

# Towards Policy-Guided Conversational Recommendation with Dialogue Acts

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## Abstract

Conversation Recommender System (CRS) aims to recommend items through nature conversation. Existing works in open-ended CRS mainly focus on recommendation and generation, but lacks of control over dialogue policy. In addition, the system is unable to adapt user profile to the user’s feedback. Thus, we present a new dataset named **DA-ReDial**<sup>1</sup> (Recommendation through Dialogue guided by Dialogue Act). We summarize 10 representative Dialog Acts and label dialogue with the DAs schema. To solve the problems above, we also propose a novel CRS called **PGCR**, which stands for Policy-Guided Conversational Recommendation. It is able to formulate a DA-aware user profile, leverage Dialogue Acts to explicitly model the discourse structure of conversation and better guide the response generation. Extensive experiments on the new dataset show that our proposed model outperforms most baselines in dialog generation and recommendation. Also, the Policy Network fine-tuned by self-play can better control the dialogue policy and contribute a lot to recommendation strategy and user engagement in conversation.

## 1 Introduction

Recently, Conversational Recommender System (CRS) has witnessed rapid development and gained much attention due to its research potential (Deng et al., 2021; Wang et al., 2021) and industrial values (Shum et al., 2018; Zhang et al., 2018a). Different from the mechanical recommendation system (Koren et al., 2009; Rendle, 2010), CRS can recommend items for users via nature conversations. CRS, from the perspective of dialogue, can be divided into attribute-centric (Zhang et al., 2018a; Lei et al., 2020c; Zou et al., 2020) or open-ended (Chen et al., 2019; Liao et al., 2019; Liu et al., 2020; Hayati et al., 2020). Usually, both of the two categories

<sup>1</sup>The dataset and code will be available on Github soon.

Label	Dialogue Acta (DAs)	Designed For
0	CHAT	BOT & SEEKER
1	YES NO QUESTION	BOT
2	WHAT QUESTION	BOT
3	RECOMMEND BY QUESTION	BOT
4	RECOMMEND BY STATEMENT	BOT
5	HINT BY QUESTION	SEEKER
6	HINT BY STATEMENT	SEEKER
7	ACCEPT	SEEKER
8	REJECT	SEEKER
9	NEUTRAL	SEEKER

Table 1: Dialogue Acts Schema. We abstract 10 kinds of dialogue acts commonly adopted in CRS.

consist of a recommender module and a conversation module. Recently, the attribute-centric CRS (Lei et al., 2020a,c) performs well with the aid of the Policy Module, which could design strategy and further guide the generation. Specially, the CRS is allowed to explicitly ask user’s preference for item attributes or recommend a list of items at each turn (Lei et al., 2020c). Then the corresponding dialog template will be selected from the library (Christakopoulou et al., 2018; Zhang et al., 2018b; Deng et al., 2021) and generated with entities related with items. With the explicit guide from policy network, attribute-centric CRS demonstrates sharp control over conversation.

However, the open-ended CRS puts more emphasis on the flexibility and fluency of natural conversation (Chen et al., 2019; Liao et al., 2019; Kang et al., 2019; Ma et al., 2020; Chen et al., 2020; Hayati et al., 2020; Zhang et al., 2021), thus showing little control over the policy strategy. Despite the utilization of switching network (Li et al., 2018) or CopyNet (Gu et al., 2016) during decoding, it can only exercise the word-level responses instead of the utterance-level. Furthermore, the attribute-centric CRS (Shum et al., 2018) is able to fully apprehend the user’s feedback and adapt it to modeling user profile, while the open-ended CRS cannot take full advantage of the feedback, since it cannot extract the implicit policy in seeker’s utterance.

069 Among this background, we formulate a new  
070 open-end CRS dataset named **DA-ReDial** (Recom-  
071 mendations through Dialogue guided by Dialogue  
072 Act) in this work. Its backbone is based on ReDial  
073 (Li et al., 2018) and the formulation of DA-ReDial  
074 is simple. After an in-depth observation of the dia-  
075 logue part and the prior works about dialogue acts  
076 (Takanobu et al., 2020; Ma et al., 2021), we design  
077 a high-quality Dialogue Acts schema, which can  
078 represent the acts of almost all conversations. As  
079 shown in table 1, the schema includes 10 kinds of  
080 dialogue acts, of which four are designed for bot,  
081 four for seeker and one for both. With this DAs  
082 schema, we weekly label all dialogs of ReDial.

083 In addition, we propose a new model named  
084 **PGCR** (Policy Guided Conversational Recommen-  
085 dation) for the new dataset. It mainly consists of  
086 three modules : Recommendation System, Policy  
087 Network and Response Generator. The Recommen-  
088 dation System and Response Generator roughly  
089 adopt the framework used in prior works (Zhou  
090 et al., 2020a). Yet, with the attendance of DAs,  
091 we are able to better formulate user profile by the  
092 immediate feedback for recommendation system.  
093 Also, through concatenating the utterance and its  
094 corresponding dialogue act and viewing the DAs  
095 as special tokens, the response generator can gen-  
096 erate utterance more related with its act guided by  
097 the learned policy. Lastly, to show the advance  
098 of the DAs scheme, we design a two-stage train-  
099 ing method for PGCR, i.e. supervised training and  
100 self-play (Silver et al., 2017; Vinyals et al., 2019;  
101 OpenAI, 2018). Th latter one is designed to maxi-  
102 mize the success rate of recommendation and user’s  
103 engagement of conversation.

104 We summarize our contributions as follows:

105 (1) Based on the Redial dataset, we formulate a  
106 new dataset DA-ReDial, which provide a relatively  
107 novel paradigm for open-ended CRS and shows  
108 great potential in this field.

109 (2) We propose a three-module model — PGCR,  
110 which can apprehend user’s feedback from the per-  
111 spective of DAs, maintain a better user profile and  
112 generate policy-guided response.

113 (3) Extensive experiments show that PGCR out-  
114 performs most baselines in recommendation and  
115 generation. In addition, the Policy Network fine-  
116 tuned by the devised self-play algorithm verifies the  
117 introduction of DAs can better control the dialogue  
118 policy, which facilitates the model interpretability.

## 2 Related Work 119

120 In this section, the application of Dialogue Acts  
121 (DAs) in Conversational Recommendation System  
122 (CRS) will be studied. Also, we will discuss CRS  
123 from a policy-guided perspective.

**Dialogue Acts.** Dialogue Acts (DAs), designed  
124 for utterance in dialogue, usually model dialogue  
125 structure and guide response generation explicitly  
126 or implicitly. In prior works (Sun and Zhang, 2018;  
127 Lei et al., 2020c,b; Deng et al., 2021), the response  
128 from the Generation Module is usually designed  
129 with pre-defined slots in advance. When receiving  
130 policy guidance, these slots will be filled in item-  
131 related words to recommend, query, or chat. The  
132 policy-guided templates, to some extent, can be  
133 regarded as implicit dialogue acts. For instance,  
134 the estimation component in the work (Lei et al.,  
135 2020b) can guide the system to choose an attribute  
136 to ask, or make a recommendation by user profile.  
137 However, these methods are not suitable for open-  
138 ended field, because the dialogue module needs to  
139 have the ability to generate nature response spon-  
140 taneously. The work in (Liang et al., 2021) learns  
141 the response template in the way of Sequence-to-  
142 Sequence(seq2seq), making the task of generation  
143 easier. Yet, it is still unable control the sentence  
144 generation from a sentence-level due to lack of ex-  
145 plicit dialogue act. Recently, Ma (Ma et al., 2021)  
146 uses a unique tree-structured reasoning on a Knowl-  
147 edge Graph (KG) to select entities as part of the  
148 dialogue act, and generate the response guided by  
149 the act. It also abstracts three kinds of generation  
150 policy — i.e, recommending, asking and chi-chat.  
151 However, its dialogue acts rely on complex tree  
152 structure, thus lacking generalization; in addition,  
153 it cannot understand seeker’s intention from the  
154 perspective of dialogue acts in the conversation.  
155 Therefore, motivated by prior works (Traum, 1999;  
156 Takanobu et al., 2019, 2020; Ma et al., 2021) we ex-  
157 clusively designed a Dialogue Acts schema for the  
158 open-ended dataset ReDial (Li et al., 2018). The  
159 introduction of DAs in dataset enables open-ended  
160 CRS conveniently guide generation with explicit  
161 policy. 162

**Policy-guided CRS.** Policy-guided CRS tend to  
163 design policy for next utterance given dialogue his-  
164 tory context. Zhou (Zhou et al., 2020b) formulates  
165 a topic-guided dataset and propose a model which  
166 could direct dialogue towards recommendation sce-  
167 nario. Yet, topic-guided strategy narrowly focus on  
168

Speaker	DAs	Utterances
HUMAN:	CHAT	Hello!
SEEKER:	HINT BY QUESTION	Hello! I am looking for a comedy. Do you have any suggestions?
HUMAN:	RECOMMEND BY STATEMENT	Oh i love comedies, and i would suggest @97007. It is hilarious.
SEEKER:	ACCEPT	That’s one of my favorites ! it is so funny , and also very suitable with parents .
HUMAN:	RECOMMEND BY QUESTION	Would you like to enjoy @126619?
SEEKER:	NEUTRAL	I have not seen that one. Is it just as good as the first one?

Table 2: Samples from DA-Redial. In data pre-processing, the DA label will be concatenated with the utterance and act as the first token to be decoded.

entity-level, which also cannot optimize the policy module like other works (Sun and Zhang, 2018; Kang et al., 2019; Lei et al., 2020c,b; Deng et al., 2021). The latter works focus on Policy Module and optimize the Policy Network to pursue a long-term reward through reinforce learning. In addition, inspired by the use of bot-play algorithm (Silver et al., 2017; Vinyals et al., 2019; OpenAI, 2018; Kang et al., 2019; Takanobu et al., 2020), we design a self-play training between bot and seeker to optimize dialogue policy strategy and facilitate the interaction with seeker. Self-play algorithm demonstrates the control over dialogue generation through designed reward function. For Recommender Module, it essentially aims to formulate user profile and then recommend items based on user’s preference. Knowledge Graph enable some works (Chen et al., 2019; Zhou et al., 2020a) to utilize external knowledge and model user’s profile. However, these methods ignore the user’s true intention since they cannot recognize the seeker’s dialogue acts. Lei (Lei et al., 2020c) tries to narrow search space of user’s preferred attributes through explicit policy strategy. Therefore, we also maintain a DA-aware user profile based on the policy incorporated with DAs and thus offer more accurate recommendation.

### 3 Dataset Construction

**Dialogue Acts** Inspire by prior works (Traum, 1999; Takanobu et al., 2019, 2020; Ma et al., 2021) in dialogue acts, we design 10 dialogue acts shown in table 1, which summarizes the most representative acts in Conversational Recommender System (CRS) dataset. For open-ended CRS, the bot agent aims to collection information and recommend items. Also, it is required to have the function of chit-chat. Thus, the five acts for bot can be representative. Seekers usually start the conversation with explicit goal of asking for recommendation. Besides the "CHAT" act, we also design five acts for seeker. We adopt a semi-automatic annotation

method. Firstly, workers are employed to label the open dataset ReDial (Li et al., 2018). The dataset contains 10006 dialogues consisting of 182150 utterances, in which 1000 dialogues (including 8802 utterances) are labeled. Then, we train a DAs classifier based on the human-labeled data and weekly label the remaining dialogues in ReDial.

**DAs Classifier** We adopt a classifier of neural network based on BERT (Devlin et al., 2019), which includes a encoder to represent the text and full-connotted layer to predict the probability distribution of DAs. The labeled data has been split into train and valid set with a ratio of 8.5:1.5. In addition, we note that the distribution of DAs is uneven: some labels like 0,4 and 6 prevail while the other labels like 1 and 8 are sparse. Thus, we use upsampling method and some data augmentation approaches (Karimi et al., 2021; Gao et al., 2021). Table 2 shows a sampled case from the new dataset, and Figure 1 shows the distribution of DAs is basically consistent between human-labeled data and auto-labeled data. The accuracy ratio on valid set is 0.86, and the evaluation detail of other metrics can be seen in Appendix A. As shown in Figure 1, the distribution of DAs is basically consistent between human-labeled data and auto-labeled data. The dataset and implementation detail of code will be available on Github soon.

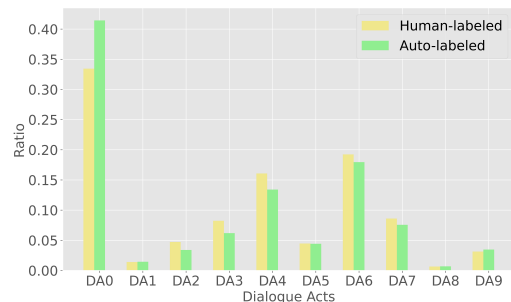


Figure 1: The distributions of DAs in human-labeled data and auto-labeled data.

## 4 Our Approach

In this section, we formally define the problem of Conversational Recommender System (CRS) in Section 4.1. Then, we detail the three different but connected modules of our proposed model PGCR (depicted in Figure 2) in Section 4.2-4.4. Finally, the training objective of PGCR is discussed in Section 4.3.

### 4.1 Problem Definition

Let  $m$  denotes a item from item set  $M$ ,  $w$  represents a word in the vocabulary  $W$ , and  $e$  denotes entity from entity list  $E$ , which includes items and non-items. A dialogue  $D$  consists of a list of utterances  $D = \{x_1, y_1, \dots, x_{t-1}, y_{t-1}, x_t\}$ , where  $x$  is utterance from user  $u$ ,  $y$  is bot’s utterance and  $t$  denotes the dialogue turn. Compared with traditional CRS, we also define  $a_t$  as the dialogue act for each utterance  $u_t$ . Further, the problem can be decomposed into three sub-tasks:

**Item Recommendation** Given the dialogue history  $D$ , the recommender system need to model user profile  $p_u$  firstly and then predict item  $m$  with high ranking.

**DAs Prediction** The input of this task is the dialogue history  $D$ . Then a Policy Network is used to predict the dialogue act  $a_t$  for next utterance  $u_t$ .

**Response generation** Given the item recommended  $m$ , the dialogue act  $a_t$  and the dialogue history  $D$ , the Response Generator is required to generate an utterance  $y_t$  guided by the dialogue act. In addition, the information of item  $m$  should be integrated in the utterance if necessary.

### 4.2 Recommend Module

**KG-based Recommender** As shown in Figure 2, our approach adopt a standard Knowledge Graph (KG)-based model following prior work (Zhou et al., 2020a). Firstly, the encoder of the recommender module incorporate both word-oriented KG (Speer et al., 2017) and item-oriented KG (Bizer et al., 2009) to represent the use profile  $p_u$ . Specifically, entities  $T = (e_1, e_2, \dots, e_N)$  are extracted from dialog history where entity  $e_i$  can be either item  $m$  or non-item  $w$ , and generate user’s representation  $p_u$ :

$$p_u = \beta h_w + (1 - \beta) h_m \quad (1)$$

where  $h_w$  is non-item embedding,  $h_m$  is item embedding and  $\beta$  is the output of a gating network

(Zhou et al., 2020a). With the representation, we are able to compute the score that recommend an item  $m$  to user through softmax function:

$$P_{\text{rec}}(m) = \text{softmax}(p_u^T \cdot H_m) \quad (2)$$

where  $H_m$  is the hidden representation of item  $m$  learned from Knowledge Graph. Through the score function, we can rank all the items and make recommendation.

**DA-aware user profile** Prior works ususally construct user profile based on the entity list  $T$ , which includes all entities mentioned in context and linked to the KG. Yet, the method cannot fully utilize user’s feedback to previous queries and recommendations. For instance, when a item is rejected, the entities related with the item might be a distribution to Knowledge Graph. It is not necessary infer user profile with that negative samples. In our dataset, the rejection feedback is an explicit act and is crucial to modeling the user profile. Inspired by the work in (Lei et al., 2020c), we adopt a simple method of reflection. When item rejected by user, we take the entities related with rejection as noise and delete them from the item list. Thus, we make an more interactive entity list, which help the module maintain a DA-aware user profile and offer high-quality recommendation.

### 4.3 Policy Network

Given the dialogue history  $D = \{x_1, y_1, \dots, x_t\}$ , the policy network aims to predict a dialogue act  $a_t$  for next utterance  $y_t$ . Firstly, a BERT-based encoder (Devlin et al., 2019) is used to encode the dialogue history to get its hidden vector denoted by the [CLS] token (here we mainly focus on the last two utterances). A utterance-level LSTM (Hochreiter and Schmidhuber, 1997) is also used to generate hidden representation of context  $h_t$ :

$$h_t = \text{LSTM}(\text{BERT}(y_{t-1}), \text{BERT}(x_t)) \quad (3)$$

Last, a fully connected feed-forward network is used to compute the probability distribution of Dialogue Acts  $a_t$ :

$$\pi(a_t|h_t) = \text{softmax}(\text{FFN}(h_t)) \quad (4)$$

### 4.4 Response Generator

**Transformer-based Generator** The generator module is the pivot of the system, aiming to generate response with the information of item. We

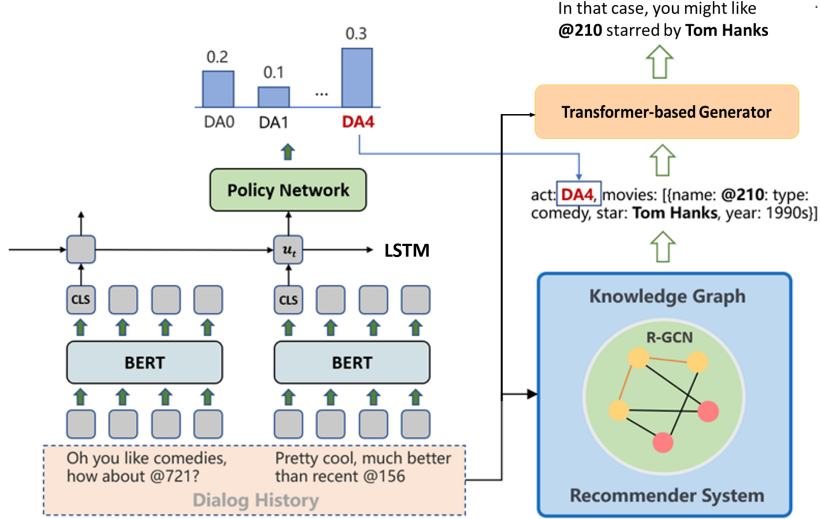


Figure 2: **The overview of our approach.** The Recommender System formulates user profile and predicts an item for user; the policy network generates the distribution of Dialog Acts. Pivoted on the two modules, Response Generator is able to generate DA-guided response with information of item.

use standard Transformer encoder architecture and the KG-based decoder (Zhou et al., 2020a), which can generate informative keywords or entities in response. The context  $D$  is fed into the Generator to get the KG-enhanced representation  $H_D$ . Then, at each decoding step, the decoder can generate a regular word from the vocabulary or a entity related with the recommended item.

$$P_{\text{gen}}(w_i|w_1, \dots, w_{i-1}) = \text{softmax}(f(H_D)) \quad (5)$$

where  $w_i \in W$  denotes word token and  $f(\cdot)$  is the KG-based decoder. Thus, we get the probability of each output token.

**DA-Guided Response** To better guide the response generation with the designed DA schema, we take the 10 dialogue acts as special tokens and join them into vocabulary. Then, each utterance is concatenate with its DA label:

"[RECOMMEND\_BY\_QUESTION] Do you like Mission Impossible starred by Tom Hanks ?"

When infering with the way of seq2seq, the DA label plays the role of the token [BOS] of decoder. For instance, when the label [RECOMMEDN\_BY\_QUESTION] is predicted firstly, an utterance can be subsequently generated step by step. Due to the auto-regression decoding mechanism, the act of the utterance might highly relate with the label. Thus, we are able to generate DA-guided response.

#### 4.5 Training Objectives

We break down the holistic training process into two stages, i.e. Supervised Training and Self-Play Training.

**Stage I: Supervised Training** In this stage, PGCR plays a good learner with all three modules trained supervised. Firstly, we optimize the recommender system with a standard cross-entropy loss:

$$L_{\text{rec}} = - \sum \log(P_{\text{rec}}(m)) \quad (6)$$

When the loss of the recommendation system converges, the policy network and generation module are jointly trained then. The loss function for this two modules are as follows:

$$L_{\text{da}} = - \sum \log(\pi(a_t|h_t)) \quad (7)$$

$$L_{\text{gen}} = - \sum_{i=1}^N \log(P_{\text{gen}}(w_i|w_1, \dots, w_{i-1})) \quad (8)$$

Thus, the two modules perform gradient descent to update parameters by the loss:  $L = L_{\text{da}} + L_{\text{gen}}$ .

**Stage II: Self-Play** In this stage, we fix the Recommender and Generator, and optimize Policy Network by Reinforce Learning maximize the rate of successful recommendation and increase user's engagement of conversations. This stage is a autogenic process between two agents—i.e. **BOT** and **SEEKER**.

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**Algorithm 1** The procedure of self-play between Bot and Seeker

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- 1: Start with the first turn or two turns of real conversation  $D_t = \{x_1, y_1, x_2\}$ , turn  $t = 2$
  - 2: **while** True **do**
  - 3:     Prepare context  $D_t$  for the bot
  - 4:     Predict dialogue act  $a_t$  from the policy network  $\pi(a_t|C_t)$
  - 5:     Generate response  $y_t$  from the bot, guided by the  $a_t$
  - 6:     Prepare context for the seeker
  - 7:     Generate response  $x_{t+1}$  from the seeker
  - 8:      $t = t + 1$
  - 9:     **if** Seeker quits *or* Beyond maximum number of iteration **then**
  - 10:         *break*
  - 11:     **end if**
  - 12: **end while**
  - 13: Calculate reward based on the the dialogue
  - 14: Update the Policy Network by policy gradient.
- 

383     Let PGCR act as the **BOT** to give response; we  
384     also create a stimulated **SEEKER** following the re-  
385     sponse generator of PGCR. As shown in Algorithm  
386     1, the two agents are required to interact with each  
387     other. We compute reward (Lei et al., 2020b) based  
388     on the conversation generated in this episode. We  
389     design six kinds of rewards, i.e. (1)  $r_{acc}$ , a positive  
390     reward when seeker accpets the recommendation.  
391     (2)  $r_{neu}$  a weekly positive reward when seeker is  
392     neutral to the the recommendation. (3)  $r_{rej}$  a nega-  
393     tive reward when seeker rejects the recommenda-  
394     tion. (4)  $r_{quit}$  a negative reward when the seeker  
395     quits. (5)  $r_{sim}$  a negative reward to prevent strategy  
396     loop. (6)  $r_{int}$  a positive/negative reward on each  
397     turn to increase/decrease dialog interaction. In one  
398     episode,  $r_t$  denotes the immediate reward at t-turn,  
399     and  $R_t$  denotes the total reward accumulating from  
400     turn t to the final turn T:  $R_t = \sum_{k=t}^T \gamma^{k-t} r_k$ , where  
401      $\gamma$  is a discount factor. When it is bot’s turn, the pol-  
402     icy network  $\pi$  returns the probability of dialogue  
403     acts. We update the parameters by policy gradient  
404     algorithm:

$$405 \quad \theta \leftarrow \theta - \alpha \frac{d}{d\theta} \log(\pi_\theta(a_t|s_t)) R_t \quad (9)$$

Reward	Strategy I	Strategy II
$r_{int}$	-0.2	+0.1
Decaying $r_{acc}$	✓	✗

Table 3: Strategy I focuses on recommendation task and aims to let seeker accept the recommendation as soon as possible; Strategy II focuses on the interactions with seeker and enhances the engagement of seeker in conversation. Specifically, the decaying  $r_{acc} = \beta^t$ , where  $\beta = 0.9$  is the decaying factor and t denotes the t-turn. Both of them share following rewards:  $r_{neu} = 0.2$ ,  $r_{quit} = -0.2$ ,  $r_{sim} = -0.5$ , discount facot  $\gamma = 0.95$ .

## 5 Experiment

### 5.1 Setup

**Dataset** We evaluate our approach on DA-ReDial introduced in Section 3. At the first stage — Supervised Training, we split DA-ReDial dataset into training, validation, and test set in an 80-10-10 proportion. At the self-play training, we randomly choose the first one or two turns of dialog from the DA-ReDial dataset.

**Implementation details** The models are implemented in Pytorch and trained on an NVIDIA 3090. We use bert-base-cased as the encoder of Policy Network. The main hyperparameter settings of Recommender System and Resonse Gnererator follow the work of Zhou (Zhou et al., 2020a). The embedding dimension of Generator is set to 300, while the embedding dimension of Recommber is 128. We train the model with 64 batch size, Adam optimizer and 0.001 learning rate. To show the control of Dialogue Act over dialog, we design two sets of reward function to fine-tune the Policy Network in Table 3.

**Evaluation Metrics** For recommendation task, the evaluation consists of Recall@k (k=1, 10, 50) following works (Li et al., 2018; Chen et al., 2019; Zhou et al., 2020a), item ratio and item diversity. Recall@K measures whether the top-k predicted items contain the groud-truth; item diversity and item ratio measure the quantity and diversity of items incorporated into the response. For conversation task, we adopts perplexity(ppl) to measures the fluency of the generated response. Also, Distinct n-gram (n = 2, 3, 4) (Li et al., 2016) are used to measures the diversity of response at a sentence-level, which are related with the number of distinct n-grams. For Policy Network, we show the distribution of DAs predicted for impending utterance.

Model	PPL	Dist-2	Dist-3	Dist-4	R@1	R@10	R@50	Item Diversity	Item Ratio
REDIAL (Li et al., 2018)	28.1	0.225	0.236	0.228	0.024	0.140	0.320	-	15.8
KBRD (Chen et al., 2019)	17.9	0.263	0.368	0.423	0.031	0.150	0.336	-	29.6
KGSF (Zhou et al., 2020a)	5.55	0.305	0.466	0.589	0.039	0.183	0.378	6.03	31.5
CR-Walker	-	-	-	-	0.040	0.187	0.376	-	-
RID	54.1	0.518	0.624	0.598	-	-	-	-	43.5
NTRD	<b>4.41</b>	0.578	0.820	1.005	-	-	-	<b>11.05</b>	66.77
<b>PGCR</b>	8.71	<b>0.631</b>	<b>1.142</b>	<b>1.493</b>	<b>0.042</b>	<b>0.207</b>	<b>0.406</b>	9.24	<b>80.1</b>

Table 4: Automatic evaluation results on the DA-REDIAL dataset. Numbers in bold denote the best performance.

Further, with two different strategies (Table 3), we show how different training objectives affect the strategy of Dialogue Acts and the metrics we care about.

## 5.2 Baselines

We introduce the baselines for the experiment in the following:

**REDIAL** (Li et al., 2018) offers a benchmark dataset Redial and adopt a generation module based on HRED (Serban et al., 2017).

**KBRD** (Chen et al., 2019) propose a KG-enhanced recommender to improve user representation and generate response with high-quality recommendations.

**KGSF** (Zhou et al., 2020a) incorporate external knowledge through a word-oriented KG and an item-oriented KG to enhance the Recommender Module and Generation Module.

**CR-Walker** (Ma et al., 2021) takes advantage of tree structured reasoning on KG and response with dialog acts guided.

**NTRD** (Liang et al., 2021) learns a neural template and insert item information into the pre-set slots.

**RID** (Wang et al., 2021) improves the performance of CRS with pre-trained language model and knowledge graph.

Method	Item Diversity	Item Ratio
<b>PGCR</b> w/o s-p	9.24	80.1
<b>PGCR</b> w/ s-p1	<b>10.12</b>	<b>84.2</b>
<b>PGCR</b> w/ s-p2	7.93	66.2

Table 5: The comparison of item evaluation between PGCR without self-play (s-p) and PGCR with self-play (including strategy 1 and 2).

## 5.3 Main Results

**Recommendation** Table 4 shows the comparison of the evaluation of the baseline models and

Model	PPL	Dist-2	Dist-3	Dist-4
<b>PGCR</b> w/o s-p	8.71	0.631	1.142	1.493
<b>PGCR</b> w/ s-p1	<b>8.67</b>	0.603	1.020	1.334
<b>PGCR</b> w/ s-p2	9.03	<b>0.781</b>	<b>1.205</b>	<b>1.639</b>

Table 6: The comparison of generation between PGCR without self-play (s-p) and PGCR with self-play (including strategy 1 and 2).

our proposed method in item recommendation. In terms of Recall@k, KBRD and KGSF perform better than Redial with external information from knowledge graph. CR-Walker outperms KGSF on Recall@1 and Recall@10 via its unique tree-structured reasoning graph. Founded on DA-aware user profile, our model outperforms all baseline models on R@k, which indicate the the introduction of DAs perfects the modeling of user profile and facilitate the recommender system.

In addition, NTRD, due to its novel item selector enable it generate more diversified items. Guided by DA label, our model performs best in item ratio, which means that the items can be better incorporated into response. We also note that when PGCR is fine-tuned by Strategy I, it performs better on item metrics.

Item diversity drops a little compared with NTRD (11.05 vs.9.25) though, our model still outperforms all baselines on item ratio by a large margin, which means the model can incorporate more recommended items into the system.

**Generation** From Table 4, PGCR outperforms all baselines on language diversity (disk-k). Comparing the DAs distribution between generated response (Figure 3) and the original dataset (The bottom part of Figure 1), we conclude the introduction of DAs help the system simulate true distribution of dialogue. Thus, our model prevails in diversity of generation. NTRD maintains the best performance in Perplexity since the learning of response templates makes generation task easier.

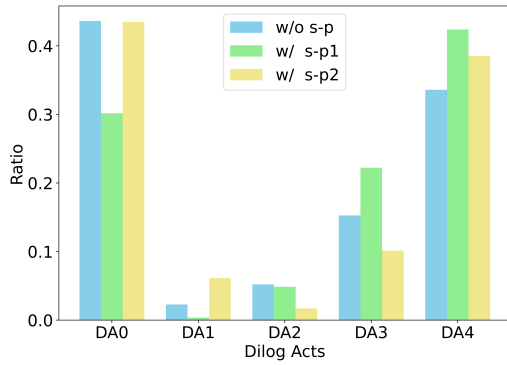


Figure 3: The distributions of DAs in response generated from different strategies.

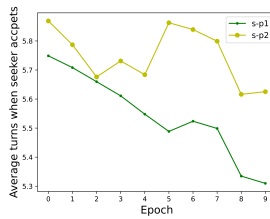


Figure 4: Average turns when items accepted

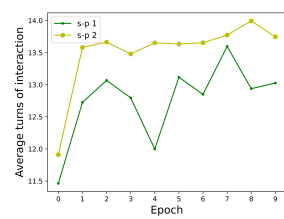


Figure 5: Maximum turns of dialogue

From table 6, we note that although the generation model is not directly optimized, the result is that strategy II not only maintains the fluency of the model (a little drop in PPL), but also improves the generation diversity.

**Policy Network** We report the comparison of PGCR without self-play and PGCR with different strategies of self-play on item evaluation and generation in Table 5 and 6. With the recommendation-oriented goal, the strategy I has an advantage on both item ratio and diversity, which indicates the response Generator can incorporate more items in diversity and quantity (Table 5). The same metrics drops in strategy II, since the interaction-oriented goal undermine the distribution of DAs, which is shown in Figure 3. Yet the strategy helps improve the performance of generation (Table 6), although it do not directly optimize the response generator but adapt the DAs distribution to the module.

Further, we draw the change of average turns during training process in Figure 4 and Figure 5. As we expected, with strategy I, the average turn when recommendation is firstly accepted basically drops with a little disturbance; yet, the average turn fluctuates a lot with strategy II although it could extend the maximum number of interactions. This

### Conversation Case

**SEEKER:** [HINT BY QUESTION] Hey! Can you suggest a movie to watch for date night please?  
**BOT:** [WHAT QUESTION] Hello, what kind of movie do you like?  
**SEEKER:** [HINT BY QUESTION] Have you seen any good movies ?  
**BOT:** [CHAT] I have seen the new @83552.  
**SEEKER:** [HINT BY STATEMENT] I have seen that one. I really liked it.  
**BOT:** [RECOMMEND BY STATEMENT] Did you see any of the new @187028?  
**SEEKER:** [NEUTRAL] I have not seen that one . What is it about ?  
**BOT:** [CHAT] It seem to be a love story.  
**SEEKER:** [ACCEPT] Oh, really? I want see it.

Table 7: A sampled case between the stimulated seeker and the bot during the satage of self-play.

further proves that Policy Network fine-tuned by self-play algorithm can explicitly adapt the model to the pre-defined goal.

Table 7 shows a sampled case between the stimulated seeker and the bot. It is clear that out model could generate policy-guided response and each utterance is highly correlated with the first [DA] token, which greatly gains more control and interpretability over dialogue.

## 6 Conclusion

In this work, we introduce a new dataset DA-ReDial designed by a schema with dialogue acts, which demonstrates a novel paradigm for conversational recommendation system. Based on DA-ReDial, a framework, including three modules – Recommender, Generator, Policy Network, is presented. Apart from the significant improvement over the baseline models, the framework shows outstanding explainability and controllability for CRS. Moreover, our experiment also indicates Dialogue Acts can explicitly mode the discourse structure of conversation and thus better guide the response generation.

We believe that the new dataset DA-ReDial, especially the part of dialogue acts, may provide a new paradigm for open-ended CRS. Our work tap the potential for future directions including (1) design better dataset with better DAs schema in open-ended CRS; (2) optimize the Policy Network with more reasonable strategy to stimulate real situation.



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## A Appendix

Here, we report the evaluation results of classification introduced in Section 3.

<b>DAs</b>	<b>Precision</b>	<b>Recall</b>	<b>F1</b>
<b>0</b>	0.84	0.86	0.85
<b>1</b>	0.83	0.8	0.82
<b>2</b>	0.91	0.87	0.89
<b>3</b>	0.92	0.92	0.92
<b>4</b>	0.92	0.87	0.80
<b>5</b>	0.83	0.85	0.84
<b>6</b>	0.84	0.86	0.85
<b>7</b>	0.77	0.81	0.79
<b>8</b>	0.71	0.83	0.77
<b>9</b>	0.84	0.75	0.80

Table 8: Automatic evaluation results of classification on valid set.