

On the Reliability of Psychological Scales on Large Language Models

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Abstract

Recent research has extended beyond assessing the performance of Large Language Models (LLMs) to examining their characteristics from a psychological standpoint, acknowledging the necessity of understanding their behavioral characteristics. The administration of personality tests to LLMs has emerged as a noteworthy area in this context. However, the suitability of employing psychological scales, initially devised for humans, on LLMs is a matter of ongoing debate. Our study aims to determine the reliability of applying personality assessments to LLMs, explicitly investigating whether LLMs demonstrate consistent personality traits. Analyzing responses under 2,500 settings reveals that various LLMs show consistency in responses to the Big Five Inventory, indicating a high degree of reliability. Furthermore, our research explores the potential of gpt-3.5-turbo to emulate diverse personalities and represent various groups—a capability increasingly sought after in social sciences for substituting human participants with LLMs to reduce costs. Our findings reveal that LLMs have the potential to represent different personalities with specific prompt instructions.

1 Introduction

The recent emergence of Large Language Models (LLMs) marks a significant advancement in the field of Artificial Intelligence (AI), showcasing its abilities in various natural language processing tasks, including text translation (Jiao et al., 2023), sentence revision (Wu et al., 2023), program repair (Fan et al., 2023), and program testing (Deng et al., 2023). Furthermore, LLM applications extend beyond computer science, enhancing fields such as clinical medicine (Cascella et al., 2023), legal advice (Deroy et al., 2023), and education (Dai et al., 2023). Currently, LLMs are catalyzing a paradigm shift in human-computer interaction, revolutionizing how individuals engage with compu-

tational systems. With the integration of LLMs, computers have transcended their traditional role as tools to become assistants, establishing a symbiotic relationship with users. Thus, the focus of research extends beyond assessing LLM performance to understanding their behaviors from a psychological perspective. Huang et al. (2024) highlights the significance of psychological analysis on LLMs in developing AI assistants that are more human-like, empathetic, and engaging. Such analysis also plays a crucial role in identifying potential biases or harmful behaviors through the understanding of the decision-making processes of LLMs.

In this context, personality tests aimed at quantifying individual characteristics have gained popularity recently (Safdari et al., 2023; Bodroza et al., 2023; Huang et al., 2024). However, the applicability of psychological scales, initially designed for humans, to LLMs has been contested. Critics argue that LLMs lack consistent and stable personalities, challenging the direct transfer of these scales to AI agents (Song et al., 2023; Gupta et al., 2023; Shu et al., 2023). The essence of this debate lies in the **reliability** of these scales when applied to LLMs. “Reliability” in psychological terms refers to the consistency and stability of results derived from a psychological scale. Evaluating reliability in LLMs differs from its assessment in humans since LLMs demonstrate a heightened sensitivity to input variations compared to humans. For example, humans generally provide consistent responses to questions regardless of their order, while LLMs might yield different answers due to varied contextual inputs. Although consistent results can be obtained from an LLM by querying single items with a zero-temperature parameter setting, such responses are likely to vary under different input conditions. Therefore, our study first systematically investigates the reliability of LLMs on psychological scales under varying conditions, including instruction templates, item rephrasing, language, choice

084 labeling, and choice order. Through analyzing the
085 distribution of all 2,500 settings, we find that vari-
086 ous LLMs demonstrate sufficient reliability on the
087 Big Five Inventory.

088 Additionally, our study further explores whether
089 instructions or contexts can influence the distri-
090 bution of personality results. We seek to an-
091 swer whether LLMs can replicate responses of
092 diverse human populations, a capability increas-
093 ingly sought after by social scientists for substi-
094 tuting human participants in user studies (Dillion
095 et al., 2023). However, this topic remains contro-
096 versial (Harding et al., 2023), warranting thorough
097 investigation. In particular, we employ three ap-
098 proaches to affecting the personalities of LLMs,
099 from low directive to high directive: (1) by creating
100 a specific environment, (2) by assigning a predeter-
101 mined personality, and (3) by embodying a char-
102 acter. Firstly, recent research by Coda-Forno et al.
103 (2023) demonstrates the impact of a sad/happy con-
104 text on LLMs’ anxiety levels. Following this work,
105 we conduct experiments to assess LLM’s person-
106 ality within these varied emotional contexts. Sec-
107 ondly, we assign a specific personality for LLM,
108 drawing upon existing literature that focuses on
109 changing the values of LLMs (Santurkar et al.,
110 2023). Thirdly, inspired by Deshpande et al. (2023),
111 which investigates the assignment of a persona to
112 ChatGPT for assessing its tendency towards offen-
113 sive language and bias, we instruct the LLM to
114 embody the characteristics of a predefined char-
115 acter and measure the resulting personality. Our
116 findings indicate that gpt-3.5-turbo can repre-
117 sent various personalities in response to specific
118 prompt adjustments.

119 The contributions of this study are as follows:

- 120 • This study is the first to conduct a systematic
121 analysis of the reliability of psychological scales
122 on LLMs, focusing on five distinct factors.
- 123 • Our research contributes to the field of social sci-
124 ence by demonstrating the potential of LLMs to
125 simulate diverse human populations accurately.
- 126 • We have developed a framework for assessing
127 the reliability of psychological scales on LLMs,
128 which paves the way for future research to vali-
129 date a broader range of scales on various LLMs.

130 We will make our experimental results and the cor-
131 responding code available to the public upon pub-
132 lication¹, promoting transparency and facilitating

¹For reviewers, please see the supplementary materials.

further research in this domain. 133

2 Preliminaries 134

2.1 Personality Tests 135

136 Personality tests are instruments designed to quan-
137 tify an individual’s character, behavior, thoughts,
138 and emotions. A prominent model for assessing
139 personality is the five-factor model, *OCEAN* (Open-
140 ness, Conscientiousness, Extraversion, Agreeable-
141 ness, Neuroticism), also known as the Big Five
142 personality traits (John et al., 1999). Other no-
143 table models include the Myers-Briggs Type In-
144 dicator (MBTI) (Myers, 1962) and the Eysenck
145 Personality Questionnaire (EPQ) (Eysenck et al.,
146 1985), each based on distinct trait theories. Ex-
147 tensive research has demonstrated these models’
148 effectiveness (*i.e.*, reliability and validity) in hu-
149 man subjects. However, the application of these
150 tests to LLMs remains a topic of debate.

2.2 Reliability and Validity of Scales 151

152 In psychometrics, the concepts of reliability and
153 validity are crucial for evaluating the quality and
154 effectiveness of psychological scales and tests. **Re-**
155 **liability** refers to the consistency and stability of
156 the results obtained from a psychological test or
157 scale. There are various types of reliability; two
158 common ones are *Test-Retest Reliability* and *Inter-*
159 *nal Consistency Reliability*. *Test-Retest Reliability*
160 assesses the stability of a test over time (Guttman,
161 1945) while *Internal Consistency Reliability* checks
162 how well the items within a test measure the same
163 concept or construct (Cronbach, 1951). **Validity**
164 is how well a test measures what it should mea-
165 sure. Researchers usually consider different types
166 of validity, such as *Construct Validity* and *Criterion*
167 *Validity* (Safdari et al., 2023). Being the most sig-
168 nificant type of validity, *Construct Validity* refers to
169 how well a scale measures the theoretical construct
170 it is supposed to measure. *Construct validity* is
171 often demonstrated through correlations with other
172 measures that are theoretically related (*Convergent*
173 *Validity*) and not correlated with measures that are
174 theoretically unrelated (*Divergent Validity*) (Mes-
175 sick, 1998). *Criterion Validity* assesses how well
176 one measure predicts an outcome based on another
177 measure (Clark and Watson, 2019). It is often split
178 into *Concurrent Validity*, when the scale is com-
179 pared to an outcome that is already known at the
180 same time the scale is administered; and *Predictive*
181 *Validity* when the scale is used to predict a future

Template	Details
T1	You can only reply from 1 to 5 in the following statements. Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS
T2	Now I will briefly describe some people. Please read each description and tell me how much each person is like you. Write your response using the following scale: LEVEL_DETAILS Please answer the statement, even if you are not completely sure of your response. ITEMS
T3	Given the following statements of you: ITEMS Please choose from the following options to identify how accurately this statement describes you. LEVEL_DETAILS
T4	Here are a number of characteristics that may or may not apply to you. Please rate your level of agreement on a scale from 1 to 5. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS
T5	Here are a number of characteristics that may or may not apply to you. Please rate how much you agree on a scale from 1 to 5. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS

Table 1: Details of different versions of instructions.

outcome (Barrett et al., 1981). While reliability is a necessary but insufficient condition for validity, validity inherently necessitates reliability. Consequently, assessing the reliability of scales forms the foundational step in evaluating the personality traits of LLMs and thus constitutes the primary focus of this study.

3 The Reliability of Scales on LLMs

This section focuses on evaluating the reliability of psychological scales applied to LLMs. We first introduce the framework established for assessing the stability of responses generated by LLMs. Subsequently, we show the findings, including both visual and quantitative data.

3.1 Framework Design

The consistency of responses from LLMs is predominantly determined by their input (Hagendorff, 2023). To assess the reliability of LLMs, it is crucial to examine their responses across varying input conditions. In this study, we propose to deconstruct a query into five distinct factors for a comprehensive analysis: (1) the nature of the instruction, (2) the specific items in the scale, (3) the language used, (4) the labeling of choices, and (5) the order in which these choices are presented.

(1) Instruction Given that LLMs exhibit sensitivity to variations in prompt phrasing, as observed by Bubeck et al. (2023), and Gupta et al. (2023) highlighted that LLMs demonstrate differing personalities under varying prompting instructions, we need to evaluate the influence of different instructions. To this end, we analyze the performance of five distinct prompt templates: T1 as applied in Huang et al. (2024), T2 as used by

Miotto et al. (2022), T3 suggested by Jiang et al. (2022), and T4 and T5 both identified in Safdari et al. (2023). Details of prompts are listed in Table 1, where LEVEL_DETAILS denotes the definition of each level and ITEMS contains the items to be rated by LLMs. Notably, our selection covers all three templates investigated by Gupta et al. (2023).

(2) Item The training data for LLMs likely include items from publicly available personality tests. Consequently, LLMs may develop specific response patterns to these scales during pre-training or instructional tuning phases. In line with previous research that examines LLM performance (Coda-Forno et al., 2023; Bubeck et al., 2023), we rephrase the items in the scale to ensure their novelty to the model. A critical aspect of this evaluation is determining if LLMs consistently respond to different paraphrases of the same item, which would indicate comprehension of the instruction and the ability to provide independent ratings rather than merely recalling training data. To this end, we employ GPT-4 to rephrase the items and manually assess whether there are instances of duplicated sentences and if the rewritten sentences maintain their semantic meaning. This process results in five distinct versions of the items, including the original set.

(3) Language Considering the observed performance disparities among languages in LLMs (Lai et al., 2023; Wang et al., 2023a), coupled with the documented regional variations in personalities (Giorgi et al., 2022; Rentfrow et al., 2015; Krug and Kulhavy, 1973), we are motivated to assess LLMs’ personalities across different languages. Consequently, we extend our examination to include nine more languages, namely Chinese

(Zh), Spanish (Es), French (Fr), German (De), Italian (It), Arabic (Ar), Russian (Ru), Japanese (Ja), and Korean (Ko), using the English version as a basis. The translation of the instructions and items (including all the variants) from English into the target languages is conducted using Google Translate² and DeepL³. To ensure translation quality, we randomly sample part of these machine-translated outputs and manually review and verify the correctness (but may not ensure fluency). Our selection of ten languages includes different language families/groups and various character sets.

(4) Choice Label Liang et al. (2023) demonstrated that LLMs exhibit sensitivity to the formatting of choice labels, such as “1, 2” or “A, B.” Our study extends this investigation to include the impact of various choice label formats. Specifically, we examine five formats: (1) lowercase Latin alphabets (e.g., “a, b”), (2) uppercase Latin alphabets (e.g., “A, B”), (3) lowercase Roman numerals (e.g., “i, ii”), (4) uppercase Roman numerals (e.g., “I, II”), and (5) Arabic numerals (e.g., “1, 2”).

(5) Choice Order The order of choices may impact the responses of LLMs, as these models are sensitive to the order of presented examples (Zhao et al., 2021). To account for this, we introduce two ordering methods: (1) an ascending scale where “1” denotes strong disagreement and “7” indicates strong agreement, and (2) a descending scale where “1” signifies strong agreement and “7” denotes strong disagreement.

By integrating the five specified factors, we obtain $5 \times 5 \times 10 \times 5 \times 2 = 2500$ distinct configurations. Traditional frameworks often vary only one factor at a time while keeping others constant, potentially leading to insufficient observation and restricted generalizability of their findings. Our approach, however, systematically examines every possible combination of these factors, aiming for more comprehensive and universally applicable conclusions.

3.2 Experimental Results

Our experiments utilize the Big Five Inventory (BFI) (John et al., 1999). The BFI comprises 44 items, each rated on a five-point Likert scale. This inventory is a widely-recognized and publicly available instrument for assessing personality

traits, commonly known as the Five Factor Model or *OCEAN*. Subscales of BFI include (the number of items for each subscale is specified in parentheses): (1) *Openness to experience (O)* (10) is characterized by an individual’s willingness to try new things, their level of creativity, and their appreciation for art, emotion, adventure, and unusual ideas. (2) *Conscientiousness (C)* (9) refers to the degree to which an individual is organized, responsible, and dependable. (3) *Extraversion (E)* (8) represents the extent to which an individual is outgoing and derives energy from social situations. (4) *Agreeableness (A)* (9) measures the degree of compassion and cooperativeness an individual displays in interpersonal situations. (5) *Neuroticism (N)* (8) evaluates whether an individual is more prone to experiencing negative emotions like anxiety, anger, and depression or whether the individual is generally more emotionally stable and less reactive to stress. Overall results are derived by calculating the mean score for each subscale.

Given its leading-edge capabilities in conversational AI and its extensive user base, we have chosen ChatGPT as our primary language model (LLM) for evaluation. For our experiments, we utilize GPT models⁴ and Gemini⁵ via their official APIs, with the temperature parameter set to zero. This section shows the results of gpt-3.5-turbo due to page limit. The results of gpt-4 can be found in §A in the appendix. To introduce more significant variability into the input data for the LLM, we randomized the order of the items in the scale, submitting between 17 to 27 items simultaneously (equivalent to $44/2 \pm 5$). This methodology is crucial to ascertain whether LLMs consistently produce reliable outputs, regardless of the items’ positions within the given context. In each setting outlined in §3.1, we evaluate the LLM using these randomization techniques, yielding a total of 2,500 data points. Each data point is a five-dimensional vector representing the *OCEAN* scores.

Visualization Results are then projected onto a two-dimensional space for visualization, as illustrated in Fig. 1. The projection matrix is derived from a PCA process of projecting all grids ranging from 1 to 5 from a five-dimensional to a two-dimensional space. The region delineated by our figures precisely encompasses all these projected

²<https://translate.google.com/>

³<https://www.deepl.com/en/translator>

⁴<https://platform.openai.com/docs/models>

⁵https://ai.google.dev/tutorials/python_quickstart

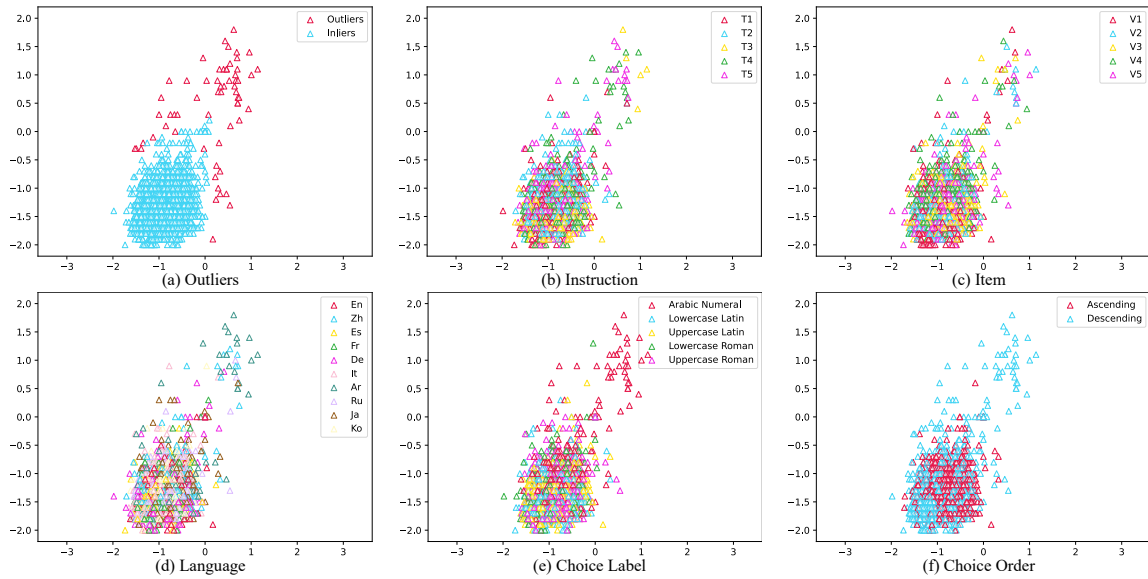


Figure 1: Visualization of all data points regarding different factors, marked in distinct colors.

347 grids, which means the space comprises all possible values obtained from a BFI test. We can
 348 make the following observations: (1) The majority
 349 of data points are concentrated in the lower-left
 350 region, with 61 outliers ($< 2.5\%$) located in the
 351 upper-right area. Outliers are detected by a DB-
 352 SCAN method with $\text{eps} = 0.3$ and $\text{minPt} = 20$.
 353 (2) Overall, no significant influence of any factor
 354 on the results is observed, indicating a similar
 355 distribution across all factors. (3) Nearly all outliers
 356 correspond to settings with an Arabic numeral
 357 choice label, descending choice order, and Arabic
 358 and Chinese languages, suggesting a potential
 359 lower comprehension ability in these languages.
 360

361 **Quantitative Analysis** Firstly, we compared the
 362 means of data points using a specific factor with
 363 other data points. For example, we can check
 364 whether there are significant differences in means
 365 between data points using English and those using
 366 other languages. According to Table 4, the
 367 majority of factors do not exhibit significant differences
 368 when compared with others. Out of 135
 369 comparisons (27 factors across 5 dimensions), only
 370 7 demonstrate a difference exceeding 0.15. Furthermore,
 371 we calculate the standard deviations for the
 372 five dimensions and compare them with recorded
 373 human norms (Srivastava et al., 2003). In the
 374 OCEAN dimensions, gpt-3.5-turbo records standard
 375 deviations of 0.3, 0.3, 0.4, 0.3, and 0.4, respectively,
 376 while the crowd data show a higher variability with
 377 0.7, 0.7, 0.9, 0.7, and 0.8. These find-

378 ings suggest that gpt-3.5-turbo demonstrates a
 379 consistent performance across different perturbations,
 380 and it is more deterministic compared to the
 381 broader variability observed in the crowd data.

3.3 Test-Retest Reliability

382 As introduced in §2.2, Test-Retest Reliability
 383 is another key measure, reflecting the stability of
 384 results over time. Since OpenAI periodically
 385 updates the gpt-3.5-turbo, to evaluate this reliability,
 386 we call the API biweekly, starting from mid-
 387 September 2023. Our analysis includes two primary
 388 versions of the gpt-3.5-turbo-0613 and the
 389 gpt-3.5-turbo-1106. The results, specifically
 390 focusing on the BFI, are illustrated in Fig. 2.
 391 The analysis indicates no significant variation
 392 attributable to model updates during this period,
 393 showing a high level of reliability.
 394

Findings 1: Given that the responses are not
 random and exhibit stability against various perturbations
 as well as over time, gpt-3.5-turbo demonstrates
 satisfactory levels of *Internal Consistency Reliability*
 and *Test-Retest Reliability* on the BFI.

4 Representing Diverse Groups

395
 396 Our focus shifts from assessing the default personalities
 397 of LLMs to evaluating their contextual steerability.
 398 This involves investigating whether the personality
 399 distribution depicted in Fig. 1 can
 400

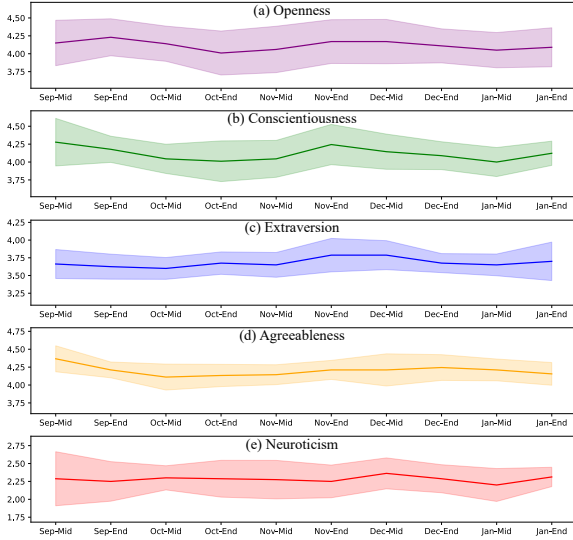


Figure 2: Biweekly measurements starting from mid-September 2023 of the BFI on gpt-3.5-turbo. The shadow represents the standard deviation ($\pm Std$).

be modified through specific instructions or contextual cues. Researchers in the social sciences are exploring the potential of substituting human subjects with LLMs to reduce costs. Our research helps by offering valuable insights into the capabilities of LLMs to accurately represent diverse human populations. Furthermore, the ability of LLMs to exhibit a range of personalities is essential, considering the growing demand for AI assistants with tailored stylistic attributes. We propose three strategies: (1) low directive, which involves creating an environment; (2) moderate directive, entailing the assignment of a personality; and (3) high directive, which encompasses the embodiment of a character.

4.1 Approaches

Creating an Environment Coda-Forno et al. (2023) has demonstrated the capability to induce increased levels of anxiety in LLMs through the incorporation of sad or anxious narratives. Building on this finding, our study introduces both negative and positive environmental contexts to LLMs before conducting the personality test. In line with previous studies on LLMs’ emotion appraisals (Huang et al., 2023), our methodology in the negative condition involves instructing the LLM to generate narratives encompassing emotions such as anger, anxiety, fear, guilt, jealousy, embarrassment, frustration, and depression. Conversely, in the positive condition, the LLM is prompted to create stories that evoke emotions like calmness, relaxation, courage, pride, admiration, confidence,

fun, and happiness.

Assigning a Personality We employ the three approaches proposed by Santurkar et al. (2023) to assign a specific personality (denoted as \mathcal{P}) to the LLM: (1) Question Answering (QA): This approach involves presenting personalities through multiple-choice questions, with \mathcal{P} specified through an option at the end of the prompt. (2) Biography (BIO): Here, the LLM is prompted to generate a brief description of its personality, which we use to assign \mathcal{P} , incorporating this description directly into the prompt. (3) Portray (POR): This technique explicitly instructs the LLM to be \mathcal{P} . To enhance the LLM’s comprehension of \mathcal{P} , we adopt a methodology inspired by the Chain-of-Thought (CoT) approach (Wei et al., 2022). The approach aims to instruct the model to articulate characteristics associated with \mathcal{P} before engaging in the personality test. In selecting \mathcal{P} , we aim to diverge as much as possible from the default distribution. This involves examining every maximum and minimum value across each personality dimension. For instance, a \mathcal{P} that maximizes “Openness” is considered more adventurous and creative. Consequently, we identify ten distinct personality profiles for our analysis.

Embodying a Character Recent studies (Zhuo et al., 2023; Deshpande et al., 2023) have explored the induction of toxic content generation in ChatGPT by simulating the speech patterns of historical or fictional figures. Additionally, research has explored the capacity of LLMs to adopt distinct characters (Wang et al., 2023c; Shao et al., 2023) and examined the consistency of LLMs’ personalities with these characters Wang et al. (2023b). Building upon this line of research, our study concentrates on instructing LLMs to fully represent a specific character, referred to as \mathcal{C} . To assign \mathcal{C} , we first prompt the LLM with only the character’s name. We then extend this approach using the CoT methodology, providing the LLM with detailed experiences attributed to \mathcal{C} . For the selection of \mathcal{C} , we include a diverse range of heroes and villains from both fictional and real-world contexts, detailing 16 characters in Table 7 in the Appendix. Table 2 displays the prompts for each of the three approaches.

4.2 Results

To facilitate a comparative analysis with the results in §3.2 (referred to as “default” in this section), we apply the BFI on gpt-3.5-turbo with the same

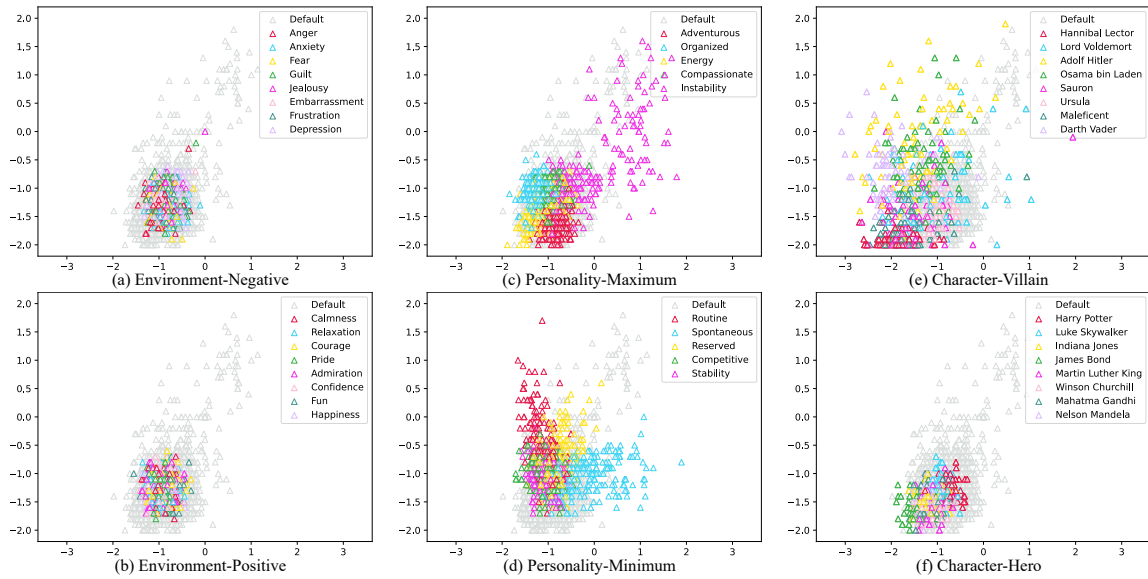


Figure 3: Visualization of all data points of different choices, marked in distinct colors.

482 settings. For each method, we vary factors (keep-
 483 ing language fixed to English) to generate approx-
 484 imately 2,500 data points, aligning with the size
 485 used for the default data. These data are then pro-
 486 jected into a two-dimensional space and visualized
 487 alongside the default data in Fig. 3. The results
 488 yielded several insights: (1) The distribution of
 489 personality outcomes, obtained by altering the at-
 490 mosphere of the conversation, closely aligns with
 491 the default distribution. This suggests that environ-
 492 mental changes do not significantly alter the LLM’s
 493 personality traits. (2) When different personalities
 494 are assigned to gpt-3.5-turbo, it demonstrates a
 495 capacity to reflect diverse human characteristics,
 496 indicated by the diverged distribution patterns for
 497 various personalities from the default. Moreover,
 498 by simultaneously maximizing and minimizing spe-
 499 cific personality dimensions, we observe that the
 500 distributions of the extremities of each dimension
 501 are positioned on opposite ends. For example, the
 502 red points in Fig. 3(c) and Fig. 3(d) mark the high
 503 and low *Openness*. A clearer comparison for each
 504 dimension can be found in Fig. 8 in the appendix.
 505 This confirms that gpt-3.5-turbo effectively dis-
 506 tinguishes between each BFI dimension’s high and
 507 low values. (3) Assigning various characters to
 508 the LLM reveals its ability to represent a broader
 509 spectrum of human populations, as indicated in
 510 Fig. 3(e). However, the representation of heroic
 511 characters shows a distribution pattern similar to
 512 the default. We hypothesize that this similarity

arises from the model’s inherent positive bias.

Fig. 4 presents the distribution patterns observed
 when applying QA, BIO, and POR methods for
 personality assignment. Specifically, among the
 three, only POR effectively alters the personality
 distribution of gpt-3.5-turbo. Moreover, Fig. 4
 differentiates between data points with and with-
 out the CoT approach. Our analysis reveals that the
 CoT approach does not significantly influence the
 results of personality distribution.

Findings 2: gpt-3.5-turbo demonstrates the
 capability to adopt varied personalities in re-
 sponse to specific prompt adjustments. Further-
 more, gpt-3.5-turbo shows a precise compre-
 hension of the assigned personalities, indicated
 by the distinct clusters at opposite ends of the
 same dimension, as illustrated in Fig. 3(c) and
 3(d).

5 Discussions

5.1 Limitations

This study has several limitations. Firstly, the mod-
 ifications made to the scale’s instructions and items,
 including translation into different languages, may
 impact its reliability and validity. Psychological
 scales are meticulously crafted in their wording,
 and any translation necessitates a reevaluation of
 their reliability and validity across different cul-
 tural contexts. Consequently, our transformations
 could potentially hurt the original scale’s reliability

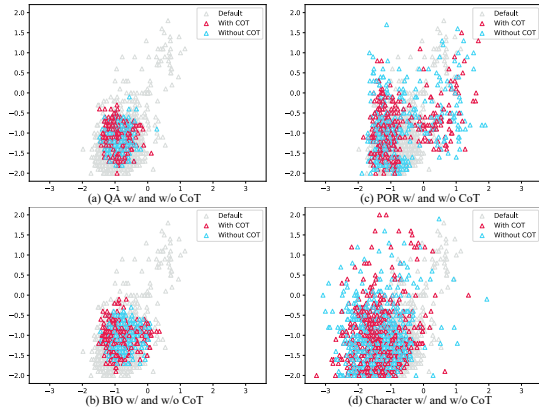


Figure 4: Visualization of all data points of assigning a personality and embodying a character. Different colors indicate whether or not the prompts include a CoT.

and validity. Additionally, these changes preclude the use of Cronbach’s alpha (Cronbach, 1951) for assessing the internal consistency reliability. However, in the context of LLM, studying the reliability of psychological scales without considering the effects of prompt variations is insufficient. Varying prompt templates has been a standard practice in this research domain (Safdari et al., 2023; Coda-Forno et al., 2023). Secondly, the study explores limited methods for influencing LLMs’ personality results. While numerous approaches exist (Wang et al., 2023c; Shao et al., 2023), we select three representative methods to verify our hypothesis regarding LLMs’ ability to mirror diverse human populations. With the help of our framework, future research can dig deeper into a broader range of methods.

5.2 Related Work

Exploring the personality traits of LLMs has become a prevalent research direction. Miotto et al. (2022) analyzed GPT-3’s personality traits, values, and demographics. Karra et al. (2022), Jiang et al. (2022), and Bodroza et al. (2023) conducted personality assessments on various LLMs, including BERT, XLNet, TransformerXL, GPT-2, GPT-3, and GPT-3.5. Li et al. (2022) investigated whether GPT-3, InstructGPT, and FLAN-T5 display psychopathic tendencies as part of their personality assessment. Jiang et al. (2023) examined the potential for assigning a distinct personality to text-davinci-003. Romero et al. (2023) undertook a cross-linguistic study of GPT-3’s personality across nine languages. Rutinowski et al. (2023) evaluated ChatGPT for personality traits and politi-

cal values. Safdari et al. (2023) tested the validity of the BFI on the PaLM model family. Huang et al. (2024) applied thirteen different personality and ability tests to LLaMA-2, text-davinci-003, gpt-3.5-turbo, and gpt-4. Our study is distinct by offering a detailed analysis of the reliability of psychological scales on LLMs. We vary instructions, items, languages, choice labels, and order to evaluate the robustness of LLM responses. From 2,500 data points, we conclude that gpt-3.5-turbo exhibits specific personality traits and demonstrates satisfactory reliability on the BFI.

However, researchers are arguing that conversational AI, at its current stage, lacks stable personalities (Song et al., 2023; Gupta et al., 2023; Shu et al., 2023). We believe that this perception may stem from the limitations of the models assessed in Song et al. (2023) and Shu et al. (2023), which are comparatively smaller and less versatile in various tasks than our selected model, gpt-3.5-turbo. Notably, Gupta et al. (2023) indicates that the personality traits of gpt-3.5-turbo vary across three different instruction templates of the BFI, which is inconsistent with our findings. This discrepancy could be attributed to their methodology of choosing the most likely response from a set of 5 or 10, in contrast to our approach of utilizing the average response. However, we argue that employing the mean is a more standard practice in this context (Srivastava et al., 2003).

6 Conclusion

This study examines the reliability of psychological scales initially designed for human assessment when applied to LLMs. Through a comprehensive methodology involving varied instruction templates, item wording, languages, choice labels, and choice order, this research includes 2,500 distinct experimental settings. Data analysis reveals that gpt-3.5-turbo, gpt-4, and Gemini consistently generate stable responses on the BFI across diverse settings. Comparative analysis of the standard deviations with established human norms indicates that the model does not produce random responses but exhibits tendencies towards specific personality traits. Furthermore, the study explores the potential for manipulating the distribution of personalities by creating an environment, assigning a personality, and embodying a character. The findings demonstrate that gpt-3.5-turbo can represent diverse personalities by adjusting prompt inputs.

Ethics Statements

We would like to emphasize that the primary objective of this paper is to facilitate the scientific inquiry into understanding LLMs from a psychological standpoint. Users must exercise caution and recognize that the performance on this benchmark does not imply any applicability or certificate of automated counseling or companionship use cases.

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A Reliability Tests on Other LLMs 860

861 We also explore the reliability of different LLMs
862 on the BFI, taking into account their variations in
863 training datasets and instruction tuning method-
864 ologies. We extend our analysis to include
865 OpenAI’s gpt-4 (OpenAI, 2023) and Google’s
866 Gemini-Pro (Pichai and Hassabis, 2023), running
867 on the same 2,500 profiles as those applied to
868 gpt-3.5-turbo. Fig. 5 and Fig. 6 illustrate the
869 data points generated from gpt-4 and Gemini,
870 respectively. Consistent with our previous experi-
871 ments on gpt-3.5-turbo, we utilize DBSCAN
872 parameters of $\text{eps} = 0.3$ and $\text{minPt} = 20$. The
873 outlier rates for gpt-4 and Gemini-Pro are ap-
874 proximately 4.1% and 2.4%, respectively. Our
875 findings indicate that: (1) The model responses
876 are not uniformly distributed across the BFI space,
877 suggesting a significant level of reliability across
878 all examined LLMs. (2) Each model exhibits a
879 unique personality profile. gpt-4’s personality sig-
880 nificantly diverges from that of gpt-3.5-turbo,
881 whereas Gemini-Pro displays a personality more
882 akin to gpt-3.5-turbo. For clarity, we present
883 the personality distribution of the three models in
884 Fig. 7.

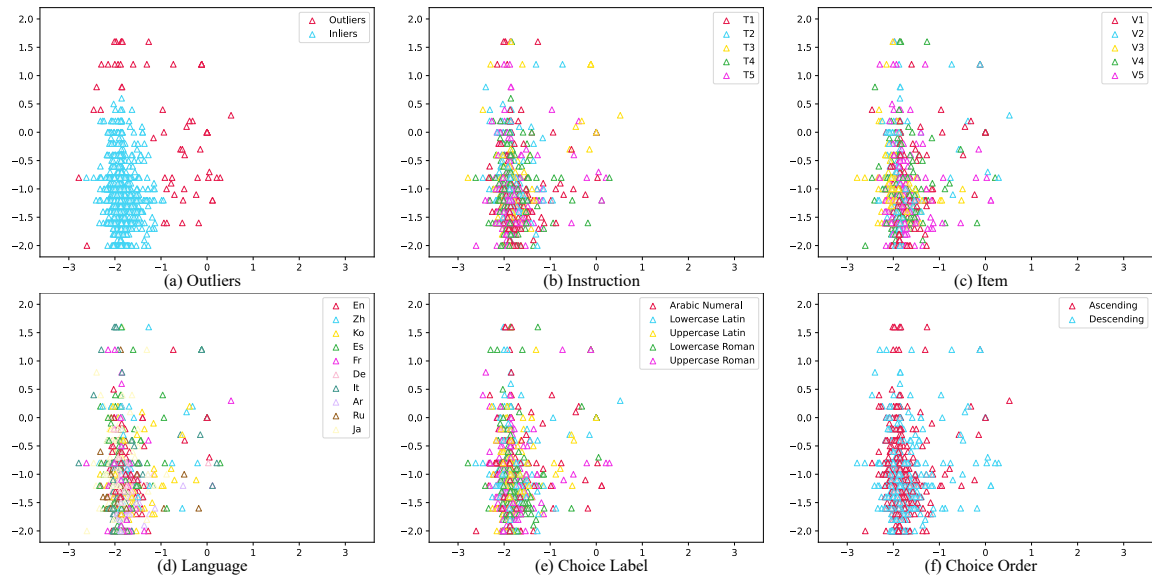


Figure 5: Visualization of all data points produced by gpt-4 regarding different factors, marked in distinct colors.

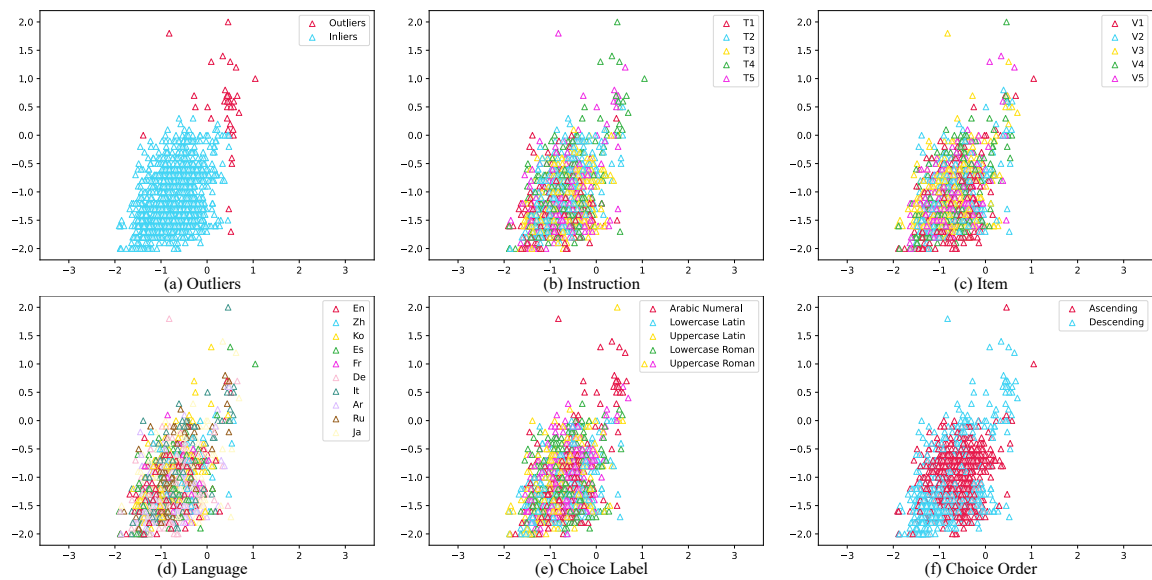


Figure 6: Visualization of all data points produced by Gemini regarding different factors, marked in distinct colors.

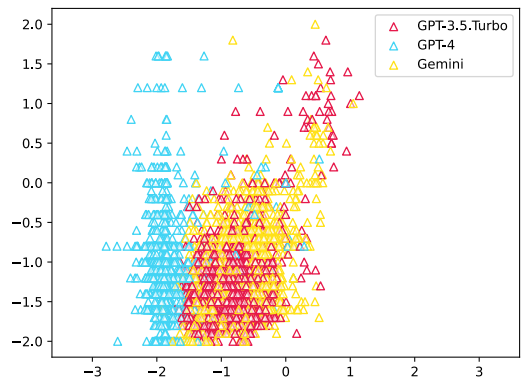


Figure 7: Comparison of the personality distribution of gpt-3.5-turbo, gpt-4, and Gemini-Pro on the BFI.

B Comparison on Each Dimension

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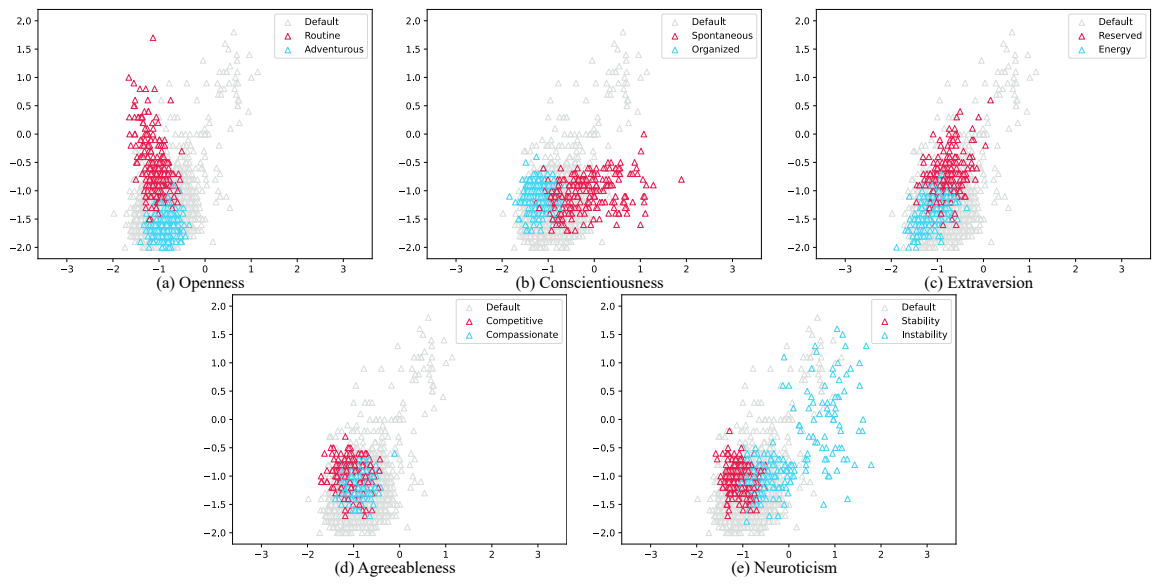


Figure 8: Comparison of the two extremities assigned to gpt-3.5-turbo for each dimension of the BFI.

C Prompt Templates of Modifying Personalities

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Table 2: The prompts used for creating positive/negative environments, assigning personalities, and embodying characters. LLM’s responses are marked in *Italian*.

Environment
<p>Please tell a story that evokes EMOTION with around 100 words.</p> <p><i>ChatGPT: A short story.</i></p> <p>You can only reply from 1 to 5 in the following statements. Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS</p>
Question Answering
<p>Question: Among the personalities, do you consider yourself a:</p> <p>A. \mathcal{P}_1 B. \mathcal{P}_2 C. \mathcal{P}_3 D. \mathcal{P}_4 E. \mathcal{P}_5</p> <p>Answer: A</p> <p>(Optional) <i>ChatGPT: A description of \mathcal{P}_1.</i></p> <p>You can only reply from 1 to 5 in the following statements. Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS</p>
Biography
<p>Below you will be asked to provide a short description of your personality and then answer some questions.</p> <p>Description: Among the personalities, I consider myself an \mathcal{P}.</p> <p>(Optional) <i>ChatGPT: A description of \mathcal{P}</i></p> <p>You can only reply from 1 to 5 in the following statements. Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS</p>
Portray
<p>Answer the following questions as if among the personalities, you consider yourself an \mathcal{P}.</p> <p>(Optional) <i>ChatGPT: A description of \mathcal{P}</i></p> <p>You can only reply from 1 to 5 in the following statements. Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS</p>
Character
<p>You are \mathcal{C}. Please think, behave, and talk based on \mathcal{C}’s personality trait.</p> <p>(Optional) A description of the experience of \mathcal{C}.</p> <p>You can only reply from 1 to 5 in the following statements. Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS</p>

D.1 Multilingual Prompts

Table 3: The instructions to complete the personality tests in ten languages.

Lan	Prompt
En	You can only reply from 1 to 5 in the following statements. Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. LEVEL_DETAILS Here are the statements, score them one by one: ITEMS
Zh	在以下语句中只能回覆1到5。以下是一些可能适用或可能不适用于您的特征。请表明您同意或不同意该声明的程度。LEVEL_DETAILS 以下是陈述，请一一评分：ITEMS
Es	Sólo puedes responder del 1 al 5 en las siguientes afirmaciones. Aquí hay una serie de características que pueden aplicarse o no a usted. Indique en qué medida está de acuerdo o en desacuerdo con dicha afirmación. LEVEL_DETAILS Aquí están las afirmaciones, puntúelas una por una: ITEMS
Fr	Vous ne pouvez répondre que de 1 à 5 dans les affirmations suivantes. Voici un certain nombre de caractéristiques qui peuvent ou non s'appliquer à vous. Veuillez indiquer dans quelle mesure vous êtes d'accord ou en désaccord avec cette affirmation. LEVEL_DETAILS Voici les énoncés, notez-les un par un: ITEMS
De	In den folgenden Aussagen können Sie nur eine Antwort von 1 bis 5 geben. Hier sind eine Reihe von Merkmalen aufgeführt, die möglicherweise auf Sie zutreffen oder auch nicht. Bitte geben Sie an, inwieweit Sie dieser Aussage zustimmen oder nicht. LEVEL_DETAILS Hier sind die Aussagen, bitte bewerten Sie sie einzeln: ITEMS
It	Puoi rispondere solo da 1 a 5 nelle seguenti affermazioni. Ecco alcune caratteristiche che potrebbero applicarsi o meno a te. Si prega di indicare in che misura si è d'accordo o in disaccordo con tale affermazione. LEVEL_DETAILS Ecco le affermazioni, segnale una per una: ITEMS
Ar	يمكنك الرد من ١ إلى ٥ فقط في العبارات التالية. فيما يلي عدد من الخصائص التي قد تنطبق عليك أو لا تنطبق عليك. يرجى الإشارة إلى مدى موافقتك أو عدم موافقتك على هذا البيان. LEVEL_DETAILS فيما يلي العبارات، يرجى تسجيلها واحدة تلو الأخرى: ITEMS
Ru	В следующих утверждениях вы можете ответить только от 1 до 5. Вот ряд характеристик, которые могут или не могут относиться к вам. Пожалуйста, укажите, в какой степени вы согласны или не согласны с этим утверждением. LEVEL_DETAILS Вот утверждения, пожалуйста, оцените их одно за другим: ITEMS
Ko	다음 진술에서는 1 부터 5 까지만 응답하실 수 있습니다. 다음은 귀하에게 적용되거나 적용되지 않을 수 있는 여러 가지 특성입니다. 해당 진술에 어느 정도 동의하거나 동의하지 않는지 표시해 주십시오. LEVEL_DETAILS 다음은 진술문입니다. 하나씩 점수를 매겨주세요: ITEMS
Ja	以下の文の1から5までのみ回答できます。ここでは、あなたに当てはまるかもしれない、当てはまらないかもしれないいくつかの特徴を示します。その声明にどの程度同意するか、または反対するかを示してください。LEVEL_DETAILS 以下にステートメントを示します。1つずつ採点してください。ITEMS

D.2 Quantitative Results on Factor Comparison

Table 4: Differences of a specific factor relative to various other factors. The subscripted numbers represent the p-values.

Factors	Openness	Conscientiousness	Extraversion	Agreeableness	Neuroticism
T1	0.02 _{0.15}	0.05 _{0.00}	0.04 _{0.02}	0.03 _{0.02}	-0.10 _{0.00}
T2	-0.12 _{0.00}	-0.06 _{0.00}	-0.12 _{0.00}	-0.01 _{0.35}	-0.02 _{0.24}
T3	0.14 _{0.00}	0.05 _{0.00}	0.11 _{0.00}	0.04 _{0.01}	0.09 _{0.00}
T4	-0.03 _{0.10}	-0.04 _{0.01}	-0.02 _{0.38}	-0.04 _{0.02}	0.03 _{0.15}
T5	-0.01 _{0.35}	-0.01 _{0.55}	-0.02 _{0.33}	-0.02 _{0.14}	0.01 _{0.69}
V1	0.10 _{0.00}	0.08 _{0.00}	-0.06 _{0.00}	0.17 _{0.00}	-0.15 _{0.00}
V2	0.06 _{0.00}	0.08 _{0.00}	0.03 _{0.10}	0.08 _{0.00}	-0.01 _{0.50}
V3	-0.01 _{0.49}	0.00 _{0.81}	0.26 _{0.00}	-0.06 _{0.00}	0.21 _{0.00}
V4	-0.13 _{0.00}	-0.13 _{0.00}	0.06 _{0.00}	-0.12 _{0.00}	-0.08 _{0.00}
V5	-0.02 _{0.12}	-0.03 _{0.02}	-0.29 _{0.00}	-0.07 _{0.00}	0.03 _{0.19}
En	0.05 _{0.02}	0.01 _{0.55}	-0.05 _{0.03}	-0.01 _{0.66}	0.04 _{0.11}
Zh	-0.07 _{0.00}	-0.04 _{0.06}	0.13 _{0.00}	-0.00 _{0.94}	0.00 _{0.98}
Es	0.04 _{0.03}	0.09 _{0.00}	-0.09 _{0.00}	0.10 _{0.00}	-0.06 _{0.02}
Fr	0.08 _{0.00}	0.06 _{0.01}	-0.08 _{0.00}	0.08 _{0.00}	-0.09 _{0.00}
De	0.08 _{0.00}	0.02 _{0.26}	-0.04 _{0.16}	0.05 _{0.04}	-0.06 _{0.04}
It	0.03 _{0.14}	0.07 _{0.00}	-0.05 _{0.06}	0.02 _{0.36}	-0.11 _{0.00}
Ar	-0.08 _{0.00}	-0.05 _{0.01}	0.08 _{0.00}	-0.02 _{0.31}	0.06 _{0.05}
Ru	-0.05 _{0.01}	-0.02 _{0.22}	-0.09 _{0.00}	-0.08 _{0.00}	0.05 _{0.09}
Ja	-0.07 _{0.00}	-0.08 _{0.00}	0.06 _{0.02}	-0.10 _{0.00}	0.13 _{0.00}
Ko	-0.01 _{0.53}	-0.06 _{0.01}	0.14 _{0.00}	-0.03 _{0.10}	0.04 _{0.16}
Arabic Numeral	-0.12 _{0.00}	-0.06 _{0.00}	-0.14 _{0.00}	-0.01 _{0.40}	0.04 _{0.06}
Lowercase Latin	0.07 _{0.00}	0.06 _{0.00}	0.05 _{0.01}	0.07 _{0.00}	-0.02 _{0.22}
Uppercase Latin	0.02 _{0.18}	-0.05 _{0.00}	0.00 _{1.00}	-0.05 _{0.00}	0.04 _{0.04}
Lowercase Roman	0.03 _{0.05}	0.07 _{0.00}	0.09 _{0.00}	0.03 _{0.07}	-0.05 _{0.02}
Uppercase Roman	-0.01 _{0.45}	-0.02 _{0.19}	-0.01 _{0.68}	-0.03 _{0.03}	-0.00 _{0.99}
Ascending	-0.09 _{0.00}	-0.16 _{0.00}	0.04 _{0.01}	-0.13 _{0.00}	0.14 _{0.00}
Descending	0.09 _{0.00}	0.16 _{0.00}	-0.04 _{0.01}	0.13 _{0.00}	-0.14 _{0.00}

Table 5: Environments.

Negative	Positive
Anger	Calmness
Anxiety	Relaxation
Fear	Courage
Guilty	Pride
Jealousy	Admiration
Embarrassment	Confidence
Frustration	Fun
Depression	Happiness

Table 6: Personalities.

Dimension	Minimum	Maximum
Openness	A person of routine and familiarity	An adventurous and creative person
Conscientiousness	A more spontaneous and less reliable person	An organized person, mindful of details
Extraversion	A person with reserved and lower energy levels	A person full of energy and positive emotions
Agreeableness	A competitive person, sometimes skeptical of others' intentions	A compassionate and cooperative person
Neuroticism	A person with emotional stability and consistent moods	A person with emotional instability and diverse negative feelings

Table 7: Characters.

Hero	Villain
Harry Potter	Hannibal Lecter
Luke Skywalker	Lord Voldemort
Indiana Jones	Adolf Hitler
James Bond	Osama bin Laden
Martin Luther King	Sauron
Winston Churchill	Ursula
Mahatma Gandhi	Maleficent
Nelson Mandela	Darth Vader