AW-Opt: Learning Robotic Skills with Imitation and Reinforcement at Scale

Abstract: Robotic skills can be learned via imitation learning (IL) using user-provided demonstrations, or via reinforcement learning (RL) using large amounts of autonomously collected experience. Both methods have complementary strengths and weaknesses: RL can reach a high level of performance, but requires exploration, which can be very time consuming and unsafe; IL does not require exploration, but only learns skills that are as good as the provided demonstrations. Can a single method combine the strengths of both approaches? A number of prior methods have aimed to address this question, proposing a variety of techniques that integrate elements of IL and RL. However, scaling up such methods to complex robotic skills that integrate diverse offline data and generalize meaningfully to real-world scenarios still presents a major challenge. In this paper, our aim is to test the scalability of prior IL + RL algorithms and devise a system based on detailed empirical experimentation that combines existing components in the most effective and scalable way. To that end, we present a series of experiments aimed at understanding the implications of each design decision, so as to develop a combined approach that can utilize demonstrations and heterogeneous prior data to attain the best performance on a range of real-world and realistic simulated robotic problems. Our complete method, which we call AW-Opt, combines elements of advantage-weighted regression [1, 2] and QT-Opt [3], providing a unified approach for integrating demonstrations and offline data for robotic manipulation.

1 Introduction

Learning methods for robotic control are conventionally divided into two groups: methods based on autonomous trial-and-error (reinforcement learning), and methods based on imitating user-provided demonstrations (imitation learning). These two approaches have complementary strengths and weaknesses. Reinforcement Learning (RL) enables robots to improve autonomously, but introduce significant challenges with exploration and stable learning. Imitation learning (IL) methods provide for more stable learning from expert demonstrations, but cannot improve from failures. This could potentially make covering the full distribution of data difficult.

Prior works have sought to combine elements of IL and RL into a single algorithm (IL+RL), by pre-training RL policies with demonstrations [4], incorporating demonstration data into off-policy RL algorithms [5], and combining IL and RL loss functions into a single algorithm [6]. While such algorithms have been based on both policy gradients and value-based off-policy methods, the latter are particularly relevant in robotics settings due to their ability to leverage both demonstrations and the robot's own prior experience. A number of such methods have shown promising results in simulation and in the real world [7], but they often require extensive parameter tuning and, as we show in our experiments, are difficult to deploy at scale to solve multiple tasks in diverse scenarios.

In this paper, our goal is to develop, through extensive experimentation, a complete and scalable system for integrating IL and RL that enables learning robotic control policies from both demonstration data and suboptimal experience. Our aim is not to propose new principles for algorithms that combine IL and RL, but rather to determine how to best combine the components of existing methods to enable effective large-scale robotic learning. We begin our investigation with two existing methods: AWAC [2], which provides an integrated framework for combining IL and RL, and

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Figure 1: We study algorithms that combine imitation and reinforcement learning in the context of high-dimensional visual manipulation tasks. Existing RL algorithms such as QT-Opt [3] can solve simple tasks from scratch with a large amount of training data, but fail to take advantage of high-quality demonstrations data provided up-front and fail to solve difficult tasks. Offline RL methods that combine imitation learning and RL, such as Advantage-Weighted Actor-Critic (AWAC) [2], can learn good initial policies from demonstrations, but encounter difficulty when further fine-tuned with RL on large-scale robotic tasks, such as the diverse grasping scenarios in this figure. We present AW-Opt, an actor-critic algorithm that achieves stable learning in both offline imitation learning and RL fine-tuning phases. We evaluate our method on five different simulated (a,b) and real-world (c,d) visual grasping tasks. (a) Task 1: simulated indiscriminate grasping (b) Task 2: simulated instance grasping (c) Task 3: real indiscriminate grasping (d) Task 4 and Task 5: real instance grasping and grasping from a specific location (e) Running a real-world policy (f) Comparing success rates after initial offline imitation phase, final RL fine-tuning phase, and the number of samples needed to converge for AWAC, QT-Opt, and AW-Opt.

QT-Opt [3], which provides a scalable system for robotic reinforcement learning. We observe that neither method by itself provides a complete solution to large-scale RL with demonstrations. We then systematically study the decisions in these methods, identify their shortcomings, and develop a hybrid approach that we call AW-Opt. The individual design decisions that comprise AW-Opt may appear minor in isolation, but we show that combining these decisions significantly improves on the prior approaches, and scales effectively to learning high-capacity generalizable policies in multiple real and simulated environments shown in Fig. 1 (a-d).

The main contributions of this work consist of a detailed analysis of the design decisions that influence performance and scalability of IL+RL methods, leading to the development of AW-Opt, a hybrid algorithm that combines insights from multiple prior approaches to achieve scalable and effective robotic learning from demonstrations, suboptimal offline data, and online exploration. Not only can AW-Opt be successfully initialized from demonstrations (initial success in Fig. 1(f)), but also it responds well to RL fine-tuning (final success in Fig. 1(f)) while being sample-efficient.

In addition to the design of AW-Opt, we hope that the analysis, ablation experiments, and detailed evaluation of individual design decisions that we present in this work would help to guide the development of effective and scalable robotic learning algorithms. Our experimental results evaluate our method, as well as ablations, across a range of simulated and real-world domains, including two different real-world platforms and large datasets with hundreds of thousands of training episodes.

2 Related Work

Prior works have proposed a number of methods for learning robotic skills via imitation of experts [8, 9, 10, 11, 12, 13], and via reinforcement learning [14, 15, 16, 17, 18]. In the latter category, *off-policy* RL methods are especially appealing for large-scale robot learning, since they allow for data reuse with large, diverse datasets [3, 19, 20]. Initially, methods that combined imitation learning (IL) and reinforcement learning (RL) have tended to treat the two data sources differently, using IL demos only at initialization [4, 5, 21], or using different losses for IL demos vs. RL episodes [6]. Other methods have used a different approach: combining both expert demos and suboptimal prior data into a single dataset used for off-policy value-based learning [7]. Offline RL methods, such as CQL [22], QT-Opt [3], and AWR [1] often use this approach, along with constrained optimization and regularization to encourage staying close to the data distribution [23, 24, 25, 26, 27]. Our method builds on these approaches, due to their effectiveness, simplicity, and easier data management. Regardless of whether the data consists of optimal demonstrations, suboptimal human-provided demos, or very suboptimal robot experience, all data can be treated the same way.

Our goal is to scale up IL+RL methods to large datasets with many objects and varied environments. Standard RL methods have proven difficult to scale up to the same level as modern methods in computer vision [28, 29] and natural language processing [30, 31, 32], where datasets are diverse and open-world, and models have millions or billions of parameters. Taking RL to such settings requires large, distributed RL systems, which often require careful design decisions in their underlying RL methods. While standard methods such as actor-critic have been scaled up in this way [33, 34, 35, 36], we show in this work that scaling IL+RL algorithms requires a certain amount of care, especially in robotic settings where collecting real-world experience is costly. Naïvely incorporating demonstrations into an RL system (QT-Opt in our experiments) does not by itself yield good results. Similarly, utilizing prior IL+RL methods (such as AWAC [2] in our experiments) scales poorly. We provide a detailed empirical evaluation of various design decisions underlying IL+RL methods to develop a hybrid approach, which we call AW-Opt, that combines the scalability of QT-Opt with the ability to seamlessly incorporate suboptimal experience and bootstrap from demonstrations.

3 Preliminaries

Let $\mathcal{M} = (\mathcal{S}, \mathcal{A}, P, R, p_0, \gamma, T)$ define a Markov decision process (MDP), where $\mathcal{S}$ and $\mathcal{A}$ are state and action spaces, $P : \mathcal{S} \times \mathcal{A} \times \mathcal{S} \to \mathbb{R}_+$ is a state-transition probability function, $R : \mathcal{S} \times \mathcal{A} \to \mathbb{R}$ is a reward function, $p_0 : \mathcal{S} \to \mathbb{R}_+$ is an initial state distribution, γ is a discount factor, and T is the task horizon. We use $\tau = (s_0, a_0, \ldots, s_T, a_T)$ to denote a trajectory of states and actions and $R(\tau) = \sum_{t=0}^{T} \gamma^t R(s_t, a_t)$ to denote the trajectory reward. Reinforcement learning (RL) methods find a policy $\pi(a|s)$ that maximizes the expected discounted reward over trajectories induced by the policy: $\mathbb{E}_\pi[R(\tau)]$ where $s_0 \sim p_0, s_{t+1} \sim P(s_{t+1}|s_t, a_t)$ and $a_t \sim \pi(a_t|s_t)$.

In imitation learning, demonstrations are provided to facilitate learning an optimal policy, which can be produced through teleoperation [37, 38] or kinesthetic teaching [39, 12]. Given a data set of demonstration state-action tuples $(s, a) \sim \mathcal{D}_{demo}$, standard IL methods aim to directly approximate the expert's $\pi^*(a|s)$ via supervised learning. Another way of learning from prior data has been explored in the field of offline RL [40], where RL methods are used to learn from datasets of previously collected data. This data can include demonstrations, as well as other suboptimal trajectories. Such offline RL methods are particularly appealing for hybrid IL+RL methods, since they do not require any explicit distinction between demonstration data and suboptimal experience.

In this paper, we build on these approaches to develop a scalable algorithm that combines IL and RL. Our goal is to smoothly transition between two sources of supervision: the demonstrated behaviors, provided as prior data, and RL exploration, collected autonomously. Like many offline RL algorithms, our approach is based on Q-learning, which extracts the policy from a Q-function that is trained to satisfy the Bellman equation: $Q^\pi(s_t, a_t) = R(s_t, a_t) + \gamma \max_a[Q^\pi(s_{t+1}, a)]$.

To develop an effective IL-RL algorithm, we start by analyzing various design decisions in two recently proposed offline RL methods: QT-Opt [3] and Advantage-Weighted Regression (AWR) [1], with its recent value-based instantiation AWAC [2]. QT-Opt is a distributed Q-learning framework that enables learning Q-functions in continuous action spaces by maximizing the Q-function using the cross-entropy method (CEM) [41], without an explicit actor model. However, initializing a Q-function from demonstration data is particularly challenging as it often results in over-optimistic Q-values on unseen state-action pairs [42, 24, 22]. It has been shown that by introducing an explicit actor, one can mitigate this issue by limiting the actor to select actions that are within the (conditional) distribution of actions seen in the data [24, 1]. This property is also leveraged by AWAC [2], where the actor is initialized from demonstration data, and then further fine-tuned with RL rewards. The AWAC algorithm uses the following update to the actor:

$$\theta^\star \leftarrow \arg\max_\theta E_{s \sim \mathcal{D}, a \sim \pi_\beta(a|s)} \left[\frac{1}{Z(s)} \exp\left(\frac{1}{\lambda} A^{\pi_\theta}(s, a) \right) \log \pi_\theta(a|s) \right], \qquad (1)$$

where $A(s, a) = Q(s, a) - E_{\pi(a|s)}[Q(s, a)]$ is the advantage function, $Z(s)$ is the normalizing partition function, λ is a Lagrange multiplier, π_θ is the learned policy and π_β is the behavior policy, which represents the (unknown) distribution that produces the dataset. This corresponds to weighted maximum likelihood training, using samples from $\pi_\beta(a|s)$ (obtained from the dataset).

In this paper, we analyze various design decisions in QT-Opt and AWAC, point out their shortcomings in the IL+RL setting, and use these insights to construct an effective hybrid IL+RL method that we call AW-Opt.

4 Learning via Imitation and Reinforcement with AW-Opt

In order to derive AW-Opt, we first study the performance of QT-Opt [3] and AWAC [2] in the IL+RL setting, using a complex robotic manipulation task with high-resolution image observations as our working example. This setting requires algorithms that are more scalable than those typically employed in standard RL benchmarks. We will show that neither QT-Opt nor AWAC effectively handle this setting. We then progressively construct a new algorithm with elements of both approaches, which we call AW-Opt, analyzing each design decision in turn. Although each individual design decision in AW-Opt may appear relatively simple, we will see that the specific combination of these design decisions outperforms *both* QT-Opt and AWAC by a very large margin, resulting in successful learning for tasks where the two prior methods are unable to make meaningful progress.

4.1 Example Task and Baseline Performance

As a working example, we use a vision-based trash sorting task, where the robot must pick up a specific type of trash object (e.g., a compostable objects) out of cluttered bins containing diverse object types, including recyclables, landfill objects, etc., with only sparse rewards indicating success once the robot has lifted the correct object. We describe this task in detail

Figure 2: Baseline comparison for the example task. Neither QT-Opt [3], nor AWAC [2] can solve the task.

in Section 5. We will use this environment to illustrate the importance of each component of our method, as we introduce them in this section. Then, in Section 5, we will evaluate our complete AW-Opt algorithm on a wider range of robotic environments, including two real-world robotic systems and several high-fidelity simulation environments. Note that unless otherwise specified, all the plots in this paper is conducted with 3 experiments each. Each data point is an averaged success rate evaluated with 700 episodes. The shaded region in the plot depicts the 90% confidence interval with the line being the mean.

We begin our investigation with the two prior methods: QT-Opt [3], which can scale well to high-resolution images and diverse tasks, and AWAC [2], which is designed to integrate demonstrations and then fine-tune online. Both algorithms are provided with 300 demonstrations for offline pre-training, and then switch to on-policy collection after 10k gradient steps to collect and train with 200k additional on-policy episodes. In Fig. 2, we see that basic QT-Opt fails to make progress on both the pre-training and online data. Q-learning methods are typically ineffective when provided with only successful trials [40], since without both "positive" successful trajectories and "negative" failed trajectories, they cannot determine what *not* to do. Then, during the online phase, any RL method that is not pretrained properly is faced with a difficult exploration problem, and cannot make progress. QT-Opt is one of those RL algorithms. AWAC [2] does attain a non-zero success rate from the demonstrations, but performance is still poor, and it does not scale successfully to the high-dimensional and complex task during online fine-tuning. Next, we will introduce a series of modifications to AWAC that bring it closer to QT-Opt, while retaining the ability to utilize demonstrations, culminating in our full AW-Opt algorithm.

4.2 Positive Sample Filtering

One possible explanation for the poor performance of AWAC in Fig. 2 is that, with the relatively low success rate (around 4%) after pretraining, the addition of large amounts of additional failed episodes during online exploration drowns out the initial successful demonstrations and, before the algorithm can learn an effective Q-function to weight the actor updates, results in updates that remove the promising pre-training initialization. To address this issue, we introduce two modifications: **(a)** We use a

Figure 3: Positive filtering prevents AWAC performance from collapsing during the offline phase, as seen in Fig. 2. However, AWAC + positive filtering does not improve during the on-policy phase.

prioritized buffer *for the critic*, where 50% of the data in each batch comes from successful (positive) episodes that end with a reward of 1. Note that for tasks with non-binary rewards, we would need to introduce an additional hyperparameter for the "success" threshold, which we leave for future work. **(b)** We use positive filtering *for the actor*, applying the AWAC actor update in Equation 1 only on samples that pass the success filter (i.e., receive a reward of 1). While modification

184 **a)** ensures that the critic's training batch is balanced in terms of positive and negative samples, the
185 modification in **b)** plays a subtle but very important role for the actor. By filtering the data that is
186 presented to the actor, this modification ensures that the actor's performance should not drop below
187 behavioral cloning performance, making it independent of the potentially inaccurate critic during
188 the early stages of training.

189 After applying the above adjustments, AWAC performance no longer collapses after switching to
190 online fine-tuning, as shown in Fig. 3, but still fails to improve significantly, with a final success
191 rate of 5%. We abbreviate this intermediate method as AWAC_P (AWAC + **P**ositive filtering). To
192 improve it further, we will discuss how to improve exploration performance in the next subsection.

4.3 Hybrid Actor-Critic Exploration

194 As a Q-learning method, QT-Opt does not have
195 an explicit actor. Since the task involves con-
196 tinuous actions, QT-Opt uses the cross-entropy
197 method (CEM) [41] to optimize the action us-
198 ing its critic, which can be viewed as an implicit
199 policy (CEM policy). Unlike QT-Opt, AWAC
200 is an actor-critic algorithm, which means it has
201 access to both an explicit actor network and
202 a critic network. Exploration is performed by
203 sampling actions from this actor. However, this
204 can present an obstacle to learning in complex

Figure 4: Comparisons of different hybrid actor-critic exploration strategies during the online fine-tuning phase. Using both the actor and critic for exploration significantly improves performance.

205 domains. First, the commonly used unimodal actor distribution may not capture the multimodal in-
206 tricacies of the true Q-function, especially early on in training when the optimal action has not been
207 determined yet. Second, the bulk of the learning must be done by the critic, since the actor doesn't
208 reason about long-horizon rewards. Hence, the critic must first learn which actions are good, and
209 then the actor must distill this knowledge into an action distribution, which can introduce delays.

210 Here, we aim to address these issues by utilizing *both* the actor and the critic for exploration. Al-
211 though we are building on AWAC, we can still use the implicit CEM policy from QT-Opt to select
212 actions via the critic, bypassing the actor. We therefore compare five exploration strategies: **(a)**
213 actor-only exploration **(b)** implicit critic policy (as in QT-Opt, where CEM is used to pick the best
214 action according to the critic); **(c)** episode-level random switcher, which randomly picks a policy at
215 the beginning of each episode (80% critic policy, 20% actor); and **(d)** step-level random switcher,
216 which randomly picks a policy at each time step (80% critic policy, 20% actor).

217 Fig. 4 shows the results of this comparison. The episode level random switcher outperforms the
218 other candidates, achieving more than 10% success within 80k samples. Adopting the episode-level
219 random switcher, we call this intermediate algorithm AWAC_P_ELRS. Given the observed improve-
220 ment in the early stage of exploration, we shift our focus to analyzing whether value propagation in
221 the critic is sufficiently able to utilize the data during online fine-tuning.

4.4 Action Selection in the Bellman Update

223 In the previous section, we showed how using
224 the critic directly for exploration, rather than
225 the actor, can lead to significantly better per-
226 formance. We speculate that this is due to the
227 fact that such an exploration strategy provides
228 a degree of "lookahead": the actor can only
229 learn to take good actions after the Q-function
230 has learned to assign such actions high values.
231 This means that by taking actions according to
232 the Q-function during exploration, we can "get
233 out ahead" of the actor and explore more ef-
234 ficiently. Can we apply a similar logic dur-
235 ing training, and construct target Q-values with

Figure 5: Comparison of different target value calculations. Maximizing the critic values generally performs significantly better than the standard AWAC target value, with the best version being maxQ + Actor-Candidate which uses the actor as an additional action candidate during the CEM optimization.

236 some amount of CEM optimization over actions, rather than simply sampling actions from the actor?

237 Based on this intuition, we hypothesize that, in much the same way that direct maximization over
238 the Q-function provided better exploration, improving over the actor's action in the target value

calculation will also lead to faster learning. While previous offline RL techniques [24, 2] make sure to carefully calculate the target value to avoid a potential use of out of distribution actions, we expect this to be less critical for our method, since the positive-filtering strategy in Section 4.2 already ensures that the actor is only trained on successful actions, significantly limiting the harm caused by an inaccurate Q-function. To evaluate this idea, we test several ways of selecting actions in the Bellman backup.

In addition to the standard AWAC target value, which is taken as an expectation under the actor, we test: **(a) maxQ** uses the same target value calculation as QT-Opt, optimizing the action in the target value calculation with CEM ("maxQ"); **(b) maxQ + ActorMean** combines the actor with CEM by using the actor-predicted action as the initial mean for CEM; **(c) maxQ + ActorCandidate** combines the actor with CEM by using the actor-predicted action as an additional candidate in each round of CEM. These target value calculations, particularly **(a)**, bring the method significantly closer to QT-Opt. In fact, **(a)** can be equivalently seen as a QT-Opt Q-function learning method, augmented with an additional positive-filtered actor that is used for exploration. However, as we see in Fig. 5, the performance of this approach is significantly better than both the AWAC-style Bellman backup and the standard QT-Opt method, neither of which learn the task successfully. The

Algorithm 1 AW-Opt
1: Dataset $\mathcal{D} = (s_t, a_t, r(s_t, a_t), s_{t+1})$
2: Initialize buffer $\beta = \mathcal{D}$
3: Initialize parameter vectors $\phi, \theta, \bar{\theta}$
4: **for** each iteration `iter` **do**
5:    **if** `iter` $>= T$ **then**
6:       **for** each environment step **do**
7:          $a_t \sim \pi_\phi(a_t|s_t))$ or $a_t \sim \pi_{CEM}(a_t|s_t))$
8:          $s_{t+1} \sim p(s_{t+1}|s_t, a_t)$
9:          $\beta \leftarrow \beta \cup (s_t, a_t, r(s_t, a_t), s_{t+1})$
10:       Sample batch $(s_t, a_t, r(s_t, a_t), s_{t+1}) \sim \beta$
11:    **for** each gradient step **do**
12:       $a^* = \arg\max_a(Q_\theta(s_{t+1}, a))$
13:       $\theta_i \leftarrow \theta_i - \lambda_Q \nabla L_Q(Q_{\theta_i}(s_t, a_t), r(s_t, a_t) + \gamma Q_{\theta_i}(s_{t+1}, a^*))$
14:       $\bar{\theta} = \tau\theta + (1-\tau)\bar{\theta}$
15:       $\text{Adv} = Q_{\bar{\theta}}(s_t, a_t) - E_{s_t \sim \beta, a_t \sim A_\phi(s_t)}[Q_{\bar{\theta}}(s_t, a_t)]$
16:       $\phi_i \leftarrow \phi_i - \lambda_A \exp(\text{Adv})\nabla L_A(a_t, A_{\phi_i}(s_t)) \cdot \mathbb{1}_{\text{success}}$

"maxQ" strategy leads to more than three-fold increase in performance after 200k samples over the previous best method. In addition, we notice that **(b)** is worse than **(a)**. Our hypothesis for why "maxQ + ActorMean" is worse is the following: in actor-critic methods, the actor always lags behind the critic. Therefore, when the actor is not good enough, it may shift the initial distribution and lead the CEM in the wrong direction.

Fig. 5 demonstrates the comparison of these techniques. AWAC_P_ELRS + maxQ is significantly better than AWAC_P_ELRS. Two variants: AWAC_P_ELRS + maxQ + ActorMean (using actor-predicted action as the initial CEM mean) and AWAC_P_ELRS + maxQ + ActorCandidate (using actor-predicted action as an additional CEM candidate to compare with the best action selected by CEM) also improve over AWAC_P_ELRS. As we notice that AWAC_P_ELRS + maxQ + ActorCandidate achieves the best performance, we turn AWAC_P_ELRS + maxQ + ActorCandidate into our final AW-Opt method, which is shown in Algorithm 1.

4.5 Ablations

After the step-by-step design of the AW-Opt algorithm, we run an additional ablation study by removing one feature at a time to further identify the importance of each of the design choices we have made. We compare the following four cases: **(a)** AW-Opt, **(b)** AW-Opt without positive-filtering, **(c)** AW-Opt without ActorCandidate, **(d)** AW-Opt without hybrid actor-critic exploration.

As shown in Fig. 6, each of the introduced components plays a significant role in providing a

Figure 6: Ablations of each individual component of AW-Opt. Note that every ablation significantly degrades performance, indicating the importance of each of the components.

boost in performance. Among the proposed AW-Opt design decisions, positive filtering is particularly crucial for achieving good results in the online phase. Without applying positive filtering, the performance of AW-Opt collapses to 0% once on-policy training starts, confirming our hypothesis that positive-filtering of the actor robustifies the actor updates against inaccurate Q-functions in the initial phases of training. However, each of the other components is also critical, with the best-performing ablation (the one that uses the standard AWAC target value calculation) still being about three times worse than full AW-Opt.

5 Experiments

In our experimental evaluation, we study the following questions: (1) Can AW-Opt learn from both expert demonstrations and suboptimal off-policy data? (2) Is AW-Opt a viable RL fine-tuning algorithm that continues to improve after pre-training on offline data in diverse real-world and simulated settings? (3) Is AW-Opt competitive on metrics important for robot learning, such as real-world performance and sample efficiency? (4) Are the previously mentioned design choices critical for the success of the method on a wide range of tasks?

5.1 Experimental Setup

We evaluate our method on simulated and real robotic manipulation tasks (Fig. 1 and Fig. 7). We use two real robotic systems with parallel-jaw grippers and over-the-shoulder cameras: Kuka IIWA robots, and a proprietary 7-DoF arm that we call "Pica" [1]. We use two simulated tasks and three real tasks in our experiments:

Task 1: **(Sim) Indiscriminate Grasping** with Kuka (Fig. 1 (a)). Six random procedurally-generated objects are placed in a bin. If the robot lifts any of the objects, the episode is successful. We utilize around 1000 off-policy simulation trials for this task.

Task 2: **(Sim) Green Bowl Grasping** with Pica (Fig. 1 (b)). A green bowl is randomly placed on a table among other objects. If the robot lifts the bowl, the episode is considered a success. We utilize 120 teleoperated simulated demonstrations for this task.

Task 3: **(Real) Indiscriminate Grasping** with Kuka (Fig. 1 (c)). This is the real-world version of Task 1. We follow the setup proposed in [3], and utilize off-policy data for this task for pre-training.

Task 4: **(Real) Grasping from the Middle Bin** with Pica (Fig. 1 (d)). Several types of trash are placed randomly in three bins. The episode is successful if the robot lifts any object from the middle bin. We use 1000 demonstrations for this task.

Figure 7: Real robot setup.

Task 5: **(Real) Grasping Compostables from the Middle Bin** with Pica (Fig. 1 (d)). This is a more difficult version of Task 4. While setup is equivalent, an episode is successful if a compostable object was lifted. We utilize 300 demonstrations for this task.

In the pretraining phase, we utilize the prior data described above and train the network (the same network as QT-Opt [3]) for 5,000 to 10,000 gradient steps. Each algorithm then collects 20,000 to 200,000 episodes of on-policy data during further training. For Task 4 and Task 5, fine-tuning is done in simulation, using RL-CycleGAN [43] to produce realistic images. This allows us to compare fine-tuning performance between QT-Opt, AWAC, and AW-Opt on these tasks, using simulated evaluations. Separately, we conduct real-world evaluations, evaluating the offline pretraining stage and sim-to-real transfer of fine-tuned policies, since running each of the three algorithms online in the real world would be too time-consuming. This evaluation protocol provides evidence to support our central claims: the simulated experiments confirms that our method can effectively finetune from online data, while the real-world evaluation confirms that our approach can handle offline pre-training on real data effectively.

5.2 Learning from Demonstrations and Suboptimal Off-Policy Data

To address the question of whether AW-Opt can learn using different types of prior data, we prepare datasets from different sources: simulated off-policy data (Task 1), simulated demonstrations (Task 2) and real demonstrations (Task 4 and Task 5). We compare the learning performance of QT-Opt, AWAC, and AW-Opt using these 3 different data sources in Fig. 8 (left panels of each subplot). Both AWAC and AW-Opt can learn from both demonstrations and off-policy data, while QT-Opt cannot, since Q-learning requires both successful and failed trials to determine which actions are better than others. Depending on the difficulty of the task, the success rates of the policies learned by AWAC and AW-Opt vary from 20% to 60% with the exception of the difficult Task 5, which requires on-policy finetuning.

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[1] Pica is a pseudonym for this paper.

Figure 8: Offline pretraining followed by online finetuning on each of our simulated evaluation tasks. Each plot shows the offline phase (left of the vertical line), followed by an online phase where each method uses its respective exploration strategy to collect more data. In most tasks, AW-Opt and AWAC learn a moderate level of success from offline data, while QT-Opt struggles due to the need for negatives. During online finetuning, QT-Opt generally performs better than AWAC, but AW-Opt outperforms both prior methods, both learning faster (e.g., for Task 1) and reaching a significantly higher final performance (Take 4 and Task 5).

5.3 Online Fine-tuning

As shown in Fig. 8 (right panels of each subplot), during online fine-tuning, QT-Opt performs significantly better than AWAC, while the latter struggles to effectively utilize online rollouts. However, with the modifications in AW-Opt, our method is able to attain the best of both worlds, fine-tuning effectively during the online phase, while utilizing the offline data to bootstrap this fine-tuning process. While AW-Opt is more data-efficient than QT-Opt on Task 1 and Task 2, this difference is particularly pronounced on Task 4 and Task 5, where the inability of QT-Opt to utilize the prior data significantly hampers its exploration.

5.4 Real-World Robotic Manipulation Results

We evaluate the performance of policies trained with QT-Opt, AWAC, and AW-Opt after offline pre-training for Task 3 and after finetuning for Task 5. The fine-tuning stage is performed in simulation, as discussed in Section 5.1. The goal of these experi-

Table 1: Task 3 and Task 5 real robot results.

	Task 3 positives only	Task 3 positives + negatives	Task 5 finetune
QT-Opt	0%	61.23%	0%
AWAC	44.21%	0%	0%
AW-Opt	52.53%	57.84%	48.89%

ments is to validate that policies learned with AW-Opt can indeed handle offline demonstration data and generalize to real-world settings. The size and type of the datasets are described in Appendix. For Task 3, we first train AWAC, QT-Opt, and AW-Opt with only positive data and then train with both positive and negative data. We evaluate each policy with 612 grasps, as shown in Table 1. When learning from the combined positive and negative data, AWAC performance drops to 0%. When QT-Opt learns from only positive data, it also fails to learn the task. Only AW-Opt is able to learn from both positive-only and mixed positive-negative data. For Task 5, we evaluate each policy with 180 grasps, as shown in Table 1. Only AW-Opt learns this task successfully, achieving a 48.89% success rate. These results support the conclusions drawn from our simulated experiments.

6 Conclusion

We presented AW-Opt, a scalable robotic RL algorithm that incorporates offline data and performs online finetuning. We show that each design decision in AW-Opt leads to significant gains in performance, and the final method can learn complex image-based tasks starting with either demonstrations or suboptimal offline data, even in settings where prior methods, such as QT-Opt or AWAC, either fail to leverage prior data or fail to make progress during finetuning. Our evaluation does have several limitations. First, we only evaluate offline training in the real world, studying finetuning under simulated settings where extensive comparisons are feasible. Our experiments are also all concerned with sparse, binary reward tasks. Such tasks are common in robotics, and AW-Opt could be extended to arbitrary rewards via a threshold for positive filtering, a promising direction for future work. Nonetheless, our results suggest that AW-Opt can be a powerful tool for scaling up IL+RL methods. Aside from motivating each design decision, we also hope that the detailed evaluations of each component will aid the design of even more effective and scalable RL methods in the future.

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A   Appendix

Figure 9: Illustration of the navigation task, based on LIDAR observations.

A.1   Experimental results with navigation task

This task is significantly simpler than the image-based manipulation tasks, since the observation space is lower-dimensional (240 LIDAR points rather than 472×472 image), and the action space is smaller. Therefore, all three algorithms attain reasonable performance. However, AW-Opt and QT-Opt converge to significantly better *final* performance, as expected, and AW-Opt attains much

Figure 10: Comparison of QT-Opt, AWAC, AW-Opt on LIDAR-based navigation task.

better performance after offline pretraining compared to QT-Opt (0.2 vs 0.0), allowing it to learn the task up to a 90% success rate about three times faster than QT-Opt during online finetuning. AWAC requires a similar number of transitions to converge, but reaches a significantly worse final level of performance.

A.2   Ablation study for episode-level random switcher

In Section 4.3, we compared different exploration strategies and concluded that episode-level random switcher is the best strategy. In this section, we further compare the choice of ratio for actor vs. critic-based exploration. The default ratio is 80%/20% (critic/actor). Fig. 11 presents a comparison of different splits, on Task 1 and Task 3. Each run was repeated three times, with each of the following splits: 20%/80%, 50%/50%, 60%/40%, 70%/30%, 80%/20%, 90%/10%. For Task 1, we see similar results for the last three splits, while for Task 2, we see better results with the 30%/70% split.

Figure 11: Comparison of different splits for Task 1 and Task 2.

A.3   Experimental results with negative data

In Table 1, we see that including "negatives" in the offline pretraining data for QT-Opt significantly improves QT-Opt's performance on Task 3 and Task 5, where the data was collected using a scripted policy. The negatives and positives are collected using the same scripted policy, with the positives treated as "successful demonstrations." We might wonder if an analogous trend would hold for other tasks, where human demonstrations are used as positives. In these cases, there are no correspond-

Figure 12: Comparison of QT-Opt offline training on Task 4 with only positives, positives and 10,000 negatives, and positives and 100,000 negatives. We can see that in all cases, QT-Opt makes no progress in this case. However, we can see that AW-Opt learns well even without any negatives.

ing negatives, but we can supply additional negatives by using a random policy. To examine the effect of these synthetic negatives, we evaluate Task 4 with either 10,000 or 100,000 additional random negatives. The results are shown in Fig 12. However, in this case, we see that QT-Opt is still not able to make any progress, remaining at 0% success rate throughout. This is not surprising. In the case of Task 3 and Task 5, the randomized scripted policy that collects the data has broad coverage, which means that many different actions are in-distribution. The "negatives" come from the same distribution as the positives (they are collected by the same scripted policy). Such a condition is known to be favorable for offline reinforcement learning [24], since when the data distribution is broad, fewer actions are out of distribution. Indeed, this is precisely the distribution used in the original QT-Opt work [3]. However, in the case of Task 4, the distribution of positives is very narrow. We cannot add negatives from the same distribution (since the distribution is over successful behaviors), which forces us to add negatives from a *different* distribution. While this does provide for broader coverage, it does not provide broader coverage in the region surrounding the positive examples, and therefore does not relieve the distributional shift challenge faced by offline RL.

A.4   Action space and loss function

For Task 1 and Task 3, the robot is operated in a 7D action space, namely: x, y, z, vertical rotation θ, open gripper, close gripper, terminate episode. The first 4 subactions are continuous while the last 3 subactions are discrete. For Task 2, Task 4 and Task 5, the action space is slightly different. It is operated on a 8D action space, namely: x, y, z angle axis x, angle axis y, angle axis z, gripper closedness, terminate episode.The first 7 subactions are continuous while the last subaction is discrete. The actor loss function considers both discrete and continuous subactions and also applies a weight on each one of the subaction. The full equation can be formulated as the following.

$L_A(a_t, A_{\phi_i}(s_t)) = \sum_{k=0}^{K} w_k MSE(a_{tk}, A_{\phi_i}(s_t)_k) \cdot \mathbb{1}_{\text{continuous}} + w_d cross\_entropy(a_t, A_{\phi_i}(s_t)) \cdot \mathbb{1}_{\text{discrete}}$

where K is the total number of subactions. w_k is the weight to balance between each subaction. w_d is the weight for discrete subactions.

For Task1, the weights are summarized in Table. 2. For Task 2, Task 4, Task 5, the weights are summarized in Table. 3

Table 2: Loss weights for Task1.

Subaction	Weight
x	33.3
y	33.3
z	33.3
θ	5.5
discrete	1.0

Table 3: Loss weights for Task 2, Task 4, Task 5.

Subaction	Weight
x	6.0
y	6.0
z	6.0
angle axis x	3.0
angle axis y	3.0
angle axis z	3.0
gripper closedness	1.0
discrete	1.0

A.5 Network architecture

We apply exactly the same network architecture as QT-Opt[3] as the critic network for all RL algorithms and in all experiments we conducted. Actor network also uses the same backbone as the critic network. The difference is that it does not have action input and instead of outputting a single Q value, it outputs the action distribution (mean and variance of Gaussian distribution for continuous subactions and a one_hot vector of the discrete actions).

During the training, critic network and actor network do not share weights between each other. They are trained separately.

We plan to open source AW-Opt algorithm once the paper is published.

A.6 Policy Action Selection Runtime

A significant limitation of QT-Opt and other methods that do not employ an actor in continuous action spaces is that action-selection at evaluation time requires an optimization with respect to the critic. In this section, we compare the run time of action selection for QT-Opt, AWAC, AW-Opt on different robots. Both AWAC and AW-Opt use an actor network after training, while QT-Opt requires optimization over actions with CEM. As we can see in Table 4, this results in AW-Opt and AWAC selecting actions about three times faster than QT-Opt. We measure the inference time on a Quadro P1000 GPU.

Table 4: Run time comparison between QT-Opt, AWAC, AW-Opt on different robots.

Algorithm	Kuka arm	Pica
QT-Opt	125ms	137ms
AWAC	42ms	48ms
AW-Opt	42ms	48ms

A.7 Datasets

In the following we summarize the dataset size and type for different tasks.

Table 5: Dataset information for different tasks.

	Offline data type	sim/real	Offline data size	Positive/ Negative ratio	Finetuning data size	sim/real
Task 1	off-policy	simulation	1000	30%/70%	20K	simulation
Task 2	demonstration	simulation	120	100%/0%	120K	simulation
Task 3	off-policy	real	320K	40%/60%	0	N/A
Task 4	demonstration	real	300	100%/0%	150K	simulation + RL cyclegan
Task 5	demonstration	real	300	100%/0%	200K	simulation + RL cyclegan