P2P: Tuning Pre-trained Image Models for Point Cloud Analysis with Point-to-Pixel Prompting

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Abstract

Nowadays, pre-training big models on large-scale datasets has become a crucial topic in deep learning. The pre-trained models with high representation ability and transferability are tuned on downstream tasks and achieve a great success in natural language processing and computer vision. However, it is non-trivial to promote such a pretraining-tuning paradigm to the 3D vision, given the limited training data that are relatively inconvenient to collect. In this paper, we propose a new perspective of leveraging pre-trained 2D knowledge in 3D domain to tackle this problem, tuning pre-trained image models with the novel *Point-to-Pixel prompting* for point cloud analysis. Following the principle of prompting engineering, we transform point clouds into colorful images with geometry-preserved projection and geometry-aware coloring to adapt to pre-trained image models, whose weights are kept frozen during the end-to-end optimization of point cloud analysis tasks. We conduct extensive experiments to demonstrate that cooperating with our proposed Point-to-Pixel Prompting, better pre-trained image model will lead to consistently better performance in 3D vision. Therefore, by leveraging prosperous development from image pre-training field, our proposed framework achieves competitive results with previous methods on point cloud classification and part segmentation.

1 Introduction

With the rapid development of deep learning and computing hardware, neural networks are experiencing explosive growth in model size and representation capacity. Nowadays, pre-training big models has become an important research topic in both natural language processing [11, 48, 4, 55] and computer vision [47, 49, 17, 52], and has achieved a great success when transferred to downstream tasks with fine-tuning [18, 9, 8, 2, 17] or prompt-tuning [47, 43, 62, 54, 27, 33] strategies. Fine-tuning is a traditional tuning strategy that requires a large amount of trainable parameters, while prompt tuning is a recently emerged lightweight scheme to convert downstream tasks into the similar form as the pre-training task. However, such prevalence of the pretraining-tuning pipeline cannot be obtained without the support of numerous training data in pre-training stage. Language pre-training leading work Megatron-Turing NLG [55] with 530 billion parameters is trained on 15 datasets containing over 338 billion tokens, while Vision MoE [52] with 14.7 billion parameters is trained on JFT-300M dataset [57] including 305 million training images.

Unfortunately, the aforementioned convention of pre-training big models on large-scale datasets and tuning on downstream tasks has encountered obstacles when we refer to the 3D vision realm. 3D visual perception is gaining more and more attention given its superiority in many emerging research fields including autonomous driving [26, 75], robotics vision [7, 73] and virtual reality [39, 66]. However, obtaining abundant 3D data such as point clouds from LiDAR is neither convenient nor inexpensive. For example, the largest object-level point cloud dataset ShapeNet [6] only contains

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Figure 1: **Images produced by our Point-to-Pixel Prompting.** We show the original point clouds (top line) and the projected colorful images produced by our P2P of synthetic objects from ModelNet40 (left five columns) and the objects in real-world scenarios from ScanObjectNN (right three columns) from two different projection views. Best viewed in colors.

50 thousand synthetic samples. Therefore, pre-training fundamental 3D models with limited data remains an open question. There are some previous works [72, 63, 76] that attempts to develop specific pre-training strategies on point clouds with limited training data, such as Point Contrast [72], OcCo [63] and Point-BERT [76]. Although they prove that the pretraining-finetuning pipeline works well in the 3D domain, the imbalance between numerous trainable parameters and limited training data may lead to insufficient optimization or overfitting problems.

Different from the previous works that directly pre-train models on 3D data, we propose to transfer the pre-trained knowledge from image field to 3D domain with appropriate prompting engineering, since images and point clouds display the same visual world and share some common knowledge. In this way, we address the data-starvation problem in the 3D domain, given that the pre-training strategy is well-studied in the 2D field with abundant training data and that prompt-tuning on 3D tasks does not require much 3D training data. To the best of our knowledge, we are the first work to transfer knowledge in pre-trained image models to 3D vision with a novel prompting approach. More specifically, we propose an innovative Point-to-Pixel Prompting mechanism that transforms point clouds into colorful images with geometry-preserved projection and geometry-aware coloring. Examples of produced colorful images are shown in Figure 1. Then the colorful images are fed into the pre-trained image model with frozen weights to extract representative features, which are further deployed to downstream task-specific heads. The end-to-end optimization pipeline and the strategy of freezing the pre-trained image model promote the bidirectional knowledge flow between points and pixels. The geometric information from point clouds is mostly retained in projected images via our geometry-preserved projection, while the color information of natural images from the pre-trained image model is transmitted back to colorless point clouds via the cooperation between the geometry-aware coloring module and the fixed pre-trained image model.

We conduct extensive experiments demonstrate that with our Point-to-Pixel Prompting, enlarging the scale of the same image model will result in higher point cloud classification performance, which is consistent with the observations in image classification. This suggest that we can take advantage of the successful researches in pre-training big image model, opening up a new avenue for point cloud analysis. With much fewer trainable parameters, we achieve comparable results with the best object classification methods on both synthetic ModelNet40 [69] and obtain state-of-the-art performance on real-world ScanObjectNN [60]. We also demonstrate the potential of our method to perform dense predictions like part segmentation on ShapeNetPart [74]. In conclusion, our Point-to-Pixel Prompting (P2P) framework explores the feasibility and superiority of transferring image pre-trained knowledge to the point cloud domain, bridging the gap between the two most decisive vision fields and promoting a new pre-training paradigm in 3D point cloud analysis.

2 Related Work

2.1 Visual Pre-training

Pre-training visual models has been studied thoroughly in the image domain and there are mainly three kinds of pre-training strategies. Supervised pre-training [12, 77, 5] on classification task with

large-scale dataset is a traditional practice and is stimulated by the boosting development of base vision models [19, 20, 12, 35]. Weakly-supervised pre-training methods [58, 3, 71, 44] use less annotations while unsupervised pre-training works [18, 9, 8, 2, 17, 14] introduces no task-related bias and brings higher transferability to various downstream tasks.

Different from the prosperity of pre-training image models, pre-training 3D models is still under development. Many works have developed self-supervised learning mechanisms with various pretext tasks such as solving jigsaw puzzles [53] and deformation reconstruction [1]. Inspired by pre-training strategies in image domain, Point Contrast [72] adopts contrastive learning principle while OcCo [63] and Point-BERT [76] introduce reconstruction pretext tasks for pre-training.

2.2 Prompt Tuning

Prompt tuning is an important mechanism whose principle is to adapt downstream tasks with limited annotated data to the original pre-training task at a minimum cost, thus exploiting the pre-trained knowledge to solve downstream problems. It is first proposed in the natural language processing community [31]. At first, hand-crafted prompting methods [43, 4] are promoted and their followers [62, 54] develop automated searching algorithms for discrete prompt tokens. Recently, continuous prompting methods [29, 27] are becoming the mainstream given their high performance.

On the contrary, the development in prompting visual pre-training models lags behind. L2P [65] proposes a prompt pool for continual learning problem while VPT [21] first introduce continuous prompt tuning framework to visual classification and segmentation, inspired by P-Tuning [33, 32]. As far as we are concerned, there are no previous works like this paper to discuss tuning pre-trained image models for point cloud analysis with an appropriate prompting mechanism.

2.3 Object-level Point Cloud Analysis

Given the unordered data structure of point clouds, early literature has developed voxel-based and point-based methods to construct structural representations for point cloud object analysis. Voxel-based methods [41, 24, 51] partition the 3D space into ordered voxels and perform 3D convolutions for feature extraction. Point-based methods [45, 46, 40, 10, 30, 68, 59, 64, 28] directly process unordered points and introduce various approaches to aggregate local information. Recently, attention-based Transformer [61, 15, 78] architecture has prevailed over other frameworks in vision community and achieved competitive performance in point cloud object analysis.

Besides the aforementioned methods that perform representation learning in the 3D space, there are projection-based works[56, 22, 67, 16, 13] that leverage multi-view images to represent synthetic 3D objects. Recently, MVTN [16] introduces the differentiable rendering technique to build an end-to-end learning pipeline and regress the optimal projection view. Different from theirs, our work designs a novel prompting engineering scheme, utilizing 2D color knowledge from pre-trained image models that is absent in colorless point clouds. Moreover, our framework is implemented in a faster single-view pattern, as we only select one random projection view during training and don't develop any aggregation strategy to explicitly fuse multi-view knowledge.

3 Approach

3.1 Overview

The overall framework of our P2P framework is illustrated in Figure 2. The network architecture consists of three components: 1) a Point-to-Pixel Prompting module to produce colorful images from point clouds, 2) a pre-trained image model to leverage pre-trained knowledge from image domain, and 3) a task-specific head to perform various kinds of point cloud tasks. We will introduce the Point-to-Pixel Prompting module and task-specific heads in detail in the following sections.

With the proposed architecture that can be optimized in an end-to-end manner, we are able to exploit 2D pre-trained knowledge for point cloud analysis from two perspectives. In the forward process, the point clouds are projected into images with preserved geometry information and the resulting images can be recognized and handled by the pre-trained 2D ViT model. In the backward optimization, the frozen pre-trained ViT weights act as an anchor and guide the learnable coloring module to learn extra color knowledge for colorless point clouds, without explicit manual interference and only

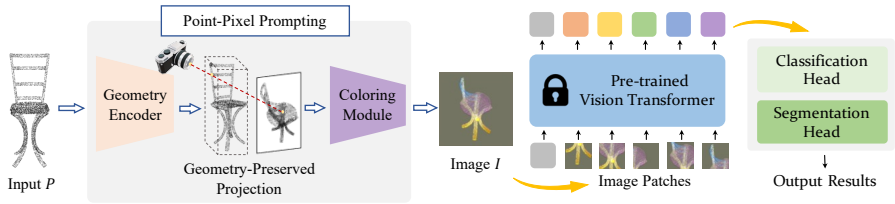


Figure 2: **The pipeline of our proposed P2P framework.** Taking a point cloud P as the input, we first encode the geometry information for each point. Then we sample a projection view and rearrange the point-wise features into an image-style layout to obtain the pixel-wise features with *Geometry-preserved Projection*. The colorless projection will be enriched to produce a colorful image I with the color information via a learnable *Coloring Module*. Our P2P framework can be easily transferred to several downstream tasks with a task-specific head with the help of the transferable visual knowledgae from the pre-trained image model.

under the weak supervision from the overall target functions of downstream tasks. Therefore, the resulting colorful images are expected to mimic patterns in 2D images and to be distinguishable for the pre-trained ViT model in downstream tasks.

3.2 Point-to-Pixel Prompting

Following the principle of prompt tuning mechanism introduced in Section 2.2, we propose Point-to-Pixel Prompting to adapt point cloud analysis to image representation learning tasks, on which the 2D ViT model is initially pre-trained. As illustrated in Figure 2, we first perform point cloud feature encoding to extract geometric information, obtaining a rough perception of the input point cloud. Then we introduce geometry-preserved projection to transform the 3D point cloud into 2D images, rearranging 3D geometric features according to the projection correspondences. Finally, we propose a geometric-aware coloring module to dye projected images, transferring 2D color knowledge in the frozen ViT model to the colorless point cloud and obtaining more distinguishable images that can be better recognized by the pre-trained ViT model.

3.2.1 Point Cloud Feature Encoding

One of the most significant advantages of 3D point clouds over 2D images is that point clouds contain more spatial and geometric information that is compressed or even lost in flat images. Therefore, we first extract geometry features from point clouds for better spatial comprehension, implementing a lightweight DGCNN [64] to focus on the local region of each point.

Given an input point cloud $P \in \mathbb{R}^{N\times 3}$ with N points, we first locate k-nearest neighbors $\mathcal{N} \in \mathbb{R}^{N\times k\times 3}$ of each point. Then for each local region, we implement a small neural network h_Θ to encode the relative position relations between the central point p_i and the local neighbor points $\mathcal{N}_{p_i}$, resulting in geometric features $F = \{f_i, 0 \le i < N\} \in \mathbb{R}^{N\times C}$ with dimension C:

$$f_i = \mathrm{maxpool}_{\mathcal{N}_{p_i}}(h_\Theta(\mathrm{concat}_{\mathcal{N}_{p_i}}(\mathrm{x}_i, \mathrm{x}_j - \mathrm{x}_i))) \tag{1}$$

where $\mathrm{x}_i, \mathrm{x}_j$ are coordinates of p_i, p_j respectively, $\mathrm{maxpool}_{\mathcal{N}_{p_i}}$ and $\mathrm{concat}_{\mathcal{N}_{p_i}}$ stand for max-pooling and concatenation within all points p_j in local neighbor region $\mathcal{N}_{p_i}$ respectively.

3.2.2 Geometry-Preserved Projection

Once obtaining geometric features $F \in \mathbb{R}^{N\times C}$ of the input point cloud P, we further rearrange them into an image-style layout $\hat{F} \in \mathbb{R}^{H\times W\times C}$ to prepare for producing colorful image I, where H, W are height and width of the target image I. We elaborately design a geometry-preserved projection to avoid information loss when casting 3D point clouds to 2D images.

The first step is to find spatial correspondence between point coordinates $\mathrm{X} \in \mathbb{R}^{N\times 3}$ and image pixel coordinates $\mathrm{Y} \in \mathbb{R}^{N\times 2}$. Since there is a dimensional diminishing during the projection process, we randomly select a projection view during training to construct a stereoscopic space with flat image components. Equivalently, we rotate the input point cloud with rotation matrix $R \in \mathbb{R}^{3\times 3}$ to get 3D coordinates $\tilde{\mathrm{X}}$ after rotation: $\tilde{\mathrm{X}} = \mathrm{X}R^T$. The rotation matrix R is constructed through two steps: first rotating around the axis $u_\theta = (0, 0, 1)$ by angle θ, then rotating around the axis

$u_\phi = (\sin\theta, -\cos\theta, 0)$ by angle ϕ, where $\theta \in [-\pi, \pi]$ and $\phi \in [-\pi/2, \pi/2]$ are random rotation angles during training and fix-selected angles during inference. Then we just omit the final dimension $\tilde{\mathrm{X}}_{:,2}$ and evenly split the first two dimensions into 2D grids: $\mathrm{y}_{i,d} = \lfloor \tilde{\mathrm{x}}_{i,d}/g_d \rfloor$, where $0 \leq i < N$ denotes point index, $d = 0, 1$ denotes coordinate dimension, g_d denotes grid size at dimension d.

The second step is to rearrange per-point geometric features F into per-pixel $\hat{F}$ according to coordinates correspondence between X and Y. If there are multiple points $\mathcal{S}_{h,w} = \{p_j\}$ falling in the same pixel at (h, w), which is a common situation, we add the features of these points altogether to produce the pixel-level feature: $\hat{f}_{h,w} = \sum_{p_j \in \mathcal{S}_{h,w}} f_j$. The summation operation brings two advantages related to our geometry-preserved design. On the one hand, we take all points in one pixel into consideration instead of the common practice that only keeps the foremost point according to depth and occlusion relation. In this way, we are able to represent and optimize all points in one image and produce images containing semitransparent objects with richer geometric information as shown in Figure 1. On the other hand, we conduct a summation operation instead of taking the average, resulting in larger feature values when there are more points in one pixel. Such design maintains the spatial density information of point clouds during the projection process, which is lacked in image representations and is critical in preserving geometry knowledge.

In conclusion, our proposed geometry-preserved projection is able to produce geometry-aware image feature map $\hat{F}$ that contains plentiful spatial knowledge of the object. Note that we only utilize one projection view during training and do not explicitly design any aggregation functions for multi-view feature fusion. Therefore, we follow a single-view projection pipeline which is much more efficient than its multi-view counterpart.

3.2.3 Geometry-Aware Coloring

Despite that 3D point cloud contains richer geometric knowledge than 2D images, colorful pictures embrace more texture and color information than colorless point clouds, which is also decisive in visual comprehension. The frozen ViT pre-trained on abundant images learns to perceive the visual world not only based on object shape and outlines, but also heavily relied on discriminative colors and textures. Therefore, the image feature map $\hat{F}$ that contains only geometry knowledge and lacks color information is not most suitable for the pre-trained ViT to understand and process. In order to better leverage pre-trained 2D knowledge of the frozen ViT model, we propose to predict colors for each pixel, explicitly encouraging the network to migrate color knowledge in the pre-trained ViT model to $\hat{F}$ via the end-to-end optimization. Since the input $\hat{F}$ contains rich geometry information that will heavily affect the coloring process, the resulting images are expected to display different colors on different geometry parts, which has been verified in Figure 1. Therefore, we referred to our dyeing process as geometry-aware coloring.

More specifically, we design a lightweight 2D neural network g_Φ to predict RGB colors $\mathrm{C} = \{c_{h,w}\} \in \mathbb{R}^{H \times W \times 3}$ for each pixel (h, w): $c_{h,w} = g_\Phi(\hat{f}_{h,w})$. We implement several 3×3 convolutions in g_Φ for image smoothing, as the initial projected image feature $\hat{F}$ are relatively discontinuous due to the sparsity of the original point cloud. Therefore, the smoothing operation is critical in producing more realistic images that the pre-trained ViT can recognize. The resulting colorful images are then prepared for further image-level feature extraction through the pre-trained ViT model.

3.3 Optimization on Downstream Tasks

Take Vision Transformer (ViT) [12] as the pre-trained image model for example. The outputs from the pre-trained ViT model are image token features $\bar{F} \in \mathbb{R}^{N_t \times C_t}$ and one class token feature $\bar{f}_{\text{cls}} \in \mathbb{R}^{1 \times C_t}$, where N_t is the number of image patches and C_t is the token feature dimension. For different downstream tasks, we design different task-specific heads and optimization strategies.

Object Classification For object classification, we follow the common protocol in image Transformer models to utilize the class token $\bar{f}_{\text{cls}}$ as the input to the classifier CLS implemented as one linear layer: $p = \mathrm{softmax}(\mathrm{CLS}(\bar{f}_{\text{cls}})))$. We use the CrossEntropy loss as the optimization target.

Part Segmentation For part segmentation, we rearrange the token features $\bar{F}$ into image layouts and upsample them to $H \times W$. Then we design a lightweight 2D segmentation head SEG based on

Table 1: **Classification results on ModelNet40 and ScanObjectNN.** For different image models, we report the image classification performance (IN Acc.) on ImageNet [25] dataset. After migrating them to point cloud analysis with Point-to-Pixel Prompting, we report the number of trainable parameters (Tr. Param.), performance on ModelNet40 dataset (MN Acc.) and performance on ScanObjectNN dataset (SN Acc.).

(a) ResNet [19].

Image Model	IN Acc.	Tr. Param.	MN Acc.	SN Acc.
ResNet-18	69.8	109 K	91.6	82.6
ResNet-50	76.1	206 K	92.5	85.8
ResNet-101	77.4	257 K	93.1	87.4

(b) Vision Transformer [12].

Image Model	IN Acc.	Tr. Param.	MN Acc.	SN Acc.
ViT-T	72.2	99 K	91.5	79.7
ViT-S	79.8	116 K	91.8	81.6
ViT-B	81.8	150 K	92.7	83.4

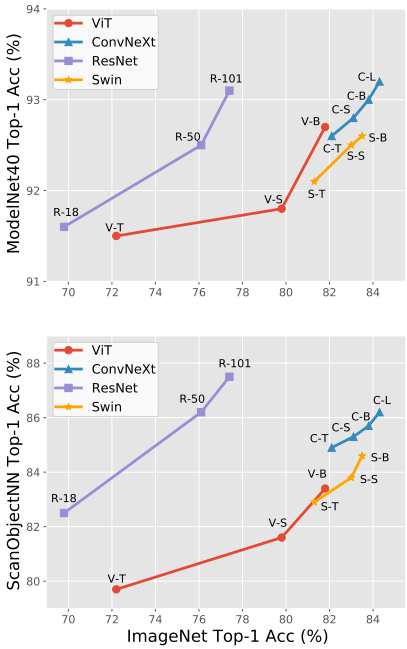
(c) Swin Transformer [35].

Image Model	IN Acc.	Tr. Param.	MN Acc.	SN Acc.
Swin-T	81.3	136 K	92.1	82.9
Swin-S	83.0	154 K	92.5	83.8
Swin-B	83.5	178 K	92.6	84.6

(d) ConvNeXt [36].

Image Model	IN Acc.	Tr. Param.	MN Acc.	SN Acc.
ConvNeXt-T	82.1	126 K	92.6	84.9
ConvNeXt-S	83.1	140 K	92.8	85.3
ConvNeXt-B	83.8	159 K	93.0	85.7
ConvNeXt-L	84.3	198 K	93.2	86.2

(e) Accuracy on point cloud classification datasets vs. ImageNet-val for different models.



SemanticFPN [23] to predict per-pixel segmentation logits: $p_{h,w} = \mathrm{softmax}(\mathrm{SEG}(\bar{f}_{\mathrm{h,w}}))$. Instead of re-projecting 2D segmentation results back to 3D points and supervising with 3D labels, we project 3D labels into 2D image-style labels, exactly as how the point cloud is projected. Then we implement a per-pixel multi-label CE loss as there may be points from multiple classes projected to the same pixel: $\mathcal{L}_{\mathrm{seg}} = \sum_{h,w} \sum_{k} -y_{h,w,k} \log p_{h,w,k}$. The values of multi-hot 2D label y are assigned according to projection correspondences, satisfying $\sum_k y_{h,w,k} = 1$. Supervision in 2D domain speeds up the training procedure without much information loss, since we keep all features of points in one pixel and the optimization target is accordingly based on their category distributions. During inference, we select multiple projection views and re-project 2D per-pixel segmentation results back to 3D points, fusing multi-view predictions. Therefore, the per-point segmentation is decided by the most evident predictions from the most distinguishable projection directions.

4 Experiments

4.1 Datasets and Experiment Settings

Datasets. We conduct classification on ModelNet40 [69] and ScanObjectNN [60], while ShapeNet-Part [60] is utilized for part segmentation. **ModelNet40** is a synthetic 3D dataset containing 12,311 CAD models from 40 categories. **ScanObjectNN** samples from real-world scans with background and occlusions. It contains 2,902 samples from 15 categories, and we choose the perturbed (PB-T50-RS) variant. **ShapeNetPart** samples 16,881 objects covering 16 shape categories from the synthetic ShapeNet and annotates each object with part-level labels from 50 classes.

Implementation Details. We implement our proposed P2P architecture with PyTorch [42] and utilize AdamW [38] optimizer with learning rate $5e^{-4}$ and weight decay $5e^{-2}$, accompanied by the CosineAnnealing learning rate scheduler [37]. We optimize the parameters of Point-to-Pixel

Table 2: Results on the ModelNet40 dataset. We use Tr. Param. to represent the number of trainable parameters.

Method	Pretrain	Tr. Param.	Acc.
PointNet++ [46]	N/A	1.4M	90.7
KPConv [59]	N/A	15.2M	92.9
DGCNN [64]	N/A	1.8M	92.9
PointMLP-elite [40]	N/A	0.68M	93.6
PointMLP [40]	N/A	12.6M	94.1
DGCNN-OcCo [63]	3D	1.8M	93.0
Point-BERT [76]	3D	21.1M	93.2
P2P (ResNet-101)	2D	0.25 M	93.1
P2P (ConvNeXt-L-21k-mlp)	2D	1.0 M	93.7

Table 3: Results on the ScanObjectNN(PB-T50-RS). We use Tr. Param. to represent the number of trainable parameters.

Method	Pretrain	Tr. Param.	Acc.
PointNet++ [46]	N/A	1.4M	77.9
DGCNN [64]	N/A	1.8M	78.1
PRANet [10]	N/A	2.3M	82.1
MVTN [16]	N/A	14.0M	82.8
PointMLP-elite [40]	N/A	0.68M	83.8
PointMLP [40]	N/A	12.6M	85.4
Point-BERT [76]	3D	21.1M	83.1
P2P (ResNet-101)	2D	0.25 M	87.4
P2P (ConvNeXt-L-21k-mlp)	2D	1.0 M	87.6

Prompting module, task-specific head and normalization layers in ViT, freezing the remaining pre-trained weights of the ViT model. The model is trained for 300 epochs with a batch size of 64. During training, the rotation angle θ is randomly selected from $[-\pi, \pi]$ and ϕ is randomly selected from $[-0.4\pi, -0.2\pi]$ to keep the objects standing upright in the images. During inference, we evenly choose 10 values of θ and 4 values of ϕ to produce 40 views for majority voting. Please refer to the supplementary material for architectural details.

4.2 Object Classification

Main Results. We implement our P2P framework with different image models of different scales, ranging from convolution-based ResNet [19] and ConvNeXt [36] to attention-based Vision Transformer [12] and Swin Transformer [34]. These image models are pre-trained on ImageNet-1k [25] with supervised classification. We report the image classification performance of the original image model, the number of trainable parameters after Point-to-Pixel Prompting, and the classification accuracy on ModelNet40 and ScanObjectNN datasets, as shown in Table 1.

From the quantitative results and accuracy curve, we can conclude that enlarging the scale of the same image model will result in higher classification performance, which is consistent with the observations in image classification. Therefore, our proposed P2P prompting can benefit 3D domain tasks by leveraging the prosperous development of 2D visual domain, including abundant training data, various pre-training strategies and superiors fundamental architectures.

Comparisons with Previous Methods. Comparisons with previous methods on the ModelNet40 and ScanobjectNN are shown in Table 2 and Table 3. For baseline comparisons, we select architecture-based methods [46, 59, 64, 40, 16] and traditional pre-training works [76, 63] in 3D domain. For our P2P framework, we show results on two versions: (1) base version with ResNet-101 as image model, (2) advanced version with ConvNeXt-L pre-trained on ImageNet-21k dataset [50] as image model, additionally replacing the linear head with a multi-layer perceptron (MLP).

From the results we can draw three conclusions. Firstly, our P2P outperforms traditional 3D pre-training methods. This suggests that the pre-trained knowledge from 2D domain is useful for solving 3D recognition problems and is better than directly pre-training on 3D datasets with limited data. Secondly, we obtain competitive performance with architecture-based works which require much more trainable parameters than ours and achieve state-of-the-art performance on ScanObjectNN dataset. Therefore, our P2P framework fully exploits the potential of pre-training knowledge from image domain and open a new avenue for point cloud analysis. Finally, our P2P framework performs relatively better on real-world ScanObjectNN dataset than synthetic ModelNet dataset. This may be caused by the data distribution of ScanObjectNN dataset being more similar to the pre-trained ImageNet dataset, as they both contain objects from the natural world. This prosperity reveals the potential of our model in real-world applications.

Visualization Analysis. The visualizations of our projected colorful images are shown in Figure 1. The first line shows several point cloud samples from the synthetic ModelNet40 dataset and real-world ScanObjectNN dataset, while the second and third lines illustrate the colorful images from Point-to-

Table 4: **Ablation studies on the ModelNet40 dataset.** We report trainable parameters as Tr. Param. and accuracy as Acc..(a) shows the effect of pre-trained knowledge, where we train ViT from scratch (A, B) without loading image pre-trained weights. (b) shows different tuning strategies of pre-trained ViT, including tuning all parameters (C), tuning only normalization layers (P2P) and keeping all ViT weights frozen (D). (c) shows different Point-to-Pixel Prompting types, discussing whether to explicitly produce images (E) and whether to predict pixel colors (F). (d) shows the deficiency of implementing VPT [21] prompting to one of the best point-based models PointMLP-Tiny (PT).

(a) Pre-trained Knowledge.

Model	Pre-train	ViT Type	Tr. Param.	Acc.(%)
A	✗	Base	82.0 M	78.5 (-14.3)
B	✗	Tiny	5.38 M	86.9 (-5.9)
P2P	✓	Base	0.15 M	92.8

(b) Tuning Strategies.

Model	All	Norm	Tr. Param.	Acc.(%)
C	✓	✓	82.0 M	89.5 (-3.3)
D	✗	✗	0.11 M	91.3 (-1.5)
P2P	✗	✓	0.15 M	92.8

(c) Point-to-Pixel Prompting.

Model	Prompt Type	Color	Tr. Param.	Acc.(%)
E	Feature	–	12.2 M	91.3 (-1.5)
F	Image	✗	0.07 M	89.6 (-3.2)
P2P	Image	✓	0.15 M	92.8

(d) Point-based Prompting.

Model	ViT	VPT	Tr. Param.	Acc.(%)
PT	✗	✗	0.17 M	92.3
PT-A	✓	✗	0.40 M	91.7 (-0.6)
PT-B	✓	✓	0.44 M	92.3 (-0.0)

Pixel Prompting module from different projection views. Two conclusions can be drawn from the illustration. Firstly, our geometry-preserved projection design maintains most spatial information, resulting in images of semitransparent objects that avoid occlusion problems, such as the chair leg in the second row 5th column. Secondly, the colors of the objects are reasonable and even suggest part-level distinctions to some extent, making projected images more similar to natural images that can be better processed by the pre-trained image model.

4.2.1 Ablation Studies

Introducing 2D Pre-trained Knowledge to 3D Analysis. In Section 4.2, we demonstrate that leveraging pre-trained knowledge from the image domain with appropriate prompting can obtain comparable performance with state-of-the-art methods. Therefore, we conduct ablation studies to discuss whether the pre-trained weights are crucial in our P2P framework, as shown in Table 4a. In model A, we keep the same architecture as our P2P framework and train all parameters without loading pre-trained ViT weights. However, the classification accuracy decreases dramatically due to the imbalance between 82.0M trainable parameters and the limited training data of ModelNet40 dataset. Therefore, in model B, we additionally replace ViT-base with ViT-tiny to decrease the model scale. However, its classification accuracy is still far worse than P2P with pre-training knowledge, even though model B still contains much more trainable parameters than P2P. Therefore, the pre-trained knowledge from the image domain is the key component of our P2P framework.

Tuning Extent of the Pre-trained ViT Model. During the training process of our P2P framework, we froze most of the ViT parameters and only tune weights of Normalization layers. Therefore, we also conduct ablation studies on the extent of tuning ViT model: (1) Model C: tuning all ViT parameters, which is the most severe tuning degree. (2) P2P: tuning only normalization parameters, which is a modest tuning solution. (3) Model D: fix all ViT parameters without any tuning, which is the weakest tuning degree. According to the results in Table 4b, tuning normalization parameters is the most suitable solution, avoiding 2D information lost during massive tuning (model C) while adapting the model to point cloud data distribution that model D variant fails to accomplish.

Point-to-Pixel Prompting. In Section 3.2, we propose Point-to-Pixel Prompting mechanism, which is much different from the prompting approaches in NLP field. Therefore, we conduct ablations on prompting choices to illustrate that the proposed Point-to-Pixel Prompting is the most suitable prompting method for adapting pre-trained image knowledge to point cloud analysis. As the baseline experiment, we implement one of the best architecture-based works PointMLP [40] with the same linear classification head as ours and lower the feature dimension of the third block, obtaining a PointMLP-tiny (PT) version with similar trainable parameters as our P2P framework. Then we add

Table 5: **Part segmentation results on the ShapeNetPart dataset**. We report the mean IoU across all part categories mIoU_C (%) and the mean IoU across all instance mIoU_I (%) , and the IoU (%) for each category.

Model	mIoU_C	mIoU_I	aero plane	bag	cap	car	chair	ear phone	guitar	knife	lamp	laptop	motor bike	mug	pistol	rocket	skate board	table
PointNet++ [46]	81.9	85.1	82.4	79.0	87.7	77.3	90.8	71.8	91.0	85.9	83.7	95.3	71.6	94.1	81.3	58.7	76.4	82.6
DGCNN [64]	82.3	85.2	84.0	83.4	86.7	77.8	90.6	74.7	91.2	87.5	82.8	95.7	66.3	94.9	81.1	63.5	74.5	82.6
Point-BERT [76]	84.1	85.6	84.3	84.8	88.0	79.8	91.0	81.7	91.6	87.9	85.2	95.6	75.6	94.7	84.3	63.4	76.3	81.5
PointMLP [40]	84.6	86.1	83.5	83.4	87.5	80.5	90.3	78.2	92.2	88.1	82.6	96.2	77.5	95.8	85.4	64.6	83.3	84.3
KPConv [59]	85.1	86.4	84.6	86.3	87.2	81.1	91.1	77.8	92.6	88.4	82.7	96.2	78.1	95.8	85.4	69.0	82.0	83.6
P2P (CN-B-SFPN)	82.5	85.7	83.2	84.1	85.9	78.0	91.0	80.2	91.7	87.2	85.4	95.4	69.6	93.5	79.4	57.0	73.0	83.6
2P (CN-L-UPer)	84.1	**86.5**	84.3	85.1	88.3	80.4	91.6	80.8	92.1	87.9	85.6	95.9	76.1	94.2	82.4	62.7	74.7	83.7

ViT-base model with pre-trained weights from image domain and fine-tune only normalization layers as P2P, denoted as model PT-A. Finally, in model PT-B, we implement the advanced continuous prompting mechanism P-Tuning [33, 32] that adds learnable prompt tokens to the input of Transformer blocks, which has also been adopted in VPT [21]. Comparing results between model PT and model PT-A in Table 4d, we find that adding pre-trained ViT to PointMLP-tiny without any prompting mechanism will decrease the performance due to the difference between point clouds and natural images. Comparing results between model PT and model PT-B, we conclude that VPT does not work well when tuning the pre-trained 2d ViT model to point cloud classification, probably because the high-level features encoded by PointMLP-tiny cannot be understood by pre-trained ViT even with the learnable prompt tokens. Therefore, our proposed Point-to-Pixel Prompting is a better solution to tuning pre-trained 2D knowledge for point cloud analysis.

Image Coloring. In our Point-to-Pixel Prompting, we propose to produce colorful images to adapt to the pre-trained image ViT. In Section 3.2.3, we have discussed our motivation and advantages of obtaining colorful images. Here we further prove the statement via ablation studies in Table 4c. Model E processes per-pixel feature $\hat{F}$ from Section 3.2.2 to directly generate image tokens, which are the inputs to the ViT blocks. In this variant, we bypass the explicit image generation process and directly adopt patch embedding layers on feature map $\hat{F}$. Model F generates binary black-and-white images conditioned only on the geometric projection from the point cloud, without predicting pixel colors as in P2P. According to the results from Table 4c, Model E introduces much more trainable parameters due to the trainable patch embedding projection convolution layer with kernel size 16, while producing inferior classification results than P2P. On the other hand, even though Model F requires fewer trainable parameters, its performance lags far behind. Therefore, producing colorful images as the prompting mechanism can best communicate knowledge between the image domain and point cloud domain, fully exploiting pre-trained image knowledge from the frozen ViT model.

4.3 Part Segmentation

The quantitative part segmentation results on ShapeNetPart dataset are shown in Table 5. We implement the base version of ConvNeXt [36] as image model and SemanticFPN [23] as 2D segmentation head for baseline comparison. We further implement the large version of ConvNeXt as image model and more complex UPerNet [70] as 2D segmentation head to obtain better results.Our P2P framework can achieve better performance than classical point-based methods, which demonstrates its potential in performing 3D dense prediction tasks based on 2D pre-trained image models. We leave it for future work to develop advanced segmentation heads and supervision strategies to better leverage pre-trained 2D knowledge in object-level or even scene-level point cloud segmentation.

5 Conclusion

In this paper, we propose a point-to-pixel prompting method to tune pre-trained image models for point cloud analysis. The pre-trained knowledge in image domain can be efficaciously adapted to 3D tasks at a low trainable parameter cost and achieve the state-of-the-art performance on ScanObjectNN classification. The proposed Point-to-Pixel Prompting builds a bridge between 2D and 3D domains, preserving the geometry information of point clouds in projected images while transferring color information from the pre-trained image model back to the colorless point cloud. Experimental results on object classification and part segmentation demonstrate P2P's superiority and potential.

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Checklist

1. For all authors...
   (a) Do the main claims made in the abstract and introduction accurately reflect the paper's contributions and scope? [Yes]
   (b) Did you describe the limitations of your work? [Yes] See Section 4.3.
   (c) Did you discuss any potential negative societal impacts of your work? [N/A] There isn't any potential negative societal impacts of our work.
   (d) Have you read the ethics review guidelines and ensured that your paper conforms to them? [Yes]
2. If you are including theoretical results...
   (a) Did you state the full set of assumptions of all theoretical results? [N/A]
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3. If you ran experiments...
   (a) Did you include the code, data, and instructions needed to reproduce the main experimental results (either in the supplemental material or as a URL)? [Yes] See Section 4.1 and supplemental material.
   (b) Did you specify all the training details (e.g., data splits, hyperparameters, how they were chosen)? [Yes] See Section 4.1 and supplemental material.
   (c) Did you report error bars (e.g., with respect to the random seed after running experiments multiple times)? [N/A] We follow the common practice of the previous paper, where they didn't report the error bars.
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