{m \times b}$ such that the proxy matrix is generated by

$$oldsymbol{Z} \sim \mathbb{P}(oldsymbol{Z}|oldsymbol{A}), \quad oldsymbol{A} = oldsymbol{X}oldsymbol{V} = egin{pmatrix} X_{1,1} & X_{1,2} & \cdots & X_{1,m} \ X_{2,1} & X_{2,2} & \cdots & X_{2,m} \ dots & dots & dots & dots \ dots & dots & dots & dots \ dots & dots & dots \ dots & dots & dots \ dots & dots \ dots & dots \ \dots \ dots \ \dots \$$

For any proxy feature $Z_{i,j}$ (or z_{ij}) with $i \in [n+1]$ and $j \in [b]$, we have $Z_{i,j} \sim \mathbb{P}(\cdot | \sum_{s=1}^{m} X_{i,s} V_{s,j})$. This formulation posits $Z_{i,j}$ as a noisy realization of a linear combination of the *i*th confounders (via distribution $\mathbb{P}(\cdot)$). $V_{s,j}$ quantifies the extent to which the *s*th confounder is proxied by the *j*th feature, with larger values indicating stronger informational content. While we present a linear relationship, this formulation is not restrictive. Nonlinear underlying relationships can be approximated by a linear form in an expanded feature space through Taylor approximation.

3.2 THE TWO-STEP DECISION MAKING

Step 1. M-Estimator for confounders. Based on the observed proxy features matrix Z, we employ M-estimation (Gunasekar et al., 2014) to estimate matrix A based on the proxy matrix:

$$\min_{\|\boldsymbol{A}\|_{\infty} \leq \frac{\gamma}{\sqrt{(n+1)b}}} \sum_{i,j \in \Omega} -\frac{(n+1)b}{|\Omega|} \log \mathbb{P}\left(Z_{i,j}|A_{i,j}\right) + \lambda \|\boldsymbol{A}\|_{\star},\tag{11}$$

where $\|\cdot\|_{\star}$ is the nuclear norm, $\lambda > 0$ is a tuning parameter, and Ω is the subset of indices $[n+1] \times [b]$ for which the proxy features are observed (refer to Assumption 5 for details). We denote the M-estimator as \hat{A} , i.e., the optimal solution of problem (11). Note that a larger λ implies a lower rank of \hat{A} . The constraint is only for technical use and can be ignored in practice. For a sufficiently large \hat{r} , problem (11) is equivalent to the following problem (Kallus & Udell, 2020), which is computationally more tractable:

$$\min_{\boldsymbol{X}\in\mathbb{R}^{(n+1)\times\hat{r}},\boldsymbol{V}\in\mathbb{R}^{\hat{r}\times b}}\sum_{i,j\in\Omega}-\frac{(n+1)b}{|\Omega|}\log\mathbb{P}\left(Z_{i,j}|\sum_{s=1}^{\hat{r}}X_{i,s}V_{s,j}\right)+\frac{\lambda}{2}\|\boldsymbol{X}\|_{F}^{2}+\frac{\lambda}{2}\|\boldsymbol{V}\|_{F}^{2},\quad(12)$$

where $\|\cdot\|_F$ denotes the Frobenius norm, \hat{r} is the estimated rank of X determined by the crossvalidation. The optimal solution $\hat{X} \in \mathbb{R}^{(n+1) \times \hat{r}}$ is equivalent to the left singular matrix of \hat{A} . Thus \hat{X} has orthogonal columns, and any non-singular linear transformation of \hat{X} can serve as a valid estimator of the confounder matrix. For simplicity, we use \hat{X} in subsequent decision making.

Step 2. Decision-making based on estimated confounders. The estimated confounders matrix can be denoted by $\hat{X} = (\hat{x}_1, ..., \hat{x}_n, \hat{x})^\top \in \mathbb{R}^{(n+1) \times \hat{r}}$, where the first *n* rows are the estimated historical confounders (i.e., $\hat{x}_1, ..., \hat{x}_n$) and the last row represents the estimated current confounders (i.e., \hat{x}). Subsequently, we use the estimated confounders matrix and historical data to apply the wSAA framework. The optimization problem can be formulated as:

[PMFI-model]
$$\max_{\boldsymbol{q}\in\mathbb{Q}}\hat{\mathbb{E}}\left[\pi\left(\boldsymbol{q};\boldsymbol{y}\right)\mid\hat{\boldsymbol{x}},\boldsymbol{q}\right] = \sum_{i=1}^{n} w_{i}(\hat{\boldsymbol{x}},\boldsymbol{q})\pi(\boldsymbol{q};\boldsymbol{y}_{i}),$$
(13)

where the weights $w_i(\hat{x}, q)$ for i = 1, ...n is to measure the similarity between the combination of estimated confounders and the decision (i.e., (\hat{x}, q)) and the combination of *i*th estimated historical confounders and historical decision (i.e., (\hat{x}_i, q_i)). Problem (13) involves approximating the DDFImodel using methods based on the proxy matrix, named as the Proxies Matrix-Based DDFI-model (PMFI-model) with optimal decision \hat{q} .

4 THEORETICAL GUARANTEE

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We measure the performance by the difference between the FI-model's optimal expected utility and the expected utility obtained from the data-driven solution of the PMPI-model. This utility gap also represents the regret of the PMPI-model, defined as follows:

$$\mathcal{R}_{3}(\boldsymbol{x}, \hat{\boldsymbol{x}}) = \mathbb{E}\left[\pi\left(\boldsymbol{q}_{\star}; \mathbf{y}\right) \mid \boldsymbol{x}, \boldsymbol{q}_{\star}\right] - \mathbb{E}\left[\pi\left(\hat{\boldsymbol{q}}; \mathbf{y}\right) \mid \boldsymbol{x}, \hat{\boldsymbol{q}}\right].$$
(14)

Before presenting our further results, we require the following technical assumptions.

Assumption 3 (Proxy Generation) There exist functions $h : \mathbb{R} \to \mathbb{R}$ and $G : \mathbb{R} \to \mathbb{R}$ such that *G* is strictly convex and analytic, $\nabla^2 G(u) \ge e^{-\eta |u|} \quad \forall u \in \mathbb{R}$ for some $\eta > 0$, and for any $(i, j) \in [n+1] \times [b]$, the proxy feature $Z_{i,j}$ is drawn from $\mathbb{P}(Z_{i,j}|A_{i,j}) = h(Z_{i,j}) \exp(Z_{i,j}A_{i,j} - G(A_{i,j}))$.

The proxy features can be generated by any distribution in the natural exponential family, like Gaussian, Bernoulli, Binomial, Poisson, and Exponential. The conditions about the function G are also satisfied for these distributions (Gunasekar et al., 2014). Therefore, different types of proxy variables found in practice can be generated through this process.

Assumption 4 (Matrix Conditions) (i) A is of rank r = o(n). (ii) $\alpha_{sp}(A) \triangleq \frac{\sqrt{(n+1)b} \|A\|_{\max}}{\|A\|_F} = \mathcal{O}(1)$. (iii) $\sigma_{\max}(A) = \mathcal{O}(1)$. (iv) $\|\hat{x} - x\|^2 = \mathcal{O}\left(\frac{\|\hat{X} - XB^*\|_F^2}{n}\right)$ where $B^* = \arg\inf_{B \in \mathbb{O}_r} \|\hat{X} - XB\|_F^2$ and $\mathbb{O}_r = \{M \in \mathbb{R}^{r \times r} : M^\top M = I_r\}$ is the set of $r \times r$ orthogonal matrices.

In Assumption 4, the big-O (and small-O) notations are with respect to n and b. $\sigma_{\max}(A)$ is the largest singular value of A. Conditions (i)-(iii) ensure the estimation accuracy of A and the confounders matrix, while condition (iv) guarantees that an accurate estimate of the confounders matrix translates into an accurate estimate of the current confounders.

Assumption 5 (Uniform Observations) Indices in Ω are i.i.d. samples of $Uniform([n + 1] \times [b])$.

This assumption is common for the low-rank structure matrix with missing values (Gunasekar et al., 2014), which means that we observe proxy features follow a uniform sampling model.

To ease analysis, we first consider a special case where confounders are known but observed through noisy one-to-one proxy features. For example, if product quality is a confounder, DMs would use customer ratings as the sole proxy feature. This case also implies that $b = m = \hat{r}$ and $V = I_m$.

Theorem 3 (Regret Bound with One-to-One Realization of Proxy) Suppose Assumptions 2-5 hold, $Z_{i,j} - g(X_{i,j})$ is sub-Gaussian with variance proxy σ_2^2 , and $|\Omega| > c_0 rm \log m$. Let $\lambda = 2c_1\sigma_2\sqrt{(n+1)m}\sqrt{\frac{rm \log m}{|\Omega|}}$. Then, under the kNN weight functions (4), for any $0 < \alpha < 1 - c_2e^{-c_3\log m}$ and $n \ge 2p + 2m$, with probability at least $1 - \alpha - c_2e^{-c_3\log m}$, we have

$$\mathcal{R}_3(\boldsymbol{x}, \hat{\boldsymbol{x}}) \le \xi_{\alpha, p, m} + \zeta_{m, r},\tag{15}$$

where $g(\mathbf{X}) = \nabla G(\mathbf{X}) \in \mathbb{R}^{(n+1) \times b}$, $\zeta_{m,r} \triangleq \frac{c_4 \alpha_{sp}(\mathbf{A}) \sigma_{\max}(\mathbf{A}) \sigma_2}{e^{-2\eta \|\mathbf{A}\|_{\max}}} \sqrt{\frac{r^3 m^2 \log m}{|\Omega|}}$, c_0 , c_1 , c_2 , c_3 are positive constants and c_4 is a constant defined in Appendix A.2.

Theorem 3 states that when there is a one-to-one correspondence between the confounders and proxy features, the regret is $\tilde{O}\left(n^{-\frac{1}{2p+2m}} \bigvee \sqrt{\frac{r^3m^2\log m}{|\Omega|}}\right)$ with high probability. As $r \ll n$ and the number of proxy features m is fixed, this regret will converge to 0 as the sample size $n \to \infty$ and the support satisfies $\frac{r^3m^2\log m}{|\Omega|} \to 0$. To ensure the regret's convergence, the number of missing values in the proxy features should not explode with n. As the dimension of the proxy features is fixed (b = m), the DMs can enhance the model's performance by increasing the sample size. Moreover, a greater number of confounders requires a larger sample to achieve improved performance.

Theorem 4 (Regret Bound of the PMFI-model) Suppose Assumptions 2-5 hold. Then, under the kNN weight functions (4), we have

$$\mathcal{R}_{3}(\boldsymbol{x}, \hat{\boldsymbol{x}}) \leq \mathcal{R}_{1}(\hat{\boldsymbol{x}}) + 2\sup_{\boldsymbol{q} \in \mathbb{Q}} \left| \mathbb{E} \left[\pi\left(\boldsymbol{q}; \mathbf{y}\right) \mid \boldsymbol{x}, \boldsymbol{q} \right] - \mathbb{E} \left[\pi\left(\boldsymbol{q}; \mathbf{y}\right) \mid \hat{\boldsymbol{x}}, \boldsymbol{q} \right] \right|.$$
(16)

378 Suppose additionally that $\hat{r} = m$, $\forall (i, j)$, $Z_{i,j} - g(X_{i,j})$ is sub-Gaussian with variance proxy σ_2^2 , $|\Omega| > c_0 r b \log b$ and $\lambda = 2c_1 \sigma_2 \sqrt{(n+1)b} \sqrt{\frac{r b \log b}{|\Omega|}}$. Then, for any $0 < \alpha < 1 - c_2 e^{-c_3 \log b}$ and $n \ge 2p + 2m$, with probability at least $1 - \alpha - c_2 e^{-c_3 \log b}$, we have 379 380 381

$$\mathcal{R}_3(\boldsymbol{x}, \hat{\boldsymbol{x}}) \le \xi_{\alpha, p, b} + \varphi_{b, r},\tag{17}$$

where $\varphi_{b,r} \triangleq \frac{c_5 r \zeta_{b,r}}{\sigma_{\min}(\hat{A})}$ and c_5 is a constant defined in Appendix A.2.

386 The first term of (16) is due to the limitations of the non-parametric decision approach, which is 387 analogous to the regret defined in (6), with estimated confounders \hat{x} replacing proxy features z. 388 This term is bounded by $\tilde{O}\left(n^{-\frac{1}{2p+2\hat{r}}}\right)$. Given that $\hat{r} < b$, $\mathcal{R}_1(\hat{x})$ converges faster than $\mathcal{R}_1(z)$ in (9). As n and b increase, \hat{A} approaches the true matrix, indicating that \hat{x} captures confounder 389 390 391 and uncertainty information more accurately than z. Consequently, the second term in (16) caused by the data generating process is expected to be smaller when conditioned on \hat{x} versus z. In the 392 second part of Theorem 4, when $\hat{r} = m$ (the estimated number of confounders equals the true 393 value), $\varphi_{b,r}$ in (17) is $\mathcal{O}\left(\sqrt{\frac{r^5b^2\log b}{|\Omega|}}\right)$. This term converges to 0 as $\frac{r^5b^2\log b}{|\Omega|} \to 0$ when $n \to \infty$ or $b \to \infty$. We can also interpret the expression $\frac{|\Omega|}{r^5b^2\log b}$ as the quality of proxy features, where 394 395 396 higher quality leads to better model performance and lower regret. Thus, the regret in (17) is upper 397 bounded by $\tilde{\mathcal{O}}\left(n^{-\frac{1}{2p+2m}} \bigvee \sqrt{\frac{r^5b^2 \log b}{|\Omega|}}\right)$. This bound significantly improves upon (10) in two key 398 aspects: (i) convergence: our bound is convergent, whereas (10) reaches zero only under perfect 399 400 confounder-proxy alignment; (ii) controllability: the regret can be reduced by adjusting n and b, 401 offering practical avenues for improvement.

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5 NUMERICAL EXPERIMENTS

405 In our synthetic and real data experiments, we take the classic joint inventory and pricing prob-406 lem as the contextual stochastic optimization example for evaluation. This problem simultaneously 407 optimizes product prices and order quantities to maximize profit, with pricing decisions directly 408 impacting uncertain demand. The problem formulation is detailed in Appendix B, while dataset 409 specifications are provided in Appendix C.

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5.1 VISUALIZATIONS OF THE UTILITY GAP REDUCTION

412 We first visualize the confounding effect by comparing the performance (i.e., profit) of the DDFI-413 model against DDPI-models with varying dimensions of proxy features, based on synthetic datasets. 414 Figure 2 shows a significant gap between the average out-of-sample performance of the DDPI-model 415 and the DDFI-model, regardless of the number of proxy features b and weight functions (kNN and 416 random forest). This gap represents the discrepancy in predictive capability between proxy features 417 and confounders, effectively quantifying the utility gap induced by confounding effects. While 418 Figure 2 suggests that DMs can partially mitigate confounding effects by adjusting the dimension of 419 proxy features, the impact of this approach is still limited.

420 We also visualize the efficacy of the proposed solution method in mitigating confounding effect. We 421 implement our proposed semi-parametric decision-making framework across various proxy feature 422 numbers (b = 50, 100, 500) and assess the out-of-sample performance in Figure 3. The dimension of 423 the estimated confounders is determined through cross-validation. The PMFI-model is shown to sig-424 nificantly improve out-of-sample performance, irrespective of the dimension of proxy features used. 425 It aligns with our theoretical analysis in Theorem 4. Specifically, it supports our hypothesis that our proposed PMPI-model, leveraging M-estimation techniques, extracts more accurate confounder 426 information and thus enhances demand prediction accuracy and decision-making quality. 427

428 5.2 AN REAL-WORLD RETAILING APPLICATION

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We test the proposed framework on sales data from AEON, which is one of the largest retail compa-430 nies in Japan. In the main text, we present the results using data from a specific store. In Appendix 431 C, we further demonstrate the experimental outcomes with other stores' datasets to illustrate the ro-



472 Confounders learning: (ii) decision-making using wSAA. We employ three representation
474 learning methods to learn confounders from proxy features: (a) Principal Components
475 Analysis (PCA); (b) Balancing Neural Network (BNN) (Johansson et al., 2016); (c) Varia476 tional Autoencoders (VAEs) (Kingma, 2013; Louizos et al., 2017).

All hyperparameters are tuned via cross-validation. Table 1 presents the out-of-sample performance
comparison across varying proxy feature dimensions. We consider evaluation metrics: out-ofsample profit and decision accuracy, measured by the mean square error (MSE) between the resulting
inventory decisions and the actual demand. Our semi-parametric solution methods (PMFI-RF and
PMFI-kNN) outperform benchmark methods in terms of out-of-sample profit and decision accuracy,
underscoring the efficacy of matrix-related methods in confounder estimation and their successful
integration with the wSAA framework.

Figure 4 illustrates the close alignment between resulting inventory decisions and actual demands
 for products in the test set. This demonstrates our method's effectiveness in extracting confounder
 information for decision-making. Figure 5 showcases the asymptotic properties of PMFI-RF and

Method	Out-0	f-sample b=292	profit b=438	Avg	Decision accuracy (MSE, <i>b</i> =438)
FPTO-OLS	14.17	18.12	10.86	14.38	2149.78
FPTO-LASSO	10.55	16.15	16.10	14.27	456.36
FPTO-RF	20.04	20.49	21.22	20.87	405.80
FPTO-kNN	18.72	18.00	18.04	18.25	295.80
FPTO-DNNs	17.35	18.58	18.72	18.22	489.73
LASSO-RF	12.83	11.39	17.23	13.82	572.74
LASSO-kNN	12.76	9.94	11.82	11.51	358.54
KNOCKOFF-RF	17.35	17.45	17.81	17.54	473.49
KNOCKOFF-kNN	19.87	19.42	19.81	19.56	409.18
DDPI-RF	16.10	16.68	17.85	16.88	634.85
DDPI-kNN	17.77	16.92	16.98	17.22	345.38
PCA-RF	18.72	20.06	22.18	20.32	424.30
PCA-kNN	16.53	16.31	20.83	17.89	326.75
BNN-RF	21.64	20.69	20.46	20.93	634.85
BNN-kNN	16.68	16.44	18.23	17.12	308.90
VAEs-RF	15.14	18.66	17.97	17.26	263.85
VAEs-kNN	4.60	8.50	7.83	6.98	443.85
PMFI-RF	22.75	22.73	27.04	24.17	218.18
PMFI-kNN	19.01	19.59	20.38	19.66	278.61

Table 1: Out-of-sample performance comparison: PMFI Models vs. Benchmarks

PMFI-kNN models. We observe the convergence of out-of-sample profit as the number of observed samples increases, aligning with our theoretical analysis in Theorem 4. We also observe that the out-of-sample performance closely approximates the underlying optimal level even with very small sample sizes. This suggests that our solution method demonstrates strong robustness in small-sample scenarios. Additionally, Figure 5 depicts the convergence of optimal order quantity decisions towards actual demand under current pricing decisions as the number of observations increases.







Figure 5: Performance of the PMFI-model: Out-of-sample profit and decision accuracy

2000 2250

500 750 1000

1250 1500 1750 2000

Training sample size

6 CONCLUSION

1000 1250

Training sample size

This paper introduces a semi-parametric decision-making framework designed to alleviate the inevitable confounding effects present in contextual stochastic optimization problems characterized
by endogeneity. Both theoretical and experimental results validate that the proposed methodology
effectively mitigates the repercussions arising from the unmet assumption of unconfoundedness.
Furthermore, our developed solution framework demonstrates superior performance in practical applications compared to conventional and state-of-the-art methods through synthetic and real datasets.

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