

# Practical Dataless Text Classification Through Dense Retrieval

Anonymous ACL submission

## Abstract

Dataless text classification aims to classify documents using only class descriptions without any training data. Recent research shows that pre-trained textual entailment models can achieve state-of-the-art dataless classification performance on various tasks. However, such models are not practical in that their prediction speed is slow as they need  $k$  forward passes to predict  $k$  classes and they are not built for fine-tuning to further improve the initial (often mediocre) performance. This work proposes a simple, effective, and practical dataless classification approach. We use class descriptions as queries to retrieve task-specific or external unlabeled data on which pseudo-labels are assigned to train a classifier. Experiments on a wide range of classification tasks show that the proposed approach consistently outperforms entailment-based models in terms of classification accuracy, prediction speed, and performance gain when fine-tuned on labeled data.

## 1 Introduction

Text classification is one of the most used techniques in mining large-scale unstructured text. When sufficient labeled data are available, supervised classification techniques can achieve excellent performance. However, manually labeling example documents can be time-consuming and labor-intensive, a major burden when applying supervised text classification techniques in practice.

Recently, *dataless text classification* (Chang et al., 2008; Druck et al., 2008; Song and Roth, 2014; Chen et al., 2015; Li et al., 2016a,b; Song et al., 2016) has been proposed to save labeling efforts. It refers to the ability for a machine learning model to start classifying documents by using only class descriptions and *no* training data. Since any text classification task necessarily starts with a description for each class, class descriptions are naturally available from the very beginning. Therefore, dataless text classification has practical value

in real-world applications.

Early research showed that dataless classifiers are able to classify documents on unbounded label sets if label descriptions are carefully written, e.g., paraphrasing the same concept using different synonyms and from multiple aspects (Chang et al., 2008; Wang and Domeniconi, 2009; Song and Roth, 2014). These approaches often leverage external resources such as Wikipedia to construct semantic representations for both class descriptions and text documents. Many different settings have been considered in previous works, some using slightly different names, including *zero-shot text classification* (Pushp and Srivastava, 2017; Yin et al., 2019) and *weakly supervised text classification* (Chu et al., 2020a). Recent research found that Transformer-based textual entailment models can provide more competitive performance on dataless classification tasks (Yin et al., 2019; Chu et al., 2020a). The basic idea is to ask a pre-trained textual entailment model to judge if a document logically entails any of the class descriptions, and then pick the class with the highest probability of entailment. Such an approach is shown to give better performance than earlier approaches thanks to the contextual text representations learned by deep Transformers such as BERT (Devlin et al., 2018).

However, the textual entailment approach to dataless classification has several drawbacks which diminish its practical value. First, one has to run the entailment model  $k$  times to classify one document into  $k$  categories. The prediction speed slows down as more categories (larger  $k$ ) are considered in a task. Second, the performance of a dataless text classifier is often far from optimal, and therefore practitioners often wish to further improve it using labeled examples afterwards. As we will show in the experiments, entailment models are not ideal for fine-tuning on classification tasks. They aim to solve a much harder problem than classification – to learn semantic dependencies between all words

083 in the document and all words in the class defini- 134  
084 tion – and therefore need more data to learn well. 135  
085 Third, it is difficult to adapt a well-trained entailment 136  
086 model on a task-specific corpus, since adap- 137  
087 tive pretraining (such as masked language mod- 138  
088 eling) has to happen *before* the entailment model 139  
089 is trained. Lastly, the performance of entailment- 140  
090 based classifiers tends to vary significantly across 141  
091 different tasks (Yin et al., 2019). Recent work 142  
092 showed that they sometimes even underperform a 143  
093 raw BERT model that is not fine-tuned on entail- 144  
094 ment tasks (Ma et al., 2021). 145

095 Ideally, a dataless text classifier should not only 146  
096 provide a decent performance to jump-start the task, 147  
097 but also be readily adaptable to task-specific unlabeled 148  
098 data, continuously trainable if labeled data 149  
099 ever become available, and scalable to a large num- 150  
100 ber of categories at prediction time. In this paper, 151  
101 we propose methods that achieve these goals. The 152  
102 main idea is to create pseudo-labeled documents 153  
103 for each class using class descriptions as queries 154  
104 and dense retrieval models as pseudo-labeling func- 155  
105 tions. These pseudo-labeled data are then used 156  
106 to train a classifier. This simple idea has its root 157  
107 in early information retrieval research, such as 158  
108 pseudo-relevance feedback (Rocchio, 1965) and 159  
109 naive text classification (Baeza-Yates et al., 2011). 160  
110 We reinvigorate this old idea with modern tech- 161  
111 niques in text representation, retrieval, and data 162  
112 subset selection, giving rise to a practical and ef- 163  
113 fective method for dataless text classification. 164

114 We evaluate the proposed approach through ex- 165  
115 tensive experiments on a variety of datasets, in- 166  
116 cluding topical and sentiment classification tasks, 167  
117 multi-class and multi-label classification settings, 168  
118 and corpora from different genres. These experi- 169  
119 ments show that our approach often outperforms 170  
120 entailment-based methods by a large margin, en- 171  
121 joys fast prediction speed, and improves quickly if 172  
122 labeled documents are available for fine-tuning. 173

123 Our main contributions are as follows:

- 124 • We propose a simple and effective dataless 174  
125 text classification method that selects a docu- 175  
126 ment subset returned by dense retrieval mod- 176  
127 els as pseudo-labels for classifier training. 177
- 128 • Extensive empirical experiments show that 178  
129 our method is more practically useful than the 179  
130 state-of-the-art textual entailment approaches. 180  
131 It enjoys higher accuracy, faster prediction 181  
132 speed, and can be readily improved even a 182  
133 small amount of labeled data are available. 183

## 2 Related Work 134

Dataless text classification (Chang et al., 2008) 135  
aims to classify text using a given set of class de- 136  
scriptions and no labeled data for training a model. 137  
Dataless text classification methods have two broad 138  
categories: classification-based (Chang et al., 2008; 139  
Druck et al., 2008; Wang and Domeniconi, 2009; 140  
Song and Roth, 2014; Yin et al., 2019; Chu et al., 141  
2020a) and clustering-based (Barak et al., 2009; 142  
Chen et al., 2015; Li et al., 2016a, 2018; Li and 143  
Yang, 2018; Chu et al., 2020b). Classification- 144  
based methods use automatic algorithms to cre- 145  
ate machine-labeled data and construct a classi- 146  
fier that assigns a category to an input document. 147  
Clustering-based methods group documents (and 148  
class descriptions) by their similarity, and assign 149  
categories to each cluster. Our work focuses on the 150  
classification-based approach. 151

Several classic methods use explicit semantic 152  
analysis (ESA) (Gabrilovich et al., 2007) to repre- 153  
sent documents and label descriptions in the same 154  
vector space of concepts, and then compute the co- 155  
sine similarity between documents and labels. The 156  
label with the highest cosine similarity is assigned 157  
to the document as the classification result (Chang 158  
et al., 2008; Wang and Domeniconi, 2009; Song 159  
and Roth, 2014). These works emphasize that se- 160  
mantic representation of labels is as important as 161  
learning good representation of documents. 162

In previous works, dataless text classification 163  
also has many slightly different setups. For ex- 164  
ample, in zero-shot text classification, Yin et al.; 165  
Puri and Catanzaro proposed “label-fully-unseen” 166  
setting which directly computes document-label 167  
relatedness with a sentence-pair BERT model. 168  
The model is trained with large-scale texts natu- 169  
rally tagged with category information, such as 170  
Wikipedia. NATCAT takes a further step (Chu et al., 171  
2020a). It combines various publicly available 172  
online corpora that come with natural categories, 173  
and trains a BERT or RoBERTa model (Devlin 174  
et al., 2018; Liu et al., 2019) to discriminate correct 175  
versus incorrect categories for a given document. 176  
These methods design automatic algorithms to cre- 177  
ate pseudo-labeled data from external resources 178  
to train a universal entailment model that can be 179  
applied to a wide spectrum of classification tasks. 180

It is easy to confuse “dataless text classification” 181  
with “zero-shot text classification” (Wang et al., 182  
2019; Ye et al., 2020) and “weakly supervised 183  
text classification” (Meng et al., 2020a,b). Zero- 184

shot text classification may still provide labeled data for part of the categories (label-partially-seen (Yin et al., 2019)), while dataless text classification does not assume labeled data for any category. Weakly supervised text classification assumes a large amount of unlabeled data are available for learning, while dataless text classification does not make this assumption – it can operate with few or no unlabeled data from the task domain.

### 3 Proposed Methods

In this section, we describe our proposed method for dataless text classification. We formulate the problem as follows. We are given a set of class descriptions  $D = \{d_1, \dots, d_j, \dots, d_k\}$ , each is a piece of short text (one or more words) describing a semantic class  $j$  in the label space  $Y = \{1, \dots, k\}$ . We are given a set of unlabeled documents  $X$  and *zero* labeled documents in the task domain. As a natural scenario in practice, we also have access to vast amounts of external unlabeled documents  $U$ ,  $|U| \gg |X|$ . These external documents may come from Wikipedia, news corpora, and online social media, which may or may not share the same domain as the classification task in question. Our goal is to correctly assign label(s) from  $Y$  to (a subset of) unlabeled documents in either  $X$  or  $U$  as pseudo-labeled training data.

At a high level, our proposed method uses class descriptions in  $D$  as queries to retrieve pseudo-labeled documents from either task-specific unlabeled data  $X$ , or external unlabeled data  $U$ , or the two data sources combined. This gives us several variants of the method. We collectively name these variants **CLARET**, as they construct a classification model by leveraging a retrieval model. Below we describe our method in detail.

#### 3.1 Dense Text Representation and Indexing

As a preparation step, we use a sentence representation model to convert all texts (class descriptions, task-specific unlabeled documents, and external unlabeled documents) into dense vectors in a semantic space. In principle, any dense text representation techniques can be used. We choose to use SentenceBERT (SBERT) (Reimers and Gurevych, 2019) as it is proven to deliver good performance in various sentence-pair modeling and information retrieval tasks (Thakur et al., 2021).

Once these texts are converted into dense vectors, we build approximate nearest neighbor (ANN) in-

stances for task-specific unlabeled documents and external documents to enable fast document retrieval. In principle, any ANN search techniques can be used. We choose to use FAISS (Johnson et al., 2017) for efficient similarity search with cosine similarity as the vector similarity metric. We also tested other metrics such as Euclidean distance but found negligible performance difference.

As SBERT is trained on a wide range of semantic similarity tasks (including textual entailment), the resulting document vectors inherit the knowledge from these tasks. Cosine similarity  $\cos(x_1, x_2)$  between documents  $x_1$  and  $x_2$  approximates the probability that  $x_1$  entails  $x_2$  (or vice versa). In this sense, our method implicitly leverages the same type of knowledge of entailment-based models in a more efficiently computable manner.

#### 3.2 Class-Relevant Document Retrieval

The first step of our method is to retrieve a pool of potentially relevant documents for each class, a subset of which will be pseudo-labeled in the next step. We propose three variants for this step.

**Retrieving from task-specific unlabeled data.** Oftentimes a classification task starts with task-specific data, but none of them are labeled yet. We use each class description as a search query to retrieve documents from task-specific unlabeled data. For class  $j \in Y$ , we rank documents in the unlabeled data  $X$  by their semantic similarity to the class description  $d_j$  and take the most similar  $n_1$  documents  $R_j = \{x_i\}_{i=1}^{n_1}$ . Here, semantic similarity is computed using the vectors produced in Section 3.1. We call this variant **CLARET<sub>task</sub>**.

**CLARET<sub>task</sub>** is most useful if abundant task-specific unlabeled data are available. However, sometimes even such data are few. For example, when mining documents related to an emerging event in a data stream, one may only collect a small number of documents about the new event since it just happened. In that case, task-specific data can be too scarce to retrieve from. To address this scarcity, we can instead retrieve from external data sources that contain vast amounts of unlabeled documents, some of which can also be semantically related to the current task. This is the next variant.

**Retrieving from external data.** We can retrieve class-relevant documents from external data when task-specific data is scarce. External data should come from as rich and diverse sources as possible to increase the chance of returning task-relevant

documents. Thanks to approximate nearest neighbor search index, the retrieval step can be done efficiently against arbitrarily large external data. For class  $j$ , we retrieve  $n_2$  most relevant documents from external data with respect to the class description  $d_j$ ,  $R_j = \{x_i\}_{i=1}^{n_2}$ . We call this variant **CLARET<sub>external</sub>**.

**Retrieving from external data with a task-specific focus.** We consider a third variant that combines the previous two. The idea is to enrich a class description with task-specific data before using it to retrieve external documents. For each class  $j$ , we first obtain a “seed set” of documents  $S_j$  using the same approach as **CLARET<sub>task</sub>** by fixing  $n_1 = .1 \times |X|/k$ . Then we use them to further retrieve external documents by treating each  $x \in S_j$  as a query to retrieve its  $n_3$  nearest neighbors  $\Gamma(x)$  from external data. However, these documents may be close to a seed document because they share words unrelated to the theme of the class. To filter such noise, we preserve documents that appear in at least two seed documents’ nearest neighborhoods. This gives class-relevant documents for class  $j$ :  $R_j = \{e | \exists x_1, x_2 \in S_j, e \in \Gamma(x_1) \wedge e \in \Gamma(x_2)\}$ . The hope is that  $R_j$  contains external documents that are semantically relevant and stylistically similar to task-specific data. We call this variant **CLARET<sub>task-external</sub>**.

### 3.3 Pseudo-Labeled Subset Selection

A challenging problem remains: how many documents to retrieve and assign pseudo-labels (namely, how to set  $n_1$ ,  $n_2$ , or  $n_3$ )? More generally, what is the optimal subset of retrieved documents that, if pseudo-labeled, will train a good classifier? Note that we cannot tune subset selection procedures on labeled data as such data is unavailable in a dataless setting! We propose a novel *unsupervised* subset selection procedure to address this problem.

**Subset diversification.** For **CLARET<sub>task</sub>**, we create pseudo-labeled set  $L_j = \{(x, j) | x \in R_j\}$  for each class  $j$ . For the two variants that use external data (**CLARET<sub>external</sub>** and **CLARET<sub>task-external</sub>**), however, we further select a subset  $L_j \subset R_j$  of size  $m$  to be pseudo-labeled as class  $j$ . The motivation is that documents retrieved from external data sources may contain (near-)duplicates. For example, many news outlets may cover the same story. Duplicated documents may lead to overfitting as they give too much emphasis on a few documents and reduce the overall diversity of pseudo-labeled training data.

Indeed, previous works have shown that diverse training data improves learning performance (Wei et al., 2015). Here we apply facility location function to quantify the diversity of a subset (Krause and Golovin, 2014). The facility location function of any subset  $L_j \subset R_j$  is defined as

$$g(L_j) = \sum_{x \in R_j} \max_{e \in L_j} s(x, e). \quad (1)$$

Here  $s(\cdot, \cdot)$  is the cosine similarity between two dense document vectors. Intuitively,  $g(L_j)$  computes the total cost for every element  $x \in R_j$  to be “covered” by the most similar element  $e \in L_j$ . In our context, this translates into how well the subset  $L_j$  preserves the content of the larger set  $R_j$ . Although finding the optimal subset  $L_j$  that maximizes the submodular function  $g(L_j)$  is NP-hard, a greedy algorithm gives an approximately optimal solution (Nemhauser et al., 1978). The algorithm sequentially adds the next element  $x$  to  $L_j$  with the maximum marginal gain  $g(L_j \cup \{x\}) - g(L_j)$ , until  $L_j$  reaches the desired size  $m$ .

**Entropy maximization.** We now determine the subset selection parameters  $\theta$ . For **CLARET<sub>task</sub>**,  $\theta = \{n_1\}$ . For **CLARET<sub>external</sub>**,  $\theta = \{n_2, m\}$ . For **CLARET<sub>task-external</sub>**,  $\theta = \{n_3, m\}$ .  $\theta$  determines the pseudo-labeled set  $L_j$  for class  $j$ , which determines the full pseudo-labeled set  $\cup_{j=1}^k L_j$ , which in turn trains a classifier  $f : X \rightarrow Y$ . Below we use  $f_\theta$  to emphasize that  $f$  depends on  $\theta$ .  $f_\theta$  induces a distribution over the label space  $Y$  when applied to the task-specific unlabeled data  $X: \forall y \in Y$ ,

$$p(y|X, f_\theta) = \frac{\sum_{x \in X} \mathbf{1}\{f_\theta(x) = y\}}{|X|}. \quad (2)$$

According to the maximum entropy principle (Jaynes, 1957), the distribution with maximum entropy shall be preferred since *no* labeled data are available as evidence to prefer other distributions. Following this principle, we seek for  $\theta$  that maximizes the classification entropy:

$$H(\theta) = \sum_{y \in Y} -p(y|X, f_\theta) \log p(y|X, f_\theta). \quad (3)$$

Empirically,  $H(\theta)$  correlates well (but not perfectly) with true performance of  $f_\theta$  on labeled data even though it is an unsupervised metric (Appendix C.3), a phenomenon first observed in (Baram et al., 2004). As  $H(\theta)$  is non-differentiable with respect to  $\theta$ , we resort to grid search. It is sufficient to use a coarse grid to find sensible  $\theta$  values (Section 4.3).

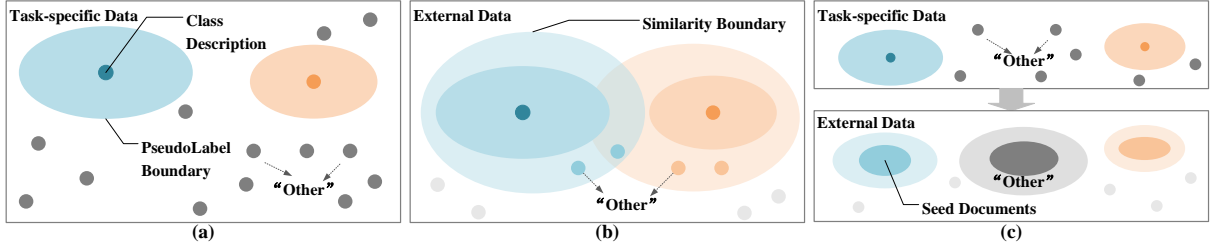


Figure 1: Handling the *Other* class. (a) CLARET<sub>task</sub>: obtaining *Other* documents from task-specific data; (b) CLARET<sub>external</sub>: obtaining *Other* documents between pseudo-label boundary and similarity boundary from external data; (c) CLARET<sub>task-external</sub>: retrieving *Other* documents from external data using seeds from task-specific data.

### 3.4 Handling the *Other* Class

In some classification tasks, we have clearly defined categories and an *Other* category, such as an “other topic” category in topic classification or a “no emotion” category in emotion classification. We call clearly defined (non-*Other*) categories *named classes*. Using “other topic” or “no emotion” literally as the search query to retrieve pseudo-labeled documents is problematic because the *Other* class is to be interpreted with respect to named classes. We propose methods to handle the *Other* class for each variant above. The general idea is to pseudo-label documents that are far from any named class as the *Other* class. Without loss of generality, let the named classes be numbered from 1 to  $k - 1$  and the *Other* class be class  $k$ .

For CLARET<sub>task</sub>, we select *Other* documents  $L_k$  from task-specific unlabeled data  $O = X \setminus \cup_{j=1}^{k-1} L_j$ . Our goal is to find a subset  $L_k \subset O$  with size  $n_1$  that is farthest from the descriptions of all named classes  $D \setminus \{d_k\}$ . We seek for the subset that *minimizes* the following function:

$$h(L_k) = \sum_{x \in L_k} \max_{e \in D \setminus \{d_k\}} s(x, e). \quad (4)$$

This function is modular and can be efficiently minimized by selecting  $n_1$  documents that have smallest  $\max_{j=1}^{k-1} s(d_j, x)$  values from  $O$  (Figure 1a).

For CLARET<sub>external</sub>, we first retrieve external data that are far from all named class descriptions but still relevant to the task:  $O = \cup_{j=1}^{k-1} \{x | x \in U, 0 < s(x, d_j) < 0.1\}$ . We then select  $R_k \subset O$  with size  $n_2$  by optimizing  $h(R_k)$  (Eq. (4)), and then use the same diversity and entropy maximization procedure in Section 3.3 to select  $m$  documents in  $R_k$  and pseudo-label as *Other* (Figure 1b).

For CLARET<sub>task-external</sub>, we first use the same procedure as CLARET<sub>task</sub> (Eq. (4)) to select task-specific seed documents for the *Other* category.

This turns *Other* into another named class. We then retrieve and select pseudo-labels using the same procedure described in Sections 3.2 and 3.3 (Figure 1c).

## 4 Experiments

In this section, we evaluate our proposed methods and compare them with baseline models for dataless text classification. The comparison is not only in terms classification accuracy, but also label efficiency and inference speed.

### 4.1 External Document Repository

To cover various task domains, we combine five large-scale datasets as the external document repository. These datasets are freely available and frequently used in previous works as external resources. We keep these documents short (e.g. titles) as SBERT is well-trained on sentence pairs. We build a single index for all the external documents.

**Microsoft News Dataset (MIND)** (Wu et al., 2020) is collected from anonymized behavior logs of Microsoft News website. **Multi-Domain Sentiment Dataset (MDS)** (Blitzer et al., 2007) contains product reviews for many product categories in Amazon. **Wikipedia-500K** (Bhatia et al., 2016) has over a million curator-generated category labels and each article often has more than one relevant labels. We select the first sentence of each article. **RealNews** (Zellers et al., 2019) is a large news corpus from Common Crawl. We randomly sample 2M titles from these 32M news. **S2ORC** (Lo et al., 2020) is a general corpus of scientific literature. We randomly select 100k papers from all 20 research fields and extract their titles.

### 4.2 Evaluation Datasets

We choose 10 text classification tasks in our experiments. Note that we do not use any data or labels from the training set, but only use unlabeled

Dataset	#Docs	#Sents/doc	#Words/doc
MIND	98,336	1	10.7
MDSO	821,250	7.3	137.5
Wikipedia	1,779,881	1	22.9
RealNews	2,000,000	1	9.6
S2ORC	2,000,000	1	10.9

Table 1: Statistics of external document datasets.

documents in the test set and the original class descriptions (see Appendix A).

**Single label topic classification datasets.** **Yahoo** (Zhang et al., 2015) consists of 10 categories of questions in online forums. **20Newsgroup** (Lang, 1995) is a collection of 20 topic newsgroup documents. **AGnews** (Zhang et al., 2015) contains 4 topical categories of news titles. **DBpedia** (Lehmann et al., 2015) contains titles, descriptions, and associated categories from DBpedia.

**Single label sentiment classification datasets.** **Yelp** (Zhang et al., 2015) is for sentiment analysis in Yelp reviews. **Emotion** (Oberländer and Klinger, 2018) was constructed by combining multiple public datasets where documents have emotion labels. **Amazon** (Zhang et al., 2015) is a binary sentiment classification dataset. **SST** (Socher et al., 2013) is a corpus extracted from movie reviews.

**Multi label topical classification datasets.** **Situation** (Zhang et al., 2015) is a event-type classification dataset originally designed for low-resource situation detection. **Comment** is created by Chu et al. and contains 28 classes.

Dataset	#Docs	#Classes	#Docs/class	#Words/doc
Single-label topic classification				
Yahoo	100k	10	10K	115.8
AGnews	7,600	4	1,900	48.8
20News	7,532	20	376	375.4
DBpedia	70k	14	5,000	58.7
Single-label sentiment classification				
Yelp	38k	2	19K	155.1
Emotion	16k	10	1,600	19.5
Amazon	400k	2	200K	95.7
SST-B	1,821	2	910.5	19.2
Multi-label topical classification				
Situation	3,525	12	380.2	44.0
Comment	1,287	28	90.7	13.8

Table 2: Statistics of evaluation datasets.

### 4.3 Compared Methods

We include two state-of-the-art methods for data-less text classification: *label-fully-unseen* 0SHOT-TC (Yin et al., 2019) and NATCAT (Chu et al.,

2020a). These two methods both use readily available resources to train textual entailment models that can robustly handle a wide range of text classification tasks. To study the contribution of a dense retrieval model in our approach, we construct a baseline by replacing SBERT+FAISS with sparse text retrieval model (BM25).

**Label-fully-unseen 0SHOT-TC** was first explored in (Yin et al., 2019). This setting pushes “zero-shot learning” to the extreme – no annotated data for any labels. It aims to classify documents without seeing any task-specific training data. They trained an entailment-based classifier on MNL, FEVER and RTE datasets to predict a binary outcome. In the testing phase, they converted category descriptions into hypothesis in two ways, one is to prefix the label description with “it is related to”, the other is to use WordNet definition of the category label words in a hypothesis.

**NATCAT** (Chu et al., 2020a) proposed to use large-scale, naturally annotated data to train robust entailment-based text classification models. The authors induced document-category pairs from Wikipedia, Stack Exchange, and Reddit posts. Unlike label-fully-unseen 0SHOT-TC, NATCAT did not convert each category into a hypothesis, but directly connected the category and the document as a sentence-pair input.

**BM25 retrieval.** This baseline uses BM25 instead of SBERT+FAISS for document retrieval in CLARET<sub>task-external</sub>. We build two inverted indices, one for task-specific data, the other for external data. Using class descriptions as queries, we use BM25 to retrieve  $n_1$  task-specific documents and select 20 class-specific keywords using TF-IDF scores of words in retrieved documents. Then we use these class-specific keywords as queries to retrieve  $n_3$  documents from the external data. Finally, we still use the facility function to filter  $m$  documents from the external data. The parameter settings ( $n_1, n_3, m$ ) are the same as CLARET<sub>task-external</sub>. Document indexing and BM25 document retrieval are implemented using the Python Whoosh library.

The three variants of CLARET we proposed. To select pseudo-labeled subsets that have maximum classification entropy, we searched parameters  $\theta$  on the grids  $n_1 = \{.1, .3, .5\} \times |X|/k$ ,  $m = \{100, 300, 500\}$ ,  $n_2 = \{2m, 5m, 10m\}$  and  $n_3 = \{100, 200, 300\}$ . The subset-induced RoBERTa classifier that achieved the maximum entropy was

Method	Single-label								Multi-label	
	Yahoo	AGnews	20News	DBPedia	Yelp	Emotion	Amazon	SST	Situation	Comment
<b>Baseline Models</b>										
BM25	39.6	69.7	31.1	68.6	49.5	13.2	52.0	52.2	14.0	15.1
0SHOT-TC (best)	43.8	-	-	-	-	24.7	-	-	<b>37.2</b>	-
0SHOT-TC (our)	24.9	67.8	19.0	58.0	71.0	21.1	78.3	68.6	20.1	22.3
NATCAT (best)	57.8	75.6	39.3	82.8	70.4	-	66.8	65.0	-	22.6
NATCAT (our)	48.6	74.9	44.8	85.3	50.1	10.7	50.8	50.5	27.4	22.0
<b>CLARET</b>										
Task	56.1	77.4	57.2	83.0	83.4	<b>28.4</b>	78.4	<b>85.5</b>	11.5	21.8
External	57.3	72.7	51.7	84.9	<b>87.9</b>	27.6	<b>89.5</b>	80.1	30.5	23.3
Task-External	<b>61.6</b>	<b>84.5</b>	<b>58.3</b>	<b>92.7</b>	86.5	27.1	86.2	84.1	<b>37.2</b>	<b>25.9</b>

Table 3: Dataless text classification performance on ten datasets (%). Each metric of CLARET is the average of 5 runs with different random seeds. The metrics are label ranking average precision (LRAP) for Comment, label-weighted F1 for Emotion and Situation and accuracy for other single-label classification tasks. The best reported results of label-fully-unseen 0SHOT-TC results from (Yin et al., 2019) and weakly supervised model NATCAT (Chu et al., 2020a) are included. We also report results of our re-implementation of 0SHOT-TC pre-trained on MNLi and NATCAT model pre-trained on Wikipedia. Both used RoBERTa as the entailment model. The best average performance in each column is highlighted in bold.

used. The optimizer is AdamW (Loshchilov and Hutter, 2017), learning rate is  $2e^{-5}$ , training batch size is 32 and the number of training epochs is 4.

We did not compare with the LOTClass model (Label-Name-Only Text Classification) (Meng et al., 2020a). LOTClass assumes that label words are mentioned somewhere in unlabeled documents, which is not guaranteed. For example, in Emotion and Yahoo datasets, some label words are not mentioned in any documents. Also, LOTClass does not deal with the *Other* class, which is present in Emotion and Situation datasets.

#### 4.4 Performance Across Datasets

Table 3 summarizes classification performance of baseline methods and our three pseudo-labeling methods combined with RoBERTa classifier. Besides, we have stored our implementation as open source code in an anonymous Github repository<sup>1</sup>.

These results show that variants of CLARET are able to achieve the highest performance on each task compared with baseline methods. Although the best pseudo-labeling strategy depends on specific tasks, it is clear that CLARET is overall a promising approach to dataless text classification. It performs the same as or sometimes much better than entailment models. Comparison of BM25 and CLARET variants shows that dense retrieval module (e.g., SBERT+FAISS) is essential in obtaining pseudo-labeled documents. (See Appendix C for supplementary performance analysis.)

<sup>1</sup><https://anonymous.4open.science/r/CLARET-6FD2>

#### 4.5 Prediction Speed Comparison

A big advantage of classification models over entailment models is the prediction speed. Classification models only need one forward pass to make a prediction for  $k$  categories, whereas entailment models need  $k$  forward passes. Table 4 compares prediction time of entailment models and CLARET<sub>task-external</sub> on the Yahoo dataset (100,000 documents). Our method is not only more accurate (Table 3) but also 5-7 times faster.

Method	Total Time	Per Document
0SHOT-TC	2162.4s	22ms
NATCAT	1485.8s	15ms
CLARET <sub>task-external</sub>	<b>306.7s</b>	<b>3ms</b>

Table 4: Total testing time on Yahoo using *label-fully-unseen* 0SHOT-TC, NATCAT and CLARET<sub>task-external</sub>. All methods used RoBERTa-base model.

Although entailment models are universal which only need to be trained once to be applied to any task, in order to obtain excellent results, a large amount of entailment data are required for pre-training. NATCAT uses three different data sources, a total of 10M training documents for pre-training. We measured the pre-training time using only Wikipedia data, which already took more than 50 hours. For 0SHOT-TC, since there is no author-released code for pre-training, we used MNLi data, batch size = 64, and 3 training epochs. It took about 2 hours. In our method, indexing external data repository took about 45 minutes. Taking the Yahoo dataset as an example, we measured the time

to index the dataset, retrieve pseudo-labeled documents, select pseudo-label subsets and train a classifier using CLARET<sub>task-external</sub>. The entire process took about 2 hours. Other datasets typically took less time as the Yahoo dataset has many categories and each retrieves many class-relevant documents. Therefore, although our methods take time to train classifiers for new tasks, the cost of training time can be amortized by the saving of prediction time in the long run compared to entailment-based models.

#### 4.6 Learning Curve Comparison

Practitioners may wish to further improve a dataless classification model as its initial performance can be far from optimal. We therefore ask the question: if a small amount of training data becomes available, how fast can a dataless model improve?

To verify our hypothesis that with continuous increase of training data, a classification model will improve faster than an entailment model, we present a learning curve analysis using Yahoo dataset. We compare entailment models *label-fully-unseen* OSHOT-TC (Yin et al., 2019) pre-trained on MNLI, NATCAT (Chu et al., 2020a) pretrained on Wikipedia, and our classification model trained on CLARET<sub>task-external</sub> pseudo-labels. We use the same set of labeled documents with increasing sizes, the learning rate is  $5e^{-5}$  and training epochs is 4 to fine-tune each of the three models.

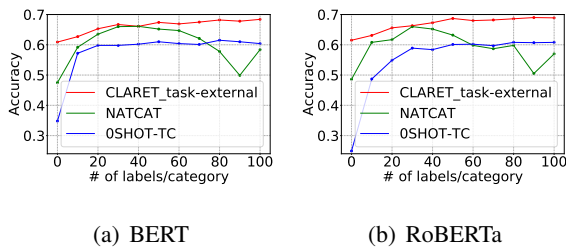


Figure 2: Learning curves of CLARET<sub>task-external</sub> and two entailment approaches when fine-tuned on increasing amount of training data from the Yahoo dataset.

The learning curves in Figure 2 show that compared with entailment models, the advantage of the classification model is not only in the initial high performance. We see from the learning curves that when each category has a certain amount of training data, the classification model shows the fastest performance gain. In contrast, the performance of entailment models flattens and even drops. This demonstrates that applying entailment models on dataless classification tasks has certain limitations.

In fact, textual entailment is a much harder problem than text classification, as the former aims to learn pairwise dependencies between all words in the premise (document) and all words in the hypothesis (class description), while the latter aims to associate a document to a categorical variable. Therefore, an entailment approach to classification is indirect and label-inefficient.

#### 4.7 Discussion

In Table 3, we not only report the results of our baseline models reported in previous works, but also the results implemented by ourselves. Here we make a special remark on the Situation and Emotion datasets: they both contain the *Other* class. For Situation this category is “out-of-domain” and for Emotion it is “no emotion”. We handled the *Other* classes using the approach in Section 3.4.

The three proposed strategies all have their own advantages. The CLARET<sub>task-external</sub> strategy is suitable for topic classification tasks, whether it is single-label or multi-label. It chooses a small set of test documents as seeds and expand the document search on vast external data sources. For sentiment classification tasks, CLARET<sub>task-external</sub> does not obtain the best results but still outperforms the entailment model. CLARET<sub>task</sub> and CLARET<sub>external</sub> are suitable for sentiment classification tasks. CLARET<sub>task</sub> performs better on smaller datasets (Emotion, SST), while CLARET<sub>external</sub> performs better on Amazon and Yelp datasets. The crucial reason is that the Multi-Domain Sentiment Dataset in our external data consists of Amazon reviews data. Though Emotion is a sentiment classification task, its documents come from Twitter. Even though documents from the two data sets may express similar emotions, the transferable knowledge from Amazon reviews to tweets is limited due to different text styles. Therefore, CLARET<sub>task</sub> can achieve good results on Emotion and SST datasets.

### 5 Conclusion

We proposed a dataless text classification method CLARET which constructs a classification model by leveraging a dense retrieval model. Extensive experiments show that the proposed method is not only able to achieve excellent dataless classification performance, but also enjoys fast prediction speed and can be effectively improved when labeled training data become available, making it readily applicable in practical classification tasks.



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## A Class Descriptions in Evaluation Datasets

We list the class descriptions of the datasets we used for evaluation as follows. These texts are used as to compute SBERT vector representations. Note that some class descriptions are very abstract: “positive” and “negative” for sentiment classification datasets (Yelp, Amazon, SST-B).

**Yahoo:** Society&Culture; Science&Mathematics; Health, Education&Reference; Computers&Internet; Sports; Business&Finance; Entertainment&Music; Family&Relationships; Politics&Government.

**AGnews:** politics; sports; business; technology.

**20News**group: atheist atheism; computer graphics; computer OS microsoft windows miscellaneous; computer system IBM PC hardware; computer system Mac hardware; computer windows xp; miscellaneous for sale; recreational automobile; recreational motorcycles; recreational sport baseball; recreational sport hockey; science cryptography; science electronics; science medicine; science space; society religion christian; talk politics guns; talk politics middle East; talk politics miscellaneous; talk religion miscellaneous.

**DBPedia:** Company; Educational Institution; Artist; Athlete; Office Holder; Mean Of Transportation; Building; Natural Place; Village; Animal; Plant; Album; Film; Written Work.

**Yelp:** positive; negative.

**Amazon:** positive; negative.

**SST-B:** positive; negative.

**Emotion:** anger; sadness; surprise; love; fear; disgust; guilt; shame; joy; no emotion.

**Situation:** utilities energy or sanitation; water supply; search/rescue; medical assistance; infrastructure; shelter; evacuation; regime change; food supply; crime violence; terrorism; out-of-domain.

**Comment:** team war; injury; sentiment; player humor; player praise; statistic; sentiment positive; communication; game praise; feeling; teasing; referee; audience; coach negative; sentiment negative; player; team caveat; game expertise; player criticize; commercial; coach positive; play; coach; commentary; referee positive; game observation; referee negative; team.

## B Implementation Details

We implement the models with the same PyTorch framework and run the model on NVIDIA GeForce

RTX 3090. Below, we summarize the implementation details that are key for reproducing results.

We use “paraphrase-MiniLM-L6-v2” as the base model for SBERT to obtain the sentence embeddings and the dimension of embedding vectors is 384. And we use FAISS to retrieve external documents which works with inner product to compute cosine similarity. The number of clusters is set to 512 and 3 clusters are explored at search time. We implemented facility location subset selection using the Apricot library (Schreiber et al., 2020), which provides cosine as a similarity measure and a lazy greedy optimizer as a solver. We train BERT and RoBERTa on the task datasets for dataless text classification. In our experiments, we use BERT-base-uncased (110M parameters) and RoBERTa-base (110M parameters).

## C Additional Performance Analysis

### C.1 BERT-based Classifier Performance

We have reported the results based on RoBERTa as our main result. Here we show the classification performance of baseline methods and our three pseudo-labeling methods all based on BERT classifier in Table 5. In most cases, we found that the performance of RoBERTa model is better than BERT. This may be because compared with BERT’s use of Wikipedia and books the training data of RoBERTa comes from web text which is more diverse.

### C.2 Supervised Classification Performance

We present the performance training with all the labeled data based on BERT and RoBERTa in Table 6. Here, we want to note that the Comment dataset is a provided by NATCAT(Chu et al., 2020a) for dataless classification, and it has test set only. So we randomly split 80% data from the official test set as training data and the other 20% data for test.

### C.3 Relation Between Entropy and Accuracy

In order to verify the relationship between entropy and classification accuracy, we compared the trends of entropy and predicate accuracy under different parameter settings. Figure 3 shows the relation between the entropy and accuracy in Yahoo, SST, and Situation datasets. From Figure 3 we can see that with different parameters, the trends of entropy and accuracy are often (but not perfectly) correlated. It shows that the empirical classification entropy on unlabeled data is an effective unsupervised metric to guide the selection of pseudo-labeled subset.

Method	Single-label								Multi-label	
	Yahoo	AGnews	20News	DBpedia	Yelp	Emotion	Amazon	SST	Situation	Comment
<b>Baseline Models</b>										
BM25	41.6	69.8	27.8	59.2	54.9	11.1	49.8	51.8	13.5	14.0
OSHOT-TC (our)	34.8	53.8	22.2	53.8	73.4	21.7	76.0	71.7	16.2	22.6
NATCAT (our)	47.5	77.9	40	88.2	73.9	22.2	72.9	65.8	26.5	23.5
<b>CLARET</b>										
Task	55.9	77.5	57.2	82.2	82.9	<b>28.1</b>	78	82.4	11.1	17.2
External	56.7	74.6	49.9	86.1	83.3	26.6	<b>83.9</b>	79.5	28.1	21.1
Task-External	<b>60.7</b>	<b>82.5</b>	<b>57.5</b>	<b>93.0</b>	<b>83.9</b>	26.8	80.3	<b>83.1</b>	<b>35.2</b>	<b>23.9</b>

Table 5: Dataless text classification performance in ten datasets (%) based on BERT classifier. The best average performance in each column is in bold.

Method	Single-label								Multi-label	
	Yahoo	AGnews	20News	DBpedia	Yelp	Emotion	Amazon	SST	Situation	Comment
BERT	74.2	94.7	72.8	99.3	97.4	36.9	94.7	93.5	50.9	32.6
RoBERTa	75.1	95.4	73.5	99.3	97.5	37.8	97.4	95.8	58.4	33.8

Table 6: Dataless text classification performance in ten datasets (%) based on BERT and RoBERTa classifier training with full label-data.

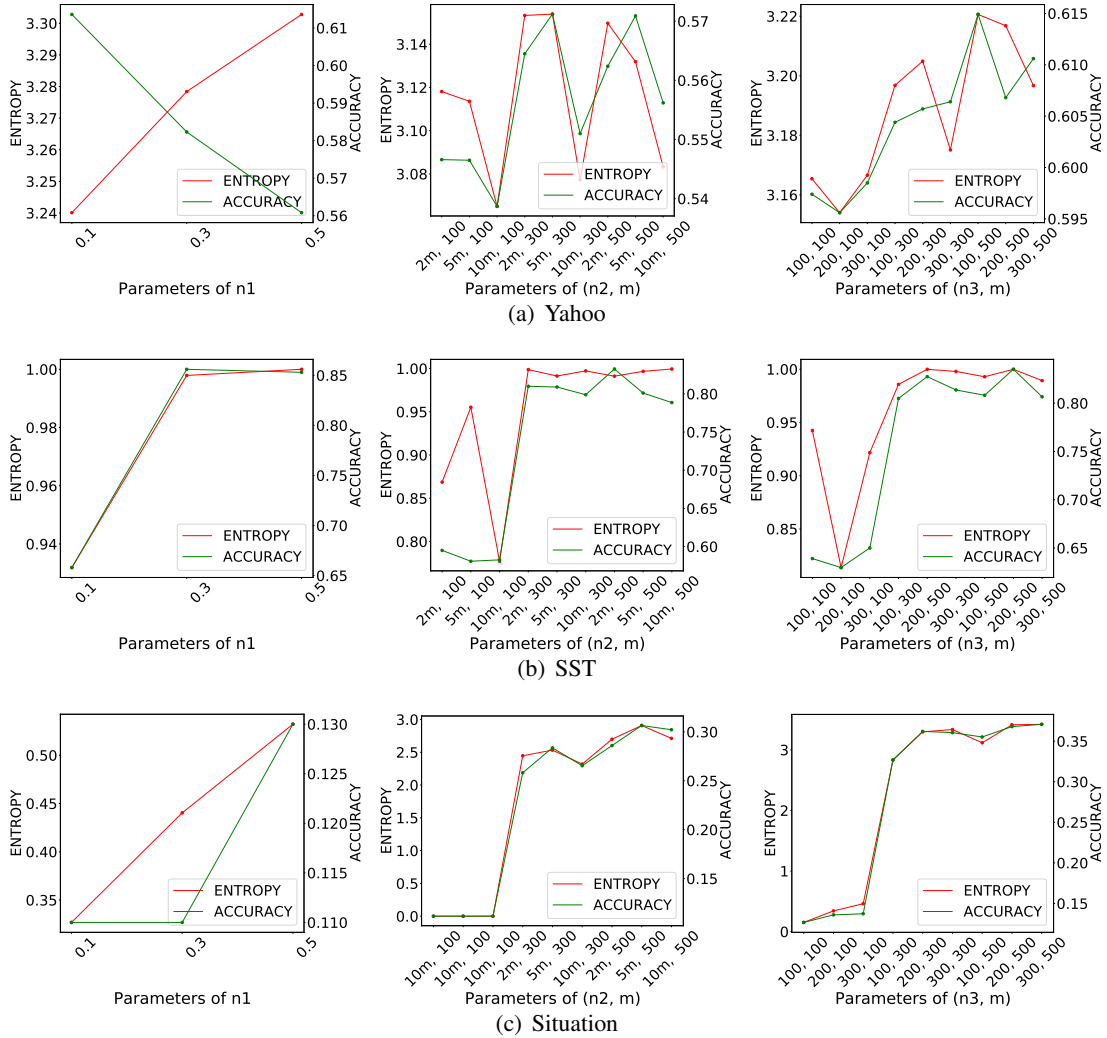


Figure 3: Relation between entropy and accuracy.