

CC-GSEO-Bench: A Content-Centric Benchmark for Measuring Source Influence in Generative Search Engines

Anonymous ACL submission

Abstract

Generative Search Engines (GSEs) synthesize conversational answers from multiple sources, weakening the long-standing link between search ranking and digital visibility. This shift raises a central question for content creators: How can we reliably quantify a source article’s influence on a GSE’s synthesized answer across diverse intents and follow-up questions? We introduce **CC-GSEO-Bench**, a content-centric benchmark that couples a large-scale dataset with a creator-centered evaluation framework. The dataset contains over 1,000 source articles and over 5,000 query–article pairs, organized in a one-to-many structure for article-level evaluation. We ground construction in realistic retrieval by combining seed queries from public QA datasets with limited synthesized augmentation and retaining only queries whose paired source reappears in a follow-up retrieval step. On top of this dataset, we operationalize influence along three core dimensions, **Exposure**, **Faithful Credit**, and **Causal Impact**, and two content-quality dimensions, **Readability and Structure** and **Trustworthiness and Safety**. We aggregate query-level signals over each article’s query cluster to summarize influence strength, coverage, and stability, and empirically characterize influence dynamics across representative content patterns.

1 Introduction

For decades, the dominant model for information access has been that of *Traditional Search Engines* (TSEs), which return a ranked list of hyperlinks for users to navigate (Schwartz, 1998; Arasu et al., 2001; Schütze et al., 2008). The recent advent of powerful Large Language Models (LLMs) has catalyzed a paradigm shift (Ouyang et al., 2022; Achiam et al., 2023), giving rise to *Generative Search Engines* (GSEs), such as Perplexity and Copilot. Rather than merely retrieving documents, GSEs synthesize information from multiple sources

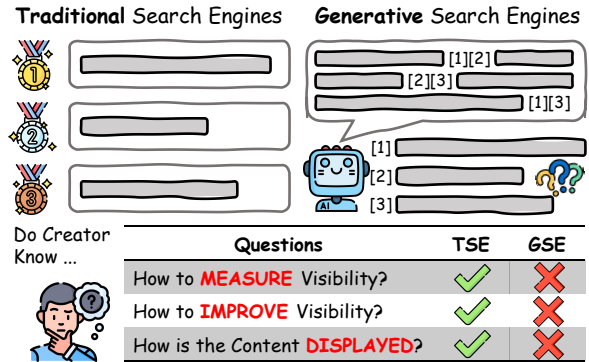


Figure 1: Shift from TSEs with ranked visibility to GSEs with synthesized answers, illustrating the new uncertainties for creators in measuring and influencing content display.

into a single conversational response, transforming the information-seeking process from navigation to inquiry (Aggarwal et al., 2024; Allan et al., 2024).

This shift from ranked retrieval to generative synthesis is fundamentally redefining digital visibility. In the TSE era, visibility is largely governed by a source’s position on the Search Engine Results Page (SERP), making rank-oriented Search Engine Optimization (SEO) the dominant optimization target (Davis, 2006). In contrast, GSEs supplant the SERP with a synthesized answer that may include only a subset of sources, thereby weakening the connection between ranking and visibility (Aggarwal et al., 2024; Nestaas et al., 2024). As shown in Figure 1, the central challenge for content creators shifts from “ranking higher” to achieving measurable influence on the synthesized answer. This raises a critical research question: *How can we reliably quantify a source article’s influence on a GSE’s synthesized answer across the diverse ways users ask about the same topic?*

To answer this question, we first ask a more fundamental one: What does influence mean from a content creator’s perspective? We argue that meaningful influence goes beyond performance on any single query. Content creators rarely care about

068 optimizing for a single query; instead, they want
069 their article’s core facts and insights to consistently
070 shape users’ understanding across a cluster of related
071 intents, paraphrases, and follow-up questions.
072 Accordingly, any meaningful measurement must
073 go beyond isolated query-level snapshots and aggregate
074 influence at the article level over many potential
075 user interactions (Liu et al., 2023).

076 Guided by this creator-centered notion of influence,
077 we introduce **CC-GSEO-Bench**, a unified content-centric
078 benchmark that combines a large-scale dataset with a
079 creator-centered evaluation framework. The dataset
080 organizes each instance around a source article and
081 its associated query cluster in a one-to-many structure,
082 enabling article-level evaluation across diverse user
083 intents. In total, CC-GSEO-Bench contains over 1,000
084 source articles and over 5,000 query–article pairs. To
085 improve ecological validity, we ground data construction
086 in realistic retrieval. We begin with seed queries
087 drawn primarily from public QA datasets and additionally
088 synthesize a small set of queries to broaden intent
089 coverage. Candidate sources are obtained via web
090 search, and we retain a query only if the paired
091 source reappears in a follow-up retrieval step.

092 Built on top of this dataset, we operationalize
093 creator-centered influence along three core dimensions
094 and two content-quality dimensions. The core influence
095 dimensions are **Exposure**, **Faithful Credit**, and
096 **Causal Impact**. Exposure captures whether a source
097 is included in the synthesized answer and whether its
098 presence is visible and salient to users. Faithful
099 Credit evaluates whether claims attributed to the
100 source are actually supported by the source and
101 whether the source’s meaning is preserved without
102 distortion. Causal Impact measures the degree to
103 which the source changes answer quality by comparing
104 answers generated with the source present versus
105 with the source removed from the retrieval context.
106 To support article-level analysis, we aggregate these
107 query-level signals over the query cluster associated
108 with the same article, summarizing influence in terms
109 of strength, coverage, and stability across varied
110 intents and paraphrases. Finally, we include two
111 content-quality dimensions that help interpret and
112 diagnose influence outcomes. **Readability and
113 Structure** assesses the clarity and organization of
114 the source itself, while **Trustworthiness and
115 Safety** examines whether the source meets basic
116 standards of reliability and avoids deceptive or
117 harmful content. Together, the dataset and these
118 dimensions constitute CC-GSEO-Bench

120 as a unified benchmark for measuring and analyzing
121 source influence in generative search.

122 Our contributions are threefold. First, we introduce
123 CC-GSEO-Bench, a large-scale content-centric
124 benchmark that pairs each source article with a
125 query cluster, enabling systematic article-level
126 evaluation of influence across diverse user intents.
127 Second, we propose a creator-centered evaluation
128 framework that operationalizes influence with three
129 core dimensions (Exposure, Faithful Credit, Causal
130 Impact) and two content-quality dimensions
131 (Readability and Structure, Trustworthiness and
132 Safety), together with aggregation metrics that
133 summarize influence strength, coverage, and stability
134 over a query cluster. Third, we conduct an empirical
135 study on CC-GSEO-Bench to characterize influence
136 dynamics and trade-offs across representative
137 content patterns, providing actionable insights for
138 creators and a shared measurement foundation for
139 future research in generative search engine
140 optimization.

141 2 CC-GSEO-Bench: A Content-Centric 142 Benchmark for Generative Search 143 Influence

144 2.1 Task Formulation: Measuring Influence 145 in Generative Search

146 Generative Search Engines (GSEs) answer a user
147 query by synthesizing information from multiple
148 retrieved sources. In this setting, a document being
149 retrieved does not imply that it will be reflected
150 in the final response. CC-GSEO-Bench therefore
151 centers on *source influence*, namely the extent to
152 which a particular source document shapes the
153 synthesized answer under realistic retrieval contexts
154 and diverse query formulations.

155 **Content-centric evaluation unit.** Let $S = \{S_1, \dots, S_M\}$
156 denote a set of M source articles. CC-GSEO-Bench
157 adopts a content-centric structure in which each
158 article S_a is paired with an article-conditioned
159 query set $Q_a = \{q_{a,1}, \dots, q_{a,N_a}\}$. This design
160 matches a realistic creator-side objective: a single
161 piece of content should remain influential across a
162 family of plausible user intents and paraphrases
163 related to the same topic, rather than being tuned
164 to a single canonical query. It also enables
165 article-level aggregation and robustness analysis
166 across query variants.

167 **Offline generative search simulation.** To ensure
168 reproducibility without depending on proprietary

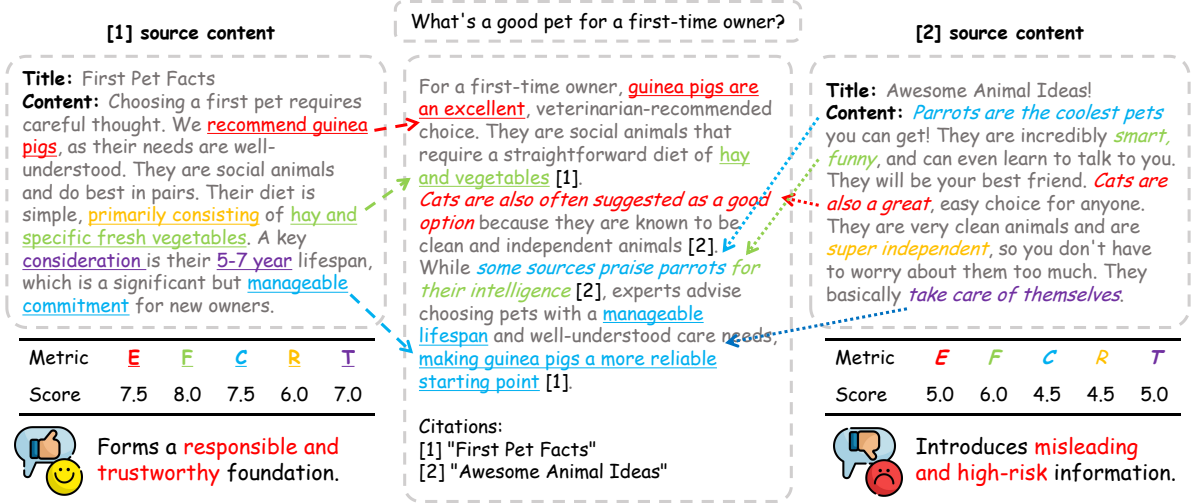


Figure 2: Illustration of the CC-GSEO-Bench framework. We quantify influence through five dimensions: Exposure (E), Faithful Credit (F), Causal Impact (C), Readability (R), and Trustworthiness (T). In this example, Source 1 demonstrates high Readability and Trustworthiness which translates into dominant Exposure and Causal Impact as its logical framework shapes the final recommendation. Conversely, Source 2 exhibits low Trustworthiness and fails to positively influence the synthesized answer despite being retrieved.

GSEO APIs, we define an offline simulator consisting of a retriever R and a generator G . For each pair $(S_a, q_{a,j})$, we form a retrieval context $C_{a,j}^+$ that contains the target article S_a and additional retrieved documents:

$$C_{a,j}^+ = [d_{a,j}^{(1)}, \dots, d_{a,j}^{(K)}], \quad S_a \in C_{a,j}^+. \quad (1)$$

The generator G is prompted to answer the query using the provided context, where the context documents are presented as a numbered reference list. The generated answer is required to use explicit source markers that refer to items in $C_{a,j}^+$ (e.g., [1], [2]), so that downstream evaluation can attribute visibility and credit to individual sources:

$$A_{a,j}^+ = G(q_{a,j}, C_{a,j}^+). \quad (2)$$

Counterfactual answers for incremental contribution. A central aspect of influence is what changes when a source is present versus absent under the same background evidence. We therefore construct a counterfactual context by removing the target source while keeping all other retrieved documents unchanged:

$$C_{a,j}^- = C_{a,j}^+ \setminus \{S_a\}, \quad A_{a,j}^- = G(q_{a,j}, C_{a,j}^-). \quad (3)$$

Intuitively, $A_{a,j}^+$ and $A_{a,j}^-$ answer the same query under the same retrieval environment, except that only $A_{a,j}^+$ can draw on S_a . Comparing the two answers supports a counterfactual estimate of the target source's marginal contribution beyond what other retrieved documents already provide.

2.2 Benchmark Construction

CC-GSEO-Bench is constructed through a multi-stage pipeline that collects real web articles and pairs them with validated, article-specific query sets, while preserving the retrieval contexts needed for reproducible offline evaluation. Detailed statistics on the benchmark's composition and distribution are provided in Appendix B.

We begin with a diverse pool of seed questions drawn from multiple public QA datasets, covering factual, explanatory, and multi-hop information needs. For each seed question, we apply the retriever R to obtain the top- K_0 web results and then randomly sample one result page as a candidate source article. We store the URL and raw HTML and extract the main article text by removing boilerplate such as navigation bars and repeated template blocks.

Given a cleaned article S_a , we use an instruction-tuned LLM to synthesize a candidate query set Q_a conditioned on the article content. The synthesis prompt is designed to produce questions that are answerable from the article while encouraging diversity across plausible user intents, such as definitions, comparisons, procedures, and pros and cons. We further filter near-duplicate or repetitive questions to ensure that the resulting query set reflects meaningful variations rather than paraphrases that are trivially redundant.

To ensure that query-article pairs correspond to realistic retrieval behavior, we perform a retrieval

validation step. For each generated query $q_{a,j}$, we re-run the retriever R and keep $q_{a,j}$ only if the target article S_a appears in the top- K_0 retrieved results. This step removes pairs that are only loosely related and unlikely to co-occur in practice, and it also strengthens the causal interpretation of counterfactual removal by ensuring that the target source is plausibly available to the generator in the factual context.

For reproducibility, we cache the retrieval lists for each $(S_a, q_{a,j})$, including URLs, titles, snippets or summaries, and the rank positions of retrieved documents. These cached contexts allow others to reconstruct identical evaluation inputs and to compare influence measurements under the same retrieval evidence, without relying on identical access to a live search API.

3 Measuring Source Influence

3.1 Notation

For each source article S_a and query $q_{a,j}$, the simulator produces an answer $A_{a,j}^+$ from context $C_{a,j}^+$ and a counterfactual answer $A_{a,j}^-$ from $C_{a,j}^-$. We measure influence along five dimensions, each yielding a micro-level score

$$d_k(S_a, q_{a,j}) \in [0, 10], \quad (4)$$

where larger values indicate stronger influence or better behavior under that dimension.

3.2 Micro-Level Dimensions

Our dimensions are designed to align with the information available in generative search outputs and with creator-facing questions about how content appears, is credited, and changes answer quality. We distinguish three answer-level dimensions, which depend on the generated responses, from two source-level dimensions, which reflect intrinsic document quality independent of query phrasing.

3.2.1 Exposure

Exposure measures how visible and prominent the target source is in the final answer for a given query. In our implementation, Exposure is scored by a judge model that reads the user query, the generated answer $A_{a,j}^+$ (including citations or source markers), and a short representation of the target source consisting of its title, URL, and a bounded snippet. The snippet is taken from a provided summary when available, otherwise it is derived from

the document content and truncated to a fixed maximum length. The judge assigns an integer score from 0 to 10, where low scores correspond to cases in which the source is not referenced or is only mentioned in a negligible way, and high scores correspond to cases in which the source is clearly present in salient parts of the answer and appears to be one of its main supporting sources. Exposure intentionally focuses on prominence rather than factuality or usefulness, which are captured by other dimensions.

3.2.2 Faithful Credit

Faithful Credit measures whether the answer uses the target source accurately and without serious distortion. The judge model receives the query, the generated answer $A_{a,j}^+$, and the full text (or a long excerpt) of the target source. It identifies portions of the answer that appear to rely on the target source, using explicit citations or strong textual and semantic signals, and evaluates whether those statements are supported by the source and preserve its meaning. The score ranges from 0 to 10. Low scores indicate unsupported, invented, or substantially distorted attributions to the target source, while high scores indicate that attributed content is clearly grounded in the source and presented faithfully. If the answer does not meaningfully rely on the target source, the score is expected to be low.

3.2.3 Causal Impact

Causal Impact measures how much the overall usefulness and correctness of the answer depends on the target source. The judge compares the paired answers $(A_{a,j}^+, A_{a,j}^-)$ for the same query, where $A_{a,j}^+$ is generated with the target source available and $A_{a,j}^-$ is generated after removing it. The judge assigns a 0–10 score based on how much worse the answer becomes without the target source, considering completeness, correctness, usefulness, and clarity from the user perspective. A near-zero score indicates that the two answers are effectively similar in quality, suggesting that the target source provides little marginal value under the given retrieval context. A high score indicates that removing the source causes a clear loss of key information or a noticeable degradation in answer quality.

3.2.4 Readability & Structure

Readability & Structure characterizes how easy the source document is to read and navigate, and how well its organization supports information extrac-

tion in generative search settings. This dimension is evaluated at the document level: the judge reads the document text and assesses clarity, logical organization, and structural cues such as headings, paragraphing, and lists. The output is a 0–10 score, where higher values indicate clearer writing and better organization. Since this property is intrinsic to S_a , we treat it as constant across all queries paired with the same article and reuse the computed score across the query cluster.

3.2.5 Trustworthiness & Safety

Trustworthiness & Safety measures whether the source document appears reliable and avoids unsafe, harmful, or misleading content based on the text itself. This dimension is also evaluated at the document level. The judge inspects the content for red flags such as fabricated-sounding claims, manipulative framing, or harmful and illegal guidance, and assigns a 0–10 score where higher values indicate more trustworthy and safer content. As with readability, this score is treated as an intrinsic property of S_a and is reused across all queries associated with the same article.

3.3 Macro-Level Aggregation across Query Variants

Micro-level scores quantify influence for a specific query phrasing, but CC-GSEO-Bench is designed to capture behavior across query variants associated with the same source. For each dimension k , we aggregate query-level scores into article-level summaries and then compute benchmark-level metrics that macro-average across articles.

For article S_a , we compute its mean score on dimension k :

$$\mu_{a,k} = \frac{1}{N_a} \sum_{j=1}^{N_a} d_k(S_a, q_{a,j}). \quad (5)$$

We then compute the benchmark-level macro-average (each article has equal weight), termed the Mean Influence Level (MIL):

$$\text{MIL}_k = \frac{1}{M} \sum_{a=1}^M \mu_{a,k}. \quad (6)$$

To measure how broadly an article succeeds across its query set, we define a thresholded In-

fluence Coverage metric (ICov) with threshold τ_k :

$$\text{ICov}_k(S_a) = \frac{1}{N_a} \sum_{j=1}^{N_a} \mathbb{I}(d_k(S_a, q_{a,j}) \geq \tau_k), \quad (7)$$

$$\text{ICov}_k = \frac{1}{M} \sum_{a=1}^M \text{ICov}_k(S_a).$$

This metric captures the fraction of query variants for which the source achieves at least an acceptable level of influence under dimension k .

Finally, to quantify consistency across different phrasings and intents within the same article-conditioned query set, we compute within-article variance:

$$\sigma_{a,k}^2 = \frac{1}{N_a} \sum_{j=1}^{N_a} (d_k(S_a, q_{a,j}) - \mu_{a,k})^2. \quad (8)$$

We convert variance into a higher-is-better Influence Stability score (ISTab) by normalizing with a robust upper bound v_k :

$$\text{ISTAB}_k(S_a) = 1 - \min\left(1, \frac{\sigma_{a,k}^2}{v_k}\right), \quad (9)$$

$$\text{ISTAB}_k = \frac{1}{M} \sum_{a=1}^M \text{ISTAB}_k(S_a).$$

Higher ISTAB_k indicates that the source behaves more consistently across query variants for the same article.

4 Experiments

In this section, we conduct a comprehensive empirical evaluation of document-level optimization strategies for Generative Search Engines (GSEs). Our analysis aims to answer several key research questions: First, we quantify the overall effectiveness of different optimization heuristics on key performance dimensions including Exposure, Faithful Credit, and Causal Impact (**RQ1**), and investigate the inherent trade-offs between these objectives and document quality metrics such as Readability and Trustworthiness (**RQ2**). Furthermore, we examine whether the optimal strategy is context-dependent regarding user intent and query difficulty (**RQ3**), and how retrieval rank influences the efficacy of these optimizations (**RQ4**). Finally, we interpret these results by analyzing the linguistic feature shifts associated with successful optimizations (**RQ5**).

Table 1: Performance of different GSEO strategies on gpt-oss-120b. We report the Mean Influence Level (MIL), Coverage (ICov), and Stability (IStab) for the primary metrics (Exposure, Faithful Credit, Causal Impact), alongside the mean scores for Readability & Structure and Trustworthiness & Safety. The best performance per column is highlighted in **bold**.

Method	Exposure (E)			Faithful Credit (F)			Causal Impact (C)			Readability (R)	Trust (T)
	MIL	ICov	IStab	MIL	ICov	IStab	MIL	ICov	IStab	Mean	Mean
None	5.630	0.333	0.773	5.747	0.477	0.691	5.501	0.045	0.864	4.767	8.352
Fluent	5.658	0.344	0.745	5.909	0.505	0.663	5.512	0.051	0.863	5.980	8.636
Simple Language	5.623	0.330	0.745	5.610	0.454	0.689	5.496	0.049	0.873	5.196	8.412
Technical Terms	5.618	0.327	0.771	6.142	0.548	0.681	5.566	0.057	0.875	4.411	8.582
Authoritative	5.655	0.335	0.769	5.742	0.487	0.679	5.512	0.051	0.878	4.726	7.332
More Quotes	5.769	0.365	0.731	6.328	0.562	0.699	5.642	0.081	0.872	5.077	8.440
Citing Credible Sources	5.689	0.341	0.733	5.908	0.489	0.696	5.572	0.062	0.867	4.624	8.153
Statistics	5.558	0.317	0.768	6.158	0.519	0.706	5.631	0.091	0.862	4.705	7.613
SEO	5.640	0.333	0.765	6.138	0.534	0.691	5.576	0.057	0.881	4.817	8.419
Unique Words	5.577	0.322	0.751	5.905	0.511	0.672	5.524	0.050	0.868	4.223	8.415

4.1 Experimental Setup

Dataset and Model. Our experiments utilize the test split of the CC-GSEO-Bench ($N = 5353$), which provides a diverse set of queries accompanied by retrieved documents, designated target documents, and rich metadata tags (e.g., User Intent, Answer Type). Unless otherwise noted, we employ gpt-oss-120b as the backbone GSEO model. Results for other architectures and cross-model consistency are provided in Appendix C.

Optimization Strategies. We evaluate a suite of nine document rewriting strategies designed to mimic common GSEO heuristics. These include stylistic changes (*Fluent*, *Simple Language*, *Unique Words*), content enrichment (*More Quotes*, *Statistics*, *Citing Credible Sources*, *Technical Terms*), and authority-focused edits (*Authoritative*, *SEO*). A baseline condition, *None*, retains the original target document content. Detailed descriptions of each optimization strategy are provided in Appendix A.

Evaluation Metrics. We adopt a multi-dimensional evaluation framework encompassing five core aspects. For the primary influence metrics, **Exposure (E)**, **Faithful Credit (F)**, and **Causal Impact (C)**—we report three aggregated system-level indicators following the GEO metric standard: Mean Influence Level (MIL), Coverage (ICov), and Stability (IStab). Additionally, we monitor document quality through **Readability (R)** and **Trustworthiness (T)**, reporting their mean scores. All base metrics are normalized to a 0–10 scale, where higher values indicate better performance.

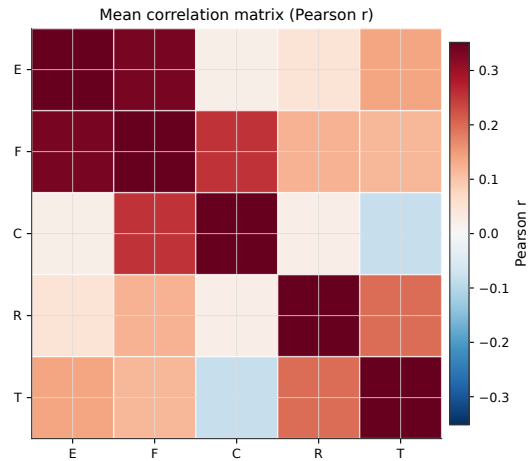


Figure 3: Metric correlation heatmap on gpt-oss-120b. Each cell reports the mean Pearson correlation (r) between two metric dimensions (E/F/C/R/T), computed at the item level and averaged over optimization runs. The matrix highlights generally weak cross-metric dependencies (e.g., near-zero E–C), alongside several moderate couplings (E–F, F–C, and R–T), supporting the need for multi-objective trade-off analysis.

4.2 Overall Effectiveness and Trade-offs (RQ1 & RQ2)

Table 1 summarizes the system-level performance across all strategies. We observe distinct effectiveness profiles among the optimization methods. Notably, *More Quotes* emerges as the most robust strategy, achieving the highest scores across Exposure (MIL 5.769), Faithful Credit (MIL 6.328), and Causal Impact (MIL 5.642). This suggests that direct quotation facilitates the GSE’s ability to attend to and accurately attribute information from the target document.

However, the results also highlight critical trade-

447 offs. While *Statistics* yields substantial gains in
 448 Causal Impact (ICov 0.091) and Faithful Credit, it
 449 suffers from a significant degradation in Trustwor-
 450 thiness (7.613 vs. 8.352 for baseline), indicating
 451 that the aggressive injection of numerical data may
 452 be perceived as hallucination-prone or artificially
 453 dense. Conversely, *Fluent* rewriting significantly
 454 boosts Readability and Trustworthiness but pro-
 455 vides only marginal gains in causal influence.

456 Correlation analysis (Figure 3) further reveals
 457 that the relationship between Exposure (E) and
 458 Causal Impact (C) is negligible ($r \approx 0.019$),
 459 whereas Faithful Credit (F) shows moderate cor-
 460 relation with C ($r \approx 0.254$). Meanwhile, Read-
 461 ability (R) and Trustworthiness (T) are positively
 462 correlated ($r \approx 0.197$), while C and T exhibit a
 463 weak negative correlation ($r \approx -0.081$), suggest-
 464 ing a mild influence–quality tension. Overall, the
 465 mostly low off-diagonal correlations indicate that
 466 these metrics capture complementary aspects rather
 467 than being redundant. This implies that mere re-
 468 trieval visibility is insufficient; the model must be
 469 induced to explicitly attribute the source to drive
 470 causal changes in the answer. Consequently, *More*
 471 *Quotes*, *Fluent*, and *Technical Terms* constitute the
 472 Pareto-optimal frontier when considering the full
 473 spectrum of E/F/C/R/T objectives.

474 4.3 Contextual and Positional Analysis (RQ3 475 & RQ4)

476 We further investigate the heterogeneity of opti-
 477 mal strategies across diverse user intents and query
 478 complexities. Table 2 reports the strategy maxi-
 479 mizing Causal Impact (ΔC) for varying query tags.
 480 The *More Quotes* strategy demonstrates broad gen-
 481 eralization, proving optimal for both “Learning”
 482 and “Research” intents, as well as distinct difficulty
 483 levels. Interestingly, for “Complex” queries and
 484 “Fact”-seeking questions, *Statistics* outperforms
 485 other methods, suggesting that quantitative den-
 486 sity becomes a stronger signal for influence when
 487 the model requires precise data points.

488 Beyond semantic context, the retrieval position
 489 of the target document significantly impacts its in-
 490 fluence. As shown in Table 3, the baseline influ-
 491 ence drops precipitously as the document moves
 492 from rank 0 to 4 (F-score declines from 7.36 to
 493 3.77). The *More Quotes* strategy mitigates this po-
 494 sition bias, maintaining higher Faithfulness (4.59
 495 vs. 3.77) and Causal Impact at lower ranks. This
 496 indicates that optimized content can partially com-
 497 pensate for lower retrieval visibility. Figure 4 com-

Table 2: Optimal strategies maximizing Causal Impact (ΔC) across different query contexts (Intent, Type, Difficulty).

Context Tag	Value	Best Method	ΔC	ΔF
Intent	Learning	More Quotes	+0.154	+0.639
	Research	More Quotes	+0.146	+0.528
Type	Explanation	More Quotes	+0.147	+0.601
	Fact	Statistics	+0.115	+0.259
	List	More Quotes	+0.233	+0.523
Difficulty	Simple	More Quotes	+0.123	+0.455
	Intermediate	More Quotes	+0.159	+0.612
	Complex	Statistics	+0.163	+0.347

498 pares multiple strategies across positions on Expo-
 499 sure/Faithful Credit/Causal Impact and highlights
 500 this resilience trend. This indicates that optimized
 501 content can partially compensate for lower retrieval
 502 visibility.

Table 3: Impact of retrieval rank on document influence. *More Quotes* demonstrates greater resilience to position degradation compared to the *None* baseline.

Pos.	None (Baseline)			More Quotes		
	E	F	C	E	F	C
0	6.18	7.36	5.76	6.41	7.70	5.93
1	5.73	6.34	5.51	5.83	6.91	5.62
2	5.56	5.56	5.41	5.60	6.17	5.54
3	5.57	4.71	5.38	5.59	5.41	5.46
4	5.14	3.77	5.11	5.25	4.59	5.28

503 4.4 Mechanism Analysis (RQ5)

504 Finally, to understand the mechanisms driving
 505 these improvements, we analyze the linguistic fea-
 506 ture shifts induced by each strategy (Table 4). As
 507 expected, *More Quotes* significantly increases the
 508 frequency of quotation markers (+9.7), while *Statis-
 509 tics* introduces a high density of numerical tokens
 510 (+7.6). Strategies like *Citing Credible Sources* and
 511 *SEO* tend to increase document length (approx.
 512 +300–460 characters). A granular correlation analy-
 513 sis reveals that these surface-level edits primarily
 514 correlate with improvements in Readability and
 515 Trustworthiness rather than directly with Causal
 516 Impact, reinforcing the finding that structural for-
 517 mating (e.g., quotes) serves as a necessary scaffold
 518 for influence, rather than a direct causal lever.

519 5 Related Works

520 5.1 Retrieval-Augmented Generation

521 Large Language Models (LLMs) often suffer
 522 from factual inaccuracies and outdated knowl-

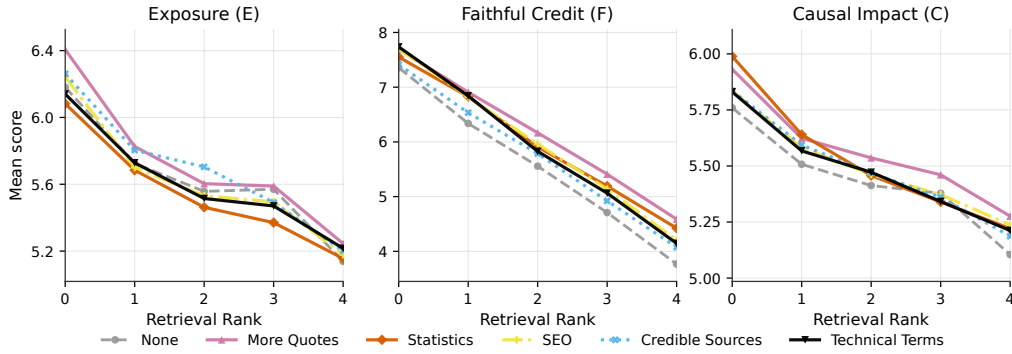


Figure 4: Position effect on gpt-oss-120b. We report the mean Exposure (E), Faithful Credit (F), and Causal Impact (C) across retrieval ranks for the *None* baseline and several high-performing optimization strategies; *More Quotes* remains comparatively robust at lower ranks, especially on F and C.

Table 4: Mean change in document features (Optimized - Original). Δ Nums denotes change in numeric tokens excluding citation indices.

Method	Δ Chars	Δ Words	Δ Nums	Δ Quotes
Fluent	-41.2	-7.9	-0.2	+0.2
Simple Lang.	-85.8	-11.4	-0.1	+0.0
Tech. Terms	+100.4	+1.0	-0.1	+0.0
Authoritative	+112.8	+12.9	-0.1	+0.0
More Quotes	+487.6	+66.7	+2.5	+9.7
Citing Sources	+462.6	+66.1	+2.5	+0.4
Statistics	+326.5	+45.9	+7.6	+0.1
SEO	+303.5	+39.1	+0.0	+0.0
Unique Words	+65.3	-0.7	-0.4	+0.1

edge (Huang et al., 2025). Retrieval-Augmented Generation (RAG) addresses this by connecting LLMs to external, up-to-date knowledge sources (Lewis et al., 2020; Gao et al., 2023). This retrieve-then-generate process first retrieves relevant information, then uses it to enhance the LLM’s prompt, leading to more reliable, timely, and trustworthy outputs. Recent advancements include adaptive retrieval (Jiang et al., 2023; Liu et al., 2024), self-corrective mechanisms (Asai et al., 2023) and advanced reasoning strategies (Singh et al., 2025). The field also focuses on robust evaluation frameworks (Yoran et al.) and privacy-preserving techniques (Zeng et al., 2024). However, previous work on RAG has typically focused on improving the accuracy of the output (Yu et al., 2024; Chen et al., 2024), often neglecting the impact of the retrieved content on the final answer (Aggarwal et al., 2024; Wan et al., 2024).

5.2 Generative Search Engine Optimization

Generative Search Engines (GSEs), like perplexity, are transforming how we search. Unlike traditional search engines that offer ranked links, GSEs use RAG to synthesize direct, comprehensive, and

cited answers from web sources. This shift presents a new challenge for content creators, who now need their content to be included and favorably represented within AI-generated responses, rather than just ranking high. This has led to the emergence of Generative Search Engine Optimization (GSEO) (Aggarwal et al., 2024). Research indicates that GSEO strategies differ significantly from traditional SEO; instead of keywords, GSEO prioritizes semantic clarity, authoritativeness, and structured data that’s easily parsable by an LLM (Aggarwal et al., 2024; Puerto et al., 2025). Because LLMs are very sensitive to the input context (Anagnostidis and Bulian, 2024; Wan et al., 2024), jail-breaking has also become a research perspective for GSEO (Pfrommer et al., 2024; Nestaas et al., 2024). Yet, these works overlook the essence of GSEO: it’s about boosting content influence across multiple queries, not just one.

6 Conclusion

This paper introduces CC-GSEO-Bench and a content-centric evaluation framework for measuring and optimizing source influence in Generative Search Engines. Going beyond surface attribution, our framework quantifies a source’s Exposure, Faithful Credit, and Causal Impact, together with content-quality dimensions of Readability & Structure and Trustworthiness & Safety. CC-GSEO-Bench pairs each source article with a query cluster and supports article-level influence analysis via strength, coverage, and stability over clustered queries. Experiments on nine representative rewriting strategies reveal systematic trade-offs and strong rank effects, offering actionable guidance for creators and a principled foundation for future GSEO research.

583 Limitations

584 Our study is conducted in a controlled offline set-
585 ting with cached retrieval contexts, so absolute
586 results may vary under different deployed GSE
587 pipelines, prompts, or citation behaviors. We rely
588 on automated judges for scalability, which may not
589 capture all subjective or domain-specific notions
590 of readability and trust without complementary hu-
591 man evaluation. Finally, we focus on document-
592 level rewriting and do not model broader ecosystem
593 factors such as personalization, reputation signals,
594 or temporal drift, which are important directions
595 for future work.

596 Ethical Considerations

597 The ethical implications of this work require care-
598 ful consideration. A primary concern is that these
599 GSEO techniques could be misused to amplify mis-
600 information or spam, leading to an arms race that
601 prioritizes machine manipulation over human value
602 and degrades web quality. Our system could also
603 learn deceptive tactics, such as inventing citations,
604 to artificially boost influence. Finally, unequal ac-
605 cess to such powerful optimization tools could al-
606 low well-resourced groups to dominate search re-
607 sults, centralizing influence and reducing the diver-
608 sity of voices online.

609 References

610 Josh Achiam, Steven Adler, Sandhini Agarwal, Lama
611 Ahmad, Ilge Akkaya, Florencia Leoni Aleman,
612 Diogo Almeida, Janko Altenschmidt, Sam Altman,
613 Shyamal Anadkat, et al. 2023. Gpt-4 technical report.
614 *arXiv preprint arXiv:2303.08774*.

615 Pranjal Aggarwal, Vishvak Murahari, Tanmay Rajpuro-
616 hit, Ashwin Kalyan, Karthik Narasimhan, and Ameet
617 Deshpande. 2024. Geo: Generative engine optimiza-
618 tion. In *Proceedings of the 30th ACM SIGKDD Con-
619 ference on Knowledge Discovery and Data Mining*,
620 pages 5–16.

621 James Allan, Eunsol Choi, Daniel P Lopresti, and
622 Hamed Zamani. 2024. Future of information re-
623 trieval research in the age of generative ai. *arXiv
624 preprint arXiv:2412.02043*.

625 Sotiris Anagnostidis and Jannis Bulian. 2024. How
626 susceptible are llms to influence in prompts? *arXiv
627 preprint arXiv:2408.11865*.

628 Arvind Arasu, Junghoo Cho, Hector Garcia-Molina, An-
629 dreas Paepcke, and Sriram Raghavan. 2001. Search-
630 ing the web. *ACM Transactions on Internet Technol-
631 ogy (TOIT)*, 1(1):2–43.

Akari Asai, Zeqiu Wu, Yizhong Wang, Avirup Sil, and
632 Hannaneh Hajishirzi. 2023. Self-rag: Learning to
633 retrieve, generate, and critique through self-reflection.
634 In *The Twelfth International Conference on Learning
635 Representations*. 636

Jiawei Chen, Hongyu Lin, Xianpei Han, and Le Sun.
637 2024. Benchmarking large language models in
638 retrieval-augmented generation. In *Proceedings of
639 the AAAI Conference on Artificial Intelligence*, vol-
640 ume 38, pages 17754–17762. 641

Harold Davis. 2006. *Search engine optimization*. "O'Reilly Media, Inc." 642 643

Angela Fan, Yacine Jernite, Ethan Perez, David Grang-
644 ier, Jason Weston, and Michael Auli. 2019. Eli5:
645 Long form question answering. In *Proceedings of
646 the 57th Annual Meeting of the Association for Com-
647 putational Linguistics*, pages 3558–3567. 648

Yunfan Gao, Yun Xiong, Xinyu Gao, Kangxiang Jia,
649 Jinliu Pan, Yuxi Bi, Yixin Dai, Jiawei Sun, Haofen
650 Wang, and Haofen Wang. 2023. Retrieval-augmented
651 generation for large language models: A survey.
652 *arXiv preprint arXiv:2312.10997*, 2(1). 653

Xuming Hu, Junzhe Chen, Xiaochuan Li, Yufei Guo,
654 Lijie Wen, Philip S Yu, and Zhijiang Guo. 2024. To-
655 wards understanding factual knowledge of large lan-
656 guage models. In *The twelfth international confer-
657 ence on learning representations*. 658

Lei Huang, Weijiang Yu, Weitao Ma, Weihong Zhong,
659 Zhangyin Feng, Haotian Wang, Qianglong Chen,
660 Weihua Peng, Xiaocheng Feng, Bing Qin, et al. 2025.
661 A survey on hallucination in large language models:
662 Principles, taxonomy, challenges, and open questions.
663 *ACM Transactions on Information Systems*, 43(2):1–
664 55. 665

Zhengbao Jiang, Frank F Xu, Luyu Gao, Zhiqing Sun,
666 Qian Liu, Jane Dwivedi-Yu, Yiming Yang, Jamie
667 Callan, and Graham Neubig. 2023. Active retrieval
668 augmented generation. In *Proceedings of the 2023
669 Conference on Empirical Methods in Natural Lan-
670 guage Processing*, pages 7969–7992. 671

Tom Kwiatkowski, Jennimaria Palomaki, Olivia Red-
672 field, Michael Collins, Ankur Parikh, Chris Alberti,
673 Danielle Epstein, Illia Polosukhin, Jacob Devlin, Ken-
674 ton Lee, et al. 2019. Natural questions: a benchmark
675 for question answering research. *Transactions of the
676 Association for Computational Linguistics*, 7:453–
677 466. 678

Patrick Lewis, Ethan Perez, Aleksandra Piktus, Fabio
679 Petroni, Vladimir Karpukhin, Naman Goyal, Hein-
680 rich Küttler, Mike Lewis, Wen-tau Yih, Tim Rock-
681 täschel, et al. 2020. Retrieval-augmented generation
682 for knowledge-intensive nlp tasks. *Advances in neu-
683 ral information processing systems*, 33:9459–9474. 684

Huanshuo Liu, Hao Zhang, Zhijiang Guo, Kuicai Dong,
685 Xiangyang Li, Yi Quan Lee, Cong Zhang, and Yong
686

687	Liu. 2024. CtrlA: Adaptive retrieval-augmented generation via probe-guided control. <i>arXiv e-prints</i> , pages arXiv-2405.	
688		
689		
690	Nelson F Liu, Tianyi Zhang, and Percy Liang. 2023.	
691	Evaluating verifiability in generative search engines.	
692	<i>arXiv preprint arXiv:2304.09848</i> .	
693	Fredrik Nestaas, Edoardo DeBenedetti, and Florian	
694	Tramèr. 2024. Adversarial search engine optimization for large language models. <i>arXiv preprint</i>	
695	<i>arXiv:2406.18382</i> .	
696		
697	Tri Nguyen, Mir Rosenberg, Xia Song, Jianfeng Gao,	
698	Saurabh Tiwary, Rangan Majumder, and Li Deng.	
699	2016. Ms marco: A human-generated machine reading	
700	comprehension dataset.	
701	Long Ouyang, Jeffrey Wu, Xu Jiang, Diogo Almeida,	
702	Carroll Wainwright, Pamela Mishkin, Chong Zhang,	
703	Sandhini Agarwal, Katarina Slama, Alex Ray, et al.	
704	2022. Training language models to follow instructions	
705	with human feedback. <i>Advances in neural information</i>	
706	<i>processing systems</i> , 35:27730–27744.	
707	Samuel Pfommer, Yatong Bai, Tanmay Gautam, and	
708	Somayeh Sojoudi. 2024. Ranking manipulation for	
709	conversational search engines. <i>arXiv preprint</i>	
710	<i>arXiv:2406.03589</i> .	
711	Haritz Puerto, Martin Gubri, Tommaso Green,	
712	Seong Joon Oh, and Sangdoon Yun. 2025. C-seo	
713	bench: Does conversational seo work? <i>arXiv</i>	
714	<i>preprint arXiv:2506.11097</i> .	
715	Hinrich Schütze, Christopher D Manning, and Prab-	
716	hakar Raghavan. 2008. <i>Introduction to information</i>	
717	<i>retrieval</i> , volume 39. Cambridge University Press	
718	Cambridge.	
719	Candy Schwartz. 1998. Web search engines. <i>Journal</i>	
720	<i>of the American Society for Information Science</i> ,	
721	49(11):973–982.	
722	Aditi Singh, Abul Ehtesham, Saket Kumar, and Tala	
723	Talaei Khoei. 2025. Agentic retrieval-augmented	
724	generation: A survey on agentic rag. <i>arXiv preprint</i>	
725	<i>arXiv:2501.09136</i> .	
726	Alexander Wan, Eric Wallace, and Dan Klein. 2024.	
727	What evidence do language models find convincing?	
728	<i>arXiv preprint arXiv:2402.11782</i> .	
729	Rongwu Xu, Xuan Qi, Zehan Qi, Wei Xu, and Zhi-	
730	jiang Guo. 2024. Debateqa: Evaluating question	
731	answering on debatable knowledge. <i>arXiv preprint</i>	
732	<i>arXiv:2408.01419</i> .	
733	Zhilin Yang, Peng Qi, Saizheng Zhang, Yoshua Ben-	
734	gio, William W Cohen, Ruslan Salakhutdinov, and	
735	Christopher D Manning. 2018. Hotpotqa: A dataset	
736	for diverse, explainable multi-hop question answer-	
737	ing. <i>arXiv preprint arXiv:1809.09600</i> .	
738	Ori Yoran, Tomer Wolfson, Ori Ram, and Jonathan Be-	
739	rant. Making retrieval-augmented language models	
740	robust to irrelevant context. In <i>The Twelfth Interna-</i>	
741	<i>tional Conference on Learning Representations</i> .	
	Hao Yu, Aoran Gan, Kai Zhang, Shiwei Tong, Qi Liu,	742
	and Zhaofeng Liu. 2024. Evaluation of retrieval-	743
	augmented generation: A survey. In <i>CCF Conference</i>	744
	<i>on Big Data</i> , pages 102–120. Springer.	745
	Shenglai Zeng, Jiankun Zhang, Pengfei He, Yue Xing,	746
	Yiding Liu, Han Xu, Jie Ren, Shuaiqiang Wang,	747
	Dawei Yin, Yi Chang, et al. 2024. The good and the	748
	bad: Exploring privacy issues in retrieval-augmented	749
	generation (rag). <i>arXiv preprint arXiv:2402.16893</i> .	750

751
752
753
754
755
756
757
758
759
760
761
762
763
764
765
766
767
768
769
770
771
772
773
774
775
776
777
778
779
780
781
782
783
784
785
786
787
788
789
790
791
792
793
794
795
796
797

A Baseline GSEO Methods

Our approach leverages distinct prompting strategies to achieve various GSEO goals, each targeting a specific aspect of content presentation to improve its “rank” within a LLMs generated response. These baselines aim to enhance a source’s visibility within answers generated by Generative Search Engines (GSEs), ultimately increasing the likelihood of citation.

A.1 Textual Fluency and Engagement

- **Fluent:** This method focuses on refining the prose to be more natural and engaging. By rephrasing sentences for better flow and clarity, the goal is to make the content more appealing and digestible for the LLM, potentially increasing its selection for inclusion.
- **Simple Language:** This strategy prioritizes clarity and ease of understanding. It simplifies the language to ensure the core information is conveyed as directly as possible, potentially making the source more broadly accessible and thus more frequently cited.
- **Technical Terms:** This method introduces more technical terms and factual language, aiming to present the existing information in a more specialized and authoritative manner. This could make the source more appealing for technical queries or when a more in-depth explanation is required.

A.2 Authority and Credibility Building

- **Authoritative:** This method seeks to imbue the source text with a confident and expert tone. By using assertive language and phrases that convey strong guarantees or unique value, the intent is to signal the source’s definitive nature and increase its perceived authority.
- **More Quotes:** This baseline focuses on integrating additional quotes into the text. These quotes, even if artificial, are designed to appear reputable, thereby enhancing the perceived influence and importance of the source material. The underlying idea is that content backed by “external” validation might be favored.
- **Citing Sources:** This strategy involves naturally incorporating plausible citations to credible (though potentially invented) sources. The

aim is to make the original source appear well-researched and attended to by experts, thus boosting its perceived reliability and trustworthiness.

- **Statistics:** This method strategically injects positive and compelling statistics throughout the text. By adding objective numerical facts, even hypothetical ones, the goal is to enhance the source’s credibility and make its claims more concrete and persuasive to the GSEs.

A.3 SEO Techniques

- **Unique Words:** This baseline aims to enrich the vocabulary of the source text by incorporating more unique and less common words. The hypothesis here is that a richer, more diverse vocabulary might signal higher quality or more specialized content, potentially making it more attractive for an LLM to select and cite. This can be seen as a form of “vocabulary stuffing” for generative models, distinct from traditional keyword stuffing.
- **SEO:** This method directly addresses traditional SEO principles by incorporating new, relevant keywords into the source text. The objective is to make the content more discoverable and relevant to a wider range of queries, anticipating that GSEs will still consider keyword relevance in their answer generation process. This is a direct application of what might be termed “keyword stuffing” specifically for generative search, focusing on explicit keyword integration.

These diverse baseline methods provide a robust framework for evaluating how different textual manipulations, guided by specific GSEO principles, can influence the visibility and citation frequency of web sources within the context of generative search. By comparing the effectiveness of these approaches, we can gain valuable insights into the optimal strategies for GSEO.

B Benchmark Construction

B.1 Construction Process

The construction of the CC-GSEO-Bench followed a systematic, multi-stage process designed to ensure content-centricity and ecological validity. The process commenced with the aggregation of a diverse set of seed queries from a wide array of pub-

798
799
800
801
802
803
804
805
806
807
808
809
810
811
812
813
814
815
816
817
818
819
820
821
822
823
824
825
826
827
828
829
830
831
832
833
834
835
836
837
838
839
840
841
842
843
844

licly available, open-source datasets. This collection included queries from established benchmarks such as Pinocchio (Hu et al., 2024), ELI5 (Explain Like I’m 5) (Fan et al., 2019), Natural Questions (NQ) (Kwiatkowski et al., 2019), HotpotQA (Yang et al., 2018), DebateQA (Xu et al., 2024), MS MARCO (Nguyen et al., 2016), and AllSouls (Liu et al., 2023) to ensure broad topical coverage and a rich variety of query formulations.

Each of these seed queries was then programmatically submitted to the Tavily search API to retrieve a set of relevant documents. From the ranked list of results returned for each query, we retained the top 10 documents with the highest relevance scores. Subsequently, from this candidate pool, one document was randomly selected to serve as a source article.

With a corpus of source articles established, the next stage was to generate a set of user queries tailored to each article. For every source article, we utilized the gpt-5 model to simulate realistic user queries that could be answered by the article’s content. This procedure shifts the paradigm from a traditional query-centric view to a content-centric one, where the article itself dictates the scope of relevant inquiries.

To ensure a strong, verifiable link between the simulated queries and their corresponding source articles, a final filtering stage was implemented. Each newly generated query was used to execute a new search operation with the Tavily API. A query was only retained in the final benchmark if its corresponding source article appeared within the new set of search results. This crucial verification step guarantees that the query-article pairs in CC-GSEO-Bench are not just semantically related but are also contextually linked within a realistic retrieval framework.

B.2 Benchmark Statistics

Our data construction process culminates in the CC-GSEO-Bench, a substantial benchmark designed for content-centric evaluation. The benchmark consists of **1,030 unique source articles**, each paired with a set of relevant user inquiries, totaling **5,353 query-article pairs**. The statistical distributions underpinning the benchmark are provided in Tables 5, 6, and 7. These statistics underscore the diversity and scale of the dataset.

Table 5 details the breakdown of the query-article pairs according to the original dataset from which the seed queries were sourced. Table 6 illus-

trates the one-to-many relationship central to our content-centric design, showing the distribution of the number of queries associated with each article. Finally, Table 7 presents the distribution of the ranks of our source documents within the search engine results, which confirms the high relevance of the selected articles to the generated queries.

Table 5: Distribution of Query-Article Pairs by Original Source Dataset.

Original Source Dataset	Number of Pairs
ELI5	1710
Pinocchio	1017
Natural Questions (NQ)	922
MS MARCO	920
HotpotQA	197
DebateQA	185
AllSouls	49

Table 6: Distribution of Queries per Source Article.

Queries per Article	Number of Articles
2	1
3	272
4	212
5	150
6	113
7	114
8	80
9	59
10	29

Table 7: Distribution of Source Document Ranks in Search Results.

Rank in Search Results	Count
0	1882
1	839
2	608
3	521
4	1503

C Full Results for GPT-5-Nano and GPT-OSS-120B

This appendix consolidates the full experimental results for gpt-5-nano (“GPT-5-Nano”) and gpt-oss-120b (“GPT-OSS-120B”) on CC-GSEO-Bench. Unless otherwise specified, all reported scores are averages over 5,353 test instances and are judged on an integer 0–10 scale. We report

five evaluation dimensions: Exposure (E), Faithful Credit (F), Causal Impact (C), Readability & Structure (R), and Trustworthiness & Safety (T).

C.1 Overall Effects of Document Optimization

Table 8 and Table 9 report the item-level mean scores for each optimization strategy. Table 10 and Table 11 additionally report the deltas relative to the unoptimized baseline (None). Overall, *More Quotes* yields the strongest and most consistent gains on E/F/C, while *Statistics* produces the largest improvement in C but noticeably reduces T. *Authoritative* and *Fluent* mainly improve R, but do not always improve C.

Table 8: GPT-5-Nano: Item-level mean scores (0–10) across optimization strategies.

Strategy	E	F	C	R	T
None	5.711	5.722	5.462	4.753	8.437
Authoritative	5.710	5.822	5.454	5.293	8.562
Credible Sources	5.762	5.806	5.513	4.543	8.278
Fluent	5.698	5.726	5.440	5.285	8.550
More Quotes	5.803	6.290	5.563	4.907	8.592
SEO	5.711	5.978	5.510	4.648	8.486
Simple Language	5.699	5.642	5.441	5.077	8.481
Statistics	5.638	6.023	5.600	4.577	7.715
Technical Terms	5.683	5.898	5.491	4.775	8.585
Unique Words	5.662	5.778	5.457	4.794	8.564

Table 9: GPT-OSS-120B: Item-level mean scores (0–10) across optimization strategies.

Strategy	E	F	C	R	T
None	5.686	5.727	5.460	4.750	8.439
Authoritative	5.726	5.727	5.469	4.725	7.400
Credible Sources	5.754	5.910	5.528	4.610	8.220
Fluent	5.722	5.873	5.483	5.929	8.700
More Quotes	5.819	6.304	5.608	5.063	8.490
SEO	5.705	6.134	5.540	4.796	8.474
Simple Language	5.688	5.610	5.460	5.181	8.484
Statistics	5.620	6.143	5.595	4.671	7.699
Technical Terms	5.680	6.111	5.527	4.412	8.659
Unique Words	5.648	5.870	5.485	4.244	8.484

C.2 GEO System-Level Metrics (Article-Level Aggregation)

In addition to item-level means, we report GEO system-level aggregation metrics computed at the article level: Mean Influence Level (MIL), Influence Coverage (ICov, i.e., the fraction of queries above a threshold), and Influence Stability (IStab, i.e., variance-based stability normalized by a capped max variance). These GEO metrics are computed for E/F/C, while R/T are summarized by MIL.

Table 10: GPT-5-Nano: Deltas (Δ) relative to the unoptimized baseline (None).

Strategy	ΔE	ΔF	ΔC	ΔR	ΔT
Authoritative	-0.001	+0.101	-0.008	+0.541	+0.125
Credible Sources	+0.051	+0.084	+0.051	-0.209	-0.159
Fluent	-0.013	+0.005	-0.023	+0.533	+0.113
More Quotes	+0.092	+0.568	+0.101	+0.154	+0.155
SEO	+0.000	+0.256	+0.047	-0.104	+0.048
Simple Language	-0.012	-0.080	-0.022	+0.325	+0.044
Statistics	-0.073	+0.302	+0.138	-0.175	-0.722
Technical Terms	-0.028	+0.176	+0.029	+0.023	+0.148
Unique Words	-0.049	+0.057	-0.006	+0.041	+0.127

Table 11: GPT-OSS-120B: Deltas (Δ) relative to the unoptimized baseline (None).

Strategy	ΔE	ΔF	ΔC	ΔR	ΔT
Authoritative	+0.040	+0.000	+0.010	-0.025	-1.038
Credible Sources	+0.067	+0.183	+0.068	-0.140	-0.219
Fluent	+0.035	+0.146	+0.023	+1.179	+0.261
More Quotes	+0.132	+0.577	+0.149	+0.313	+0.052
SEO	+0.019	+0.407	+0.080	+0.046	+0.035
Simple Language	+0.002	-0.117	+0.000	+0.431	+0.046
Statistics	-0.067	+0.416	+0.135	-0.079	-0.739
Technical Terms	-0.006	+0.384	+0.068	-0.338	+0.220
Unique Words	-0.039	+0.143	+0.025	-0.506	+0.045

C.3 Metric Trade-offs and Pareto Frontier

We compute within-run Pearson correlations between metrics and summarize their ranges across all strategies. E and F are moderately correlated, while E and C are near-uncorrelated; F and C show a mild positive correlation (Table 16 and Table 17). We also report the Pareto-optimal strategies under (i) E/F/C only and (ii) all five metrics (Table 18).

C.4 Heterogeneity by Query Tags

To study heterogeneity, we slice the test set by seven query tag fields (e.g., User Intent, Answer Type). For each slice with at least 200 instances, we report the strategy that maximizes ΔC within that slice (Tables 19–20). Small slices are noisier and should be interpreted with caution.

C.5 Effect of Retrieval Position

We analyze how the target document’s retrieval position affects performance. Table 21 and Table 22 show that both E and F decrease substantially as the target document appears lower in the retrieved list. As an example of mitigation at low rank (position=4): for GPT-5-Nano, *Statistics* increases F from 3.755 to 4.308 (+0.554); for GPT-OSS-120B, *More Quotes* increases F from 3.768 to 4.586 (+0.818).

Table 12: GPT-5-Nano: GEO system-level MIL metrics aggregated at the article level.

Strategy	E.MIL	F.MIL	C.MIL	R.MIL	T.MIL
None	5.651	5.738	5.498	4.758	8.371
Authoritative	5.663	5.850	5.502	5.322	8.486
Credible Sources	5.701	5.821	5.546	4.496	8.203
Fluent	5.628	5.745	5.474	5.316	8.486
More Quotes	5.748	6.321	5.597	4.888	8.527
SEO	5.649	5.994	5.551	4.707	8.426
Simple Language	5.639	5.665	5.486	5.124	8.402
Statistics	5.582	6.055	5.642	4.641	7.656
Technical Terms	5.624	5.936	5.534	4.823	8.523
Unique Words	5.607	5.799	5.498	4.822	8.489

Table 13: GPT-OSS-120B: GEO system-level MIL metrics aggregated at the article level.

Strategy	E.MIL	F.MIL	C.MIL	R.MIL	T.MIL
None	5.630	5.747	5.501	4.767	8.352
Authoritative	5.655	5.742	5.512	4.726	7.332
Credible Sources	5.689	5.908	5.572	4.624	8.153
Fluent	5.658	5.909	5.512	5.980	8.636
More Quotes	5.769	6.327	5.642	5.077	8.440
SEO	5.640	6.138	5.576	4.817	8.419
Simple Language	5.623	5.610	5.496	5.196	8.412
Statistics	5.558	6.158	5.631	4.705	7.613
Technical Terms	5.618	6.142	5.566	4.411	8.582
Unique Words	5.577	5.904	5.524	4.223	8.415

C.6 Document Feature Changes and Feature–Metric Correlations

We quantify how each optimization changes document-level features and relate these changes to metric improvements. Table 23 and Table 24 summarize average feature deltas relative to the original document. Table 25 and Table 26 list the strongest (absolute) feature–metric correlations within each strategy. These correlations are intended as interpretability signals and should not be interpreted causally.

C.7 Cross-Model Consistency

We compare strategy rankings between GPT-5-Nano and GPT-OSS-120B using Spearman correlation (Table 27). Rankings are highly consistent for E/F/C but substantially less consistent for R/T.

Table 14: GPT-5-Nano: GEO coverage (ICov) and stability (IStab) for E/F/C, aggregated at the article level.

Strategy	E.ICov	E.IStab	F.ICov	F.IStab	C.ICov	C.IStab
None	0.335	0.749	0.474	0.700	0.045	0.878
Authoritative	0.333	0.739	0.501	0.676	0.051	0.859
Credible Sources	0.344	0.736	0.486	0.681	0.059	0.866
Fluent	0.334	0.773	0.484	0.680	0.050	0.869
More Quotes	0.352	0.739	0.567	0.683	0.062	0.880
SEO	0.333	0.743	0.514	0.704	0.057	0.875
Simple Language	0.331	0.729	0.465	0.689	0.049	0.856
Statistics	0.321	0.777	0.519	0.712	0.091	0.887
Technical Terms	0.328	0.715	0.509	0.684	0.050	0.876
Unique Words	0.328	0.774	0.494	0.671	0.048	0.876

Table 15: GPT-OSS-120B: GEO coverage (ICov) and stability (IStab) for E/F/C, aggregated at the article level.

Strategy	E.ICov	E.IStab	F.ICov	F.IStab	C.ICov	C.IStab
None	0.333	0.773	0.477	0.691	0.045	0.864
Authoritative	0.335	0.769	0.487	0.679	0.051	0.878
Credible Sources	0.341	0.733	0.489	0.696	0.062	0.867
Fluent	0.344	0.745	0.505	0.663	0.051	0.863
More Quotes	0.365	0.731	0.562	0.699	0.081	0.872
SEO	0.333	0.765	0.534	0.691	0.057	0.881
Simple Language	0.330	0.745	0.454	0.689	0.049	0.873
Statistics	0.317	0.768	0.519	0.706	0.091	0.862
Technical Terms	0.327	0.771	0.548	0.681	0.057	0.875
Unique Words	0.322	0.751	0.511	0.672	0.050	0.868

Table 16: GPT-5-Nano: Summary statistics of within-run Pearson correlations between metrics (across strategies, including the baseline).

Pair	Mean	Min	Max
E–F	0.341	0.269	0.377
F–C	0.261	0.235	0.300
E–C	0.022	0.007	0.033
R–T	0.200	0.087	0.281

Table 17: GPT-OSS-120B: Summary statistics of within-run Pearson correlations between metrics (across strategies, including the baseline).

Pair	Mean	Min	Max
E–F	0.335	0.277	0.355
F–C	0.254	0.217	0.292
E–C	0.019	0.006	0.046
R–T	0.197	0.100	0.262

Table 18: Pareto-optimal strategies (not strictly dominated by any other strategy).

Model	Pareto (E/F/C)	Pareto (All metrics)
GPT-5-Nano	More Quotes; Statistics	Authoritative; More Quotes; Statistics
GPT-OSS-120B	More Quotes	Fluent; More Quotes; Technical Terms

Table 19: GPT-5-Nano: For each tag slice with $n \geq 200$, the best strategy under ΔC .

Tag Field	Tag Value	n	Best Strategy	ΔC	ΔF	ΔE
Answer Type	Explanation	3758	Statistics	+0.144	+0.354	-0.079
Answer Type	Fact	568	Statistics	+0.121	+0.009	-0.166
Answer Type	List	770	Statistics	+0.086	+0.204	+0.047
Difficulty Level	Complex	447	Statistics	+0.145	+0.416	-0.154
Difficulty Level	Intermediate	4280	Statistics	+0.137	+0.333	-0.061
Difficulty Level	Simple	618	Statistics	+0.139	-0.010	-0.099
Genre	Arts and Entertainment	811	More Quotes	+0.108	+0.376	+0.018
Genre	Books and Literature	201	Credible Sources	+0.030	-0.269	+0.080
Genre	Health	650	Statistics	+0.163	+0.845	+0.005
Genre	Law and Government	482	Statistics	+0.056	-0.274	-0.089
Genre	People and Society	587	More Quotes	+0.054	+0.608	+0.058
Genre	Science	840	Statistics	+0.268	+0.424	-0.135
Genre	Sports	308	More Quotes	+0.166	+0.562	+0.101
Nature of Query	Comparison	203	Statistics	+0.207	+0.852	-0.103
Nature of Query	Informational	4851	Statistics	+0.133	+0.278	-0.069
Nature of Query	Instructional	240	Statistics	+0.154	+0.350	-0.146
Sensitivity	Non-sensitive	4608	Statistics	+0.155	+0.307	-0.073
Sensitivity	Sensitive	745	Statistics	+0.029	+0.267	-0.074
Specific Topics	Biology	655	Statistics	+0.237	+0.644	-0.124
Specific Topics	Not Applicable	4167	Statistics	+0.116	+0.221	-0.054
Specific Topics	Physics	243	Statistics	+0.259	+0.346	-0.107
User Intent	Learning	2297	Statistics	+0.194	+0.444	-0.060
User Intent	Research	2997	Statistics	+0.094	+0.189	-0.078

Table 20: GPT-OSS-120B: For each tag slice with $n \geq 200$, the best strategy under ΔC .

Tag Field	Tag Value	n	Best Strategy	ΔC	ΔF	ΔE
Answer Type	Explanation	3758	More Quotes	+0.147	+0.601	+0.154
Answer Type	Fact	568	Statistics	+0.115	+0.259	-0.111
Answer Type	List	770	More Quotes	+0.233	+0.523	+0.156
Difficulty Level	Complex	447	Statistics	+0.163	+0.347	+0.007
Difficulty Level	Intermediate	4280	More Quotes	+0.159	+0.612	+0.142
Difficulty Level	Simple	618	More Quotes	+0.123	+0.455	+0.005
Genre	Arts and Entertainment	811	More Quotes	+0.113	+0.443	+0.136
Genre	Books and Literature	201	More Quotes	-0.025	+0.159	+0.139
Genre	Health	650	More Quotes	+0.212	+1.026	+0.148
Genre	Law and Government	482	Statistics	+0.197	+0.100	-0.075
Genre	People and Society	587	More Quotes	+0.136	+0.673	+0.094
Genre	Science	840	Statistics	+0.148	+0.501	-0.123
Genre	Sports	308	Statistics	+0.136	+0.477	-0.110
Nature of Query	Comparison	203	More Quotes	+0.251	+0.823	+0.295
Nature of Query	Informational	4851	More Quotes	+0.144	+0.580	+0.123
Nature of Query	Instructional	240	SEO	+0.225	+0.583	+0.062
Sensitivity	Non-sensitive	4608	More Quotes	+0.144	+0.539	+0.154
Sensitivity	Sensitive	745	More Quotes	+0.174	+0.807	-0.005
Specific Topics	Biology	655	Statistics	+0.197	+0.662	+0.069
Specific Topics	Not Applicable	4167	More Quotes	+0.144	+0.558	+0.117
Specific Topics	Physics	243	More Quotes	+0.185	+0.354	+0.185
User Intent	Learning	2297	More Quotes	+0.154	+0.639	+0.169
User Intent	Research	2997	More Quotes	+0.146	+0.528	+0.106

Table 21: GPT-5-Nano (None baseline): Performance by retrieval position. Pos.=0 means top-ranked.

Pos.	n	E	F	C
0	1882	6.209	7.353	5.774
1	839	5.744	6.397	5.543
2	608	5.632	5.515	5.345
3	521	5.511	4.660	5.276
4	1503	5.171	3.755	5.138

Table 22: GPT-OSS-120B (None baseline): Performance by retrieval position. Pos.=0 means top-ranked.

Pos.	n	E	F	C
0	1882	6.181	7.356	5.759
1	839	5.725	6.337	5.508
2	608	5.558	5.556	5.413
3	521	5.570	4.708	5.378
4	1503	5.138	3.768	5.105

Table 23: GPT-5-Nano: Mean document feature changes (optimized minus original). Δch =characters, Δw =words, Δuw =unique words, Δnum =numbers, Δcit =citations, Δquo =quotes.

Strategy	Δch	Δw	Δuw	Δnum	Δcit	Δquo
Authoritative	-17.3	-6.5	-0.4	-0.2	0.0	-0.6
Credible Sources	+473.9	+67.7	+37.9	+1.7	-0.3	-0.2
Fluent	-32.2	-4.9	+0.3	-0.4	-0.2	-0.7
More Quotes	+389.0	+53.7	+31.5	+0.4	0.0	+6.1
SEO	+245.5	+31.2	+21.9	+0.0	-0.1	-0.1
Simple Language	-58.9	-7.6	-2.8	-0.2	-0.1	-0.6
Statistics	+398.0	+56.9	+33.4	+7.2	-0.1	-0.1
Technical Terms	+31.1	-2.9	+3.3	-0.2	-0.1	-0.7
Unique Words	+9.2	-3.7	+3.5	-0.5	-0.2	-0.9

Table 24: GPT-OSS-120B: Mean document feature changes (optimized minus original). Δch =characters, Δw =words, Δuw =unique words, Δnum =numbers, Δcit =citations, Δquo =quotes.

Strategy	Δch	Δw	Δuw	Δnum	Δcit	Δquo
Authoritative	+112.8	+12.9	+11.0	-0.1	-0.1	+0.0
Credible Sources	+462.6	+66.1	+40.7	+2.5	-0.3	+0.4
Fluent	-41.2	-7.9	+3.7	-0.2	-0.2	+0.2
More Quotes	+487.6	+66.7	+40.1	+2.5	+0.0	+9.7
SEO	+303.5	+39.1	+27.4	+0.0	-0.2	+0.0
Simple Language	-85.8	-11.4	-3.1	-0.1	-0.2	+0.0
Statistics	+326.5	+45.9	+28.0	+7.6	0.0	+0.1
Technical Terms	+100.4	+1.0	+10.9	-0.1	-0.1	+0.0
Unique Words	+65.3	-0.7	+8.7	-0.4	-0.2	+0.1

Table 25: GPT-5-Nano: Top Pearson correlations between feature changes and metric deltas (within each optimization).

Strategy	Feature	Metric	r
Credible Sources	words	F	+0.341
Credible Sources	unique words	F	+0.332
Credible Sources	chars	F	+0.327
More Quotes	unique words	R	+0.300
More Quotes	words	F	+0.293
More Quotes	chars	F	+0.284
More Quotes	unique words	F	+0.278
Credible Sources	unique words	R	+0.276
Credible Sources	words	R	+0.267
More Quotes	words	R	+0.265

Table 26: GPT-OSS-120B: Top Pearson correlations between feature changes and metric deltas (within each optimization).

Strategy	Feature	Metric	r
Authoritative	unique words	T	-0.381
Fluent	unique words	R	+0.332
Authoritative	words	T	-0.329
Authoritative	chars	T	-0.306
More Quotes	unique words	R	+0.292
More Quotes	words	R	+0.269
More Quotes	chars	R	+0.265
SEO	unique words	R	+0.210
Credible Sources	unique words	R	+0.192
More Quotes	quotes	R	+0.185

Metric	Spearman
Exposure (E)	0.917
Faithful Credit (F)	0.883
Causal Impact (C)	0.917
Readability & Structure (R)	0.533
Trustworthiness & Safety (T)	0.500

Table 27: Cross-model Spearman rank correlation of strategy ranking (deltas vs. None).